



**Wisconsin  
Jaguars** Ltd.



**JCNA ANNUAL GENERAL MEETING**  
*MILWAUKEE, WISCONSIN*  
**MARCH 24 - 27, 2022**

2022 JCNA Annual General Meeting

March 24 to 27, 2022

Milwaukee, WI.

**Saturday, March 26, 2022, JCNA AGM Meeting Agenda (8:00 to 2:00)**

|      |  |                               |        |
|------|--|-------------------------------|--------|
| A-00 | AGM Weekend Schedule                   | Deb Korneli                   | yes    |
| A-0  | <b>Agenda</b>                          |                               | yes    |
| A-1  | Introduction                           | John Boswell                  | verbal |
| A-2  | Introduction of the Board of Directors | Board of Directors            | yes    |
| A-3  | Delegate Roll Call                     | Bob Matejek                   | yes    |
| A-4  | Administrative Instructions            | Bob & John                    | yes    |
| A-5  | Approval of the 8/28/21 AGM Minutes    | Bob Matejek                   | yes    |
| A-6  | Old Business                           |                               | none   |
| A-7  | New Business                           | Included in Committee Reports | ---    |

**Committee Reports:****Report?****CR-1 Administration**

|       |                                 |              |     |
|-------|---------------------------------|--------------|-----|
| CR-1A | President's Perspective         | John Boswell | yes |
| CR-1B | JCNA Treasurers Report          | Bill Sihler  | yes |
| CR-1C | JCNA Financial Status           | Bill Beible  | yes |
| CR-1D | Business Comm Report, Insurance | Bill Beible  | yes |
| CR-1E | Election Committee Report       | Lisa Schafer | yes |

**Regional Directors and Executives****CR-2 Membership**

|        |   |                           |           |
|--------|---|---------------------------|-----------|
| CR-2A  | Membership Numbers Comparison                     | Les Hamilton              | yes       |
| CR-2B1 | Membership Committee Report                       | Mark Mayuga/Nedra Rummell | yes       |
| CR-2B2 | List of Benefits from being a JCNA Member         |                           | yes       |
| CR-2C  | Marketing Committee Report                        | Kurt Jacobson             | no report |
| CR-2D  | Publicity, social media, Facebook, etc.           | Les Hamilton              | yes       |
| CR-2B1 | Benefits of JCNA Membership shown in Social Media | Les Hamilton              | Yes       |
| CR-2E  | Presidents in Region having monthly Zoom Mtgs     | Paul Petach               | yes       |

**CR-3 IJFs and AGMs**

|       |   |              |     |
|-------|---|--------------|-----|
| CR-3A | IJF and AGM Calendar                          | Bob Matejek  | yes |
| CR-3B | 2022 IJF, 10/12-16/2022 in Dallas, TX.        | JJ Keig      | yes |
| CR-3C | 2023 AGM, 3/9-12/2023 in Bay Area, CA.        | Phil Endliss | yes |
| CR-3D | 2023 IJF, 10/25-29/2023 in Santa Barbara, CA. | Mark Mayuga  | yes |
| CR-3E | IJF Committee Report                          | Mark Mayuga  | yes |

**CR-4 Concours**

|       |                                 |                              |     |
|-------|---------------------------------|------------------------------|-----|
| CR-4A | Concours Committee Report       | Jim Sambold                  | yes |
| CR-4B | Jaguar Concours Rules Committee | Hal Kritzman                 | yes |
| CR-4C | Concours Rule Book for 2023     | Hal Kritzman & Steve Kennedy | yes |
| CR-4D | 2023 Proposed Chief Judge Test  | Hal, Jim, Steve              | yes |

A-0

**CR-5 Jaguar Journal**

|             |  |                              |      |
|-------------|--|------------------------------|------|
| CR-5A       | Jaguar Journal Editor                              | Peter Crespin                | yes  |
| CR-5B       | Jaguar Journal Committee                           | Rob Thuss                    | yes  |
| CR-5C       | Jaguar Journal & Website Advertising               | Diane Dufour                 | yes  |
| CR-5D       | Electronic Jaguar Journal                          | Les Hamilton                 | yes  |
| <b>CR-6</b> | <b>Coventry Foundation</b>                         | Tom Wright                   | yes  |
| CR-7        | JCNA Club Affiliate Group Agreement                | Business Committee           | yes  |
| CR-8        | JCNA Website Status, Update, Calendar, and Results | Jack Humphrey                | yes  |
| CR-9        | Slalom Classes Updated for 2023                    | Mike Meyer                   | yes  |
| Misc.       | Open discussion from the floor                     | All the delegates and guests | none |

**These reports will be covered if time allows.  
They are in the AGM Package for your knowledge and interest.**

|       |                                 |                 |           |
|-------|---------------------------------|-----------------|-----------|
| CR-10 | JCNA-JLR Liaison Report         | Barbara Grayson | yes       |
| CR-11 | JLR-JCNA Liaison Report         | Fred Hammond    | yes       |
| CR-12 | Jaguar Archives Report          | Fred Hammond    | yes       |
| CR-13 | Administrators Report           | Jack Humphrey   | yes       |
| CR-14 | Legal Counsel Report            | Rob Thuss       | no issues |
| CR-15 | Club Locator Service            | Nedra Rummell   | yes       |
| CR-16 | Protest Committee               | Knick Curtis    | no issues |
| CR-17 | Rally Committee Report          | John Corey      | yes       |
| CR-18 | Slalom Committee Report         | John Larson     | yes       |
| CR-19 | Special Awards Committee Report | Bob Matejek     | yes       |
| CR-20 | 2021 Event Roll-up              | Jack Humphrey   | yes       |
| CR-21 | Competition Awards Management   | Dave McDowell   | Yes       |

Bob Matejek  
JCNA Secretary

**2022 JCNA Board of Directors**

|                                  |              |
|----------------------------------|--------------|
| President                        | John Boswell |
| Vice President                   | Bill Beible  |
| Elected Member to the Exec Comm. | Les Hamilton |
| Secretary                        | Bob Matejek  |
| Legal Counsel                    | Rob Thuss    |
| Past President                   | Les Hamilton |
| Treasurer                        | Bill Sihler  |
| JLRNA LLC-JCNA Liaison           | Fred Hammond |
| Honorary Vice President from JLR | ?            |

|                             |                      |
|-----------------------------|----------------------|
| NW Regional Director        | Carole Borgens       |
| <u>NW Regional Director</u> | <u>Kurt Jacobson</u> |
| SW Regional Director        | Mark Mayuga          |
| <u>SW Regional Director</u> | <u>Les Hamilton</u>  |
| NC Regional Director        | Mike Meyer           |
| <u>NC Regional Director</u> | <u>John Boswell</u>  |
| SC Regional Director        | J.J. Keig            |
| <u>SC Regional Director</u> | <u>Ron Wallis</u>    |
| SE Regional Director        | Ron Gaertner         |
| <u>SE Regional Director</u> | <u>Craig Kerins</u>  |
| NE Regional Director        | Bill Beible          |
| <u>NE Regional Director</u> | <u>Dean Cusano</u>   |

**BOD Advisors and Contributors**

|                                    |                 |
|------------------------------------|-----------------|
| JCNA-JLR Liaison                   | Barbara Grayson |
| Webmaster & Administrator          | Jack Humphrey   |
| Jaguar Journal Editor              | Peter Crespin   |
| Coventry Foundation                | Gary Vaughn     |
| Parliamentarian & CF Legal Counsel | Tom Wright      |

|              | <u>JCNA Administration</u>                    | <u>Delegate #1</u>         | <u>Delegate #2</u>         |
|--------------|---|----------------------------|----------------------------|
|              | JCNA President                                | John Boswell -D            |                            |
|              | JCNA Vice President                           | Bill Beible                |                            |
|              | JCNA Secretary                                | Bob Matejek - d            |                            |
|              | JCNA Treasurer                                | Bill Sihler - D            |                            |
|              | JCNA Legal Council                            | Rob Thuss - D              |                            |
|              | JLR Liaison                                   | Fred Hammond - D           |                            |
|              | JCNA Past President                           | Les Hamilton               |                            |
|              |   |                            |                            |
|              | <u>North West Region</u>                      |                            |                            |
| <b>NW-32</b> | <b>Jaguar Owners Club of Oregon</b>           | <b>Kurt Jacobson - P</b>   | <b>Kurt Jacobson - P</b>   |
| <b>NW-41</b> | <b>Jaguar Club of Seattle</b>                 | <b>Paul Petach - D</b>     | <b>Kurt Jacobson - D</b>   |
| <b>NW-42</b> | <b>Canadian XK Jaguar Register</b>            | <b>Kurt Jacobson - P</b>   | <b>Kurt Jacobson - P</b>   |
| <b>NW-61</b> | <b>Jaguar Car Club of Victoria</b>            | <b>Kurt Jacobson - P</b>   | <b>Kurt Jacobson - P</b>   |
| <b>NW-69</b> | <b>Canadian Prairies Jaguar Club</b>          | <b>Kurt Jacobson - P</b>   | <b>Kurt Jacobson - P</b>   |
|              | NW Regional Director - Carole Borgens         | Kurt Jacobson - P          |                            |
|              | NW Regional Director                          | Kurt Jacobson - D          |                            |
|              |   |                            |                            |
|              | <u>North Central Region</u>                   |                            |                            |
| <b>NC-13</b> | <b>Illinois Jaguar Club</b>                   | <b>Michael D. Smth - D</b> | <b>Michael D. Smth - D</b> |
| <b>NC-19</b> | <b>Jaguar Affiliates Group of Michigan</b>    | <b>Bob Matejek - D</b>     | <b>Bob Matejek - D</b>     |
| <b>NC-28</b> | <b>Jaguar Club of Ohio</b>                    | <b>Mike Meyer - D</b>      | <b>Juan Becerra - D</b>    |
| <b>NC-29</b> | <b>Jaguar Assn of Central Ohio</b>            | <b>Mike Meyer - P</b>      | <b>Mike Meyer - P</b>      |
| <b>NC-43</b> | <b>Ontario Jaguar Owners Assn</b>             | <b>Mike Meyer - P</b>      | <b>Mike Meyer - P</b>      |
| <b>NC-45</b> | <b>Jaguar Club of Pittsburgh</b>              | <b>Dave Gamret - D</b>     | <b>Stuart Benson - D</b>   |
| <b>NC-47</b> | <b>Wisconsin Jaguar Ltd</b>                   | <b>Carl Jensen - D</b>     | <b>Carrol Jensen - D</b>   |
| <b>NC-51</b> | <b>Jaguar Assn of Greater Indiana</b>         | <b>Doug Robbins - D</b>    | <b>Mark Smith - D</b>      |
| <b>NC-59</b> | <b>Jaguar Club of Greater Cincinnati</b>      | <b>Mike Meyer - P</b>      | <b>Mike Meyer - P</b>      |
| <b>NC-63</b> | <b>Susquehanna Valley Jaguar Club</b>         | <b>Mike Meyer - P</b>      | <b>Mike Meyer - P</b>      |
|              | NC Regional Director                          | John Boswell - D           |                            |
|              | NC Regional Director                          | Mike Meyer - D             |                            |
|              |   |                            |                            |
|              | <u>North East Region</u>                      |                            |                            |
| <b>NE-08</b> | <b>Jaguar Club of Southern New England</b>    | <b>Hal Kritzman - D</b>    | <b>Jan Kritzman - D</b>    |
| <b>NE-18</b> | <b>Jaguar Assn of New England</b>             | <b>Gus Niewenhous - D</b>  | <b>Gus Niewenhous - D</b>  |
| <b>NE-22</b> | <b>Empire Division</b>                        | <b>Bill Beible - P</b>     | <b>Dean Cusano - P</b>     |
| <b>NE-23</b> | <b>Jaguar Drivers Club of Long Island</b>     | <b>Bill Beible - P</b>     | <b>Dean Cusano - P</b>     |
| <b>NE-24</b> | <b>Jaguar Afficionados of Greater Buffalo</b> | <b>Bill Beible - P</b>     | <b>Bill Beible - P</b>     |
| <b>NE-25</b> | <b>Jaguar Assn of Central New York</b>        | <b>Bill Beible - P</b>     | <b>Bill Beible - P</b>     |
| <b>NE-26</b> | <b>Jaguar Touring Club</b>                    | <b>Bill Beible - P</b>     | <b>Dean Cusano - P</b>     |
| <b>NE-33</b> | <b>Delaware Valley Jaguar Club</b>            | <b>Bill Beible - D</b>     | <b>Jay Greene - D</b>      |
| <b>NE-40</b> | <b>Nations Capital Jaguar Owners Club</b>     | <b>Peter Crespin - D</b>   | <b>Peter Crespin - D</b>   |
| <b>NE-52</b> | <b>Jaguar Auto Group</b>                      | <b>Bill Beible - P</b>     | <b>Bill Beible - P</b>     |
| <b>NE-67</b> | <b>Capital Region Jaguar Club of NY Ltd.</b>  | <b>Bill Beible - P</b>     | <b>Dean Cusano - P</b>     |
|              | NE Regional Director                          | Bill Beible - D            |                            |
|              | NE Regional Director                          | Dean Cusano - D            |                            |
|              |   |                            |                            |

|              | <u>South West Region</u>   |                            |                              |
|--------------|--|----------------------------|------------------------------|
| <b>SW-01</b> | <b>Jaguar Club of Southern Arizona</b>   | <b>Les Hamilton - P</b>    | <b>Les Hamilton - P</b>      |
| <b>SW-02</b> | <b>Jaguar Club of Central Arizona</b>  | <b>Jeffery Gennaro - D</b> | <b>Dennis Eynon - D</b>      |
| <b>SW-03</b> | <b>San Diego Jaguar Club</b>   | <b>Nedra Rummell - D</b>   | <b>Nedra Rummell - D</b>     |
| <b>SW-04</b> | <b>Jaguar Owners Club of LA</b>  | <b>Mark Mayuga - P</b>     | <b>Mark Mayuga - P</b>       |
| <b>SW-05</b> | <b>Jaguar Associates Group - SF</b>  | <b>Phil Endliss - D</b>    | <b>Deborah Hartunian - D</b> |
| SW-06        | Sacramento Jaguar Club   |                            |                              |
| <b>SW-07</b> | <b>Rocky Mountain Jaguar Club</b>  | <b>Steve Kennedy - D</b>   | <b>Deanie Kennedy - D</b>    |
| SW-39        | Wasatch Mountain Jaguar Register   |                            |                              |
| SW-46        | Reno Jaguar Club   |                            |                              |
| <b>SW-60</b> | <b>Inland Empire Jaguar Club</b>   | <b>Nedra Rummell - P</b>   | <b>Nedra Rummell - P</b>     |
| <b>SW-64</b> | <b>Jaguar Club of Southern Colorado</b>  | <b>Jack Humphrey - D</b>   | <b>Jack Humphrey - D</b>     |
| <b>SW-65</b> | <b>Jaguar Club of Northern Arizona</b>   | <b>Mark Mayuga - P</b>     | <b>Mark Mayuga - P</b>       |
| SW-66        | New Mexico Jaguar Club   |                            |                              |
|              | SW Regional Director   | Mark Mayuga - D            |                              |
|              | SW Regional Director   | Les Hamilton - D           |                              |
|              |  |                            |                              |
|              | <u>South Central Region</u>  |                            |                              |
| <b>SC-14</b> | <b>Jaguar Club Mexico</b>  | <b>Ron Wallis - P</b>      | <b>Ron Wallis - P</b>        |
| <b>SC-16</b> | <b>Heart of America Jaguar Club</b>  | <b>Dyle Wilson - D</b>     | <b>Dyle Wilson - D</b>       |
| <b>SC-17</b> | <b>Gulf Coast Jaguar Club</b>  | <b>Ron Wallis - P</b>      | <b>Ron Wallis - P</b>        |
| <b>SC-20</b> | <b>Jaguar Assn of Greater St. Louis</b>  | <b>Ron Wallis - P</b>      | <b>J.J. Keig - P</b>         |
| <b>SC-30</b> | <b>Jaguar Club of Tulsa</b>  | <b>J.J. Keig - P</b>       | <b>J.J. Keig - P</b>         |
| <b>SC-31</b> | <b>Jaguar Club of Central Oklahoma</b>   | <b>J.J. Keig - P</b>       | <b>J.J. Keig - P</b>         |
| <b>SC-35</b> | <b>Jaguar Owners Assoc. of North Texas</b>                                       | <b>J.J. Keig - D</b>       | <b>J.J. Keig - D</b>         |
| <b>SC-37</b> | <b>Jaguar Club of Austin</b>   | <b>Lisa Schafer - D</b>    | <b>Lisa Schafer - D</b>      |
| <b>SC-38</b> | <b>Jaguar Club of Houston</b>  | <b>Ron Wallis - D</b>      | <b>Ron Wallis - D</b>        |
| <b>SC-50</b> | <b>San Antonio Jaguar Club</b>   | <b>Brian Blackwell - D</b> | <b>Susan McCool - D</b>      |
|              | SC Regional Director   | Ron Wallis - D             |                              |
|              | SC Regional Director   | J.J. Keig - D              |                              |
|              |  |                            |                              |
|              | <u>South East Region</u>   |                            |                              |
| <b>SE-09</b> | <b>Jaguar Club of Florida</b>  | <b>Tom Wright - D</b>      | <b>Tom Wright - D</b>        |
| <b>SE-10</b> | <b>South Florida Jaguar Club</b>   | <b>Craig Kerins - P</b>    | <b>Craig Kerins - P</b>      |
| <b>SE-11</b> | <b>Sun Coast Jaguar Club of Florida</b>  | <b>Craig Kerins - P</b>    | <b>Craig Kerins - P</b>      |
| <b>SE-12</b> | <b>Virginia Jaguar Club</b>  | <b>Bill Sihler - D</b>     | <b>Bill Shler - D</b>        |
| <b>SE-21</b> | <b>Carolina Jaguar Club</b>  | <b>Eric Dunn - D</b>       | <b>Stephen Thomas - D</b>    |
| <b>SE-34</b> | <b>Jaguar Society of South Carolina</b>  | <b>Nicole Smart - D</b>    | <b>Nicole Smart - D</b>      |
| <b>SE-54</b> | <b>Jaguar Club of North Florida</b>  | <b>Craig Kerins - D</b>    | <b>Craig Kerins - D</b>      |
| SE-55        | Music City Jaguar Club   |                            |                              |
| <b>SE-57</b> | <b>North Georgia Jaguar Club</b>   | <b>Craig Kerins - D</b>    | <b>Craig Kerins - D</b>      |
| SE-62        | North Alabama Jaguar   |                            |                              |
| SE-68        | Jaguar Club of SW Florida  |                            |                              |
|              | SE Regional Director - Ron Gaertner  | Craig Kerins - P           |                              |
|              | SE Regional Director   | Craig Kerins - D           |                              |
|              |  |                            |                              |
|              | 127 maximum possible delegates, 14 delegates are not represented, 7 Clubs        |                            |                              |
|              | 113 voting delegates present, 57 votes is a simple majority, 75 for 2/3 majority |                            |                              |



## Jaguar Clubs of North America

### **AGM Administrative Instructions**

Please mute your cell phone.

If you must take a call, please take it out of the room.

Hopefully, everyone has looked over the agenda and all the reports before today, as we are going to address each report but not line by line.

This meeting is being recorded and Minutes are taken as an exception to the 120 plus pages of the complete AGM Package.

If you have something to say, raise your hand to be recognized.

There will be several microphones placed around the room.

Move to a microphone or wait for it to be passed to you.

This meeting is scheduled to run from 8:00 AM to 2:00 PM.

There will be a break in the middle of the morning session, (around 9:30-9:45),

with lunch in the middle, (around 12-1),

and another break in the middle of the afternoon session, (around 1:30-1:45).

Parliamentarian procedures will be handled as they come up by Tom Wright.

Is anyone in need of filing a Delegate/Proxy form, before the meeting starts?

All delegates and represented Clubs must be members in good standing with JCNA for 2021.

Please follow the wishes of the Club that you are representing to either vote as you see fit or strictly per the Club directives.

New Business issues from a committee will be covered during the Committee Report.

To follow the pages in your package of paperwork, the header shows the item number and the page number in the footer shows the page within that item

Thanks to John & Buni Boswell, Mike & Deb Korneli and the Wisconsin Jaguar Ltd. Club for their planning and execution at this AGM.

In the event that you become sick during the weekend, please let us know so we can pass the word and warn other participants of a possible exposure.

Thank you for your attendance and I hope you enjoy the weekend.

Bob Matejek  
JCNA Secretary



Jaguar Clubs of North America  
61<sup>st</sup> Annual General Meeting - Minutes  
August 28, 2021  
Columbia, SC.

These AGM Minutes are an exception to the AGM Package which contained 156 pages.

New inputs and discussions are documented in these AGM Minutes.

To get a complete record of the AGM you will need both the AGM Package and the AGM Minutes, both are available on the JCNA Website.

**Saturday, August 28, 2021, JCNA AGM Meeting Agenda (8:00 to 3:00)**

|      |   |                  |
|------|---|------------------|
| A-0  | <b>Agenda</b> .....   | yes              |
| A-1  | Introduction ..... John Boswell & Rob Thuss .....   | verbal           |
| A-2  | Introduction of the Board of Directors ..... Board of Directors .....   | yes              |
| A-3  | Delegate Roll Call ..... Bob Matejek .....  | yes              |
| A-4  | Administrative Instructions ..... Bob & John .....  | yes              |
| A-5  | Approval of the 8/22/20 Online AGM Minutes ..... Bob Matejek .....  | Approved 8/28/21 |
| A-5a | <b>Old CR-2a</b> <u>Article III, Section 2 – Allow Clubs to produce electronic, not just print newsletters.</u><br>Approved by an overall voice vote with no dissents and all in favor. <u>Approved 8/28/21</u>   |                  |
| A-5b | <b>CR-2b</b> <u>Article IV, Section 4 – Allow the JCNA BOD Mtg be conducted electronically if not able to meet in person, encompassing all matters and votes.</u><br>Approved by an overall voice vote with no dissents and all in favor. <u>Approved 8/28/21</u>     |                  |
| A-5c | <b>CR-2d</b> <u>Article V, Section 6 – Updating the Bylaws to reflect CP C-0600-101 per to the IRS.</u><br>Approved by an overall voice vote with no dissents and all in favor. (~65% Good or related money vs ~35% Bad or not-related money) <u>Approved 8/28/21</u> |                  |
| A-5d | <b>CR-2F</b> <u>Article IV, Section 6 – Changes reqd. to allow the BOD, Spec Mtgs and AGM to have online meetings.</u> Approved by an overall voice vote with no dissents and all in favor. <u>Approved 8/28/21</u>   |                  |
| A-5e | <b>CR-2g</b> <u>Article X, Section 1 – Added wording to allow the BOD to have online meetings.</u><br>Approved by an overall voice vote with no dissents and all in favor. <u>Approved 8/28/21</u>  |                  |
| A-5f | <b>CR-2h</b> <u>Article V1, Sect 9 – Allow online representation at any JCNA AGM or Special Meeting.</u><br>All amendments revised to say conduct meeting meetings with current technology, not just 'on-line'.   |                  |

Approved by an overall voice vote with no dissents and all in favor.

Approved 8/28/21

|     |                           |   |                         |
|-----|---------------------------|---|-------------------------|
| A-6 | <u>Old Business</u> ..... | <u>Online AGM 8/20 Minutes Approval</u> ..... | <u>Approved 8/28/21</u> |
| A-7 | <u>New Business</u> ..... | <u>Included in Committee Reports</u> .....    | ---                     |

**Committee Reports:**

|       |   |                              | <u>Report?</u> |
|-------|---|------------------------------|----------------|
| CR-1  | <u>President's Perspective</u> .....  | <u>John Boswell</u> .....    | <u>verbal</u>  |
|       | The \$10 dues increase will be made optional to all Clubs if paid in the first quarter and the hardship must be documented in writing as to why JCNA membership is not worth \$40 per year to your Club. Reasons for maintaining the JCNA \$40 membership will be reiterated.<br>(This was reversed and the \$10 increase will apply to everyone.) <i>Bob</i> |                              |                |
| CR-2  | <u>JCNA-JLR Liaison Report</u> .....  | <u>Barbara Grayson</u> ..... | <u>yes</u>     |
|       | Clubs may use Jaguar logos if given permission to do so by JLR. Work with Barbara Grayson. The JLR discount is \$1,000 not 10%.   |                              |                |
| CR-3  | <u>JLR-JCNA Liaison Report</u> .....  | <u>Fred Hammond</u> .....    | <u>no</u>      |
|       | JLR is in a strict survival mode. The grant to JCNA has been suspended for the past few years and the upcoming years. Dealerships are all independent operations and JLR can nor dictate how they operate and treat JCNA members. JLR has the impression that JCNA members do not buy new cars, they only maintain their old cars.                            |                              |                |
| CR-4  | <u>Jaguar Archives Report</u> .....   | <u>Fred Hammond</u> .....    | <u>no</u>      |
|       | Fortunately all the Archive tapes were digitized before the pandemic hit.   |                              |                |
| CR-5  | <u>JCNA Treasurers Report</u> .....   | <u>Bill Sihler</u> .....     | <u>yes</u>     |
| CR-6  | <u>JCNA Financial Status</u> .....  | <u>Bill Beible</u> .....     | <u>yes</u>     |
|       | Everyone was impressed with the financial deep dive and recovery plan.<br>This analysis was reprinted in the Nov/Dec 2021 Jaguar Journal.<br>On an informal hand count per person, 32 of ~45 people were in favor of the \$10 dues increase. The optional dues increase will become permanent for all JCNA Clubs per the 8/29/21 BOD Mtg.                     |                              |                |
| CR-7  | <u>Business Comm Report, Insurance</u> .....  | <u>Bill Beible</u> .....     | <u>yes</u>     |
|       | All the insurance info and required forms are on the JCNA website, Members-Only Section.  |                              |                |
| CR-8  | <u>Election Committee Report</u> .....  | <u>Gerry Ellison</u> .....   | <u>yes</u>     |
|       | John Boswell will remain as President and Bill Beible will remain as Vice President.<br>All the current odd year RD's agreed to serve another 2-year term and were unopposed.   |                              |                |
| CR-9  | <u>Administrators Report</u> .....  | <u>George Camp</u> .....     | <u>yes</u>     |
|       | George Camp is passing the Administrator baton to Jack Humphrey.  |                              |                |
| CR-10 | <u>Authenticity, Tool Loan, Tech Hot Line, Publications</u> .....   | <u>George Camp</u> .....     | <u>yes</u>     |
|       | We have had to move from The UPS Store to a FedEx Store for shipping. FedEx does not do print-on-demand, so another source needs to be found. Steve Kennedy offered to take on that task.   |                              |                |

|         |   |                           |           |
|---------|---|---------------------------|-----------|
| CR-11   | Coventry Foundation   | George Camp               | No Report |
| CR-12   | Legal Counsel Report  | Rob Thuss                 | No Report |
| CR-13A  | Membership Committee Report   | Mark Mayuga/Nedra Rummell | yes       |
|         | <p>The Membership Committee asked to have another one or two additional committees created. A <u>Membership Marketing Committee</u> to advertise membership to JCNA and its advantages. A <u>Social Media Committee</u> to push membership using all the available electronic media methods possible. It was countered to refocus the current MemCom to address these areas either directly or as a subcommittee. Local Club Social Media people could join the JCNA Social Media Group on conference calls. Current Membership conference calls are limited to 2 hours and have been very productive for all the Clubs. An e-letter was used in the past for people to opt in. Sending out 4700 e-mails at once would put someone on a blacklist. That could be sent out in steps to RD to Pres to Club members.</p> |                           |           |
| CR-13B  | Club Locator Service  | Nedra Rummell             | yes       |
|         | <p>Passport to Service is getting better understood by the local Membership Chairs. PTS in 2020 only brought in 3.47% of the referrals. In 2021 it went up to 11.28 %</p>   |                           |           |
| CR-14   | <b>IJFs and AGMs</b>  |                           |           |
| CR-14A  | IJF and AGM Calendar  |                           | yes       |
| CR-14B  | 2021 IJF in Fort Myers, FL, 10/20-24/21   | Phil Manino/Mark Mayuga   | yes       |
| CR-14B1 | IJF Concours Judging  | Craig Kerins              | verbal    |
|         | <p>A great judging team has been set up. All judges are encouraged to attend and help. The classes will be restricted to 12 cars per class so that the judges can do a thorough job of all cars in the overall allowed timeframe.</p>   |                           |           |
| CR-14C  | 2022 AGM Proposal in Milwaukee, WI.   | John Boswell              | Approved  |
| CR-14D  | 2022 IJF in Dallas, 10/22   | Mark Mayuga               | yes       |
| CR-14D1 | 2022 IJF in Dallas, 10/22   | JJ Keig/Dave McDowell     | yes       |
| CR-14E  | 2023 AGM, 3/23 in Bay Area, CA.   | Les Hamilton              | yes       |
| CR-14F  | 2023 IJF, 10-11/23 in Santa Barbara, CA.  | Mark Mayuga               | yes       |
| CR-14G  | IJF Committee Report  | Mark Mayuga               | yes       |
| CR-15   | <b>Concours</b>   |                           |           |
| CR-15A  | Concours Committee Report   | Jim Sambold               | yes       |
| CR-15B  | Jaguar Concours Rules Committee   | Hal Kritzman              | yes       |
| CR-15C  | Concours Rule Book  | Hal K & Steve K           | yes       |
|         | <p>XF cargo cover section updated. Appd<br/> XF Sport Brake will be included with the XF sedans as the X-type wagon is to the sedan. Appd<br/> The Jaguar Continuation Vehicles will be in a Modified Class. Appd<br/> The Jaguar Restoration Cars will join the other member's E-Types. Appd<br/> Judges testing will remain at every three years. Business as usual. Appd</p>   |                           |           |

|        |  |                                     |                             |
|--------|--|-------------------------------------|-----------------------------|
|        | S4 Class Line 6, Reborn Cars are restored cars and will be judged with all the other E-Types.  |                                     | Appd                        |
|        | The blackout time for a local Concours from the AGM has been dropped.  |                                     | Appd                        |
|        | No Concours during the AGM and IJF weekend.  |                                     | Appd                        |
|        | Once an event is Sanctioned by JCNA, it will be allowed to proceed in the of a new<br>AGM or IJF scheduling conflict.                            |                                     | Appd.                       |
|        | The <b>Concours Rule Book</b> was approved including all the amendments. 101 to 10   |                                     | Approved                    |
| CR-15D | <u>Protest Committee</u>   | <u>Knick Curtis</u>                 | <u>No Issues, No Report</u> |
| CR-16  | <b>JCNA Bylaw Revisions &amp; Corrections</b>  |                                     |                             |
| CR-16A | <u>Article IV, Section 10 – Competition Rules must be approved by a majority vote at an<br/>AGM and will take effect the following January 1</u> | <u>Bill Beible</u>                  | <u>Approved</u>             |
| CR-17  | <u>Rally Committee Report</u>  | <u>John Corey</u>                   | <u>yes</u>                  |
| CR-18  | <u>Slalom Committee Report</u>   | <u>John Larson</u>                  | <u>yes</u>                  |
| CR-19  | <u>Competition Awards Management</u>   | <u>Dave McDowell</u>                | <u>yes</u>                  |
| CR-20  | <u>Special Awards Committee Report</u>   | <u>Bob Matejek</u>                  | <u>yes</u>                  |
| CR-21  | <u>JCNA Website Status, Update, Calendar and Results</u>   | <u>Jack Humphrey</u>                | <u>yes</u>                  |
| CR-22  | <u>2021 Event Roll-up</u>  | <u>Jack Humphrey</u>                | <u>yes</u>                  |
| CR-23  | <u>Publicity, social media, Facebook, etc.</u>   | <u>Les Hamilton</u>                 | <u>yes</u>                  |
| CR-24  | <b>Jaguar Journal</b>  |                                     |                             |
| CR-24A | <u>Jaguar Journal Editor</u>   | <u>Peter Crespin</u>                | <u>yes</u>                  |
| CR-24B | <u>Jaguar Journal Committee</u>  | <u>Rob Thuss</u>                    | <u>yes</u>                  |
| CR-24C | <u>Jaguar Journal &amp; Website Advertising</u>  | <u>Diane Dufour</u>                 | <u>yes</u>                  |
| CR-24D | <u>Electronic Jaguar Journal</u>   | <u>Les Hamilton</u>                 | <u>yes</u>                  |
| Misc.  | <u>Open discussion from the floor</u>  | <u>All the delegates and guests</u> | <u>none</u>                 |

Bob Matejek  
JCNA Secretary

John Boswell, President  
Jaguar Clubs of North America, Inc.  
500 Westover Dr., No. 8354  
Sanford, NC 27330



RE: Perspective for 2022 AGM

DATE: March 26, 2022

First, I want to thank all of you for attending the 2022 AGM and welcome you to Milwaukee. I know that our weather reputation for this time of the year is not the most attractive, especially for those of you that have traveled here from the Sunbelt. I promise you an enjoyable weekend interspersed with some very serious Jaguar business discussions.

Next, I want to thank my board of director members, other volunteers, and appointees for supporting me in this first year as your leader. Our membership is on an upward trend, surpassing last year's projections despite the restrictions that COVID placed upon the country. The world situation appears much better than even a year ago. We aren't in the clear yet, but if we keep working at taking precautions and being mindful of others, I think we can keep it in check.

Although financial projections are looking better, we still had to dip into our reserves again this year. This was to be expected as we have yet to feel the relief that will come from the dues increase. The packet in front of you is filled with year-end reports on our finances, membership, social media, and planned events. Please take the time to review them prior to the start of the meeting as I do not plan on having each of them read during the meeting. I would like this to be a conversation between the club delegates and the guest presenting the report/updates on how we, as your board, can better serve the clubs.

The two main events that receive the most JCNA help, and support are the AGM and the IJF. We need local clubs to step up and offer to continue holding these very important events in the years to come. Locations have been determined for years 2022 and 2023, but we need locations for 2024 and beyond. I ask each and every one of you to go back to your home club and open a discussion on making plans to host one of these events. With a small team of dedicated club members planning and making sound financial decisions, your club can turn a nice profit by hosting of these great events.

As most of you know already, JLR is having financial issues and is not able to provide their annual support to the clubs. We at JCNA need to stand up, tighten our belts and continue to provide our local clubs the support they need to continue to grow. JCNA continues to move toward electronic Jaguar Journals for those members that want them while keeping the printed versions for those that don't.

In closing, please remember to keep your local Jaguar dealers apprised of your club's activities, as they may be willing to partner with you on upcoming events.

Thank you again for participating in the 2022 AGM.

See you on the road.

John Boswell  
JCNA President

**JAGUAR CLUBS OF NORTH AMERICA**  
Board of Directors' Meeting, March 25, 2022  
Annual General Meeting, March 26, 2022  
Treasurer's Report  
Respectfully Submitted by William W. Sihler

## **Overview**

Attached are the condensed JCNA Profit and Loss statements for 2020 and 2021, the condensed balance sheets as of December 2020 and 2021, and a cash reconciliation statement.

In summary, thanks to increased member dues of \$15,000 and tight control over expenses (which reduced them by \$6,000), JCNA's Net Revenue Loss was cut from the 2020 amount by \$3,307 despite an increase in *Jaguar Journal* net costs of \$2,267. The *JJ* increase was largely due to a decline in its miscellaneous income even though production costs of the magazine were cut by \$6,357.

## **Revenues Review**

Revenue from membership was up by \$15,047 from the 2020 level, thanks to an increase of 543 members and 15 life members. The net revenue from other services, such as trophies, declined by \$3,052.

## **JCNA Expenses**

Expenses for operating JCNA declined by \$2,833, 7.48%. These costs are relatively fixed, but careful expense control resulted in a decrease. Costs of Membership Benefits, such as Insurance, the Annual General Meeting, the International Jaguar Festival, and the administrative expenses associated with these activities, increased by \$9,167, 12.63%. The main reason for this was the absence of an IJF in 2020 and no in-person Annual General Meeting. Most other expense categories declined slightly.

## ***Jaguar Journal***

The *Jaguar Journal's* revenues declined in 2021 by 10.5% from its 2020 figure primarily because there was revenue in 2020 from a number of one-time miscellaneous sources. Revenue from advertisements declined only slightly, 2%, despite the effect of the Covid situation.

As the result of close cooperation with the magazine's printer, the production costs declined by 4.77%, \$6,357. Despite this accomplishment, the *Journal's* net deficit increased by \$2,267. One-time revenues in 2020 that were not repeated in 2021 were the cause of the net-deficit increase.

## **JCNA Net Revenues**

JCNA's Net Operating Revenue rose by \$5,662, 14.77%, to \$44,007, thanks to the combination of additional members' dues and control of costs and despite the major additional costs of the 2021 AGM and IJF. Total JCNA Net Expense, after allowing for the *Jaguar Journal's* net expenses, declined by \$3,307 from the 2020 figure, 26.29%

## **Balance Sheet**

Changes in the Cash and Marketable Securities accounts more or less balanced. This occurred because \$20,000 was moved out of the Marketable Securities into the cash account to cover expenses during the last month of the year and to be ready to pay large expenses during the first weeks in January. Meanwhile, an unexpected amount of early 2022 dues payments arrived to enhance the Cash Account balance.

The Liabilities account grew because of increases in Accounts Payable, Credit Card balance, and Other Liabilities, as shown in the Funds Flows statement.

The Equity account declined by the amount of JCNA's Net Expense figure.

| <b>Jaguar Clubs of North America Inc</b>    |                    |                    |                   |                 |
|---|--------------------|--------------------|-------------------|-----------------|
| <b>Profit and Loss (Condensed)</b>          |                    |                    |                   |                 |
| <b>January-December, 2020 and 2021</b>      |                    |                    |                   |                 |
|   | <b>Total</b>       |                    |                   |                 |
|   | <b>2021</b>        | <b>2020</b>        | <b>Change</b>     | <b>% Change</b> |
| <b>Membership (dues paying)</b>             | 5014               | 4689               | 325               | 6.93%           |
| <b>REVENUE</b>                              |                    |                    |                   |                 |
| Total Membership Income                     | 154,867            | 139,820            | 15,047            | 10.76%          |
| Total Other Income                          | 5,928              | 8,980              | (3,052)           | -33.99%         |
| <b>Total Revenues</b>                       | <b>\$ 160,795</b>  | <b>\$ 148,800</b>  | <b>\$ 11,995</b>  | <b>8.06%</b>    |
| <b>OPERATING EXPENSES</b>                   |                    |                    |                   |                 |
| Administrative Expense                      | 23,545             | 25,906             | (2,361)           | -9.11%          |
| Archival Storage                            | 6,000              | 5,521              | 479               | 8.68%           |
| Miscellaneous Expense                       | 5,481              | 6,433              | (952)             | -14.79%         |
| Total Operating Expenses                    | <b>\$ 35,026</b>   | <b>\$ 37,859</b>   | <b>\$ (2,833)</b> | <b>-7.48%</b>   |
| <b>MEMBERSHIP BENEFIT EXPENSES</b>          |                    |                    |                   |                 |
| Insurance                                   | 9,112              | 12,061             | (2,949)           | -24.45%         |
| Website Expense                             | 36,189             | 36,326             | (137)             | -0.38%          |
| AGM (Net)                                   | 11,492             | 4,415              | 7,077             | 160.29%         |
| Total IJF Expenses                          | 8,179              | 0                  | 8,179             |                 |
| Sponsored Club Events                       | 0                  | 710                | (710)             | -100.00%        |
| Awards/Gifts/Trophies Given (net)           | 2,447              | 3,713              | (1,266)           | -34.09%         |
| Administrative Expenses                     | 14,342             | 15,369             | (1,027)           | -6.69%          |
| Total Membership Benefit Expenses           | <b>\$ 81,762</b>   | <b>\$ 72,595</b>   | <b>\$ 9,167</b>   | <b>12.63%</b>   |
| <b>Total Expenses</b>                       | <b>\$ 116,788</b>  | <b>\$ 110,454</b>  | <b>\$ 6,333</b>   | <b>5.73%</b>    |
| <b>NET OPERATING REVENUE</b>                | <b>\$ 44,007</b>   | <b>\$ 38,345</b>   | <b>\$ 5,662</b>   | <b>14.77%</b>   |
| <b>JAGUAR JOURNAL</b>                       |                    |                    |                   |                 |
| <b>REVENUE</b>                              |                    |                    |                   |                 |
| Advertising Income (net)                    | 72,924             | 74,413             | (1,489)           | -2.00%          |
| Miscellaneous Income                        | 599                | 7,734              | (7,135)           | -92.25%         |
| Total Jaguar Journal Income                 | <b>\$ 73,523</b>   | <b>\$ 82,147</b>   | <b>\$ (8,624)</b> | <b>-10.50%</b>  |
| <b>PRODUCTION COSTS</b>                     |                    |                    |                   |                 |
| Common Production Costs                     | 64,691             | 68,257             | (3,567)           | -5.23%          |
| Production & Distribution Costs             | 62,111             | 64,901             | (2,790)           | -4.30%          |
| <b>Total Production Costs</b>               | <b>\$ 126,802</b>  | <b>\$ 133,158</b>  | <b>\$ (6,357)</b> | <b>-4.77%</b>   |
| <b>JAGUAR JOURNAL NET REVENUE (EXPENSE)</b> | <b>\$ (53,279)</b> | <b>\$ (51,012)</b> | <b>\$ (2,267)</b> | <b>4.44%</b>    |
| Other Income (Expense)                      |                    | \$ 88              | \$ (88)           | -100.00%        |
| <b>JCNA NET REVENUE (EXPENSE)</b>           | <b>\$ (9,272)</b>  | <b>\$ (12,579)</b> | <b>\$ 3,307</b>   | <b>-26.29%</b>  |
| <b>Jaguar Clubs of North America Inc</b>    |                    |                    |                   |                 |

| <b>Balance Sheet (Condensed)</b>           |                  |             |               |                 |
|--|------------------|-------------|---------------|-----------------|
| <b>December 31, 2020 and 2021</b>          |                  |             |               |                 |
|  | <b>2021</b>      | <b>2020</b> | <b>Change</b> | <b>% Change</b> |
| <b>ASSETS</b>                              |                  |             |               |                 |
| Cash Accounts                              | \$ 44,570        | \$ 26,306   | \$ 18,264     | 69.43%          |
| Marketable Securities                      | 208,435          | 228,485     | (20,050)      | -8.78%          |
| Current Assets                             | 57,389           | 57,492      | (103)         | -0.18%          |
| Other Assets                               | 22,368           | 22,179      | 189           | 0.85%           |
| Total Assets                               | \$ 332,762       | \$ 334,462  | \$ (1,700)    | -0.51%          |
| <b>LIABILITIES</b>                         |                  |             |               |                 |
| Current Liabilities                        | \$ 13,715        | \$ 6,142    | \$ 7,573      | 123.30%         |
| Total Liabilities                          | \$ 13,715        | \$ 6,142    | \$ 7,573      | 123.30%         |
| <b>EQUITY</b>                              |                  |             |               |                 |
| Total Liabilities and Equity               | \$ 319,047       | \$ 328,320  | \$ (9,273)    | -2.82%          |
| Total Liabilities and Equity               | \$ 332,762       | \$ 334,462  | \$ (1,700)    | -0.51%          |
| <b>Jaguar Clubs of North America Inc</b>   |                  |             |               |                 |
| <b>Fund Flows</b>                          |                  |             |               |                 |
| <b>January 1 through December 31, 2021</b> |                  |             |               |                 |
| <b>Sources of Funds</b>                    |                  |             |               |                 |
| Reduction in Marketable Securities         | \$ 20,050        |             |               |                 |
| Reduction in Other Current Assets          | 940              |             |               |                 |
| Increase in Accounts Payable               | 1,568            |             |               |                 |
| Increase in Credit Card Balances           | 1,291            |             |               |                 |
| Increase in Other Liabilities              | 4,714            |             |               |                 |
| Total Sources of Funds                     | \$ 28,563        |             |               |                 |
| <b>Uses of Funds</b>                       |                  |             |               |                 |
| Increase in Accounts Receivable            | 837              |             |               |                 |
| Increase in Other Assets                   | 190              |             |               |                 |
| Loss in Net Revenues                       | 9,272            |             |               |                 |
| Total Uses of Funds                        | \$ 10,299        |             |               |                 |
| <b>Change in Cash Balance</b>              | <b>\$ 18,264</b> |             |               |                 |
| Beginning Cash Balance                     | 26,306           |             |               |                 |
| <b>Ending Cash Balance</b>                 | <b>\$ 44,570</b> |             |               |                 |



# Strategic Imperative

Implement a Five-Year Financial Plan to return JCNA to sustainable financial health.

- Operate at breakeven or better.
- Year-end reserve account balances  $\geq$  one year's consolidated expenses by 12/31/2023.

Note: Currency values throughout this presentation are \$US.



# Top Level Summary

- 2021 “Bottom Line” P&L
  - \$3,500 better than 2020
  - \$19,000 better than forecast
- Major positive impact as a result of increased membership.
- Reserve balances “flat” vs. forecast \$(20,000) deterioration.
- 2022 Forecast \$42,000 better than 2021 Actual.
- Inflation has cumulative \$(33,000) impact on 2022 – 26 forecast.
- Reserves forecast at Target in 2024; 12 months sooner.



## 2021 Variance vs. 2021 Forecast

|                               | Actual    | Forecast   | Variance |  |
|-------------------------------|-----------|------------|----------|--|
| <b>Operating Revenue</b>      | \$160,800 | \$154,600  | \$6,200  | <ul style="list-style-type: none"> <li>• 300+ Additional Members</li> </ul>  |
| <b>Operating Expense</b>      | (116,800) | (124,000)  | 7,300    | <ul style="list-style-type: none"> <li>• Operating Expenses \$2,500</li> <li>• Insurance \$4,600</li> <li>• Trophies \$6,000</li> <li>• AGM &amp; IJF \$(5,700)</li> </ul> |
| <b>Jaguar Journal Revenue</b> | 73,500    | 71,600     | \$1,900  | <ul style="list-style-type: none"> <li>• Net Advertising Sales \$4,500</li> <li>• Newsstand &amp; Misc. Inc (3,000)</li> </ul>   |
| <b>Jaguar Journal Expense</b> | (126,800) | (127,300)  | \$500    |  |
| <b>JCNA Surplus/(Deficit)</b> | \$(9,300) | \$(28,100) | \$18,800 |  |

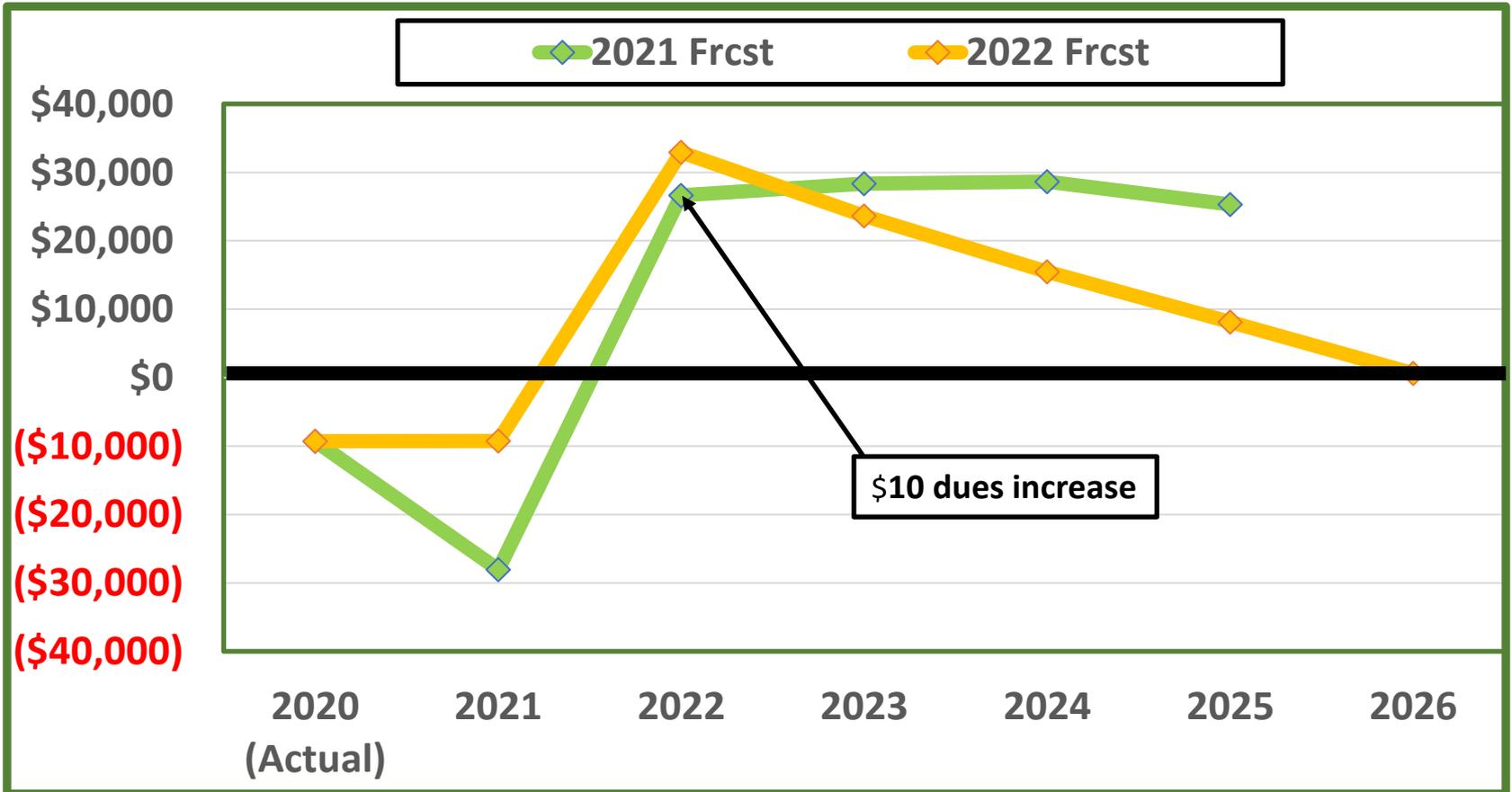


## 2021 vs. 2020

|                               | 2021      | 2020       | Change   |   |
|-------------------------------|-----------|------------|----------|---|
| <b>Operating Revenue</b>      | \$160,800 | \$148,800  | \$12,000 | • Membership \$14,800   |
| <b>Operating Expense</b>      | (116,800) | (110,500)  | (6,300)  | • Administrative expense \$3,800<br>• Insurance \$2,900<br>• AGM & IJF \$(14,000) |
| <b>Jaguar Journal Revenue</b> | 73,500    | 82,100     | (8,600)  | • 2020 JLR payment \$(7,300)  |
| <b>Jaguar Journal Expense</b> | (126,800) | (133,200)  | 6,400    | • Editorial & Layout \$3,600<br>• Prod'n & Dist'n \$2,800                         |
| <b>JCNA Surplus/(Deficit)</b> | \$(9,300) | \$(12,800) | \$3,500  |   |

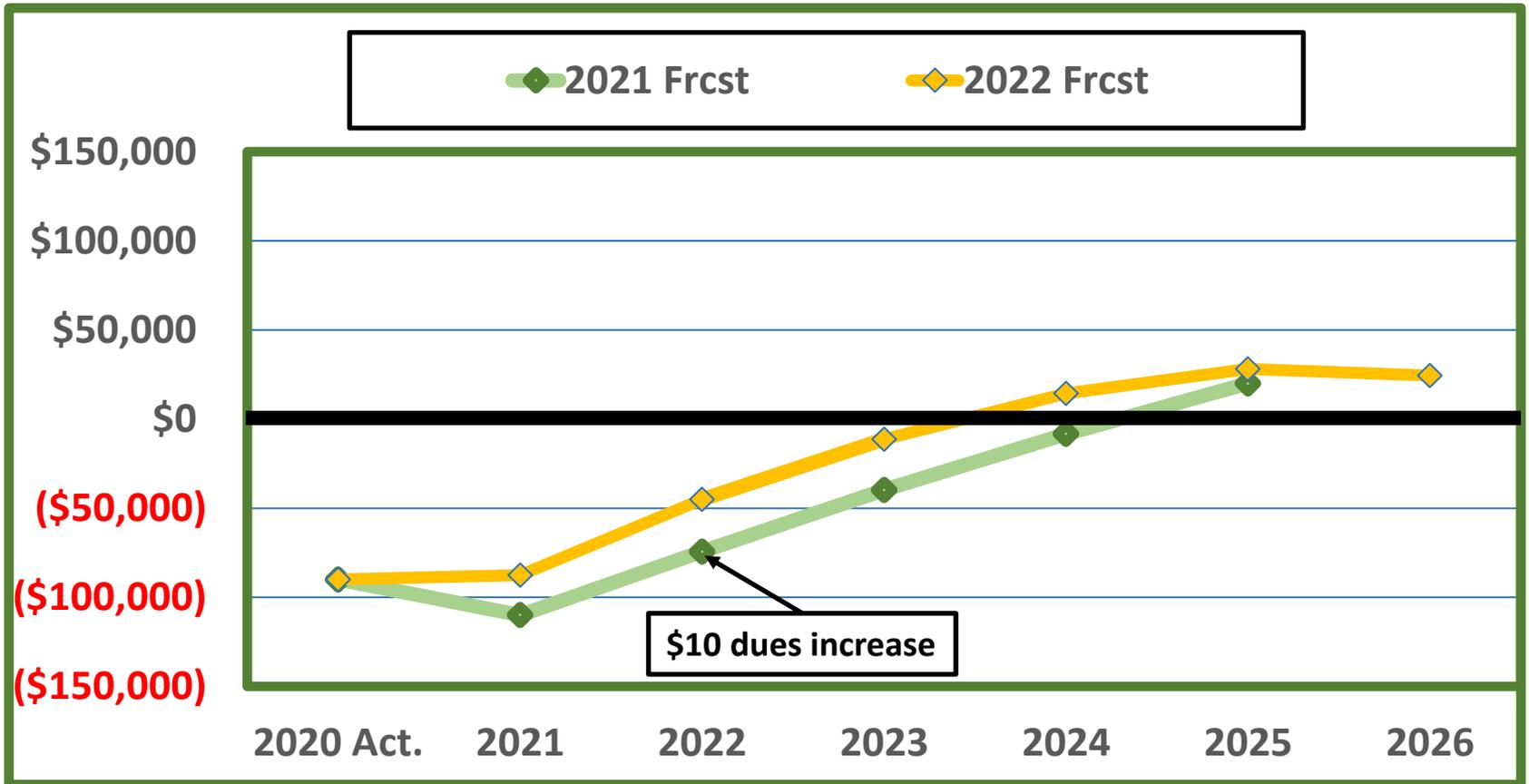


# Consolidated Income Forecast





# Cash + Reserves vs. Target





## ✓ Strategic Imperative

Implement a Five-Year Financial Plan to return JCNA to sustainable financial health.

✓ Operate at breakeven or better.

Year-end reserve account balances  $\geq$  one year's consolidated expenses by 12/31/2023.

Projected during 2024.



# Overview

- Comprehensive package typical for similar car clubs.
- Insures against primary risks to local clubs & JCNA.
- Covers “typical car club” events.
- Members, officers, directors, volunteers, etc.
- Does NOT replace individual auto, health or homeowner policies.
- Cost effective for insured risks.

**Summary presentation only. Policy documents govern coverage.**

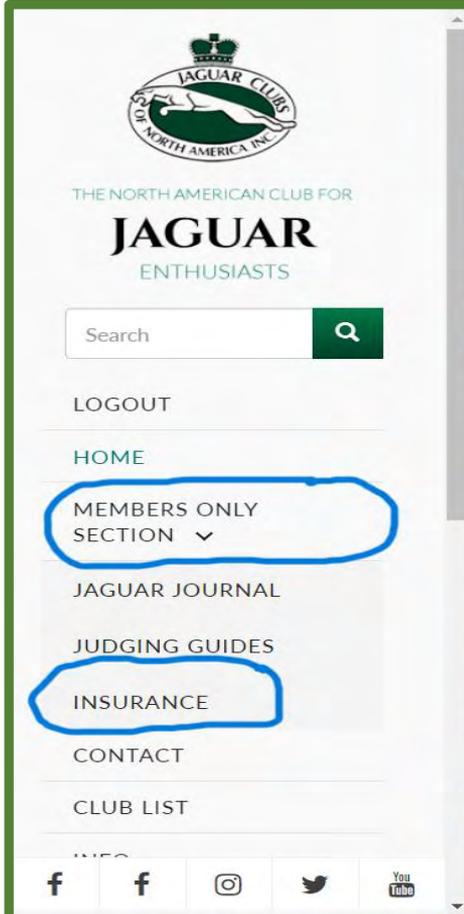


# Renewal

- Policy Term ends April 30, 2022.
- Benchmarking
  - ✓ Porsche Club of America
  - ✓ National Council of Corvette Clubs
  - Mustang Club
  - BMW Club
  - Mercedes Benz
- Competitively Bid Next Policy Term
- Investigate Additional Coverages, Higher Limits, etc.



# Find It @ JCNA.COM





# It's All Here!

A screenshot of the Jaguar Enthusiasts website. On the left is a navigation menu with the following items: "JAGUAR ENTHUSIASTS" logo, a search bar with a magnifying glass icon, "LOGOUT", "HOME", "MEMBERS ONLY SECTION" with a dropdown arrow, "CONTACT", "CLUB LIST", and "INFO" with a dropdown arrow. On the right is a dark green header with the text "INFORMATION &amp; DOCUMENTS" in white. Below this header is a list of menu items: "Program Overview", "Insurance Coverage Fact Sheet", "Forms &amp; Administration", "Special Non-Member Event Registration Form", "Release &amp; Wavier Chart", "Release of Liability for Paper Forms", "Release of Liability for Online Forms", "Adult Competition Release &amp; Wavier (Slalom &amp; Rally)", "Parent &amp; Minor Competition Release &amp; Wavier (Slalom &amp; Rally)", and "Insurance Certificate Request Form".

## JAGUAR CLUBS of NORTH AMERICA **NOMINATING COMMITTEE for 2022**

Lisa Schafer - Chair - [nominating@jcna.com](mailto:nominating@jcna.com)

**TO: ROBERT MATEJEK**  
**Secretary - JCNA**

### **The following is the report of the JCNA Nominating Committee:**

As there were **NO** opposing nominations – the following were unanimously re-elected to the position of **Regional Director** - for the **2022 – 2024** (2-year) Term of Office !! – Again serving as Regional Director in their respective **JCNA Regional Districts** are the following:

- **Bill Beible** -(DVJC)- - for the *North-East Region*;
- **W. Ronald Gaertner** – (VJC) - for the *South-East Region*;
- **John Boswell** – (Wis.Jag.Ltd.) – for the *North-Central Region*;
- **Ronald Wallis** –(JC Houston) - for the *South-Central Region*;
- **Carole Borgens** – (Can. XK JR) - for the *North-West Region*;
- **M. Mark Mayuga** – ( JOC, LA ) - for the *South-West Region*;

*( I would like to Sincerely Thank each of these individuals for their dedication to the Jaguar Clubs of North America, by serving the needs of the Clubs and Members of their respective Regions. -- THANK YOU VERY MUCH !!!!! )*

=====

**THE NEXT JOB of the Nominating Committee** –is to seek **Nominations** for the position of **President and Vice-president of JCNA** for the **2022 - 2023** (*one year*) **Term of Office on the JCNA Executive Committee.**

As you know, nominations for these positions are usually made by “Self-Nomination” by **currently serving Regional Directors**, and those eligible to serve must have also been elected to serve on the Board of Directors **during the period of Executive Committee service.** A notice of the availability of these positions on the Executive Committee has been sent to each of the current **2021–to-2023 Regional Directors** and sent to each of the “newly-Re-elected” **2022-to-2024 Regional Directors.**

*(The potential Candidate must also be serving as a **Regional Director** during the **2022 - 2023 term of Office** as an **Officer** of the **JCNA Executive Committee**).*

**THE CURRENT LIST OF OFFICER CANDIDATES FOR THE JCNA EXECUTIVE COMMITTEE HAVING BEEN RECEIVED BY THE NOMINATING COMMITTEE IS:**

**\*\* for PRESIDENT: JOHN BOSWELL** – of the *Wisconsin Jaguar Club – Limited-* John is currently serving as JCNA President and has been recently re-elected to the position of **North-Central Regional Director of JCNA** for the **2022-to-2024** term of Office on the **JCNA** Board of Directors – and is thus eligible for seeking reelection as **President of JCNA** for the **2022-2023** term of Office at the **AGM** in March 2022. John will be seeking his third term as the President of the **JAGUAR CLUBS of NORTH AMERICA**. *John did previously serve as JCNA Vice President.*

**John will be seeking his third term as President of the JAGUAR CLUBS of NORTH AMERICA.**

\*\*\*\*\*

**\*\* for VICE-PRESIDENT: Bill Beible** of the *Delaware Valley Jaguar Club*. **Bill** is currently serving as JCNA Vice President and had been recently **re-elected** to the position as **Regional Director** of the **North-East Region of JCNA** for the **2022-to-2024 term of Office on the JCNA Board of Directors** – and is thus eligible for seeking election as **Vice-President of the JCNA at the AGM in March 2022.**

**Bill will be seeking his third term as the Vice-President of the JAGUAR CLUBS of NORTH AMERICA.**

On the day of the **AGM**, the list of nominees will be presented to the Delegates. **ADDITIONAL NOMINATIONS OF OTHER ELIGIBLE REGIONAL DIRECTOR’S MAY ALSO BE MADE FROM THE FLOOR.** When all nominations have been made, the election of the **President & Vice-president** of the **JCNA Executive Committee** for **2022 - 2023** will occur by the majority vote of the Delegates attending (*and by Proxy*) at the **AGM**.

The new board and officers shall take office upon completion of the business of the AGM.

=====

**Regards,**

**Lisa Schafer**  
**Chair – JCNA Nominating Committee**

**(AND with many THANKS to the other Members of the JCNA Nominating Committee!!)**

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| REGION | Club # | Club Name                                 | 12/31/21 | 12/31/20 | Dec 20 to Dec21 Change | % Dec21/de c20 | Dec-19 | Dec-18 | Dec-17 | Dec-16 | Dec-15 | Dec-14 | Dec-13 | Dec-12 | Dec-11 | Dec-10 | Dec-09 | Dec-08 |
|--------|--------|---|----------|----------|------------------------|----------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| NC     | 13     | Illinois Jaguar Club                      | 115      | 116      | -1                     | 99%            | 127    | 118    | 116    | 124    | 133    | 100    | 131    | 140    | 136    | 141    | 136    | 141    |
| NC     | 19     | Jaguar Affiliates Group of Michigan       | 161      | 116      | 45                     | 139%           | 128    | 125    | 134    | 134    | 130    | 129    | 139    | 139    | 123    | 129    | 126    | 145    |
| NC     | 28     | Jaguar Club of Ohio                       | 127      | 125      | 2                      | 102%           | 128    | 137    | 127    | 144    | 136    | 119    | 123    | 134    | 128    | 120    | 122    | 124    |
| NC     | 29     | Jaguar Assn of Central Ohio               | 37       | 41       | -4                     | 90%            | 29     | 43     | 44     | 48     | 54     | 52     | 62     | 68     | 60     | 53     | 43     | 51     |
| NC     | 43     | Ontario Jaguar Owners Assn                | 157      | 138      | 19                     | 114%           | 148    | 130    | 139    | 115    | 128    | 97     | 160    | 179    | 191    | 203    | 225    | 244    |
| NC     | 45     | Jaguar Club of Pittsburgh                 | 110      | 102      | 8                      | 108%           | 100    | 103    | 99     | 97     | 82     | 75     | 119    | 112    | 122    | 122    | 138    | 132    |
| NC     | 47     | Wisconsin Jaguar Ltd                      | 92       | 91       | 1                      | 101%           | 93     | 89     | 86     | 94     | 108    | 94     | 115    | 115    | 119    | 123    | 146    | 141    |
| NC     | 49     | Jaguar Drivers Club Area 51               | 47       | 48       | -1                     | 98%            | 52     | 56     | 58     | 69     | 73     | 47     | 49     | 56     | 59     | 58     | 46     | 54     |
| NC     | 51     | Jaguar Assn of Greater Indiana            | 83       | 82       | 1                      | 101%           | 84     | 89     | 80     | 91     | 94     | 76     | 94     | 81     | 71     | 74     | 68     | 63     |
| NC     | 59     | Jaguar Club of Greater Cincinnati         | 53       | 38       | 15                     | 139%           | 33     | 41     | 45     | 43     | 44     | 43     | 52     | 57     | 53     | 49     | 49     | 53     |
| NC     | 63     | Susquehanna Valley Jaguar Club            | 32       | 31       | 1                      | 103%           | 34     | 35     | 35     | 32     | 23     | 28     | 33     | 37     | 55     | 45     | 35     | 38     |
|        |        |   | 1014     | 928      | 86                     |                | 956    | 966    | 963    | 991    | 1005   | 860    | 1077   | 1118   | 1117   | 1117   | 1134   | 1186   |
| NE     | 08     | Jaguar Club of Southern New England       | 140      | 134      | 6                      | 104%           | 132    | 144    | 133    | 135    | 128    | 118    | 143    | 135    | 124    | 125    | 111    | 120    |
| NE     | 18     | Jaguar Assn of New England                | 220      | 224      | -4                     | 98%            | 231    | 259    | 296    | 294    | 286    | 265    | 303    | 283    | 206    | 243    | 231    | 218    |
| NE     | 22     | Empire Division                           | 35       | 28       | 7                      | 125%           | 27     | 27     | 28     | 40     | 40     | 34     | 36     | 36     | 31     | 28     | 26     | 26     |
| NE     | 23     | Jaguar Drivers Club of Long Island        | 89       | 73       | 16                     | 122%           | 71     | 65     | 61     | 55     | 66     | 70     | 59     | 73     | 64     | 77     | 69     | 73     |
| NE     | 24     | Jaguar Afficionados of Greater Buffalo    | 34       | 33       | 1                      | 103%           | 41     | 42     | 43     | 43     | 48     | 43     | 46     | 47     | 44     | 48     | 45     | 48     |
| NE     | 25     | Jaguar Assn of Central New York           | 57       | 59       | -2                     | 97%            | 57     | 57     | 57     | 61     | 63     | 50     | 53     | 61     | 58     | 56     | 60     | 70     |
| NE     | 26     | Jaguar Touring Club                       | 112      | 97       | 15                     | 115%           | 97     | 93     | 106    | 98     | 99     | 93     | 115    | 119    | 122    | 126    | 130    | 135    |
| NE     | 33     | Delaware Valley Jaguar Club               | 159      | 131      | 28                     | 121%           | 130    | 135    | 131    | 141    | 260    | 121    | 146    | 139    | 149    | 146    | 147    | 174    |
| NE     | 40     | Nations Capital Jaguar Owners Club        | 122      | 92       | 30                     | 133%           | 121    | 129    | 160    | 174    | 182    | 159    | 182    | 197    | 219    | 203    | 215    | 220    |
| NE     | 48     | Ottawa Jaguar Club                        | 89       | 92       | -3                     | 97%            | 98     | 102    | 95     | 106    | 100    | 83     | 47     | 89     | 79     | 78     | 72     | 67     |
| NE     | 52     | Jaguar Auto Group                         | 36       | 35       | 1                      | 103%           | 32     | 28     | 26     | 32     | 25     | 26     | 33     | 22     | 32     | 41     | 32     | 34     |
| NE     | 67     | Capital Region Jaguar Club of NY Ltd.     | 56       | 62       | -6                     | 90%            | 60     | 59     | 60     | 58     | 47     | 36     |        |        |        |        |        |        |
|        |        |   | 1149     | 1060     | 89                     |                | 1097   | 1140   | 1196   | 1237   | 1344   | 1098   | 1163   | 1201   | 1128   | 1171   | 1138   | 1185   |
| NW     | 32     | Jaguar Owners Club of Oregon              | 82       | 74       | 8                      | 111%           | 80     | 98     | 98     | 85     | 90     | 66     | 95     | 84     | 89     | 94     | 104    | 123    |
| NW     | 41     | Seattle Jaguar Club                       | 167      | 114      | 53                     | 146%           | 143    | 129    | 127    | 136    | 128    | 144    | 184    | 164    | 161    | 163    | 158    | 166    |
| NW     | 42     | Canadian XK Jaguar Register               | 102      | 93       | 9                      | 110%           | 89     | 91     | 84     | 94     | 79     | 76     | 85     | 82     | 73     | 74     | 74     | 76     |
| NW     | 44     | Pacific Jaguar Enthusiasts Group          |          |          |                        |                |        | 11     | 13     | 9      | 17     | 21     | 34     | 34     | 32     | 28     | 28     | 30     |
| NW     | 61     | Jaguar Club of Victoria                   | 71       | 78       | -7                     | 91%            | 93     | 86     | 96     | 116    | 108    | 121    | 151    | 144    | 152    | 143    | 133    | 143    |
| NW     | 29     | Canadian Prairies Jaguar Club             |          |          |                        |                |        |        |        |        |        |        |        |        |        |        |        |        |
|        |        |   | 422      | 359      | 63                     |                | 405    | 415    | 418    | 440    | 422    | 428    | 549    | 508    | 507    | 502    | 497    | 538    |
| SC     | 14     | Jaguar Club Mexico                        | 51       | 62       | -11                    | 82%            | 62     | 65     | 58     | 49     | 52     | 56     | 52     | 56     | 54     | 46     | 44     | 36     |
| SC     | 15     | Great Plains Jaguar Owners Assn (Wichita) |          |          |                        |                |        |        |        | 5      | 4      | 5      | 6      | 7      | 9      | 8      | 8      | 7      |
| SC     | 16     | Heart of America Jaguar Club              | 37       | 36       | 1                      | 103%           | 42     | 42     | 41     | 44     | 47     | 47     | 60     | 54     | 49     | 42     | 46     | 55     |
| SC     | 17     | Gulf Coast Jaguar Club                    | 10       | 10       | 0                      | 100%           | 16     | 16     | 15     | 25     | 112    | 28     | 30     | 30     | 31     | 27     | 25     | 0      |
| SC     | 20     | Jaguar Assn of Greater St. Louis          | 84       | 81       | 3                      | 104%           | 90     | 91     | 88     | 88     | 83     | 80     | 92     | 85     | 80     | 79     | 86     | 96     |
| SC     | 30     | Jaguar Club of Tulsa                      | 33       | 28       | 5                      | 118%           | 29     | 31     | 30     | 26     | 29     | 29     | 25     | 27     | 31     | 30     | 38     | 51     |
| SC     | 31     | Jaguar Club of Central Oklahoma           | 58       | 64       | -6                     | 91%            | 66     | 64     | 63     | 65     | 67     | 58     | 59     | 60     | 57     | 59     | 61     | 67     |
| SC     | 35     | Jaguar Owners Club of North Texas         | 108      | 100      | 8                      | 108%           | 80     | 74     | 78     | 78     | 43     | 47     | 39     | 59     | 54     | 71     | 89     | 77     |
| SC     | 37     | Jaguar Club of Austin                     | 34       | 42       | -8                     | 81%            | 40     | 38     | 47     | 52     | 56     | 58     | 62     | 63     | 63     | 56     | 47     | 57     |
| SC     | 38     | Jaguar Club of Houston                    | 75       | 61       | 14                     | 123%           | 70     | 66     | 70     | 69     | 58     | 70     | 94     | 98     | 110    | 113    | 137    | 141    |
| SC     | 50     | San Antonio Jaguar Club                   | 46       | 45       | 1                      | 102%           | 52     | 51     | 50     | 40     | 96     | 45     | 54     | 55     | 62     | 68     | 57     | 60     |
| SC     | 58     | Old Club 58                               |          |          |                        |                |        |        |        | 36     | 21     | 24     | 31     | 26     | 36     | 37     | 27     |        |

| REGION | Club # | Club Name                        | 12/31/21 | 12/31/20 | Dec 20 to Dec21 Change | % Dec21/de c20 | Dec-19 | Dec-18 | Dec-17 | Dec-16 | Dec-15 | Dec-14 | Dec-13 | Dec-12 | Dec-11 | Dec-10 | Dec-09 | Dec-08 |
|--------|--------|----------------------------------|----------|----------|------------------------|----------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
|        |        |                                  | 536      | 529      | 07                     |                | 547    | 538    | 540    | 541    | 683    | 544    | 597    | 625    | 626    | 635    | 675    | 674    |
| SE     | 09     | Jaguar Club of Florida           | 73       | 80       | -7                     | 91%            | 101    | 102    | 108    | 113    | 224    | 81     | 107    | 109    | 103    | 104    | 90     | 69     |
| SE     | 10     | South Florida Jaguar Club        | 38       | 40       | -2                     | 95%            | 32     | 37     | 42     | 44     | 73     | 42     | 50     | 37     | 45     | 66     | 64     | 67     |
| SE     | 11     | Sun Coast Jaguar Club of Florida | 83       | 70       | 13                     | 119%           | 75     | 71     | 59     | 66     | 311    | 47     | 44     | 41     | 63     | 75     | 59     | 71     |
| SE     | 12     | Virginia Jaguar Club             | 27       | 34       | -7                     | 79%            | 43     | 48     | 55     | 59     | 112    | 60     | 65     | 66     | 62     | 49     | 47     | 47     |
| SE     | 21     | Carolina Jaguar Club             | 151      | 166      | -15                    | 91%            | 158    | 168    | 154    | 146    | 163    | 139    | 166    | 161    | 149    | 138    | 123    | 140    |
| SE     | 34     | Jaguar Society of South Carolina | 43       | 25       | 18                     | 172%           | 23     | 25     | 33     | 51     | 52     | 53     | 50     | 32     | 44     | 22     | 19     | 25     |
| SE     | 54     | Jaguar Club of North Florida     | 56       | 97       | -41                    | 58%            | 89     | 110    | 65     | 72     | 99     | 53     | 56     | 42     | 53     | 54     | 42     | 56     |
| SE     | 55     | Music City Jaguar Club           | 13       | 18       | -5                     | 72%            | 9      | 22     | 24     | 31     | 30     | 23     | 20     | 20     | 19     | 32     | 0      | 20     |
| SE     | 57     | North Georgia Jaguar Club        | 134      | 122      | 12                     | 110%           | 124    | 118    | 146    | 154    | 167    | 135    | 142    | 140    | 138    | 120    | 128    | 143    |
| SE     | 62     | North Alabama Jaguar             | 12       | 13       | -1                     | 92%            | 10     | 14     | 26     | 24     | 21     | 10     | 13     | 11     | 8      | 18     | 13     | 12     |
| SE     | 68     | Jaguar Club of SW Florida        | 87       | 72       | 15                     | 121%           | 67     | 84     | 76     | 70     | 42     |        |        |        |        |        |        |        |
| SE-    | 56     | Smokey Mountains                 |          |          |                        |                | 43     | 61     | 49     | 54     | 65     | 61     | 76     | 88     | 93     | 88     | 107    | 113    |
|        |        |                                  | 717      | 737      | -20                    |                | 774    | 860    | 837    | 884    | 1359   | 704    | 789    | 747    | 777    | 766    | 692    | 763    |
| SW     | 01     | Jaguar Club of Southern Arizona  | 46       | 46       | 0                      | 100%           | 46     | 44     | 43     | 49     | 48     | 35     | 46     | 49     | 54     | 57     | 61     | 68     |
| SW     | 02     | Jaguar Club of Central Arizona   | 92       | 80       | 12                     | 115%           | 91     | 75     | 92     | 89     | 90     | 82     | 87     | 86     | 86     | 91     | 77     | 77     |
| SW     | 03     | San Diego Jaguar Club            | 160      | 159      | 1                      | 101%           | 169    | 203    | 209    | 208    | 202    | 170    | 200    | 184    | 181    | 182    | 186    | 182    |
| SW     | 04     | Jaguar Owners Club of LA         | 167      | 155      | 12                     | 108%           | 159    | 168    | 189    | 175    | 120    | 107    | 190    | 203    | 197    | 196    | 218    | 235    |
| SW     | 05     | Jaguar Associates Group - SF     | 189      | 198      | -9                     | 95%            | 217    | 224    | 244    | 221    | 215    | 201    | 237    | 220    | 254    | 263    | 281    | 308    |
| SW     | 06     | Sacramento Jaguar Club           | 42       | 29       | 13                     | 145%           | 33     | 33     | 41     | 43     | 46     | 32     | 42     | 46     | 45     | 48     | 45     | 44     |
| SW     | 07     | Rockey Mountain Jaguar Club      | 121      | 109      | 12                     | 111%           | 111    | 108    | 121    | 125    | 129    | 112    | 132    | 114    | 120    | 113    | 108    | 108    |
| SW     | 36     | Jaguar Club of Greater Las Vegas |          |          | 0                      |                |        |        |        | 18     | 11     | 15     | 18     | 23     | 21     | 25     | 27     | 30     |
| SW     | 39     | Wasatch Mountain Jaguar Register | 41       | 31       | 10                     | 0%             | 34     | 38     | 30     | 24     | 23     | 29     | 30     | 28     | 22     | 27     | 3      | 38     |
| SW     | 46     | Reno Jaguar Club                 | 15       | 17       | -2                     | 88%            | 18     | 20     | 23     | 27     | 33     | 30     | 36     | 42     | 38     | 40     | 31     | 42     |
| SW     | 60     | Inland Empire Jaguar Club        | 25       | 22       | 3                      | 114%           | 21     | 20     | 24     | 16     | 24     | 10     | 8      | 11     | 14     | 18     | 15     | 14     |
| SW     | 64     | Jaguar Club of Southern Colorado | 100      | 35       | 65                     | 286%           | 37     | 114    | 113    | 55     | 61     | 48     | 53     | 42     | 36     | 31     | 32     | 42     |
| SW     | 65     | Jaguar Club of Northern Arizona  | 16       | 27       | -11                    | 59%            | 22     | 25     | 23     | 20     | 14     | 17     | 19     | 16     | 16     | 15     | 18     | 26     |
| SW     | 66     | New Mexico Jaguar Club           | 36       | 36       | 0                      | 100%           | 39     | 40     | 43     | 41     | 46     | 19     | 22     | 13     |        |        |        |        |
|        |        |                                  | 1050     | 944      | 106                    |                | 997    | 1112   | 1195   | 1111   | 1062   | 907    | 1120   | 1077   | 1084   | 1106   | 1102   | 1214   |
| XX     | 00     | Comp and Print only              | 26       | 28       | -2                     | 93%            | 26     | 33     | 33     | 36     | 31     | 33     | 37     | 33     | 53     | 50     | 90     | 98     |
| XX     | 98     | Members at Large                 | 159      | 130      | 29                     | 122%           | 145    | 170    | 200    | 239    | 1208   | 267    | 245    | 225    | 250    | 194    | 143    | 154    |
|        |        | Grand Totals                     | 5073     | 4715     | 358                    |                | 4947   | 5234   | 5382   | 5479   | 7114   | 4841   | 5577   | 5534   | 5542   | 5541   | 5471   | 5812   |

Jaguar Clubs of North America

2022 Annual General Meeting

March 26, 2022, Milwaukee, Wisconsin

JCNA Membership Committee Report

Mark Mayuga, Chairman, Nedra Rummell, Co-Chairwoman

The JCNA Membership Committee was active during the 2021 year with four (4) North American ZOOM conferences. The call hosting club was the SUN COAST JAGUAR CLUB, Phill Lodge and John McCarthy hosts. These conference calls included Jaguar clubs from the United States and Canada. The average participation of clubs was 45-50 clubs represented. The participants included the club president, membership chairman, and others interested parties. Agenda items were sent out at least two weeks prior to the phone conference. Additional items for discussion were added by club representatives. In some cases, specific issue that needed resolution or guidance were discussed and resolved or were sent to appropriate JCNA chairman's and leadership.

The primary mission of the Membership Committee during the COVID-19 Pandemic has been to support the club's retention of members during these trying times. Some clubs completely ceased events while others continued to schedule events that were outdoors and in accordance with local jurisdiction COVID-19 mandates. Many clubs managed to maintain regular event schedules such as rally's, tours, concours, and social dinner events. We believe that the quarterly conference calls and the sharing of ideas and challenges resulted in an increase of JCNA membership during the 2021 year. **The JCNA Membership for 2021 was 5,033 up from the 2020 membership of 4667.** Despite the COVID-19 Pandemic, we recaptured those lost memberships, and we in part credit the efforts of the MEMCOM group's added efforts.

Going forward into 2022, the JCNA Membership committee is tasked with the following agenda items to be discussed, improved, rewritten, changed, enhanced, and initiated:

## **2022 Agenda:**

- Review of 2021 Membership renewals per club
- Problem areas experienced
- Reaching out to late renewal members
- Ideas for increasing club memberships for 2022/2023
- Recruiting dealer new car sales customers

- Review of the 20 benefits of JCNA and Club membership services and events, getting the word out to members
- Thinking outside the box for new member and returning member recruitment, social media platforms
- Recruit members to serve on the Social Media Committee
- Suggestions to improve JCNA MEMBERSHIP WEBSITE content, to be updated from 2014
- Schedule quarterly Regional ZOOM meetings with clubs to share ideas and challenges
- Staging Inter-Club events, planning, participation, committees
- JCNA CLUB LOCATOR SERVICE follows through on referrals, updates
- Regional Directors ZOOM meeting regarding membership challenges
- Encourage more feature articles for the JAGUAR JOURNAL by club and region
- Leadership development within the club and region, succession planning
- Other ideas, comments, challenges
- *Supporting the newly formed JCNA MARKETING COMMITTEE*

The above Agenda is a continuous process that will be the basis for the 2022 Membership Committee meetings. New items will be added as needed. The membership committee format has been very effective in sharing ideas and supporting those clubs which either have limited resources and experiences or are flourishing and are compelled to share their successes.

During the 2021 year we lost several clubs and gained a new Canadian club, it is important that JCNA leadership look at the issues that resulted in the loss of those clubs and that we address those issues openly and frankly. There are many new younger members joining JCNA now, but we are also losing members from the older age groups. It is imperative that we as an organization respond to the interests of those new members who are joining, they are the future leaders of the club.

Respectfully submitted,

Mark Mayuga, Chairman, Nedra Rummell, Chairwoman

**The Benefits that JCNA offers the clubs and membership include:**

1. Score keeping for Concours, Slalom, Rally, for those clubs that participate.
2. Bi-monthly magazine, technical articles, history, features, club doings.
3. Blanket insurance for Club Events and all Club Officers and Directors.
4. Historical and technical information library access.
5. A common communications network for intra-club activities, calendar of events.
6. New JAGUAR owner membership referrals, PASSPORT TO SERVICE.
7. 5% discount on collector automobile insurance (HAGERTY).
8. JLR NEW CAR PURCHASE discount program (where available).
9. The trophy awards program for Concours, Rally, Slalom, Club Newsletter, Service Awards.
10. Annual Awards for individuals/clubs outstanding in several categories.
11. Automobile Advertisers resources in the JAGUAR JOURNAL
12. Classified Ads in JJ, JCNA Website, Club Newsletters and Club Websites.
13. Book and Gift Store inventory in the JCNA Store
14. North American and Regional hosted events
15. Access to Coventry Foundation JAGUAR TOOL LENDING PROGRAM
16. North American inter-club networking
17. JCNA Tech Hot Line is just a phone call away.
18. An excuse to bring like-minded good people together for socialization and idea sharing.
19. Authenticity Services for everyone through the Coventry Foundation
- 20.

Not all benefits are available in all parts of North America.

# JCNA Social Media

## 2022 AGM

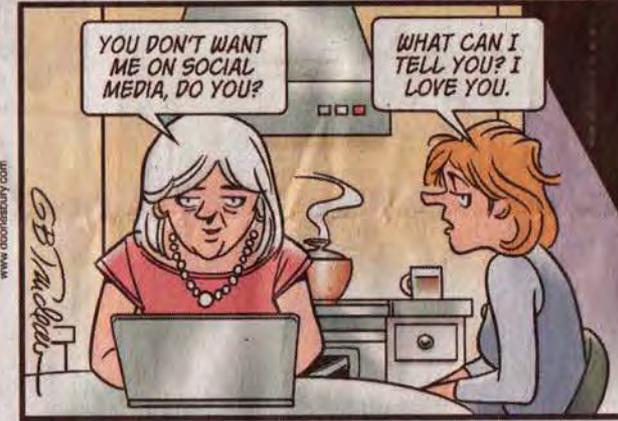


2022 AGM Milwaukee, WI



# Which Social Media?

DOONESBURY: By Garry Trudeau



# Why Social Media for JCNA.

- An excellent communications method to existing members and prospective members.
- No costs apart from administration time & any advertising purchased.
- A great way to generate new member leads
  - Most common questions from prospective members
    - How do I join JCNA
    - How do I sell me car
    - Who can answer my technical questions



# JCNA SOCIAL MEDIA STATUS

- Continued expansion of JCNA Social Media Presence
- Social Media team meeting every two weeks
  - Kurt Jacobson, Gary Cunningham, John Boswell, Jack Humphrey, Patrick Mason, Peter Crespin, Les Hamilton
- Facebook and Instagram now connected
  - Primary Admin for Facebook Members Page and Instagram is now Patrick Mason.
  - Inputs from Phil Arnold
- Youtube Channel adding content
  - JCNA and club events plus links to other Jaguar videos
  - Adding technical and historical Jaguar data
  - Coventry Foundation/JCNA training tapes popular

# Facebook – Basics



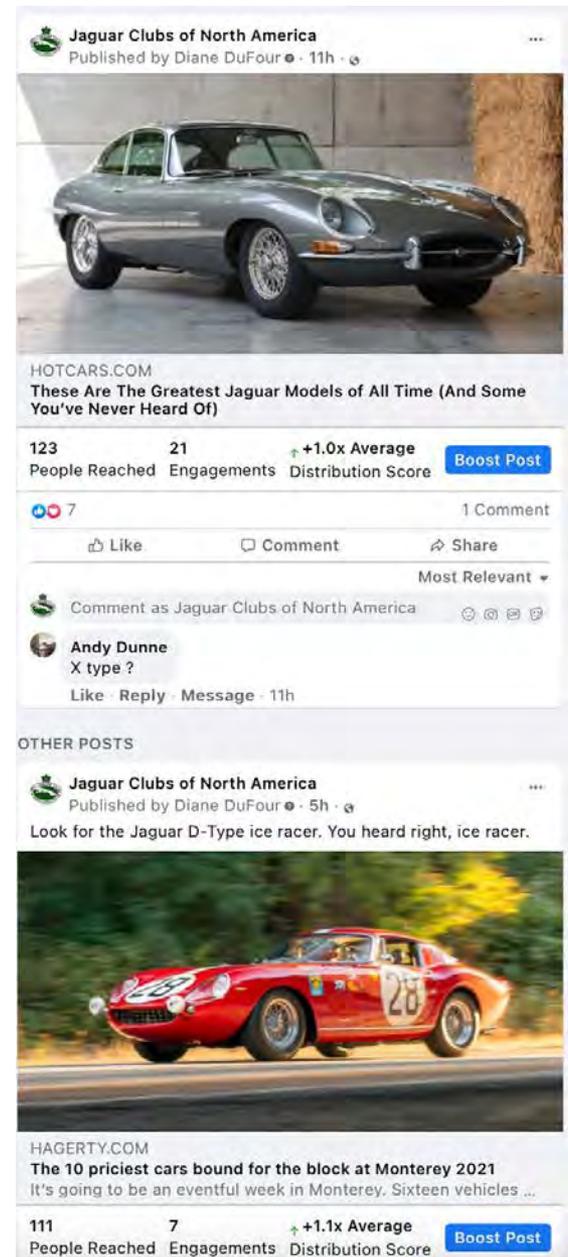
- What is Facebook?
  - Facebook is a Webpage or Phone App that behaves like a real time newspaper/diary
  - For each registered user, it is a feed of news/notifications in text or picture form.
  - The user decides which friends/pages/groups to subscribe to. Subscribed news items are add to the user’s newsfeed
  - The newsfeed is like a ticker tape
    - New items are added to the top and pushed down add infinitum.
    - Users can comment on/like/dislike/forward news items and can hide/remove items from their feed.
  - Users can post messages and pictures to their feed, groups and pages that they subscribe to.
  - Facebook also provides a calendar, picture albums, surveys, 1-to-1 chat, etc..

# JCNA SOCIAL MEDIA & PUBLICITY

| Platform           | Comments  |
|--------------------|---|
| JCNA Facebook Page | <p><a href="https://www.facebook.com/jaguarclubs.na">https://www.facebook.com/jaguarclubs.na</a></p> <p>Curated by Dian DuFour and Richard Lloyd-Roberts<br/>Disseminating news, paid ads. Open for comment by any user.<br/>Some users pose questions through the page</p>   |
| JCNA Members Group | <p><a href="https://www.facebook.com/groups/jcnamembers">https://www.facebook.com/groups/jcnamembers</a></p> <p>Curated by Richard and Les H.<br/>Closed to public. Members must provide JCNA member #,<br/>135+ members and growing. 30+ requests from non-members<br/>for access. Used as recruiting source</p>                 |
| Instagram          | <p><a href="https://www.instagram.com/jaguarclubsofnorthamerica/">https://www.instagram.com/jaguarclubsofnorthamerica/</a></p> <p>Primarily used for pictures from clubs and events.<br/>Recommend club members include #JaguarClubsof NorthAmerica<br/>Patrick Mason is adding content designed to attract younger followers</p> |
| Youtube            | <p><a href="https://www.youtube.com/channel/UCx9fFLG4NJXD-iBzSxvKj">https://www.youtube.com/channel/UCx9fFLG4NJXD-iBzSxvKj</a> Q</p> <p>Content being added. Training Tapes Popular<br/>Recommend clubs link their content as playlist in JCNA Channel.</p>   |
| Twitter            | <p><a href="https://twitter.com/home">https://twitter.com/home</a></p> <p>Twitter account created minimal use</p>   |

# JCNA Facebook Page

Excellent window into JCNA  
to the outside world  
Opportunities for JCNA  
advertisers and partners  
Opportunity for potential  
members to comment  
Additional material and  
club news articles beneficial



CR-2D **JCNA**

# **Members Facebook Group**

*Group can be found by public*

*New members need to provide  
JCNA member number*

*Members can post to group  
and private message to  
other members*

*135+ members to date*

*Great tool to share JCNA Info  
and Events info to supplement  
JCNA.COM*

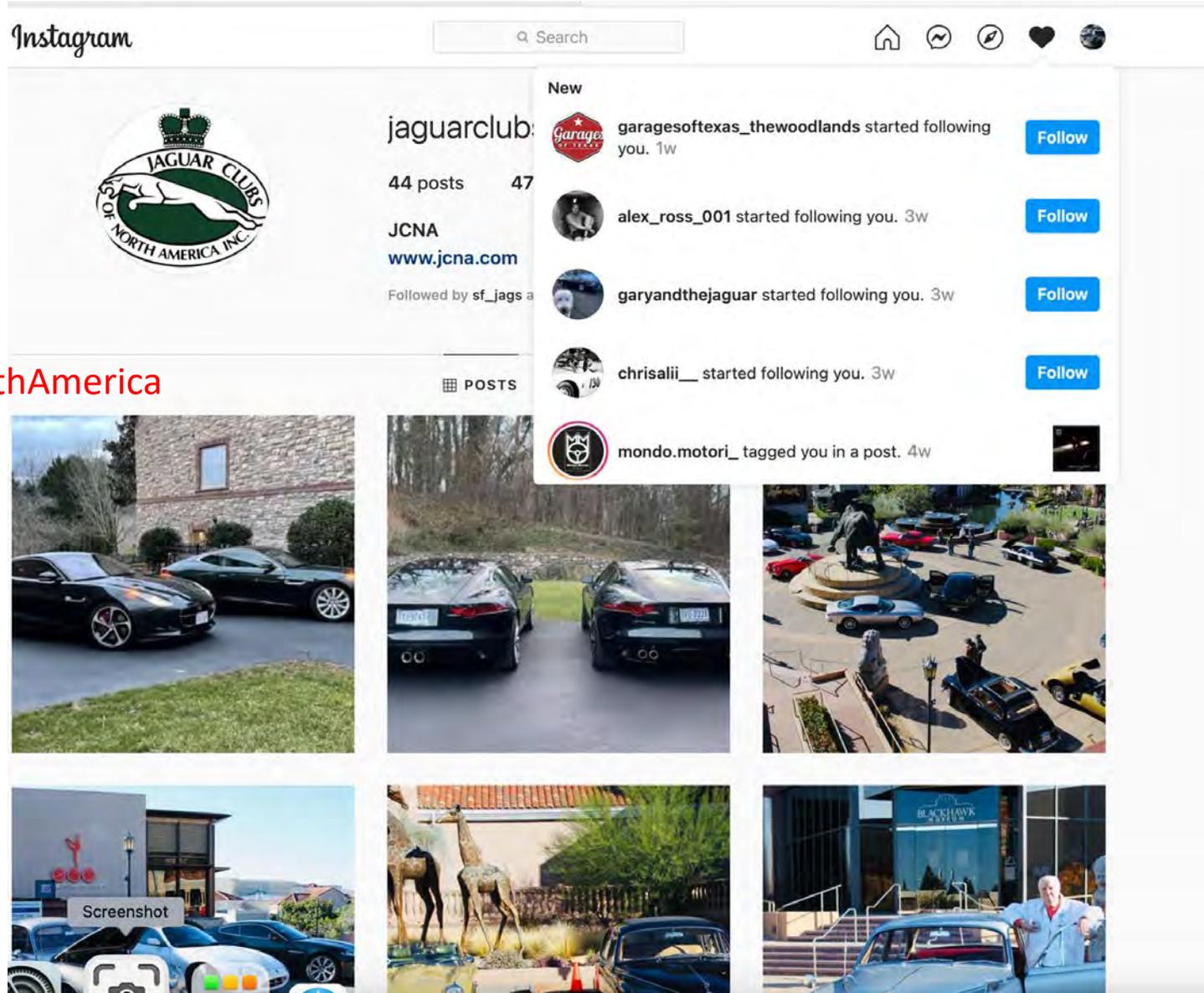


# INSTAGRAM

Covenient way for members to post Club photos.

Include #JaguarClubsofNorthAmerica in member photos

Now connecting to Facebook Member Page





Home



Explore



Notifications



Messages



Bookmarks



Lists



Profile



More

Tweet

# TWITTER

Little used  
Needs somebody  
to curate

Screenshot

## Home

Show this thread



JCNA @JCNA13689454 · 5m  
2 Weeks to the 2021 JCNA AGM in Columbia



1



Thanks. Twitter will use this to make your timeline better.

Undo

## Welcome back

Select some topics you're interested in to help personalize your Twitter experience, starting with finding people to follow.

Get started



Land Rover @LandRover · 17h

More than meets the eye. The #RangeRover #SVAutobiography Long Wheelbase combines the pinnacle of luxurious design with legendary capability to create unforgettable driving experiences. Learn more: [bit.ly/3isZnPb](https://bit.ly/3isZnPb)



6



28



353



Search Twitter

## What's happening

Football · LIVE

**Lionel Messi is leaving FC Barcelona, according to a statement from the club**

Trending with [Messi](#), [Barca](#)

**#TheSuicideSquad**

Now In Theaters & On HBO Max

Promoted by The Suicide Squad

Sports · Trending

**Zach Lavine**

Tokyo 2020

Men's Basketball: Team USA advances to the Olympic ...

3,113 Tweets

MLB · Trending

**CAPTAIN JACK**

Entertainment · Last night

**Kanye West live streamed his new album Donda from Atlanta's Mercedes-Benz Stadium**

Trending with [Kanye](#), [Donda](#)

Show more

## Who to follow



NEOM

@NEOM

Promoted

Follow

# JCNA Youtube Channel



*Excellent way to publicize JCNA  
Additional Content needed  
Recommend Clubs add links to their videos under a playlist for their club*

# *Social Media and Publicity*

- Workshop
  - The Social Media Team will host a workshop for JCNA Clubs.
  - Planned for April 2022
  - Will be a Zoom Video Call
  - Will be announced to Club Presidents
  - Planned to be interactive
- Primer
  - For Club members who are not-familiar with Social Media
- Questions or Inputs





**JOIN US  
JUST FOR  
THE FUN OF IT,**

**... or for sharing expert Jaguar knowledge and experiences,**

You don't have to own a Jaguar. Membership includes you and your household. Special 19-24 "Young Enthusiasts" membership.

Monthly local club events, such as technical sessions, drives and dinners, often with neighboring clubs.

Connect with other members in 60+ clubs from Mexico, USA and Canada. Find fellow enthusiasts on your travels.

Local, regional and international volunteer opportunities to share your talents, make new friends and have fun.

Stay in the Jaguar loop with your local newsletter and emails and social media posts. Enjoy your copy of the entertaining, informative and helpful *Jaguar Journal* six times a year. Plus, JCNA's own videos, podcasts and social media posts.

**... friendly competition,**

Local and regional Concours d'Elegance Jaguar car shows to show off your car or compete in one of many classes and judging levels for chances to win awards at the local level, regional and international levels. Learn the details of Jaguar models and become a certified judge.

Around-the-cones slaloms for Jaguars and cars of all types with local, regional and international awards.

Fun rallies that rely on navigational skills, team coordination and driving accuracy, not speed.

**... saving money,**

Discounts on products and services locally and nationally.

**Join the Jaguar fun.**

Visit [jcna.com](http://jcna.com) and click on "JOIN."

Click on "Affiliate Club List" and choose a local club near you

Or, if you are not near a club, click on "Membership at Large" to take advantage of JCNA benefits.

Jaguar Clubs of North America  
500 Westover Dr #8353, Sanford NC 27330  
1+888-258-2524 [JCNA.com](http://JCNA.com)



## **Regional Presidents Having a Monthly Zoom Meeting**

The presidents of five Northwest Regional Jaguar Clubs in the US and Canada recently came together to form a Northwest Jaguar Clubs Presidents Association.

The five clubs are:

Jaguar Owners Club of Oregon (NW 32)

Seattle Jaguar Club (NW 42)

Canadian XK Jaguar Register (NW 51)

Jaguar Car Club of Victoria (NW 61)

Canadian Prairies Jaguar Club (NW 69).

The goal of the group, which meets every month on Zoom, is to share ideas and information on successes and issues.

Paul Petach, the new president of the Seattle club, will share what this new group is learning and doing.

**JCNA Future AGM's and IJF's**

2022 AGM Milwaukee, WI. March 24 to 27, 2022

2023 AGM San Francisco, CA. March 9 to 12, 2023

2024 AGM

2022 IJF Dallas, TX. October 12 to 16, 2022

2023 IJF Santa Barbara, CA. October 25 to 29, 2023

2024 IJF

# **Jaguar Clubs of North America**

## **Annual General Meeting, Milwaukee Wisconsin**

**May 24, 2022**

### **2021 INTERNATIONAL JAGUAR FESTIVAL COMMITTEE REPORT**

**I J F Dallas, TX OCTOBER 12 - 16, 2022**

**Submitted: J. J. Keig, 2022 I J F Planning Chair**

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## **2022 International Jaguar Festival Update**

**Host club : Jaguar Owners Association of North Texas ( JOANT )**

**J. J. Keig, Chair I J F Planning Committee, Member, Board of Directors of JOANT  
South Central Regional Director**

The 2022 International Jaguar Festival will be held in Dallas, Texas October 12 – 16, 2022

The host hotel is the Embassy Suites – Love Field. The primary event venue is the Frontiers of Flight Museum, which is a Smithsonian Affiliate.

**The 2022 I J F will celebrate**

**100 Years of Grace, Space and Pace**

**Excellence in Automotive Engineering and Styling**

**A celebration of Jaguar Heritage and**

**Highlighting the Coventry Foundation**

A generous block of premium rooms has been reserved at the Embassy Suites host hotel. Dedicated underground parking will be allocated for all jaguars that will be driven to the event. Generous truck and trailer parking has also been allocated on the hotel property.

**Wednesday, October 12** is planned for all-day registration including a welcome reception in the evening. Four-day passes to the Frontiers of Flight Museum will be provided to all registrants,

**Thursday, October 13** will feature both a sanctioned Rally and driving tours, of which the first leg will conclude at the world-famous Fort Worth Stockyards to witness the daily Longhorn Cattle Drive, including and group lunch. The second leg of the Rally and driving tours will then resume and conclude in the late afternoon. A welcome dinner paying tribute to the Coventry Foundation will conclude the day's activities. In addition to the above Rally and driving tour, two specific excursions are also planned.

**Friday, October 14** will feature the I J F Concours which will be held on the grounds of the Frontiers of flight Museum. This promises to be the highlight of this year's I J F. Commitments for the participation in our Concours include several early SS models, an XJ 220, an XJR 15, "The jaguar that does not exist" and other rare and unique SS and Jaguar vehicles. Additional events include, Tours of the Frontier of Flight Museum, ATT Stadium (home of the Dallas Cowboys) and other excursions are also planned. Dinner will be held at the world-famous Gilley's Dallas for a true Texas experience!!

**Saturday, October 15** features a JCNA sanctioned Slalom in which numerous first and second place winners from 2021 will be vying for best times in their class. This promises to be an exciting and fast-paced event for both participants and spectators. Several alternative excursions including the JFK museum tour and specialty shopping group events are planned.

**Sunday, October 16** wraps up with a farewell breakfast at the host hotel.

**The 2022 International Jaguar Event will provide an exciting opportunity for all attendees Texas Style.**

**Y'all** start your planning ***now*** by accessing the JOANT website: [www.joant.club](http://www.joant.club) and selecting the ***International Jaguar Festival*** tab. This will provide event details, your registration form, link to book host Hotel and other valuable information.(active March 22 )

# JCNA AGM 2023

Hosted by SW05  
Jaguar Associate Group



2/9/22



**SAVE THE DATE**

**MARCH**

**10<sup>th</sup> – 12<sup>th</sup> 2023**

**JCNA  
ANNUAL  
GENERAL  
MEETING  
SAN FRANCISCO**



## 2023 AGM

March 10 – 12

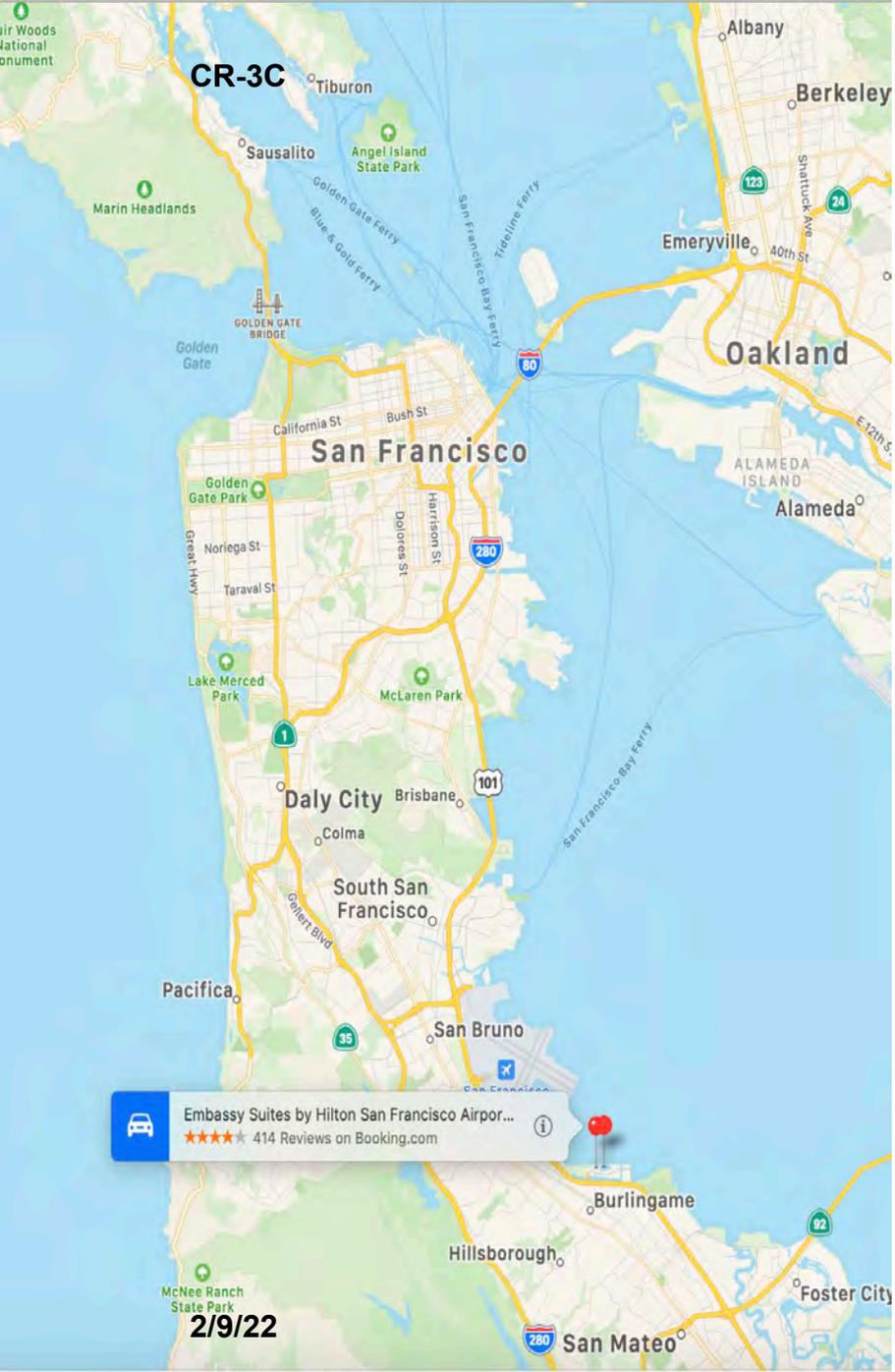
- Jaguar Associate Group – SW05 to host
- Hotel: *Embassy Suites San Francisco Airport Waterfront*.
  - Adjacent to San Francisco Bay 2.5 miles south of SFO.
  - Located close to San Francisco Airport with available hotel shuttle or short taxi/Uber ride from the airport.
  - Close to the Burlingame Mall and Bay Area attractions accessible via rapid transit (BART).
  - Wide variety of tourist destinations to visit including Half Moon Bay, Carmel, Napa Valley and San Francisco.
  - Hotel rate includes:
    - Complementary cooked to order breakfast
    - Complementary Friday evening reception
    - Complementary overnight parking and Wi-Fi
  - Recently remodeled with views of the San Francisco Bay



# 2023 AGM

Located on the San Francisco Bay waterfront





# 2023 AGM

- Activities

- Thursday

- 5-9 pm - Board Dinner

- Friday

- 8 am-3 pm Board meeting
- Optional tours 3 pm-7 pm
  - Visit to the Mozart museum
  - Visit to the Candy Store

- Saturday

- 8am – 2pm AGM
- 2pm – 4pm Breakout Sessions
- 11am – 3pm Optional excursion to a local mall or wine-tasting
- 1pm - 5pm Show and Shine car show adjacent to the hotel in the waterfront park
- 7pm Banquet, guest speaker and awards presentation

- Sunday

- 8am – 11am Board Meeting



Jaguar Clubs of North America presents...

# International **Jaguar** Festival

## SANTA BARBARA '23

**Jaguar Owners Club Inc., Los Angeles, HOST CLUB**

**Mark Mayuga, Event Chairman, Nedra Rummell and Clive Collins Co-Chairs**

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The 2023 International Jaguar Festival, Santa Barbara is already in the planning phase:

**HOTEL:**

**HILTON SANTA BARBARA RESORT & SPA, FESS PARKER HOTEL ON THE BEACH**

**IJF THEMED EVENT:**

**1950'S FILM NOIR ERA**, featuring the actors and films of the 1950's "WHO DONE IT" movies, best lookalike contest, outrageous double-breasted suit and bowtie, most extravagant hair "Do's" and Ladies padded shoulder outfits! Costume jewelry, extra points!

**SPECIAL EVENT:**

Wednesday morning tour to either the PETERSEN AUTOMOTIVE MUSEUM, MULLIN MUSEUM, or JAY LENO COLLECTION

**IJF EVENTS SCHEDULE\*: October 25-29, 2023, mark your calendars!!!**

- 10/25 Wed, SPECIAL EVENT MUSEUM TOUR (morning event)
- 10/26 JCNA SLALOM, Santa Ynez Airport (morning event) 25 cars limit
- 10/26 Thurs, WELCOME RECEPTION OUTDOORS, Hilton Hotel
- 10/27 Fri, JCNA CONCOURS FOR JAGUAR & LAND ROVER, Hilton Hotel
- 10/27 Fri, AWARDS DINNER, FEATURING EVENT SPONSORS PANAL Q&A
- 10/28 Sat, Walking Tour of Downtown Santa Barbara, historic district, free time
- 10/28 Sat, JCNA RALLY/TOUR (late afternoon into evening)
- 10/28 Sat, FILM NOIR NIGHT INCLUDING MONTE CARLO NIGHT/FILM FESTIVAL/MYSTERY DETECTIVE EVENT, Hilton Hotel
- 10/29 Sun, FAREWELL BRUNCH AND AWARDS CEREMONY, Hilton Hotel

\*All events are in the planning stage, depending on the final availability of venues.

\*\*We need volunteers to help plan and participate in this Special Event, contact:

**Mark Mayuga, (909) 772-1075, JOCLA President 2022-23, IJF Chairman Santa Barbara Southwest Regional Director, Chairman IJF & Membership Comms.**

Jaguar Clubs of North America

2022 Annual General Meeting

March 26, 2022, Milwaukee, Wisconsin

JCNA International Jaguar Festival Organizing Committee Report

**Mark Mayuga, Chairman**

The International Jaguar Festival Committee is responsible for providing information, guidance, and event structure to this annual North American event. The committee chairman, Mark Mayuga, did accomplish this task with the 2021 IJF Hosting Club, Jaguar Club of Southwest Florida since 2019. Due to the COVID-19 Pandemic the event had to be rescheduled to 2021. Phil Mannino, event Chairman, used the format and event outline that was available from the 2018 IJF Santa Barbara Festival. Phil literally used the promotional programs, event formats, event organization, sponsor recruitment, hotel venue negotiations, and other details to successfully stage the 2021 event.

The results were a well-attended event with just under 200 participants, 100 Jaguars, and great Florida weather. There were some glitches that were handled but, in all fairness, given the challenges of the COVID-19 Pandemic, mask mandates, large group restrictions, the rescheduling of the event by one-year, the Jaguar Club of Southwest Florida did a commendable job for a club that was only 5 years old. They did get support from other Florida clubs in the areas of concours, rally, and touring. And, to this I would recommend that future IJF events continue to include sister clubs to support the host club's overall responsibility. This sharing of event responsibility is also an opportunity for those clubs to gain experience and maybe volunteer to host a Regional or IJF event in the future.

The next International Jaguar Festival will be 2022 hosted by the **Jaguar Association of North Texas, J.J. Keig event chairman, October 12-16, 2022, in Dallas Texas**. Mark Mayuga has participated in several phone conferences with J.J. Keig and Dave McDowell and has provided information regarding event organization, sponsorship recruitment, and event promotions. Once again, the 2018 Santa Barbara format was recommended to this committee as a base outline for the overall organization of their events. The Texas committee has negotiated a hotel, event dining facilities, special events, and the concours venue. They are still in the process of identifying the slalom area and the route of the rally, which is being organized by the San Antonio Club. J.J. Keig and Dave McDowell have a business plan in progress and should be finalized by the 2022 AGM. The biggest challenge they face is recruiting sponsorships this late in the calendar year. Most potential sponsors have already committed their budgets to specific events. Even with electronic advertising, budgets will be slim. Mark recommended that the Texas committee consider more hands-on participation by the sponsors and to feature them at each event. This in-person

promotion allows them to talk about their business and to answer questions and requests from the audience. This format was very successful in 2018 IJF and was responsible for more than 60% of the sponsorship revenues. I have confidence that this team will produce an event that will be successful and will continue the traditions of International Jaguar Festivals.

**Recommendation:**

The **International Jaguar Festival** is a major undertaking by any club. There is also another reality that JCNA must consider. Because of our 501c7 status we are limited to the general automotive industry for sponsorship. Even more challenging is that we are a niche market for any restoration services, parts, and routine services businesses. This limited pool of sponsorship can only be tapped so many times then we wear-out the welcome mat. Going to the same dollar well every year becomes a burden to that business. It is strongly recommended by this chairman that we consider changing the format of the IJF to every other year. This would also give organizing clubs more time to execute an event. With limited financial resources and, more importantly, limited experienced manpower available the IJF will eventually cease to be attractive to clubs. To put this burden on just a few large clubs is not conducive to success. To go to the same sponsors year after year is also a challenge at best unless the event generates increased revenues immediately.

If JCNA wants to continue the IJF Event, it should consider alternative solutions that help the host clubs, and our industry business sponsors to realize mutual benefits. We are in a changing world, the pandemic has created new routines and new ways of doing business, member socializing, and a serious look at our priorities. Jaguar Land Rover has made it very clear that we are on our own as an organization. They have simply become another advertiser in our Jaguar Journal. We must reconsider doing business differently as they have. The dealerships are also evaluating car sales as we transition to electric Jaguars, is there a place for us in their business portfolio or are we just a group of folks with old cars. We need to become a sales force for JLR and the dealer network. Both as a spokesperson, a social networking group, and a generator of potential car sales. JCNA must change like JLR has changed, for the best or the worst, it's not for us to judge at this time, but we must consider the results if we continue as we are, hanging on by our collective fingernails. **Change is inevitable, how we change is the most important challenge going into 2022.**

Respectfully submitted,

Mark Mayuga, Chairman, IJF Organizing Committee

**2021 Concours Program Status Report**  
**JCNA Concours Committee**  
**Prepared for 2022 AGM Meeting 03/26/2022**

To: JCNA

February 9, 2022

From: Jim Sambold, Chairman, JCNA Concours Committee -JCC

RE: 2021 Concours Program Report

**Current JCC Membership:**

|                   |                        |                                     |
|-------------------|------------------------|-------------------------------------|
| <b>NE Region:</b> | Jim Sambold – Chairman |                                     |
| <b>NW Region:</b> | Les Garbutt            | Canadian XK Register                |
| <b>SW Region:</b> | Charlie Hallums        | Jaguar Club of LA                   |
| <b>NC Region:</b> | Paul Cusato            | Jaguar Club of Ohio                 |
| <b>SC Region:</b> | Jeff Snyder            | Jaguar Club of Austin               |
| <b>SE Region:</b> | Dave Kirkman           | North Georgia Jaguar Club           |
| <b>JCRC</b>       | Hal Kritzman           | Jaguar Club of Southern Connecticut |

The 2021 JCNA Concours season records a total of 30 Concours events including the IJF.

The most prevalent issues that continue to remain in no particular order of significance:

- 1.) Training and certification events for currency.
- 2.) Proper recording on the JCNA website for testing and training.
- 3.) Lack of due diligence by host club Chief Judge confirming supporting club's Judges for currency in training and testing prior to the date of the relevant Concours.
- 4.) Late Membership payments/renewals from clubs to JCNA affecting Judges names appearing on the JCNA Judging data base.
- 5.) Timely posting of Class results and Judging assignments.
- 6.) Chief Judges still have difficulty with understanding the 3-year rule.
- 7.) Chief Judges understanding the criteria for an Apprentice judge to be assigned and an Apprentice being allowed to proceed as an individual Component Judge on their own.
- 8.) Too many or too few Judges posted for class assignments on the Results page.
- 9.) Use of incorrect JCNA numbers when Judge is a member of 2 different clubs.
- 10.) Judges listed for class assignments with no entrants in class.
- 11.) Entrants listed but no Judges listed for Class.
- 12.) Judge judging a class in which they had an entry.

- 13.) Apprentice Judge not listed on JCNA Website.
- 14.) Late or No notice to JCNA JCC events results ready for review.

Here are the issues by Region:

**Northeast:**

3 Clubs were affected by the following issues:

- 1.) Judges Certifications expired – 2 clubs.
- 2.) Judge Judging class in which they had an entry – 2 clubs.
- 3.) Too Many or too few Judges posted for Class assignments – 3 clubs.
- 4.) Apprentice Judge working as Individual Component Judge -1 club.
- 5.) Late notice to JCNA JCC – 1 club.

**North Central:**

4 Clubs were affected by the following issues:

- 1.) Judges Certification expired – 3 clubs.
- 2.) Judges' Testing listed but no Training listed – 2 clubs.
- 3.) Late Dues payment affecting Judges Listing – 2 clubs.
- 4.) Classes Listed with Entrants but no Judges for Classes – 3 clubs.
- 5.) Judges not listed on JCNA Website – 2 clubs.

**Northwest:**

2 Clubs were affected by the following:

- 1.) Judge not listed on JCNA website – 1 club.
- 2.) Judges' Testing listed but no Training listed – 2 clubs.
- 3.) Too Many or too few Judges posted for Class assignments.
- 4.) Judges listed for classes with no entrants.

**Southeast:**

2 clubs were affected by the following:

- 1.) Lack of due diligence by Chief Judge for supporting club Judges – 1 club.
- 2.) Apprentice Judge not listed on JCNA website – 1 club.
- 3.) 3 Judges expired – 1 club.

**South Central:**

2 clubs were affected by the following:

- 1.) No results posted at all.
- 2.) Judges listed but no entrants.

**Southwest:**

3 clubs were affected by the following:

- 1.) Judges listed for classes with no entrants.
- 2.) Entrants listed with no Judges for classes.
- 3.) Judge member of 2 clubs with no Judging status listed either club – 1 club.
- 4.) Minimum number of Class Judges listed – 2 clubs.
- 5.) Late posting of event results – 3 clubs.
- 6.) No event results posted – 1 club.

The 2021 Concours season was not able to be finalized and closed until January 17<sup>th</sup>, 2022, due to 4 clubs, 1 with an October event and 3 with November events that were seriously delinquent in getting their results posted for review. This created a delay well past the expected early December wrap up.

The 2021 season has many issues brought to light including the fact that 50% of the issues were due to the Chief Judges not following the rules and completing their responsibilities and the other 50% were at the Component Judge level for not following the rules.

The Committee has reviewed the proposed rule changes for the 2023 Concours season and agree with the JCRC Committee.

The Committee has reviewed the proposed Chief Judge exam for the 2023 Concours season and agree with the JCRC Committee.

Respectfully submitted,

Jim Sambold  
JCNA Concours Committee

## JCNA Concours Rules Committee Report

### 1. Members of the Jaguar Concours Rules Committee (JCRC)

*Hal Kritzman*, CRS\_crbr@jcna.com, JCNA Chief Judge and Chair, Jaguar Concours Rules Committee (JCRC)

NE Representative: Robert Silvestri, Jaguar Club of Southern New England

NC Representative: Mike Korneli, Wisconsin Jaguars Ltd.

NW Representative: Vito Donatiello, Canadian XK Jaguar Register

SE Representative: Craig Kerins, South Florida Jaguar Club

SC Representative: Rufus Cobern, Jaguar Club of Austin

SW Representative: Pete Rieth, San Diego Jaguar Club

Non-Regional Consultants "Emeritus": Dick Cavicce, George Camp and Mike Mueller

### 2. JCRC: Activity Summary:

#### a: Rule Book Administrative Changes, Clarifications, Rewrites and Additions

Following the completion of the Summer 2021 AGM, by virtue of the floor vote not to include a mandatory requirement to take the Certified Judge's Test, annually, a considerable amount of time and effort by the JCRC, JCC and Rule Book Editor, Steve Kennedy was required to remove all references and wording to that proposed rule change, and integrate back into those areas the original text from the approved 2019 Rules Book edition. The modified 2022 Rules Book is currently uploaded onto the JCNA website and available to all Chief Judges. A special edition, specifically for the use of a club's Chief Judge, is only available by sending a request directly to the JCNA Chief Judge.

#### b: Judge's Test

As a result of the modifications that were required to be made to the proposed 2022 Rules Book, the Certified Judge's Test was also updated to reflect those changes and included within the Certified Judge's Rules Book.

#### c: Chief Judge's Test

With the due diligence and dedicated work of Jim Sambold and the JCC, several rules or protocol infractions perpetrated by a few clubs during concours judging last season were uncovered or later found when reviewing the club's required record keeping and scoring results that were submitted for sanctioning following their events.

An analysis performed by Jim Sambold supported the hypothesis that most of these uncovered infractions were the result of the club's Chief Judge having little experience in that role, or, if experienced, may not have, as required, updated themselves with the latest rules and protocols. Both the JCRC and the JCC now concur that it is time to establish a new prerequisite for the certification of the Chief Judges who have assumed that position and responsibility each year that their clubs request a sanction for JCNA Concours event.

A prototype, fifty question, multiple answer, test was created that covers the current 2022 rules and also the duties and responsibilities of the person who has been given the Chief Judge position in a club. On-line methods of taking, correcting, and recording these tests are currently being investigated by Jim Sambold. The corrected tests and their scores and the resultant certification status of those taking this test will be recorded on-line by the JCNA CJ and available to the JCC for review before sanctioning a club's concours, and later, when sanctioning and finalizing the concours results.

### 3. The Future: Work on the 2023 Judge's Rules Book has commenced:

The JCRC, JCC and Rule Book Editor, Steve Kennedy have found a number of areas of the currently released 2022 Edition of the Rule Book that benefit from further clarifications, administrative changes, and re-arrangements. These proposed changes, which will, most importantly, once again include a request to make mandatory the taking of the annual Certified Judge's Test at least once in three years while attending at a club's annual Judge's Seminar, and in absentia when an annual seminar cannot be attended during that 3-year certification period. These Judge's tests and the proposed CJ Test are extremely important tools in helping to ensure that those given the authority to judge entrant's vehicles to the highest JCNA standards are fully introduced to the latest rules and protocols each year. A full list of all the 2023 Proposed Changes to the 2022 Rules Book has been presented by Rule Book Editor, Steve Kennedy, on behalf of the JCRC, for consideration and an AGM vote of acceptance at the Milwaukee AGM.

Respectfully submitted, Hal Kritzman, JCNA Chief Judge, Chairman, JCNA JCRC

## Proposed 2023 Rule Book Changes to be presented at the 2022 AGM

February 10, 2022, 7:57 PM

### Chapter 2, Page II-7

Remove “Clear plastic or glass” as some license plate covers may be gray and none should be glass. Add “that are designed for the purpose ...”

#### **g. License Plate Frames**

~~Clear plastic or glass license~~ License plate covers **that are designed for the purpose of protecting the license plate**, are allowed and, when present, are to be judged for cleanliness and condition. (2022 AGM)

**Champion Division:** Plain license plate frames or those advertising current or past Jaguar dealerships, JCNA, JCNA Affiliates, or promoting the Jaguar marque are accepted. Frames may be of any material. All other license plate frames must be scored as non-authentic unless the Entrant can document that Jaguar Cars Ltd., Jaguar Cars Inc., or Jaguar Canada Inc. offered them for that specific year and model.

~~Clear plastic or glass license plate are allowed and, when present, are to be judged for cleanliness and condition.~~ (2022 AGM)

Same change in Chapter 5

### Chapter 5, C11, Page V-11

#### **11. License Plate Frames and Plate Clear Covers**

~~Clear plastic or glass license~~ License plate covers **that are designed for the purpose of protecting the license plate**, are allowed and, when present, are to be judged for cleanliness and condition. (2022 AGM)

**Champion Division:** Plain license plate frames or those advertising current or past Jaguar dealerships, JCNA, JCNA Affiliates, or promoting the Jaguar marque are accepted. Frames may be of any material. All other license plate frames must be scored as non-authentic unless the Entrant can document that Jaguar Cars Ltd., Jaguar Cars Inc., or Jaguar Canada Inc. offered them for that specific year and model.

~~Clear plastic or glass license plate are allowed and, when present, are to be judged for cleanliness and condition.~~ (2022 AGM)

**Driven Division:** License plate frames and/or covers must be judged only for cleanliness and condition.

---

## Chapter 3, C3 & 4, Page III-2

Move note so it is more relevant to the related statement. No actual text changed.

### C. CHIEF JUDGE

#### 1. Designating the Chief Judge

Each club is responsible for appointing the person they deem most suitable for acting as the Chief Judge. The duties of the Chief Judge are to encompass all concerns that include rules, judging, and protests. The term of office may be left to individual club discretion; however, a minimum of a one (1) year term is suggested. While in the process of developing their own Judges' School, a club may invite the training assistance of an experienced Chief Judge from another club.

**Note:** Some clubs that do not have a Chief Judge of their own must select a Chief Judge from another club to officiate at their Concours and/or to conduct Judge training. (2022 AGM)

#### 2. Chief Judge Qualifications

The ideal Chief Judge must have extensive experience as a Concours Judge, as a JCNA concours exhibitor and/or as an amateur or professional Jaguar restorer. Lesser experience is acceptable; however, all candidates must have obvious leadership, administrative and management abilities. The Chief Judge need not be an expert in multiple car classes but:

- must be currently certified as a JCNA Judge,
- must have served as a Certified Judge at a minimum of two JCNA sanctioned Concours,
- must be prepared to fulfill the responsibilities of Chief Judge, Chapter III, C.3., Page III-2.

Having met the prerequisites above, once appointed, a Chief Judge automatically maintains certification as a Chief Judge by actually serving as a Chief Judge and fulfilling all responsibilities annually as listed under Chapter III, C. 3.c., Page III-3. When, for whatever reason, a person ceases to be the Chief Judge, such certification is to expire three years thereafter, in accordance with Chapter III, D., 4d, Page III-4.

#### 3. Chief Judge Responsibilities

The Chief Judge is responsible for:

- a. Recruiting local club members to be trained and serve as Judges.
- b. Conducting Judges' Training Sessions. A Judges' training and refresher session must be scheduled and conducted annually at least two weeks prior to the Concours. The session must include Judges' protocol, practice judging, authenticity, rule changes, lessons learned, and a Rule Book review. The current JCNA Judge's Test must be given to those seeking initial certification or certification renewal. Those seeking to renew their certification, but who cannot attend the class, must then take the test in accordance with Chapter III, D4, Page III-5.

~~**Note 1:** Some clubs that do not have a Chief Judge of their own must select a Chief Judge from another club to officiate at their Concours and/or to conduct Judge training.~~

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**Chapter 3, C3b, page III-2**

**3. Chief Judge Responsibilities**

The Chief Judge is responsible for:

- a. Recruiting local club members to be trained and serve as Judges.
- b. Conducting Judges' Training Sessions. A Judges' training and refresher session must be scheduled and conducted annually at least two weeks prior to the Concours. The session must include Judges' protocol, practice judging, authenticity, rule changes, lessons learned, and a Rule Book review. The current JCNA Judge's Test must be given to those seeking initial certification or certification renewal. Those seeking to renew their certification, but who cannot attend the class, must then take the test in accordance with Chapter III, D4, Page III-5.

**Note 1:** If the Chief Judge serves as an active Concours Judge, the Chief Judge must observe all rules regarding the avoidance of conflict of interest. If the Chief Judge has a Jaguar entered in the competition, the Chief Judge must not handle the completed score sheet for that or any other Jaguar in the same class prior to the announcement of Concours results.

**Note 2: Should a Chief Judge have a car entered in a class where a question might arise, and it would be a conflict of interest for the Chief Judge to make a decision, the Chief Judge is to defer any questions or judgements to whomever the Chief Judge believes is most knowledgeable to make a decision concerning that conflict. (2022 AGM)**

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Chapter 3, D4c, page III-5

- c. If a Judge's certification has lapsed, and a waiver to the certification policy is requested, it must be submitted to the JCNA Concours Committee Chair two (2) weeks prior to the date of the event, giving just cause, including any and all supporting documentation and alternative options to be considered. The waiver applies only to the specific date and event requested and does not carry forward for any other additional event(s). The requesting Chief Judge must receive an approval from the Concurs Committee for any such waiver prior to the event. The Judge does not have to serve as an apprentice and does not receive an automatic renewal of certification because of said approved waiver. Re-instatement of certification will not occur until the current training and testing have been completed. (2022 AGM)

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Chapter 3, D5, page III-6

**5. Certification Renewal for All Judges**

Take and pass the current JCNA Judge's Test, preferably in a group training session (Should hardship circumstances dictate otherwise, the test may be mailed.)

**Note 1:** The Chief Judge **is to** maintain tests, training, and Judge participation records. ~~Should any Judges be unable to meet all renewal requirements, the Chief Judge will decide whether to extend or rescind their certification based on their individual situations and experience level. (2022 AGM)~~

**Note 2:** A passing grade, for the Judge's Test, requires answering at least 45 of the 50 questions correctly.

-----  
Chapter 3, E8, page III-8

**8. Judging Own Class**

A Judges must not judge their own Jaguar(s) or the specific class(es) in which their cars have been entered. A Judge must not judge a class in which an immediate family member has a car entered. If a ~~person~~ **Judge** ~~or firm~~ has performed **maintenance or** existing cosmetic restoration on a Jaguar, ~~neither that person~~ **Judge** ~~nor any member of the restoration firm utilized, is~~ **not** permitted to judge the class in which that Jaguar is entered. (2022 AGM)

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**Chapter 3, G1b1, Page III-8**

**1. OV Team and Non-Authentic Items**

If any light(s) or horn(s) are suspected of being non-authentic, the Operation Verification team leader ~~must~~ **is required** to make an appropriate note in the corresponding Operation Verification non-authenticity section, without indicating any point deductions. **(2022 AGM)**

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**In Chapter 5, A2, page V-1**, it is stated that, “With certain specific exceptions” but none are listed...

**Chapter 5, A2, page V-1**

**2. Cleanliness and Condition**

**With certain specific exceptions**, each visible item on all Entries must be judged for cleanliness and condition.

..., however, on page V-3, in #4, there is a list of what items are excluded.

**4. Items Excluded from Judging**

- a. Front or rear suspension components
- b. The underside of the vehicle.
- c. Inner sidewalls of road tires are not judged

Propose moving the list of excluded items from page V-3 to V-1 under #2 Cleanliness and Condition.

**2. Cleanliness and Condition**

~~With certain specific exceptions for items excluded from judging~~, Except as noted below, each visible item on all Entries must be judged for cleanliness and condition.

- a. Front or rear suspension components
- b. The underside of the vehicle.
- c. Inner sidewalls of road tires ~~are not judged~~ **(2023 AGM)**

**4. ~~Items Excluded from Judging~~**

- ~~a. Front or rear suspension components~~
- ~~b. The underside of the vehicle.~~
- ~~c. Inner sidewalls of road tires are not judged~~

**Chapter 5, C1, Page V-4**

The rule book currently states that “Judges must ‘**learn**’ how much misalignment is considered acceptable”, however except for the Judges’ Guides, which do not always cover misalignment, there is no way for Judges to learn such details.

Propose changing the text as indicated below.

**C. EXTERIOR**

**1. Body, Doors, Bonnet, Sun Roofs and Boot Lid**

**Body Panels**

Individual body components must fit well, with a uniform gap between them and adjacent panels or structures. Judge panels for authenticity of shape and material (e.g., no fiberglass). Judge for excessive misalignment, protrusion, or contact around doors, bonnet, and boot lid. Judge for rust and dents and determine if the body has been altered from the original design in any respect. Judge for items which have splits, cracks, or separations. Judge welded, brazed, or leaded body panels, for separation or stress fractures.

**Note:** Many early XK and prior series Jaguars were manufactured with a certain amount of misalignment between the doors, the fenders, the bonnet, the boot lid, and the adjacent body panels. ~~Judges must learn how much misalignment is considered acceptable. It is advisable to discuss deductions for misalignment with other team members before a deduction is determined. Deduct only for excessive misalignment.~~ **It is advisable to deduct for excessive misalignment only after discussing such deductions for such misalignment with other team members before a deduction is determined. (2022 AGM)**

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**Chapter 5, C2, b1&2, page V-5**

Administrative correction, **there are no actual rule changes.** Recommend switching the two statements so Champion Division comes first.

**b. Protective Clear Bras/Coverings**

**~~1. Driven Division~~**

~~Entries are allowed protective clear bras in frontal areas, forward of the front door ("A") posts, without a non-authentic deduction. Protective clear coverings in other exterior areas are non-authentic and must be assessed the prescribed deductions. Where present, all clear bras/coverings must be judged to the same cleanliness and condition standard as the paint finish. The surfaces, finish, and/or hardware, covered by/beneath the clear covering, must also be judged for cleanliness, condition and authenticity. (2022 AGM)~~

**2 1. Champion Division**

Protective clear bras/coverings, wherever located, are non-authentic and must be assessed the prescribed deductions. Wherever a clear bra/covering is found, both its surface, and the surface it covers, must be judged and deductions made for cleanliness, condition, and authenticity discrepancies, when noted.

**2. Driven Division**

Entries are allowed protective clear bras in frontal areas, forward of the front door ("A") posts, without a non-authentic deduction. Protective clear coverings in other exterior areas are non-authentic and must be assessed the prescribed deductions. Where present, all clear bras/coverings must be judged to the same cleanliness and condition standard as the paint finish. The surfaces, finish, and/or hardware, covered by/beneath the clear covering, must also be judged for cleanliness, condition and authenticity. (2022 AGM)

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**Redline Sidewalls**

Making the statement regarding Redline Sidewalls read the same in the three places that it is presented. No actual rule changes.

Chapter 5, 9c, pg. V-9

**c. Condition and Sidewalls**

All tires subject to judging must be judged for weather checking, excessive tread wear and blemishes. Depending on the era, many Jaguars were available from the factory with either white wall or black wall tires.

**1. Champion Division**

There must not be any deduction for an Entrant's choice of white or black sidewalls provided they are in keeping with the vintage of the Jaguar and are specifically authorized/listed in the applicable Jaguar Spare Parts Catalogue for the Entry.

**2. Driven Division**

There must not be any deduction for an Entrant's choice of white or black sidewalls provided they are in keeping with the vintage of the Jaguar. ~~Redline sidewalls were never offered by Jaguar and are considered non-authentic in Champion Division only.~~ (2022 AGM)

Chapter 6, Note n, pg VI-12

*(All three references to Redline tires should read like this reference)*

**n. Tires (Notes n. 1 and n. 2 below apply to Champion Division Entries only):**

**Champion Division** – There must not be any deduction for an Entrant's choice of white or black sidewalls provided they are in keeping with the vintage of the Jaguar and are specifically authorized/listed in the applicable Jaguar Spare Parts Catalogue for the Entry.

**Redline Sidewalls** - Redline sidewalls were never offered by Jaguar and are considered non-authentic in Champion Division only. (Redline tires may be reversed to show their black side only.) Any brand is acceptable. The standard industry tire sizes, appearing on the tire sidewalls, are acceptable proof of correct size without further measurement. (Original tire sizes are listed in Appendix B).

**Driven Division** - There must not be any deduction for an Entrant's choice of white or black sidewalls provided they are in keeping with the vintage of the Jaguar. Any brand is acceptable. The standard industry tire sizes, appearing on the tire sidewalls, are acceptable proof of correct size without further measurement. (Original tire sizes are listed in Appendix B).

Quick Reference

**n. Tires: (Notes n. 1 and n. 2 below apply to Champion Division Entries only):**

**Champion Division** – There must not be any deduction for an Entrant’s choice of white or black sidewalls provided they are in keeping with the vintage of the Jaguar and are specifically authorized/listed in the applicable Jaguar Spare Parts Catalogue for the Entry.

**Redline Sidewalls** - Redline sidewalls were never offered by Jaguar and are considered non-authentic in Champion Division only. (Redline tires may be reversed to show their black side only.) Any brand is acceptable. The standard industry tire sizes, appearing on the tire sidewalls, are acceptable proof of correct size without further measurement. (Original tire sizes are listed in Appendix B).

**Driven Division** - There must not be any deduction for an Entrant’s choice of white or black sidewalls provided they are in keeping with the vintage of the Jaguar. ~~Redline sidewalls were never offered by Jaguar and are considered non-authentic in Champion Division only. (Redline tires may be reversed to show their black side only.)~~ Any brand is acceptable. The standard industry tire sizes, appearing on the tire sidewalls, are acceptable proof of correct size without further measurement. (Original tire sizes are listed in Appendix B)

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**Chapter 6, Section I, ENGINE COMPARTMENT, note f, page VI-22**

**Clarification**

**f. Hoses**

Hoses must be the same size and shape as the original. Hoses reinforced with Kevlar or other synthetic materials are acceptable **as long as the reinforcing material is not visible.** Where applicable, the original stockinette covering is not required. (2022 AGM)

## **2023 Proposed Chief Judge Test**

**The proposed Chief Judge test is to be taken by any newly appointed club's Chief Judge and all current Chief Judges prior to conducting their own club training and testing and including the Concours event itself to ensure that Chief Judges are concurrent with any new rule changes for the current Concours season that may affect their positions directly. Each Chief Judge will be required to score at least 45 out of 50, the same requirement as for any Concours Component Judge exam. The answer sheet will be auto-corrected and then submitted to the JCNA Chief Judge for review and recording. If a Chief Judge should miss the passing grade, the JCNA Chief Judge will determine if a one on one conversation or a re-test should be in order before the final recording of that examination. The completion date will then will be made available to the JCNA Concours Committee through a similar method to the current Judge's List on the JCNA website record.**

**2022 CHIEF JUDGE'S CONCOURS RULE BOOK TEST**

Revised January 31, 2022 7:30 PM

Chief Judge's Name: \_\_\_\_\_ JCNA Number: \_\_\_\_\_

Date: \_\_\_\_\_ Chief Judge's Club: \_\_\_\_\_

This is an open-book test based on the 2022 Edition of the JCNA Rule Book. It is intended to expose Chief Judges and prospective Chief Judges to important portions of the Rule Book content. Paragraph and Page references for the answers are provided. Answer sheets only are to be submitted to the JCNA Chief Judge, [crs\\_crbr@jcna.com](mailto:crs_crbr@jcna.com).

Mark the best correct answer(s) for each question.

1. When will a concours request be sanctioned?
  - a. If the requesting club's JCNA online Judge Roster/List verifies that, it **currently** has listed a Chief Judge
  - b. An active Certified Judges' School
  - c. at least three (3) JCNA Certified Judges
  - d. All of the above

Ch I, B4e, pg. I-2

2. When must a Judge's Status be updated and who must be notified:
  - a. The day of the Concours and no one must be notified.
  - b. The day before the Concours and the Club President must be notified.
  - c. The Chief Judge(s) of the assisting club(s) must be notified.
  - d. If the Judge's status must be updated to conform to sanction requirements, it must be updated no less than 30 days prior to the date of the Concours event.
  - e. The day of the Concours and the entrants must be notified.

Chapter I, B4f & B4g, page I-2

3. The Chief Judge is responsible for:
  - a. all matters dealing with Concours judging
  - b. preparing a Judging Schedule
  - c. scrutinizing score sheets
  - d. validating and posting scores on [www.jcna.com](http://www.jcna.com), and
  - e. mailing score sheets to the Entrants
  - f. All of the above

Ch I, I-1, pg. I-7

4. Who assigns Certified Judges to the Entries?
  - a. The concours chair
  - b. The Chief Judge
  - c. The Entrant

Ch I, I-2d, pg. I-7

## CR-4C

5. Who assists the Chief Judge with making sure Judges have pencils and current rulebooks or clip boards and other duties as assigned?
- Chief Judge's appointed assistant
  - Anyone the Chief Judge selects
  - Someone selected by the Entrants

Ch I, I-3b, pg. I-8

6. Who instructs the Entrants to cease preparation of entries at a predetermined, published time, referred to as "rags down"?
- The concours chair
  - The Chief Judge
  - As agreed, upon by the concours chair and Chief Judge
  - A vote taken by the Entrants

Ch I, K6, pg. I-11

7. The Chief Judge or his designees must confirm that:
- All Entries are driven, under their own power, to their assigned parking positions in the judging area.
  - All Entries trailered directly to their assigned parking positions and off-loaded.
  - Entries may be either trailered or driven to their assigned parking positions.

Ch II, A6, pg. II-2

8. To be eligible for Class S1, what must the Entrant present the Chief Judge?
- Documented race history or a Racing Logbook for the Entry, (Solo race history does not qualify.) or
  - Proof that the Entry meets and has passed the existing road or track wheel-to-wheel race competition safety requirements of a currently recognized road-race sanctioning body, such as FIA, SCCA, etc.
  - Either a and/or b are correct.

Ch II, Section 5, B Note 2a&b, pg. II-9

9. For S3 Class, how must Replicas appear?
- Replicas must appear to be an accurate reproduction of the original model Jaguar they replicate. Replicas must have a Jaguar engine; it may be from any model.
  - Clearly have a few incorrect items
  - There is no minimum number of point deductions required

Ch II, Section 5, B, Note 4, pg. II-11

10. Who is responsible for appointing a Chief Judge for a club?
- The club Chief Judge is appointed by the JCNA Chief Judge.
  - Each club is responsible for appointing the person they deem most suitable for acting as the Chief Judge
  - The club Chief Judge is selected at random from the current Judges.

Ch III, C1, pg. III-2

## CR-4C

- 11 What are some of the additional duties and responsibilities of the Chief Judge?
- The duties encompass all concerns that include rules, judging, and protests.
  - Recruiting local club members to be trained and serve as Judges.
  - Conducting Judges' Training Sessions
  - All of the above are correct.

Ch III, C1, C3a, & C3b, pg. III-2

- 12 What are the qualifications of the Chief Judge? The ideal Chief Judge will have extensive experience as:
- A Concours Judge.
  - A JCNA concours exhibitor.
  - And/or as an amateur or professional Jaguar restorer.
  - All of the above are correct.

Ch III, C2, pg. III-2

- 13 What are some of the responsibilities of the Chief Judge?
- Recruiting local club members to be trained and serve as Judges.
  - Conducting Judges' Training Sessions at least two weeks prior to the concours.
  - Holding the Judges' Meeting the day of the Concours.
  - Ensuring that the Judges are judging according to the rules set forth in the Rule Book.
  - All of the above

Ch III, C3, pg. III-2

- 14 What is the Certification Process for New Judges?
- Undergo thorough training on the contents of the Rule Book and the content, use and marking of score sheets.
  - Take and pass the current JCNA Judge Test.
  - Serve as an Apprentice Judge with a judging team during a JCNA sanctioned concours and mark practice score sheets
  - Perform practice judging of one or more components under the supervision of the Chief Judge
  - All of the above

Ch III, D2a, b, c, & d, pg. III-4

- 15 Once certified, how often are Judges expected to judge at a concours?
- Judges are expected avail themselves to help with judging whenever needed.
  - A minimum of 2 JCNA sanctioned concours every two years.
  - A minimum of 2 JCNA sanctioned concours every three years.

Ch III, D4a, pg. III-5

- 16 A Judge's certification must be renewed every:
- Year
  - Two years
  - Three years

Ch III, D4d, pg. III-5

## CR-4C

- 17 Who should the Chief Judge approach for Judges?
- The Chief Judge should approach the most knowledgeable members with, whenever possible, the necessary technical background
  - The club members that they are the best friends with.
  - The club members who the Chief Judge feels will be the hardest on the entrants.

Ch III, E2, pg. III-6

- 18 Which Judges should the Chief Judge invite for judging?
- Club members who are certified,
  - Those who may have judged in the past
  - Others who the Chief Judge believe are qualified to judge
  - All of the above

Ch III, E3, pg. III-6

- 19 How many Judges are required for Champion Division and Driven Division?
- Champion 3 or 4 and Driven 2 or 3
  - Champion 1 and Driven 1
  - Champion 2 and Driven 1

Ch III, F2a & b, pg. III-7

- 20 After judging each car is complete, how should the score sheets be handled?
- The score sheets must be given directly to the Entrant.
  - The finished score sheets must be given to the Chief Judge or their designee in a timely manner.
  - Each judging team may decide what they want to do with the score sheets.

Ch III, F3b, pg. III-8

21. When should the Chief Judge make judging assignments?
- Wherever possible, the Chief Judge should make judging assignments well prior to the day of the event.
  - The Chief Judge should make judging assignments while the Judges are judging
  - Each Judge can pick whichever cars they want to judge
  - The Entrants can select which judges they want to judge their car.

Ch III, H1, pg. III-9

22. What should the Chief Judge have available for the Judges to refer to should they have a question about a particular model?
- Have at least one current Rule Book available per team.
  - Copies of non-authentic deductions
  - Judges' Guides and JCNA technical bulletins
  - Magazines or books showing pictures of various Jaguars
  - Answers a, b & c are correct.

Ch III, H3, pg. III-10

## CR-4C

23. The Chief Judge should determine, and announce to all Entrants:
- Whether the Jaguars should be presented with their doors, boot lid and bonnet opened or closed.
  - Whether the Jaguars should be presented with their doors locked to keep spectators out
  - Whether the Jaguars should be presented as the Entrant desires

Ch III, H5 Note, pg. III-10

24. The Chief Judge should advise Judges to remain at the concours site until:
- All cars that were to be judged, have been judged
  - No re-judging is required
  - There are no problems with the submitted score sheets
  - All of the above are correct.

Ch III, H8, pg. III-10

25. The Chief Judge should see that Judges have:
- Access to current Judges' Guides
  - Pencils, (with erasers) and
  - Access to current Rule Books
  - Clipboards
  - All of the above are correct

Ch III, A3, pg. III-1, Ch I, I3b, pg. I-8, Ch III, E7, pg. III-7, & J5, pg. III-11

26. To minimize scoring errors, the Chief Judge should instruct Judges to:
- Where less than a whole point is deducted, the Judge must place a dash line or a "0" in front of the decimal point, e.g., "-.4" or "0.4".
  - For whole numbers, the Judge must place a dash line or a "0" after the decimal point, e.g., "4.-" or "4.0".
  - Improperly drawn zeros are often mistaken for the numbers 6 or 9.
  - All answers are correct.

Ch III, J8, pg. III-12

27. The Chief Judge should instruct Judges that:
- Handicap points are allowed for age, odometer reading, or mileage driven to a Concours.
  - No handicap points are allowed for age, odometer reading, or mileage driven to a Concours.
  - Handicap points may be awarded if the Judge so feels.

Ch III, J10, pg. III-12

28. For non-authentic items, the Chief Judge should instruct Judges that:
- The Points Per Defect shown on the score sheets are **minimums**.
  - If a Judge considers a particular defect to be more extensive than the minimum allows the Judge may take off more points than the minimum.
  - Do not deduct less than the minimum required deduction, e.g., deducting 0.05 when the minimum is 0.1.
  - All answers are correct.

Ch III, J12, pg. III-12

## CR-4C

29. The Chief Judge should instruct Judges that:
- Except for the Entrant's initialing non-authentic deductions at the time of judging, score sheets are not to be made accessible to the Entrants for examination for any reason at any time on the day of the Concours d'Elegance.
  - The Entrants may ask to see the scoresheets at any time.
  - The Entrants never get to see the scoresheets.

Ch III, J14, pg. III-13

30. A Chief Judge is allowed to do the following:
- Substitute one component Judge on a Team where the Judge being replaced has their personal entry.
  - Use multiple teams to judge a class with a large number of entrants to reduce the time judging.
  - Correct mathematical errors, tallying errors, and/or deductions that are not in accordance with the prescribed minimum or maximum deductions.
  - Switch Component Judges on large entry classes so judges don't get bored judging the same component in that class

Chapter III, J15, page III-13

31. At the conclusion of the Concours, the score sheets should be?
- Retained by the Concours Chair
  - Retained by the Chief Judge
  - Returned to the entrant immediately after the Concours

Ch III, J20, pg. III-12

32. How soon after the Concours **MUST** the Chief Judge send the **ORIGINAL** score sheets to the Entrants?
- As soon as possible, but not later than 21 calendar days following the Concours.
  - Any time before December 1<sup>st</sup> of that year.
  - There is no set time to send the scoresheets to the entrant.
  - Score sheets, from concours held after November 9th, must be sent to Entrants no later than December 1st.
  - Answers "a." and "d." are correct.

Ch III, J20, 1<sup>st</sup> & 2<sup>nd</sup> paragraphs, pg. III-13

33. Is it necessary for the Chief Judge to retain copies of the scoresheets?
- Yes. The Chief Judge, or their designee, must retain copies of the score sheets for club records for at least one year following the Concours.
  - No

Ch III, J20, pg. III-13

34. How soon do scores need to be posted on the JCNA web site?
- There is no particular time to post the scores
  - The scores do not **HAVE** to be posted on the web site
  - Scores must be posted on [www.jcna.com](http://www.jcna.com) as soon as possible, but no later than 21 days after the Concours and no later than December 1st.

Ch III, J20, pg. III-13

## CR-4C

35. Who is responsible for correctly posting the scores on the JCNA web site?
- The Chief Judge, or their designee
  - The Concours Chair
  - Each entrant must post their own scores
  - The Rule Book is not specific about who should post the scores.

Ch III, K, pg. III-14

36. What reports are required:
- Only the scores need to be posted
  - Posting the Judges report is optional
  - Both the Concours Scores Report and the List or Roster of each Club's Judges for compliance with the minimum number of Certified Judges.

Ch III, K, pg. III-14

37. After posting the scores on the JCNA concours page and filling in the online Judges Report; the system will ask:
- Who judged each class
  - Were the judges fair to the entrants
  - Were the judges properly compensated

Ch III, L, pg. III-14

38. What should the Chief Judge remind Judges about regarding how Jaguars were conceived and built.
- The Chief Judge should remind Judges that Jaguars were conceived and built to be driven.
  - Penalties should be applied in proportion to the cause and scope of the defect.
  - The Chief Judge should remind Judges that Jaguars were conceived and built to be museum pieces and should be perfect.

Ch III, M, pg. III-14

39. The Chief Judge should instruct Judges that they are permitted to:
- Stand, bend over at the waist, or kneel to inspect judged items.
  - Sit in the car to judge interior items
  - Lean on the car to inspect the engine bay

Ch III, M2, pg. III-15

40. The Chief Judge should instruct Judges to:
- Confer among themselves on technical points and share their individual knowledge to validate authenticity or non-authenticity wherever it is noted.
  - Confer with fellow Judges or request assistance from the Chief Judge or his delegate where personal knowledge is lacking.
  - Both a and b are correct.

Ch III, M6a, pg. III-15

## CR-4C

41. The Chief Judge should instruct Judges that it is the **responsibility of the Entrant**:
- To present an authentic well-prepared Jaguar; it is the responsibility of the Judges to recognize and confirm the Jaguar's authenticity.
  - That the Entrant must furnish proof of authenticity when the Judge questions any point of authenticity.
  - The role of the Judge should not be to prove the facts, but to assess the claim of authenticity based on the evidence submitted by the Entrant.
  - All are correct.

Ch III, N1, pg. III-15

42. With regard to Non-Authenticity, the Chief Judge should be informed immediately if:
- The Entrant initials the deduction without any argument
  - The Entrant chooses not to initial the deduction
  - The Entrant chooses to offer the Judge a drink

Ch III, N7b, pg. III-16

43. If the Entrant argues with a Judge about deductions, the Judge should:
- Refer the Entrant to the Chief Judge.
  - Politely remind the Entrant of their prerogative to file a formal protest.
  - Remove the deduction because the Entrant is always right.
  - Answers "a" and "b" are correct.

Ch III, N9, pg. III-17

44. If the Entrant argues with the Judge, the Chief Judge should remind the Entrant that:
- The Judge's Decision is Final.
  - Deductions are subjective and the Judge might be wrong.
  - Deductions can be negotiated.

Ch III, N10, pg. III-17

45. Any entrant, or their representative, who intentionally tries to influence a Judge or Judges by offering verbal or written information or by displaying material which would discredit another entry during the concours:
- Must be asked for their JCNA card.
  - Must be disqualified from the Concours.
  - Must be asked to settle down.

Ch III, N11, pg. III-17

46. Rejudging of one or more classes, individual Jaguar(s) or individual component areas may be warranted under circumstances such as:
- Resolving complaints
  - Resolving ties
  - Resolving protests
  - All of the above answers are correct

Ch III, O1, a, b, and c, pg. III-17

## CR-4C

47. If an Entrant has a complaint relating to the consistency of judging, the Chief Judge and the Judges involved may choose to:
- Settle the issue with or without re-judging
  - Settle the issue by having a People's Choice
  - Settle the issue by having a Judge's Choice

Ch III, O1a, pg. III-17

48. If two Jaguars in the same class are awarded identical scores, the cars may be re-judged; however:
- Ties are not accepted
  - JCNA does accept tie scores from club Concours.
  - The Judge may pick the winner

Ch III, O1b, pg. III-17

49. Except in unusual circumstances, competing Jaguars:
- Must not be allowed to leave the Concours field until the conclusion of the Concours
  - Must remain on the field until judging and scoring have been completed in the class entered
  - Entries that leave the field prematurely (for whatever reason, except due to unusual circumstances as determined by the Chief Judge) must be eliminated from the competition
  - All of the above are correct.

Ch III, O2, pg. III-18

50. The Chief Judge should ensure that the Scoring Team:
- Scores for Special Division are divided by 10 for a possible high score of 100 points.
  - Scores for Special Division are divided by 1000.
  - Scores for Special Division are divided by either 10 or 100.
  - Scores Special Division are divided by 100 for a possible high score of 10 points.

Ch VI, Score Sheet #1

2022 Chief Judge's Rule Book Test Answer Sheet

**Note:** Individual club Chief Judges are responsible for taking the test.

(A passing grade requires answering at least 45 of the 50 questions correctly.)

**Chief Judge's Name:** \_\_\_\_\_ **Date:** \_\_\_\_\_

**Region:** \_\_\_\_\_ **Club Number:** \_\_\_\_\_ **JCNA Number:** \_\_\_\_\_

**Chief Judge's Club's Name:** \_\_\_\_\_

**Chief Judge's Email Address:** \_\_\_\_\_ **Phone:** \_\_\_\_\_

- |           |           |
|-----------|-----------|
| 1. _____  | 26. _____ |
| 2. _____  | 27. _____ |
| 3. _____  | 28. _____ |
| 4. _____  | 29. _____ |
| 5. _____  | 30. _____ |
| 6. _____  | 31. _____ |
| 7. _____  | 32. _____ |
| 8. _____  | 33. _____ |
| 9. _____  | 34. _____ |
| 10. _____ | 35. _____ |
| 11. _____ | 36. _____ |
| 12. _____ | 37. _____ |
| 13. _____ | 38. _____ |
| 14. _____ | 39. _____ |
| 15. _____ | 40. _____ |
| 16. _____ | 41. _____ |
| 17. _____ | 42. _____ |
| 18. _____ | 43. _____ |
| 19. _____ | 44. _____ |
| 20. _____ | 45. _____ |
| 21. _____ | 46. _____ |
| 22. _____ | 47. _____ |
| 23. _____ | 48. _____ |
| 24. _____ | 49. _____ |
| 25. _____ | 50. _____ |

|                    |
|--------------------|
| SCORE:<br><br><br> |
|--------------------|

**Notes:**

## **Jaguar Journal Report 2021-22**

### **Content**

Content was varied, with several first-time writers offering interesting stories. Total submissions eventually picked up after the serious shortfalls due to covid issues. The postponements of the 2021 AGM and the 2021 IJF meant that extensive publicity had to be adjusted and replayed for the new build-ups because both were important events and Florida, in particular, needed to be well-attended for financial reasons. This inevitably caused a slight sense of déjà vu in several issues where multiple pages were used more than once for publicity and registration, but the overall outcome was successful meetings in difficult times.

Another issue was that whilst submissions were down, some areas were proudly active and featured several times, such as Texas, Ontario and Florida clubs. This also resulted in slightly repetitive coverage, especially if the event report coincided with it also being mentioned or photographed as part of the host region's report in the same issue.

Highlights were the Mk X anniversary article by ex-Jaguar designer Nick Hull, and at long last a current model cover, based on a Mahwah-supplied car for the F Pace road test and a forthcoming XF. Nicole Smart has taken over the Member Spotlight role and has brought a fresh 'people-focused' approach, emphasizing club involvement.

Losses were the Canada Calling column for two issues and the Auction News column. Both are now resuming, thanks to input from the new Prairie club and the Auction column is coming back now that Ramsey's contract and RM Sotheby's obligations are sorted out.

### **Process**

Graphcom continue to give good service at modest cost. They are responsive to 'special requests' concerning image photoshopping, print and layout requests etc. Internal and external costs are stable, with some query over postage costs to come, and a push towards an electronic option which will need to be reviewed/budgeted at the end of the first year.

The Zinio ePublication **JJ** has been launched, but the subscription information will need to be repeated several times more to encourage uptake. Current plan is to highlight the subscription process in May-June and September-October issues.

Advertising revenue has stabilized a commendably, considering what is generally happening with print media. The initiative to exploit social media will also align with developments in format and website content. Member numbers and circulation have also held up better than expected. There was a query about paper cost options and numbers are available (showing only minor differences).

The flysheet membership card system has bedded in and people are used to it now, often sending cut-out cards with their mailed-in classified ad requests.

Peter Crespin  
Gaithersburg  
02/14/2022

CR-5B

FROM: Rob Thuss, Jaguar Journal Committee  
TO: JCNA BOD  
c/o Bob Matejek, Secretary  
RE: **2022 AGM JJC Report**  
DATE: February 8, 2022

Worked with Business Committee on JCNA budget as it related to Jaguar Journal.

Please see Peter Crespin's Jaguar Journal editor report, and Diane Dufour's Jaguar Journal advertising report. Jaguar Journal production and advertising is stable, and we continue to work with Graphcom for layout and production.

The *Jaguar Journal* continues to run on schedule, or early, and Peter Crespin, Greg Wells, and Diane Dufour continue in their respective roles. Nicole Smart has recently begun to write the *Member Spotlight*. We warmly acknowledge Greg's contribution by writing this piece for several years. Graphcom continues to handle layout, printing, and shipping. Costs are stable. Advertising revenue, which reduces member cost to produce and deliver the magazine, is stable.

Les Hamilton negotiated an agreement for the magazine to be published and posted electronically on *Zinio.com*, after thoroughly researching suitable online sites. So it appears that *Jaguar Journal* could become available to JCNA members in digital format.

A heartfelt thanks to our *Jaguar Journal* advertisers for their continued commitment to advertise with us during COVID.

**CR-14**

FROM: Rob Thuss, JCNA Legal  
TO: JCNA BOD  
c/o Bob Matejek, Secretary  
RE: **2022 AGM Legal Report**  
DATE: February 8, 2022

There are no legal issues to report.

## **JJ and Website Advertising Report**

The 2021 advertising revenue remained constant with little fluctuation. The Jaguar Journal is fortunate to have a loyal base of advertisers. There were a couple of new advertisers that placed small ads for one or two issues. The rates and specs sheet remains unchanged for 2022.

The following are the print revenue numbers for the past three years:

The 2021 year-end print advertising total is \$76,543.50 which is down \$2,018.50 from 2020 due to drops by Sotheby's and Geneva Media.

The 2020 year-end print advertising total was \$78,562.00.

The 2019 year-end print advertising total was \$70,611.00.

All the year-end totals listed above are booked/billed revenue not collected revenue and do not include website banner ad revenue.

The projection for 2022 is good for the following reasons:

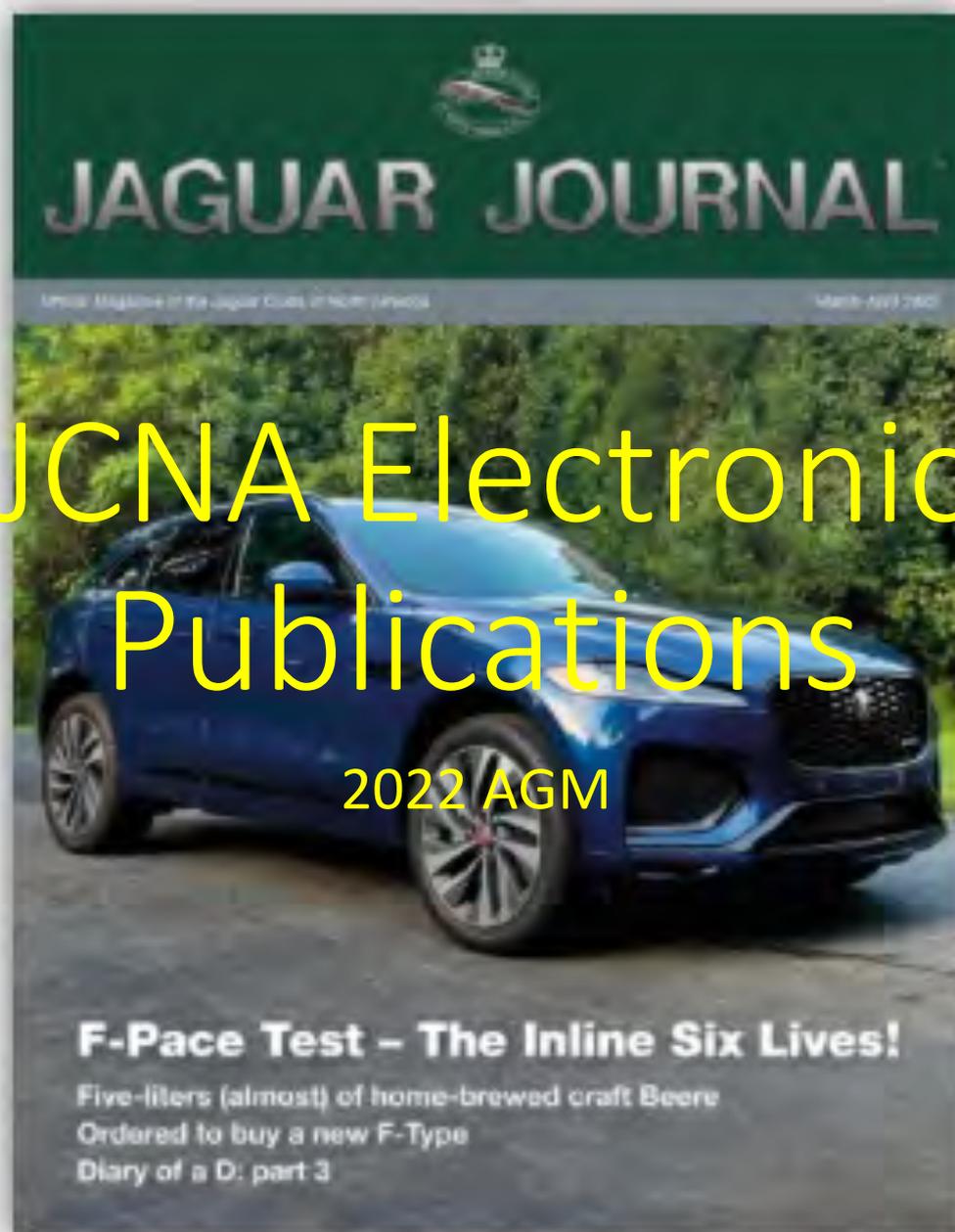
1. All 2021 advertisers renewed for 2022.
2. Bremont Watch Company committed to all 6 issues.
3. Sotheby's is back in the March/April issue. They will probably be in and out throughout the year.

The print/website banner ad package continues to be used as an incentive to book a 6-time print ad schedule. Banner ads without a print component are available for clients who only want an on-line presence or have a limited budget. Banner ads also have the advantage of no deadlines which works well for time-sensitive material. The only stipulation is a 4-month commitment prepaid via PayPal. This eliminates collection issues.

The premium positions (inside front cover, centerspread, inside back cover, and back cover) are currently booked through 2022. There are waiting lists for these positions which is a good sign going forward.

Respectfully submitted,

Diane L. DuFour



# JCNA Electronic Publications

2022 AGM

Available anywhere, anytime.



## *Electronic Distribution of Jaguar Journal*

- Members have requested an electronic version of Jaguar Journal to
  - Reduce Paper
  - Simpler archiving of editions
  - Speedier Distribution
  - Easier “on-the-go” access to Jaguar Journal



## *Current Status*

- JCNA has signed a contract with ZINIO, one of the larger online publication newsstands.
- Jaguar Journal is now available on the Zinio newsstand for purchase of single copies or annual subscription. A small number of purchase to date.
- Zinio publications are available formatted for all devices PC/Mac to Phone as a secure publication.
- Sitewired is working on being able to provide optional electronic distribution to JCNA members.
- See next slide for sample ZINIO pages.



# Current Status

Magazines

Bookmarks

Downloaded

Archived

🔍 Search your library

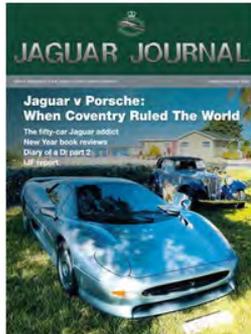
✎ Edit

Date added ▾



Jaguar Journal

March/April 2022



Jaguar Journal

January/February 2022



Jaguar Journal

November/December 2...



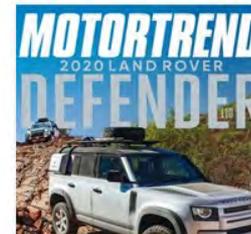
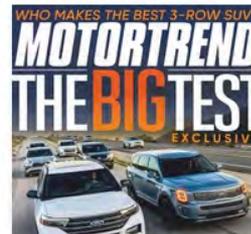
Jaguar Journal

September/October 2021



Jaguar Journal

July/August 2021



**Z**

**NEWS & VIEWS**

one of the obvious ways of doing this was to persuade Bob to come out to the US west coast to talk to the journalists about his life working at Jaguar and his close association with its founder, Sir William. Getting Bob to do this was not easy. He simply couldn't believe any journalist would be that interested in anything he had to say. I think he only did it in the end to humour me and for that I shall be eternally grateful because he was the hit of the launch.

Bob had the ability to describe something so clearly, eloquently and with such great good humour that his audience was entranced. We had set him up to speak for about half an hour but the journalists were so captivated with Bob that they wouldn't let him go at the end of the session, so we had to set him up for the next session with as much time as the audience wanted. One of my great regrets is that we didn't videotape these sessions, because it was real, direct Jaguar history coming from someone at the top of Jaguar management who had vivid recollections of such things as the Jaguar fire, the chaotic scramble to make the remaining D-Type parts into a road car, the struggles with XJS styling and the sale to BMC.



Bob and his wife, Alison, were a perfectly matched pair. Alison, a successful business executive in her own right and blessed with a similar sense of humor to Bob's, demonstrated this in a letter we received from her a few days ago. Moments after he died, the New Year celebrations started and, as the fireworks exploded, Alison wrote that Bob, if he had lived a few moments longer, would have said, "Alison, you really shouldn't have gone to so much trouble!

It has been said that no man is indispensable. Whoever said it hadn't met Bob Berry 🍷

*Bob during his 1986 XK8 launch trip, at home sitting in a Sebring-lively long nose D-Type.*

**Poetry Corner**  
Calling all wordsmiths

Following the publication of five limericks by Alexander Main in the January-February issue, we have received another concourse inspired poem from slalom guru, John Larson. As NCJOC president, John also helps run the Nation's Capital concourse event on the city-center campus of GEICO insurance in Washington, DC. Since man (and woman) shall not live by oil changes alone, we are always keen to publish items of artistic interest. If you or someone you know has penned any suitable verse or prose, please send it through to *Jaguar Journal* (details on page 3) for publication. Jaguar enthusiasts are, by definition, sensitive to matters of style and elegance, which are bound to surface occasionally in creative endeavors. Don't hide your light under a bushel – share your work with fellow JCNA members...

**Concours d'Elégance**

Our heritage of cars was on display, so "Please Don't Touch" the Concours signs decreed. The Judges always have the final say.

The smallest imperfections have a way of adding more deductions. We don't need your fingerprints and smudges on display.

The goal is "Factory Fresh," and so we pay; authenticating details to succeed; convincing Judges in their final say.

Now what rewards can possibly defray the debts that we incur until we're freed to share our youthful dreams here on display?

Some semi-rusted barn-find that we may aspire to resurrect seems just to plead for one more chance to hear the Judges say a blessing, so to live another day. We're only just custodians, and cede our prizes to the heritage display, and let some future Judges have a say.

By John Larson, 2020 🍷

JULY-AUGUST 2021

**E**



*XK120, 140, 150 / E-Type / Early Sedans / XJ6/XJS / XK8 / Late Models*



*Jaguar Owners have our full support!*

With Moss Motors' professional sales staff, engineers, technical team, and a long legacy of service, Jaguar owners can expect top-tier parts selection and availability. And with two warehouses, our delivery is fast across the country.

*Long live the Jaguar.*

*Call to request a free parts catalog.*

**800-444-5247 | [www.MossMotors.com/Jaguar](http://www.MossMotors.com/Jaguar)**

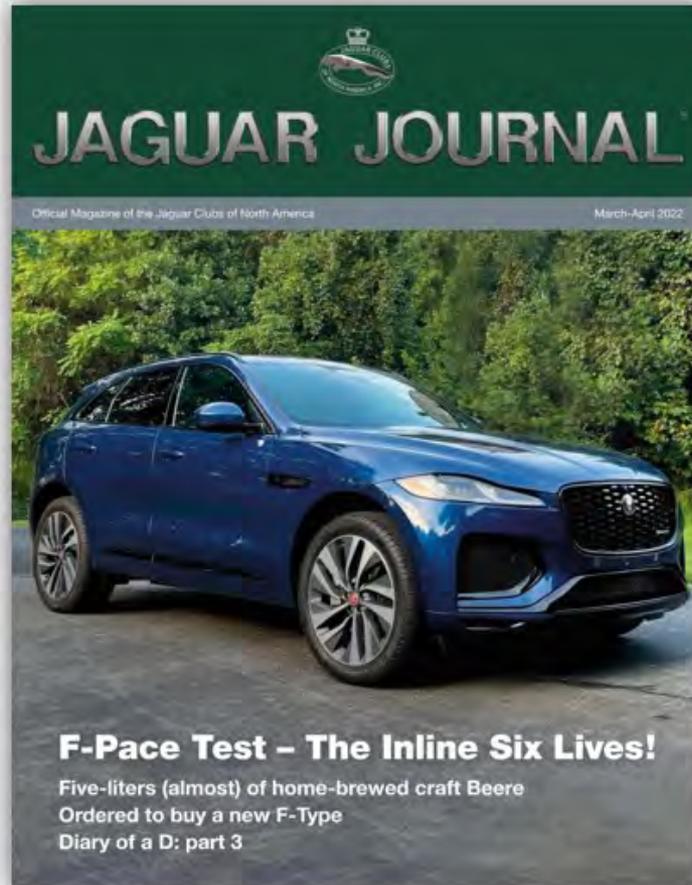
Note: Pages can be bookmarked and web addresses are dynamic.

# *Electronic-Jaguar Journal*

- Zinio uses e-mails to deliver content notifications and access to the Zinio system.
- JCNA does not have 100% valid emails for all members or members may wish to use a different e-mail to access Zinio
- To sign up for Electronic Jaguar Journal members
  - Create a free account on Zinio using the e-mail they wish to receive notifications of new editions.
  - Members create a password for the Zinio system
  - Log into JCNA.COM using their Member number and password
  - Under the JCNA.COM members only section
    - Indicate that they wish to switch from paper to electronic.
    - Provide the e-mail registered with Zinio.  
(JCNA does not need the members Zinio Password).
- When each Jaguar Journal edition is published on Zinio, subscribed members will receive an e-mail notification to their Zinio registered e-mail
- Members can access Zinio from their browser and/or phone and can access all subscribed editions.



## ZINIO



Available anywhere, anytime.

# *Electronic Jaguar Journal Plan*

- JCNA is targeting availability of Electronic Jaguar Journal for the 2022 June/July issue.
  - Completing work to provide memberships cards, ballots signups and other Flysheet materials to electronic distribution members.
- Member fees for electronic or hardcopy Jaguar Journal will be the same in 2022.
- No option for electronic AND hardcopy to same membership in 2022.
- In late-2022 the JCNA Board will review the above.



*Electronic  
Jaguar  
Journal*  
**Questions?**





## Coventry Foundation Report to 2022 Annual General Meeting

### Coventry Foundation Mission:

Perpetuate the heritage of Jaguar Cars in North America. Be a major archive of printed material and specialty tools related to Jaguar Cars and other British cars. Provide annual scholarships to students interested in the restoration of Jaguar Cars and other British cars attending accredited programs for the restoration of older (Classic) cars. Be a resource for historical information related to the restoration and repair of Jaguar Cars and other British cars. Provide information and copies of out-of-print documents. Loan specialty tools to JCNA Members and Foundation Patrons related to Jaguar Cars and other British cars. Provide a forum for the exchange of information, and ideas. Promote the belief that the cars should be enjoyed and driven/raced, and that people of all ages should share the joy of these wonderful cars and become involved in, encourage, and promote the hobby.

### Tool Loan Program

- a. Foundation administers the Tool Loan Program for the benefit of JCNA, its Members, and Foundation Patrons.
- b. JCNA has donated to Foundation all of its tools that were already in the possession of the Foundation. Those JCNA tools of value were then integrated with the substantial collection of tools already owned by Foundation.
- c. Foundation preserves, maintains, cleans, and repairs the tools at its expense and maintains appropriate insurance for the use of its tools.
- d. There is no charge to JCNA or its Members for this service other than shipping costs.
- e. Foundation will soon expand the Tool Loan Program to include tools for other British Cars. JCNA Members will be eligible to participate in this expanded program on the same basis as for Jaguar tools.

- f. In order to reduce shipping costs, the Foundation has established a West Coast Tool Depository.

**Archive/Library Support (including the storage of JCNA Documents).**

- a. Large caches of JCNA materials have been delivered to the Foundation. JCNA materials are sorted, incorporated into files, and then stored by Foundation. The former JCNA Administrator had agreed to lower his salary by \$500 a month with the suggestion that JCNA pay that \$500 a month to the Foundation for the costs of storing the JCNA records.
- b. With JCNA concurrence, unnecessary/duplicate materials may be destroyed.
- c. Upon request, research materials are made available at two research libraries located on the West and East Coasts to JCNA Officials and its Members. These requests are treated with priority. These facilities offer decades of Jaguar photographs, manuals, brochures, magazines, and house the tools used in the tool loan program.

**JCNA Book Store**

- a. The JCNA Book Store provides a very wide selection of Jaguar books and related publications and is operated by the Foundation.
- b. Book orders for products from outside vendors are placed via the Store and then the vendors are contacted with the order requirements. When books are out of stock or out of print a refund must be issued or the request is put on back order.
- c. Sales of JCNA printed materials are managed by Foundation. Most orders are “one off” (print on demand) and require travel to and from the store.
- d. JCNA pays all costs for printing publications and receives all income from gross sales and shipping.

**Shoppe Regalia (hard items such as badges, pins, patches, etc.)**

- a. Foundation sources, orders, packs, and ships all orders.
- b. The costs of producing the items and shipping charges are paid by JCNA or by its Members and JCNA receives all income.

### **JCNA Trophy storage and issuance**

- a. JCNA is responsible for overall management of its trophy program. Foundation conducts the storage (formerly paid by JCNA) and fulfillment portions of the program. This includes the receipt and issue of trophies.
- b. Storage needs are accommodated through expanded space in Foundation's East Coast facility .Transactional income and expenses accrue directly to JCNA.
- c. Shipping costs for EOY Special Trophies is billed at cost to JCNA for payment.

### **Tech Line Support**

- a. The Foundation operates the Tech Line Support function which includes calls for technical support, research and responses which consume considerable time.
- b. Technical support is provided to JCNA, its Members, and to Foundation Patrons without charge.
- c. The amount of time devoted to this service will be ever increasing as Jaguar Land Rover (JLR) has shown little interest in the support of older cars.

### **Endowed Scholarships**

- a. Foundation has fully funded an endowment to provide scholarships at Penn Tech College for students enrolled in its auto restoration program having a strong interest in Jaguar restoration. Those students are now finishing work on a Foundation owned Jaguar Series 3 E-Type Coupe in a class on preservation of original cars.
- b. Foundation is planning to endow additional scholarships of this nature as funds become available.

### **British Sports Car Hall of Fame**

- a. Foundation has taken over responsibility for the British Sports Car Hall of Fame.

- b. The Hall of Fame Museum is physically housed in a facility located in Petersburg, VA owned by Moss Motors. It houses displays of British sports cars including part of the Foundation's collection of Jaguar Cars and other Jaguar materials that are available for public display.
- c. The Hall of Fame carries on many other responsibilities beyond the Museum in recognizing the importance of British sports cars in North America.

### **Promotion of JCNA**

- a. JCNA and Foundation recognize and value the mutual and reciprocal promotion of each organization by the other.
- b. Additional Foundation projects that are presently underway may well revolutionize Jaguar research as well as the maintenance and correctness of the cars.

### **Future Efforts**

- a. As always, Foundation and JCNA will team with each other for mutual benefit.

## JCNA GROUP (AFFILIATION) AGREEMENT

THIS AGREEMENT IS made this \_\_\_\_\_ day of \_\_\_\_\_, 202\_\_, between Jaguar Clubs of North America, Inc., hereinafter referred to as JCNA, and the \_\_\_\_\_, hereinafter referred to as the “Member Group.”

JCNA Bylaws, Article III, provides JCNA shall encourage the organization of and agreements with JCNA groups, and that each duly qualified group shall receive an assigned group agreement in the name of JCNA. Therefore, JCNA and the Member Group agree:

1. This agreement supersedes and replaces any and all prior agreements.
2. JCNA recognizes the Member Group and grants it club membership in JCNA, and the Member Group shall have the rights and privileges as provided by JCNA Bylaws and Policies, including the right to representation, and right to address and vote at the AGM or any special meeting.
3. JCNA grants to the Member Group non-exclusive license to use “Jaguar Clubs of North America, Inc.,” “Jaguar Club” and the JCNA Logo.
4. The Member Group agrees that it will use such name and logo only in connection with its activities, and will not use either in connection with any business or trade nor will it grant or purport to grant to any other company, person or persons the right to use such name or logo without the prior written consent in writing of the JCNA.
5. The Member Group shall carry on in such manner as not to damage the goodwill attached to the name Jaguar or JCNA, nor to bring the name Jaguar or JCNA into disrepute and will do all such acts and things as may be necessary to maintain the high reputation of these names.
6. The Member Group agrees to adhere to JCNA Bylaws, Corporate and Administrative Policies, and meet standards that all member groups are required to meet in order to qualify as JCNA Member Groups; and among these standards, more specifically:
  - A. to publish, at regular intervals, a newsletter or other publication which is distributed to its club members;
  - B. to operate in accordance with general policies established by JCNA;
  - C. its constitution or bylaws may not be inconsistent with those of JCNA;
  - D. all members of the Member Group shall be members in good standing of JCNA and pay annual dues to JCNA;
  - E. that under no circumstances shall JCNA be responsible for any debts incurred by the Member Group, unless, prior to incurring such debt, the JCNA Board of Directors provides written approval;

- F. the Member Group has a the right to withdraw from JCNA on one month's written notice to the JCNA President, but only after the entire local group membership has been polled in writing and a majority indicates such action should be taken. Written proof of the vote must accompany the withdrawal notification. No other means of withdrawal is acceptable. Dues will not be refunded;
- G. that if the Member Group fails to meet the minimum standards of performance or by any actions deemed to bring the name of JCNA into disrepute, that this Group Agreement may be revoked as provided JCNA Bylaws and Policy;
- H. that it will conduct affairs in a reasonable business manner.

IN WITNESS WHEREOF

\_\_\_\_\_ (Officer Name and Club Title)

on behalf of

\_\_\_\_\_ (Club Name)

have set their hands to be effective the day and year first above written.

\_\_\_\_\_ Club Witness

\_\_\_\_\_ Club Witness

Club's bylaws reviewed by the JCNA Legal Counsel this:

\_\_\_\_\_/\_\_\_\_\_/202\_\_

JCNA Legal Counsel

\_\_\_\_\_ Signature of JCNA Legal Counsel

\_\_\_\_\_ Printed Name of JCNA Legal Counsel

Reviewed by the JCNA Board of Directors this: /\_\_\_\_\_/202\_\_

Approved by the JCNA president this: \_\_\_\_\_/\_\_\_\_\_/202\_\_

\_\_\_\_\_ JCNA President

# JCNA Website Update



## Background

- Former 2<sup>nd</sup> Gen Website Structure 5 Years Old
- Data Storage Method Not Optimal
  - Size Was Increasing Exponentially
  - Storage & Maintenance Costs Increasing
- Security Issues & Rejected Messages
- Drupal Platform Out of Date
- Limited Online Member & Event Management

## Desired End State

- Efficient, Stable & Secure Platform
- Simple & Cost-Effective Expandability
- Improved Online Member & Event Participation Management
- Best Value for the Money - Hosting & Maintenance Costs & New Work
- Retention / Carryover or Linkage to Current Website Features
- Refreshed Look

## Phases

- Phase I – 100% Complete
- Phase II – Implementation Ongoing
- Phase III – Tentative Incremental Changes

## Phase I

- Platform & Site Updated
- Some Pages Reorganized – Content The Same
- Server Upgraded – Faster & More Memory
- Member Web Accounts Merged With Membership Data Base

## Phase II

- Members Only Section Established
- Member Database Enhancements
  - Expanded Members Management Capability
  - Jaguar Journal Distribution (Ongoing)

## Phase III

- “Minor Site Upgrades”
- Further Member Database Enhancements
- Develop Requirement For Next Major Upgrade
- Anticipated Financial Constraints

## Proposal to Amend Slalom Car Classifications for 2023

### NEW BUSINESS

#### Need for Realignment of Slalom Car Classifications

The intent of the slalom car classification scheme is to provide fair comparisons of performance among drivers of broadly similar cars rather than to have a single ranking of performance among all cars. Defining slalom classes too broadly risks providing a build-in advantage to certain cars within a class – “Of course *those models* always win!” Defining slalom classes too narrowly risks fragmenting the overall slalom program into a multitude of “winners” without a meaningful sense of competition – “Just show up and claim 1<sup>st</sup> or 2<sup>nd</sup> prize!” So much for theory.

In practice, the JCNA slalom classifications have, over the years, been revised with new classes added, old classes dropped and other classes realigned as a result of new features produced by Jaguar Cars, older models aging out, and basically the shift in numbers of Jaguar models appearing at the slalom events. The JCNA Slalom Committee proposes here a further realignments of car classifications, taking into consideration some practical compromises.

#### Proposed Changes in Slalom Car Classifications

**Change 1:** *Combine all stock E-Types into a single class (E).* The number of slalom registrations for V-12 E-Types has dwindled slowly but steadily downward over the past 10 years. Just two competed in 2019 and in 2021. Also, the distinction among E-Types in number of cylinders or displacement is not a distinction considered in other classes such as F, J, L, M, or N. In addition, weights of the 6-cylinder and 12 cylinder models are broadly similar.

**Change 2:** *In Class K, delete S-Type.* The S-Type was marketed as an “Executive Car,” not a GT model. Move non-supercharged S-Type to Class M.

**Change 3:** *In Class L, add newer XE and XF to represent the supercharged models.* Class L includes both 2-door and 4-door models. Slalom Stewards must take care to record accurately the engine specs of the models at their events.

**Change 4:** *In Class M, specify more clearly the drive train as 2-wheel drive and not supercharged.* Class M includes models without AWD or supercharging whose collective

#### Proposed JCNA Slalom Classes for 2023

##### Slalom Classes

- A. Classics – includes all Jaguars thru MK V.
- B. All XKs (120, 140, 150, but NOT including C & D types).
- C. Early Sedans, large & small, MK-1 thru MK 10. (NOT including, Series 1 XJ6).
- D. (omitted)
- E. E-Types, 6 and 12 Cylinders.
- F. XJ Sedans Series 1, 2 & 3, (6 & 12 Cylinders).
- G. (omitted).
- H. Modified Class – Lightweight Jaguar sports cars (All 120, 140, 150, C, D, XKSS, and E-Types); Concours-eligible Replicars.
- I. Modified Class - Heavyweight Jaguars (Sedans, XJS, SUV's, GT's).
- J. XJS (including XJS-R and XJSC).
- K. Two-wheel drive not supercharged\* GT cars (XK, XK8).
- L. Two-wheel drive supercharged\* GT and sedans (XKR, XKR s, XJR, S-Type R, XE, XF)
- M. Four door sedans, Two-wheel drive, not supercharged\* (XJ 1987 & onward, XE, XF, S-Type)
- N. All **AWD** cars, (X-Type, F-Pace, E-Pace, XE, and XF with OR without supercharger\*); F-TYPE excluded.
- O. All Electric Drive models.
- P. (omitted).
- Q. (omitted).
- R. F-TYPE (all models).
- SP/L** Street Prepared – Lightweight: All 120,140, 150 and E-Types.
- SP/H** Street Prepared – Heavyweight: All 6, 8, and 12 Cylinder Sedans & GT's.
- Z** All cars not Jaguar-powered.

\* Supercharged refers also to turbocharged.  
(Revised 3-26-2022)

production era spans a period of 34 years (as of this revision) dating from the 1986 XJ40's to recent XJ, XF and XE models.

**Change 5:** *In Class N, add XE and XF to represent the AWD variants.* More recent model Jaguars include options for engine size, normal aspiration or super/turbocharging, and 2-wheel or all-wheel drive. Furthermore, factory options include cars with both AWD and supercharging, and those combinations are available with different engine sizes. Producing classes for each combination of these features would be unwieldy. A similar problem with the F-TYPE variants was resolved earlier by grouping all F-TYPES into a single class regardless of engine size, aspiration or drive-line.

The Slalom Committee approached the wide variations among Class L, M and N cars by prioritizing AWD as a more important determinant of slalom performance than the aspiration design. Thus, all AWD cars were grouped into Class N for both supercharged and non-supercharged models. Among 2-wheel drive cars, the supercharged variants (e.g. XF, XE) go to Class L while the non-supercharged go to Class M. Slalom stewards must take care to record these distinctions accurately.

**Change 6:** *Add Class O for all electric drive models.*

| JCNA Slalom Classes Rev. 2017   | JCNA Slalom Classes Proposed 2023   |
|---|---|
| <p>A. Classics – includes all Jaguars thru MK V</p> <p>B. All XKs (120, 140, 150, but <i>not</i> including C &amp; D types) (<i>modified 2008 AGM</i>)</p> <p>C. Early Sedans, large &amp; small, MK-1 thru, but NOT including, Series 1 XJ6</p> <p>D. E Types, 6 Cyl.</p> <p>E. E Types, 12 Cyl.</p> <p>F. XJ Sedans, 6 &amp; 12 Cylinder, XJ8</p> <p>G. (omitted)</p> <p>H. Modified Class – Lightweight Jaguar sports cars (All 120, 140, 150, C, D, XKSS, and E Types), Jaguar powered Specials &amp; Replicas (Concours class 16 eligible)</p> <p>I. Modified Class -- Heavyweight Jaguars (Sedans, XJS, XK8, XKR)</p> <p>J. XJS (including XJS-R and XJSC)</p> <p>K. XK8</p> <p>L. XKR, XJR, S Type R, and any future factory supercharged models</p> <p>M. S Type (New shape) and XF (<i>XF added 2008 AGM</i>)</p> <p>N. X Type</p> <p>O. (omitted)</p> <p>P. XK (New shape) (<i>added 2008 AGM</i>)</p> <p>Q. (omitted)</p> <p>R. F-TYPE (<i>added 2013 AGM</i>)</p> <p><b>SP/L</b> Street Prepared – Lightweight. All 120, 140, 150, C, D, XKSS, E-types</p> <p><b>SP/H</b> Street Prepared – Heavyweight. All 6, 8 and 12 Cyl. Sedans &amp; GT.</p> <p><b>Z</b> All Non-Jaguar Powered cars.</p> | <p><b>Slalom Classes</b></p> <p>A. Classics – includes all Jaguars thru MK V.</p> <p>B. All XKs (120, 140, 150, but NOT including C &amp; D types).</p> <p>C. Early Sedans, large &amp; small, MK-1 thru MK 10. (NOT including, Series 1 XJ6).</p> <p>D. (omitted)</p> <p>E. E-Types, 6 and 12 Cylinders.</p> <p>F. XJ Sedans Series 1, 2 &amp; 3, (6 &amp; 12 Cylinders).</p> <p>G. (omitted).</p> <p>H. Modified Class – Lightweight Jaguar sports cars (All 120, 140, 150, C, D, XKSS, and E-Types); Concours-eligible Replicas.</p> <p>I. Modified Class - Heavyweight Jaguars (Sedans, XJS, SUV's, GT's).</p> <p>J. XJS (including XJS-R and XJSC).</p> <p>K. Two-wheel drive not supercharged* GT cars (XK, XK8).</p> <p>L. Two-wheel drive supercharged* GT and sedans (XKR, XKR s, XJR, S-Type R, XE, XF)</p> <p>M. Four door sedans, Two-wheel drive, not supercharged* (XJ 1987 &amp; onward, XE, XF, S-Type)</p> <p>N. All <b>AWD</b> cars, (X-Type, F-Pace, E-Pace, XE, and XF with OR without supercharger*); F-TYPE excluded.</p> <p>O. All Electric Drive models.</p> <p>P. (omitted).</p> <p>Q. (omitted).</p> <p>R. F-TYPE (all models).</p> <p><b>SP/L</b> Street Prepared – Lightweight: All 120,140, 150 and E-Types.</p> <p><b>SP/H</b> Street Prepared – Heavyweight: All 6, 8, and 12 Cylinder Sedans &amp; GT's.</p> <p><b>Z</b> All cars not Jaguar-powered.</p> <p>* Supercharged refers also to turbocharged.</p> <p style="text-align: right;"><b>(Revised 3-26-2022)</b></p> |

## 2022 JCNA Liaison Report

Another COVID year has passed and still communications with JLR's Vin Iandimarino are still working very well. Again, there still isn't much to report but there are a couple of things that I'll mention that did come up in 2021.

On January 4, 2021, JLR's Private offer had included all JCNA members. I contacted JLR on January 31, 2022, to see if the offer was still in place. Vin informed me that the offer is not in effect at this time. There are so little cars at the moment due to chip shortages, that all those programs are on hold.

On April 7, 2021, I contacted Vin to check on the possibility of JLR support for JCNA. According to Vin he contacted Stuart Schorr who stated that there is no budget allowed for any sort of support at this time.

On April 26, 2021, Mark Mayuga emailed me asking if there would be any problem with JLR if the 2021 IJF reached out to another dealer if the area dealer wasn't interested in supporting the event. Vin replied the dealerships are separately owned franchises and not owned by JLR NA. So JLR would not have any involvement. If one dealer is not interested, and another is, there should be no issue.

Respectfully submitted February 1, 2022

Barbara Grayson

## **JLR LIAISON REPORT**

With the return to semi-normalcy at JLR and the resultant increase in staffing levels, Vin Landimario has become more available. As an aside, while we are back in the Mahwah headquarters after the Covid closings of 2020 that continued until this February, we are, by no means near full staffing levels. We are still under a very tight headcount freeze and the staff that has left JLR has not, for the most part, been replaced and will not be for the foreseeable future. New car production, market conditions, and the geopolitical situations have not improved, and in some cases further deteriorated.

Vin has been extremely helpful when it comes to knowledge of the current structure of the JLR staff and the connections to access people in the marketing department and in solving Jaguar Journal billing issues. I was able to tap into Vin's knowledge Vin and thus he was able to sort out the advertising contract. And while we currently have a new name in the mix, (Joe Torpey) I STRONGLY URGE all involved to stick with the existing chain of command, as the immediate reaction was to focus on Torpey as a new "direct line" of communication \_ "the one to get things done!" He is not and has no interest or time to deal with JCNA. The existing lines of communication are still in effect.

## **CR-12**

### **JLR North American Archives Report**

Nothing of any import has changed in the JLRNA Archives since our last AGM meeting in August of 2021. The Archives remains understaffed and underfunded. As of March 1, The Archives is open one day a week, Wednesdays from 9:00am to 5:00pm. This allows for the return of phone calls, on-line requests, and research, which was very difficult to do under the old two-day, five hours per day format. Unfortunately, I am flying solo in the Archives as my volunteer, Gunther McKeown has not returned post Covid, and I do not expect him to do so.

## **Administrators Report**

I assumed the duties of Administrator effective September 1, 2021 and I thank George Camp for his orderly and thorough transition. The last six months have been tremendous learning experience and I also thank the administration support team of Cara Dillon, Pam Rhome, Angi Rogers and the JCNA leadership and staff for their patience and guidance while I mastered the particulars of this new position. It has been an exciting ride!

Not having the benefit of living through a complete annual cycle as the administrator, I am going to focus only on what I believe to be several very important observations from the last six months that will assist our affiliate clubs in operating more smoothly.

1. New membership cards are issued to all new members - affiliate clubs and members at large and they will be mailed to the address provided by the club or on the MAL application. For current and renewing members, membership cards are on the flysheet of every Jaguar Journal issue.
2. It is imperative that clubs proactively manage address and email changes for their members and provide routine updates to our Assistant Administrator Cara Dillon. Each issue of the Journal is mailed to members based on their address on the Master Membership Roster and inaccurate or out of date information results in returned Journals, which is a tremendous waste of money and frustration for our members when they do not receive their magazine.
3. We live in an age where having an email address is nearly as important as one's social security number and JCNA is no different. Please encourage your members to provide their preferred email address when they update their membership information. Future website and membership management functions will require members to have and provide email addresses and collecting this information now will facilitate smooth integration of future requirements.

In closing, I look forward to serving our membership as administrator.

Jack Humphrey

## CR-15 CLUB LOCATOR SERVICE\*

### Summary Report 2012 through 2021

| Time Period                                    | Sec-<br>Dec<br>2012 | CY<br>2013 | CY<br>2014 | CY<br>2015 | CY<br>2016 | CY<br>2017 | CY<br>2018 | CY<br>2019 | CY<br>2020 | CY<br>2021 | TOTAL      |
|--|---------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| Total Number of Club Locator Requests Received | 140                 | 322        | 429        | 235        | 209        | 194        | 154        | 112        | 93         | 118        | 2006       |
| Total Number of Referrals to Clubs (See Notes) | 210                 | 419        | 523        | 261        | 224        | 208        | 161        | 120        | 105        | 136        | 2367       |
| Total Number of Referrals as MAL (See Notes)   | 2                   | 15         | 39         | 31         | 31         | 24         | 0          | 4          | 9          | 9          | 164        |
| Number of Requestors who Joined JCNA           | 24                  | 56         | 83         | 19         | 4          | 4          | 5          | 4          | 14         | 21         | 234        |
| Success rate (# Requests Received vs # Joined) | 17.14%              | 17.39%     | 19.35%     | 8.09%      | 1.91<br>%  | 2.06<br>%  | 3.25<br>%  | 3.57%      | 15.05<br>% | 17.80<br>% | 11.67<br>% |

\*Previously reported as Passport to Service (PTS)

#### Notes:

- A number of requests were referred to multiple clubs, therefore the number of referrals exceeds the total number of club locator requests received.
- Some requests came from areas distant from, but within possible driving distance of a local club. In these cases, the prospective member was referred to both the local club and to the MAL program.
- The number of requests peaked in 2014 then declined sharply until 2020. The reason for the decline is unknown; however, the assumption is the Dealer Discount Program contributed to the high number of requests.
- In 2019 the Membership Committee took the lead to inform each club of the importance of following up on these opportunities for growing memberships. As a result, in 2020 the success rate increased from 3.57% to 15.05%, and 2021 resulted in a increase to 17.80%.
- A special thanks to those clubs whose efforts to pursue the Club Locator Service referrals resulted in new memberships, job well done.
- 
- Google Map (public link from JCNA website) – 39,253 views as of February 21,2022  
The URL for the map showing the location of all JCNA-affiliated clubs is  
<https://drive.google.com/open?id=1EnCwdMySxo9jpnbsfILdnfH44pc&usp=sharing> .

**Nedra Rummell**  
**JCNA Club Locator Service**

| Time Period                                    | Sec-Dec 2012 | CY 2013 | CY 2014 | CY 2015 | CY 2016 | CY 2017 | CY 2018 | CY 2019 | CY 2020 | CY 2021 | TOTAL  |
|--|--------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|--------|
| Total Number of Club Locator Requests Received | 140          | 322     | 429     | 235     | 209     | 194     | 154     | 112     | 93      | 118     | 2006   |
| Total Number of Referrals to Clubs (See Notes) | 210          | 419     | 523     | 261     | 224     | 208     | 161     | 120     | 105     | 136     | 2365   |
| Total Number of Referrals as MAL (See Notes)   | 2            | 15      | 39      | 31      | 31      | 24      | 0       | 4       | 9       | 9       | 164    |
| Number of Requestors who Joined JCNA           | 24           | 56      | 83      | 19      | 4       | 4       | 5       | 4       | 14      | 21      | 234    |
| Success rate (# Requests Received/# Joined     | 17.14%       | 17.39%  | 19.35%  | 8.09%   | 1.91%   | 2.06%   | 3.25%   | 3.57%   | 15.05%  | 17.80%  | 11.67% |

| Club # | Region | Club Name                         | Referrals 2012 | Referrals 2013 | Referrals 2014 | Referrals 2015 | Referrals 2016 | Referrals 2017 | Referrals 2018 | Referrals 2019 | Referrals 2020 | TOTAL    |           |
|--------|--------|-----------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------|-----------|
| 32     | NW     | Jaguar Owners Club of Oregon      | 1              | 6              | 7              | 3              | 4              | 0              | 2              | 3              | 2              | 3        | 31        |
| 41     | NW     | Seattle Jaguar Club               | 5              | 5              | 8              | 7              | 5              | 4              | 3              | 1              | 3              | 2        | 43        |
| 42     | NW     | Canadian XK Jaguar Register       | 1              | 0              | 2              | 0              | 1              | 0              | 0              | 0              | 2              | 0        | 6         |
| 44     | NW     | Pacific Jaguar Enthusiasts Group  | 1              | 0              | 2              | 0              | 1              | 0              | 1              | 0              | 0              | 0        | 5         |
| 61     | NW     | Jaguar Car Club of Victoria       | 1              | 0              | 0              | 1              | 0              | 0              | 0              | 1              | 0              | 0        | 3         |
|        |        | <b>NW Region Summary</b>          | <b>9</b>       | <b>11</b>      | <b>19</b>      | <b>11</b>      | <b>11</b>      | <b>4</b>       | <b>6</b>       | <b>5</b>       | <b>7</b>       | <b>5</b> | <b>88</b> |
| 2      | SW     | Jaguar Club of Central Arizona    | 3              | 4              | 3              | 4              | 5              | 0              | 1              | 4              | 4              | 1        | 29        |
| 2      | SW     | Jaguar Club of Southern Arizona   | 0              | 1              | 2              | 2              | 0              | 0              | 3              | 2              | 0              | 0        | 10        |
| 3      | SW     | San Diego Jaguar Club             | 3              | 2              | 3              | 2              | 2              | 6              | 0              | 4              | 3              | 9        | 34        |
| 4      | SW     | Jaguar Owners Club of Los Angeles | 10             | 30             | 12             | 10             | 10             | 16             | 7              | 7              | 8              | 11       | 121       |
| 5      | SW     | Jaguar Associate Group            | 3              | 16             | 22             | 9              | 5              | 12             | 6              | 8              | 4              | 7        | 92        |
| 6      | SW     | Sacramento Jaguar Club            | 1              | 7              | 7              | 1              | 4              | 5              | 0              | 1              | 2              | 3        | 31        |
| 7      | SW     | Rocky Mountain Jaguar Club        | 3              | 1              | 4              | 3              | 1              | 8              | 1              | 1              | 1              | 0        | 23        |
| 36     | SW     | Jaguar Club of Greater Las Vegas  | 1              | 3              | 7              | 0              | 4              | 0              | 0              | 0              | 0              | 0        | 15        |
| 39     | SW     | Wasatch Mountain Jaguar Register  | 0              | 2              | 4              | 2              | 1              | 0              | 0              | 0              | 2              | 0        | 11        |
| 46     | SW     | Reno Jaguar Club                  | 0              | 3              | 2              | 0              | 0              | 2              | 1              | 1              | 0              | 1        | 10        |
| 60     | SW     | Inland Empire Jaguar Club         | 2              | 12             | 6              | 9              | 3              | 9              | 0              | 2              | 0              | 3        | 46        |
| 64     | SW     | Jaguar Club of Southern Colorado  | 2              | 0              | 3              | 0              | 1              | 0              | 1              | 2              | 0              | 0        | 9         |
| 65     | SW     | Jaguar Club of Northern Arizona   | 0              | 0              | 2              | 0              | 1              | 0              | 1              | 0              | 0              | 0        | 4         |
| 66     | SW     | New Mexico Jaguar Club            | 2              | 2              | 5              | 3              | 1              | 1              | 2              | 0              | 0              | 1        | 17        |

| Club # | Region | Club Name                                  | Referrals 2012 | Referrals 2013 | Referrals 2014 | Referrals 2015 | Referrals 2016 | Referrals 2017 | Referrals 2018 | Referrals 2019 | Referrals 2020 | Referrals 2021 | TOTAL      |
|--------|--------|--|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|------------|
|        |        | <b>SW Region Summary</b>                   | <b>30</b>      | <b>83</b>      | <b>82</b>      | <b>45</b>      | <b>38</b>      | <b>59</b>      | <b>23</b>      | <b>32</b>      | <b>24</b>      | <b>36</b>      | <b>452</b> |
| 13     | NC     | Illinois Jaguar Club                       | 7              | 16             | 15             | 13             | 5              | 7              | 7              | 6              | 2              | 4              | 82         |
| 19     | NC     | Jaguar Affiliates Group of Michigan        | 3              | 13             | 13             | 2              | 3              | 5              | 2              | 3              | 1              | 2              | 47         |
| 28     | NC     | Jaguar Club of Ohio                        | 1              | 5              | 9              | 2              | 2              | 2              | 3              | 1              | 6              | 1              | 32         |
| 29     | NC     | Jaguar Association of Central Ohio         | 1              | 9              | 3              | 2              | 1              | 2              | 1              | 0              | 1              | 0              | 20         |
| 43     | NC     | Ontario Jaguar Association                 | 0              | 3              | 5              | 3              | 0              | 2              | 4              | 1              | 0              | 1              | 19         |
| 45     | NC     | Jaguar Club of Pittsburgh (NC region)      | 1              | 3              | 4              | 1              | 7              | 2              | 4              | 3              | 1              | 3              | 29         |
| 47     | NC     | Wisconsin Jaguars Ltd.                     | 3              | 10             | 11             | 2              | 1              | 2              | 4              | 1              | 3              | 3              | 40         |
| 49     | NC     | Jaguar Drivers Club Area 51                | 0              | 8              | 5              | 2              | 1              | 0              | 2              | 2              | 2              | 2              | 24         |
| 51     | NC     | Jaguar Association of Greater Indiana      | 4              | 7              | 8              | 2              | 1              | 1              | 4              | 3              | 0              | 2              | 32         |
| 59     | NC     | Jaguar Club of Greater Cincinnati          | 1              | 6              | 4              | 2              | 2              | 0              | 1              | 0              | 4              | 0              | 20         |
| 63     | NC     | Susquehanna Valley Jaguar Club (NC Region) | 4              | 5              | 11             | 11             | 2              | 2              | 3              | 0              | 0              | 2              | 40         |
|        |        | <b>NC Region Summary</b>                   | <b>25</b>      | <b>85</b>      | <b>88</b>      | <b>42</b>      | <b>25</b>      | <b>25</b>      | <b>35</b>      | <b>20</b>      | <b>20</b>      | <b>20</b>      | <b>385</b> |
| 14     | SC     | Jaguar Club of Mexico                      | 0              | 0              | 1              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 1          |
| 15     | SC     | Great Plains Jaguar Owners Association     | 0              | 0              | 2              | 0              | 0              |                |                | 0              |                |                | 2          |
| 16     | SC     | Heart of America Jaguar Club               | 4              | 9              | 5              | 6              | 8              | 3              | 1              | 1              | 4              | 8              | 49         |
| 17     | SC     | Gulf Coast Jaguar Club                     | 9              | 7              | 7              | 2              | 5              | 1              | 1              | 0              | 3              | 1              | 36         |
| 20     | SC     | Jaguar Association of Greater St. Louis    | 4              | 6              | 4              | 3              | 3              | 1              | 0              | 0              | 0              | 2              | 23         |
| 30     | SC     | Jaguar Club of Tulsa                       | 0              | 0              | 3              | 6              | 2              | 0              | 1              | 1              | 1              | 0              | 14         |
| 31     | SC     | Central Oklahoma Jaguar Association        | 0              | 3              | 5              | 0              | 2              | 1              | 0              | 1              | 0              | 0              | 12         |
| 35     | SC     | Jaguar Owners Association of North Texas   | 4              | 10             | 18             | 5              | 6              | 6              | 11             | 6              | 2              | 3              | 71         |
| 37     | SC     | Jaguar Club of Austin                      | 3              | 3              | 2              | 1              | 2              | 5              | 0              | 2              | 0              | 2              | 20         |
| 38     | SC     | Jaguar Club of Houston                     | 3              | 6              | 8              | 12             | 11             | 7              | 3              | 0              | 1              | 1              | 52         |
| 58     | SC     | Jaguar Drivers Club of North Texas         | 4              | 10             | 18             | 5              | 3              |                |                | 0              |                |                | 40         |
| 50     | SC     | San Antonio Jaguar Club                    | 3              | 1              | 6              | 1              | 1              | 1              | 1              | 1              | 1              | 1              | 17         |
|        |        | <b>SC Region Summary</b>                   | <b>34</b>      | <b>55</b>      | <b>79</b>      | <b>41</b>      | <b>43</b>      | <b>25</b>      | <b>18</b>      | <b>12</b>      | <b>12</b>      | <b>18</b>      | <b>337</b> |
| 8      | NE     | Jaguar Club of Southern New England        | 2              | 4              | 7              | 6              | 3              | 2              | 0              | 3              | 0              | 1              | 28         |
| 18     | NE     | Jaguar Association of New England          | 7              | 11             | 15             | 11             | 11             | 2              | 4              | 5              | 0              | 3              | 69         |
| 22     | NE     | Empire Division                            | 2              | 13             | 23             | 3              | 2              | 6              | 4              | 6              | 1              | 3              | 63         |
| 23     | NE     | Jaguar Drivers Club of Long Island         | 2              | 3              | 11             | 2              | 0              | 4              | 4              | 4              | 1              | 1              | 32         |
| 24     | NE     | Jaguar Aficionados of Greater Buffalo      | 3              | 4              | 5              | 3              | 3              | 1              | 2              | 2              | 2              | 2              | 27         |

| Club # | Region | Club Name  | Referrals 2012 | Referrals 2013 | Referrals 2014 | Referrals 2015 | Referrals 2016 | Referrals 2017 | Referrals 2018 | Referrals 2019 | Referrals 2020 | Referrals 2021 | TOTAL      |
|--------|--------|--|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|------------|
| 25     | NE     | Jaguar Association of Central New York                   | 6              | 6              | 2              | 2              | 2              | 1              | 2              | 0              | 0              | 1              | 22         |
| 26     | NE     | Jaguar Touring Club                                      | 6              | 6              | 11             | 6              | 4              | 8              | 5              | 2              | 1              | 1              | 50         |
| 33     | NE     | Delaware Valley Jaguar Club (NE region)                  | 8              | 12             | 15             | 12             | 14             | 12             | 5              | 4              | 3              | 5              | 90         |
| 40     | NE     | Nation's Capital Jaguar Owners Club                      | 9              | 20             | 13             | 10             | 6              | 8              | 8              | 3              | 6              | 5              | 88         |
| 48     | NE     | Ottawa Jaguar Club                                       | 0              | 7              | 2              | 0              | 0              | 1              | 1              | 1              | 0              | 0              | 12         |
| 52     | NE     | Jaguar Auto Group  | 6              | 7              | 10             | 3              | 1              | 3              | 1              | 0              | 0              | 1              | 32         |
| 67     | NE     | Capitol Region Jaguar Club of New York                   |                |                |                |                | 2              | 1              | 0              | 1              | 1              | 1              | 6          |
|        |        | <b>NE Region Summary</b>                                 | <b>51</b>      | <b>93</b>      | <b>114</b>     | <b>58</b>      | <b>48</b>      | <b>49</b>      | <b>36</b>      | <b>31</b>      | <b>15</b>      | <b>24</b>      | <b>519</b> |
| 9      | SE     | Jaguar Club of Florida                                   | 4              | 3              | 5              | 8              | 3              | 3              | 4              | 3              | 3              | 1              | 37         |
| 10     | SE     | South Florida Jaguar Club                                | 9              | 6              | 19             | 11             | 9              | 5              | 7              | 1              | 1              | 5              | 73         |
| 11     | SE     | Sun Coast Jaguar Club of Florida                         | 6              | 10             | 16             | 9              | 5              | 3              | 5              | 3              | 3              | 1              | 61         |
| 12     | SE     | Virginia Jaguar Club                                     | 2              | 7              | 8              | 3              | 1              | 2              | 2              | 0              | 0              | 5              | 30         |
| 21     | SE     | Carolina Jaguar Club                                     | 7              | 8              | 12             | 5              | 5              | 7              | 1              | 4              | 4              | 6              | 59         |
| 34     | SE     | Jaguar Society of South Carolina                         | 8              | 11             | 22             | 10             | 8              | 7              | 5              | 2              | 2              | 5              | 80         |
| 54     | SE     | Jaguar Car Club of North Florida                         | 6              | 8              | 14             | 2              | 2              | 1              | 1              | 3              | 3              | 2              | 42         |
| 55     | SE     | Music City Jaguar Club                                   | 2              | 3              | 10             | 3              | 5              | 4              | 2              | 1              | 1              | 0              | 31         |
| 56     | SE     | Smoky Mountain Jaguar Club                               | 5              | 7              | 2              | 2              | 3              | 1              | 1              | 2              | 2              | 0              | 25         |
| 57     | SE     | North Georgia Jaguar Club                                | 8              | 19             | 15             | 5              | 11             | 10             | 10             | 4              | 4              | 3              | 89         |
| 62     | SE     | North Alabama Jaguar Club                                | 3              | 9              | 8              | 1              | 2              | 3              | 1              | 2              | 2              | 3              | 34         |
| 68     | SE     | Jaguar Club of Southwest Florida                         | 1              | 1              | 7              | 3              | 5              | 0              | 4              | 0              | 0              | 2              | 23         |
|        |        | <b>SE Region Summary</b>                                 | <b>61</b>      | <b>92</b>      | <b>138</b>     | <b>62</b>      | <b>59</b>      | <b>46</b>      | <b>43</b>      | <b>25</b>      | <b>25</b>      | <b>33</b>      | <b>584</b> |
|        |        |  |                |                |                |                |                |                |                |                |                |                |            |
|        |        |  |                |                |                |                |                |                |                |                |                |                |            |
|        |        | <b>Member at Large</b>                                   | <b>2</b>       | <b>15</b>      | <b>39</b>      | <b>31</b>      | <b>31</b>      | <b>24</b>      | <b>0</b>       | <b>4</b>       | <b>5</b>       | <b>23</b>      | <b>174</b> |
|        |        | <b>No referral (insufficient information in request)</b> | <b>1</b>       | <b>0</b>       | <b>1</b>   |

# JCNA Rally Committee Report to 2022 AGM

February 7, 2022

1. Rally Committee objective — Broaden participation, clubs and members, in driving events while maintaining sanctioned rally program either “as is” or modified.
2. Not much activity by the committee since last report. Survey shows limited interest, preferring shows and tours.
3. Complete
  - a. IJF Rally: 12 participants.
  - b. First “Rally Enthusiast” award granted. This award is intended to reflect and encourage development of rally activity in JCNA. It goes to recognize an individual or club that does something to expand the JCNA Rally Program. This year’s recipient will be announced at the AGM.
4. Underway
  - a. Continuing series of Jaguar Journal articles – exposure, education, promotion.
  - b. Video under development (still!), intended for this year’s AGM but delayed due to storm damage (destruction) to starring Jaguar.
5. To do
  - a. AGM - Tech Session(s) – Explain and promote rally; solicit feedback on recommendations, etc.
  - b. Develop and provide guidance/recommendations for clubs.
  - c. Simplify Rally Rules & Instructions on JCNA.com
  - d. Make examples of rally routes/instructions, etc. available to clubs.
  - e. Timely “press release” communications direct to clubs.

## 6. Committee Members:

John Corey - Chair  
Mark Mayuga - SW

John Corey - NE  
Bill Davis - SC  
Harold Kelly – SE

Rosemary Price – SW  
Rick Martin – NW  
Carole Borgens – NW(CA)

## JCNA 2021 SLALOM REPORT

John C. Larson,  
NCJOC JCNA  
Slalom Manager

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### JCNA 2021 Slalom Committee Regional Representatives

|    |                       |    |                      |
|----|-----------------------|----|----------------------|
| NW | Terry Sturgeon (NW61) | NC | Mike Meyer (NC28)    |
| SW | (open)                | SE | Ian Crawford (SE09)  |
| SC | J.J. Keig (SC35)      | NE | Gary Hagopian (NE18) |

### SLALOM PARTICIPATION

The 2021 slalom season was in “recovery” from the meager 2020 pandemic year when only three clubs held slalom events. In 2021, 8 clubs held a total of 10 slalom events that drew a total of 94 slalom registrations. Those numbers were down slightly from the 2018 and 2019 seasons when 11 clubs hosted 15 events that drew 124 (2018) and 102 (2019) registrations. The number of registrations has declined slowly from 2016 to 2022 except for the sharp spike in 2017 with 17 clubs drawing 161 registrations. That spike in activity was produced with the help of three “singleton” clubs who showed 35 registrations. Without those “one-off” participants, the slow decline would appear consistent across the five-year period seen in Table 1.

Note that the number of registrations reported here exceeds slightly the number of individual drivers because some individuals may register at several events and/or with more than one car. Also, these data include only JCNA members, unlike the previous Slalom Reports that also included non-members. Thus, this reports focuses more specifically on the activities of clubs and members rather than the overall attractiveness of the sport to non-members.

A review of Table 1 suggests something of the “slalom culture” in JCNA. Among the 63 clubs active in JCNA since 2017, 21 held at least one slalom event between 2016 and 2021. And, of those 21 clubs, 9 held only one slalom event since 2016. Broadly speaking, in 2021 about 13 percent of the clubs were “recently active.” Another 14 percent were “singletons” during the five years reported, and about 68 percent were “not active.” By way of historical contrast, in 2009 21 clubs hosted 229 registrations.

**Table 1. Number of Slalom Registrations and Number of Slalom Events by Club for Years 2016 to 2021 – JCNA Members Only.**

|  | CLUB                                     | 2016 | 2017 | 2018 | 2019 | 2021 |
|--|--|------|------|------|------|------|
|  | EVENTS                                   |      |      |      |      |      |
| NC28                                   | The Jaguar Club of Ohio                  | 1    | 6    | 8    | 7    | 3    |
|  |  | 2    |      | 6    |      |      |
| NE08                                   | Jaguar Club of Southern New England      | 1    |      | 10   |      |      |
| NE18                                   | Jaguar Association of New England        | 1    | 11   | 13   | 7    | 7    |
|  |  | 2    | 9    | 13   | 4    | 7    |
| NE25                                   | Jaguar Association of Central New York   | 1    | 5    | 7    | 9    | 4    |
|  |  | 2    | 6    | 4    |      | 5    |
|  |  |      |      |      |      | 11   |
| NE33                                   | Delaware Valley Jaguar Club              | 1    | 8    | 14   | 8    | 4    |
| NE40                                   | Nation's Capital Jaguar Owners Club      | 1    | 11   | 4    | 12   | 9    |
|  |  | 2    | 8    | 10   | 7    | 8    |
| NW32                                   | Jaguar Owners Club of Oregon             | 1    | 16   | 12   | 5    | 7    |
|  |  | 2    |      |      | 8    | 6    |
| NW41                                   | Jaguar D & R Club, NW America            | 1    |      | 11   | 6    | 4    |
| NW42                                   | Canadian XK Jaguar Register              | 1    | 3    |      |      |      |
|  |  | 2    | 5    |      |      |      |
| NW61                                   | Jaguar Car Club of Victoria              | 1    | 12   | 11   | 10   | 10   |
| SC16                                   | Heart of America Jaguar Club             | 1    | 7    | 5    |      | 4    |
| SC35                                   | Jaguar Owners Association of North Texas | 1    |      | 6    |      | 7    |
|  |  | 2    |      |      |      | 14   |
|  |  |      |      |      |      | 10   |
| SE09                                   | Jaguar Club of Florida                   | 1    | 11   | 10   | 15   | 13   |
| SE54                                   | Jaguar Car Club of North Florida         | 1    | 6    |      |      |      |
| SE57                                   | North Georgia Jaguar Club                | 1    |      | 14   |      |      |
| SE68                                   | Jaguar Club of Southwest Florida         | 1    |      |      |      | 19   |
| SW02                                   | Jaguar Club of Central Arizona           | 1    | 9    |      |      |      |
| SW04                                   | Jaguar Owners Club of Los Angeles        | 1    |      |      | 9    |      |
| SW07                                   | Rocky Mountain Jaguar Club               | 1    |      | 14   |      |      |
| SW46                                   | Reno Jaguar Club                         | 1    | 5    |      |      |      |
| SW66                                   | Jaguar Club of New Mexico                | 1    |      | 7    |      |      |
| <b>TOTAL JCNA SLALOM REGISTRATIONS</b> |  |      | 132  | 161  | 124  | 102  |
| <b>TOTAL NUMBER OF EVENTS</b>          |  |      | 16   | 17   | 15   | 15   |
| <b>NUMBER OF PARTICIPATING CLUBS</b>   |  |      | 12   | 14   | 11   | 11   |
|  |  |      |      |      |      | 8    |

**Notes:** In a given year, registrations exceed member counts because members may register more than one car in more than one event. Data for 2020 are omitted because just three clubs registered a total of 25 drivers.

## TYPES OF CARS REGISTERED IN SLALOM CLASSES

Table 2 shows that the F-TYPE variants and the two E-Type variants appeared most frequently among all other Jaguar classes. Those two groups each accounted for between 10 percent and 16 percent of the slalom registrations between 2016 and 2021. Among E-Types, the V12 models have dwindled in number to just 2 during the last two years reported here while the 6-cylinder models have maintained a more consistent slalom presence.

JCNA members take advantage of the slalom events to test their various non-Jaguar models in Class Z. In fact, Class Z was the most popular class in four out of the five years reported in Table 2, accounting for almost one in five registrations (19%) in 2021. Apparently for a significant number of slalom fans, the event is enjoyed for its own merits rather than for competitive standings. The remaining 76 registrations (94 minus 18) were spread out among 16 Jaguar classes.

Several slalom classes appear on the “endangered species” list. The older classics made prior to the XK engine (A) make only an occasional honorary appearance. The older XK saloons (C) have been seen only once or twice per year since 2017. And, the older sport models from XK120 through XK150 (B) appear rarely. These legacy models have largely been retired due to age or increasing market values.

Jaguars that have been modified in some ways large or small (H, I, SP/H and SP/L) have mostly been sidelined, with the exception of the SP/L E-Type cars. Compared to all other models that appear in their stock configurations, the owners of these modified cars likely spend considerable resources and skilled labor to produce a variety of performance advantages. Many modifications to suspension, wheel/tire, and engine configurations that disqualify the older models from stock classes are now made available as factory stock options on modern Jaguars. Thus, it is likely that the incentives to compete with modified cars have been reduced in recent years.

**Table 2.**  
**Slalom Class of Cars Registered by JCNA Members**  
**For Years 2016 to 2021.**

|                             | 2016       | 2017       | 2018       | 2019       | 2021      |
|-----------------------------|------------|------------|------------|------------|-----------|
| A Older Classics, Pre-XK    |            |            |            |            | 1         |
| B Older XK's                | 1          | 2          | 4          | 3          | 3         |
| C Early Saloon/Sedan        | 4          | 1          | 2          | 1          |           |
| D E-Type/6                  | 12         | 17         | 6          | 10         | 13        |
| E E-Type/v12                | 6          | 4          | 4          | 2          | 2         |
| F XJ6/12, Ser.1,2,3         | 10         | 3          | 5          | 5          |           |
| H Modif.Light               | 1          | 2          | 3          | 2          | 2         |
| I Modif.Heavy               |            | 3          | 1          | 1          |           |
| J XJS 6/12                  | 6          | 10         | 11         | 8          | 6         |
| K GT, RWD, Not Suprchg      | 12         | 23         | 9          | 12         | 8         |
| L GT, RWD, Suprchg          | 11         | 7          | 7          | 13         | 7         |
| M 4dr Sedan, 1986-->        | 10         | 14         | 10         | 11         | 5         |
| N AWD, X-Typ,F-Pace, XF, XE | 6          | 15         | 14         | 6          | 6         |
| R All F-TYPE                | 17         | 21         | 11         | 9          | 15        |
| SP/H Street Prep Heavy      | 9          | 6          | 7          | 4          | 2         |
| SP/L Street Prep Light      | 7          | 8          | 4          | 3          | 6         |
| Z Non-Jag Powered           | 20         | 25         | 26         | 12         | 18        |
| <b>TOTAL</b>                | <b>132</b> | <b>161</b> | <b>124</b> | <b>102</b> | <b>94</b> |

**FASTEST DRIVERS WITHIN CLASS**

Table 3 lists the drivers who qualify for JCNA awards for the fastest times within class (for up to three drivers.) Three of the classes had just a single driver in the 2021 season (A, H, and SP/H), and Class E had just two drivers. The remaining 9 classes had three or more drivers. The fastest time on the 2021 slalom track was achieved by Tyler Hayward with 41.056 from the Jaguar Owners Club of Oregon. He is no stranger to the SP/L Class, having appeared among the fastest three drivers in SP/L in the past four years. Among 10 stock classes, the fastest time went to Lee Towne in his F-TYPE from NCJOC with a time of 42.814.

**Table 3.**  
**Fastest Three Times within JCNA Slalom Class for 2021.**

| <b>CLASS</b> |                           | <b>RANK</b> | <b>TIME</b> | <b>DRIVER</b>   |
|--------------|---------------------------|-------------|-------------|-----------------|
| A            | Older Classics, Pre-XK    | 1           | 71.130      | John Boswell    |
| B            | Older XK's                | 1           | 51.602      | Steve Poland    |
|              |                           | 2           | 60.580      | Art Patstone    |
|              |                           | 3           | 66.214      | David Martin    |
| D            | E-Type/6                  | 1           | 46.404      | Charles Epstein |
|              |                           | 2           | 46.724      | J. J. Keig      |
|              |                           | 3           | 47.750      | Craig Jones     |
| E            | E-Type/V12                | 1           | 47.017      | Michael Eck     |
|              |                           | 2           | 54.424      | Edward Petrow   |
| H            | Modif.Light               | 1           | 41.540      | Richard Wright  |
| J            | XJS 6/12                  | 1           | 47.153      | Rick Van Tuyl   |
|              |                           | 2           | 49.605      | Vars Smith      |
|              |                           | 3           | 51.410      | Jay Greene      |
| K            | GT, RWD, Not Suprchg      | 1           | 45.714      | Martin Kukla    |
|              |                           | 2           | 46.586      | Bill Beible     |
|              |                           | 3           | 47.670      | Eric Klerholm   |
| L            | GT, RWD, Suprchg          | 1           | 44.779      | Rex Schneider   |
|              |                           | 2           | 45.739      | Bob Gilmore     |
|              |                           | 3           | 46.298      | Stephen Kress   |
| M            | 4dr Sedan, 1986-->        | 1           | 49.370      | Ellie Hall      |
|              |                           | 2           | 51.343      | Peter Crespini  |
|              |                           | 3           | 53.975      | Dyle Wilson     |
| N            | AWD, X-Typ,F-Pace, XF, XE | 1           | 45.473      | Steven          |
| Schultheis   |                           | 2           | 46.123      | Dave Harris     |
|              |                           | 3           | 46.722      | Mike Meyer      |
| R            | All F-TYPE                | 1           | 42.814      | Lee Towne       |
|              |                           | 2           | 43.520      | Ian Crawford    |
|              |                           | 3           | 45.180      | John Mensie     |
| SP/H         | Street Prep Heavy         | 1           | 47.812      | John Larson     |
| SP/L         | Street Prep Light         | 1           | 41.056      | Tyler Hayward   |
|              |                           | 2           | 45.579      | Lloyd Lumpkins  |
|              |                           | 3           | 48.400      | Jack Wade       |



# Jaguar Clubs of North America

## Special Awards Committee Report

### Committee Members:

|    |                |       |       |              |
|----|----------------|-------|-------|--------------|
| NC | Bob Matejek    | Chair |       |              |
| NC | Johnine Bailey |       | SW    | Les Hamilton |
| NC | Louise Diamond |       | SW    | Mary Snyder  |
| NW | Jennifer Orum  |       | SW/NW | Paul Petach  |

### Purpose:

To establish a policy on criteria for accepting nominations for Special Awards, judging criteria, scoring and notification of Special Awards:

- |   |                             |
|---|-----------------------------|
| 1. Andrew Whyte Service Award                             | <b>9. Newsletter Awards</b> |
| 2. Fred Horner Sportsmanship Award                        | Heritage Articles           |
| 3. Dealer of the Year Award                               | Event Articles              |
| 4. Karen Miller (Editor) Award                            | Technical Articles          |
| 5. Top Website Award (update for 2022)                    | Travel Articles             |
| 6. Mike Cook President’s Award                            | Jaguar Life Articles        |
| 7. Jaguar Dealer Support Award – NEW, still unused        | Photos                      |
| 8. Rally Enthusiast Award – NEW, finally awarded for 2021 | Jaguar Journal Submission   |

### Activities:

### Top Website Award – New Expectations for 2022

Websites have been improving in general every year.

Website tools are much easier to use. Webmasters are getting more proficient and experienced.

Customers/members should and are expecting more in this age of electronic media.

Clubs can also use all the help they can get to help them organize events and encourage membership

Beginning with the 2022 Website candidates we will have higher expectations and judging criteria.

1. To help encourage membership, we would like to see the list of 20 or so Benefits of a JCNA Membership shown on every Club Website, maybe near the application to join the Club.
2. We would like to see the ability to electronically sign up for an upcoming event right from the website.
3. We would like to see the ability to pay dues and any activity costs right from the website.

You don’t have to have these features, but is someone else does, that have some points over you.

Some Clubs have already implemented these features and found it helps grow membership and encourage participation by allowing people to act upon their thoughts immediately. Our new judging worksheet will be available on the JCNA Website shortly.

**Jaguar Dealer Support Award – still unused**

We wanted to do something to show how the JCNA Clubs support their Local Dealerships. We developed the Jaguar dealership Support Award and the details of that award were distributed to all the Club Presidents in October. We got several comments back that it is a great idea and it should have done before. Unfortunately, by the end of the year, there were no submissions for that award.

**Process**

Right after the first of the year, after receiving all the candidates for the awards, we evaluated all of them and feel very comfortable that the best candidates were selected.

They will all be presented tonight during the banquet. Those who received some of the higher awards who may not have been present at the AGM were told of their award so that they could possibly be present to accept it. Those who are attending the AGM could be quite surprised tonight at the AGM banquet.

**Observations:**

Since we started judging Club websites in 2011, the quantity and quality of Club Websites has greatly improved. This is a good recruiting tool for new members and keeping current members informed.

Newsletters and Editors also have been improving over the years.

We do not differentiate between printed and electronic newsletters.

We also don't differentiate between color and B&W newsletters, although it has been several years since we have seen a B&W newsletter.

**Future Tasks:**

We would like to get into judging the Club Facebook sites and maybe expand into other social media as well later. Our problem is that none of the seven of us on the committee are real users of Facebook or other systems.

We are always looking for new members to join our little group. We meet periodically during the year and weekly in January. We are organized and efficient and are completing all judging by the end of January. Our 12/21 submission deadline has a real purpose. Our meetings are WebEx interactive computer / conference calls. We really do have a lot of fun while getting through all our tasks. We welcome people with or without a publication background. Should you be a candidate for one of the awards, we do work around it so that you are not voting for yourself.

There are Newsletter Editors from some Clubs that I would like to join our group, but they really seem to have their hands full with a very involved publication at home. Someday, I'll ask anyways.

# JCNA 2021 EVENT ROLLUP

| DATE      | CLUB                                     | CLUB # | EVENT TYPE | SANCTIONED | OFFICIAL | REMARKS    |
|-----------|--|--------|------------|------------|----------|------------|
| 25-Apr-21 | Jaguar Club of Florida                   | SE09   | Concours   | Yes        | Yes      |            |
| 29-May-21 | Susquehanna Valley Jaguar Club           | NC63   | Concours   | Yes        | Yes      |            |
| 5-Jun-21  | Jaguar Owners Assoc of North Texas       | SC35   | Concours   | Yes        | Yes      |            |
| 12-Jun-21 | Heart of America Jaguar Club             | SC16   | Concours   | Yes        | Yes      |            |
| 27-Jun-21 | Jaguar Club of Southern New England      | NE08   | Concours   | Yes        | Yes      |            |
| 27-Jun-21 | Rocky Mountain Jaguar Club               | SW07   | Concours   | Yes        | Yes      |            |
| 22-Jul-21 | Carolina Jaguar Club                     | SE21   | Concours   | Yes        | Yes      |            |
| 24-Jul-21 | Illinois Jaguar Club                     | NC13   | Concours   | Yes        | Yes      |            |
| 7-Aug-21  | Wisconsin Jaguars Ltd.                   | NC47   | Concours   | Yes        | Yes      |            |
| 7-Aug-21  | Delaware Valley Jaguar Club              | NE33   | Concours   | Yes        | Yes      |            |
| 7-Aug-21  | Jaguar Club of Ohio                      | NC28   | Concours   | Yes        | Yes      |            |
| 7-Aug-21  | Seattle Jaguar Club                      | NW41   | Concours   | Yes        | Yes      |            |
| 20-Aug-21 | Jaguar Assoc of Greater Indiana          | NC51   | Concours   | Yes        | Yes      |            |
| 21-Aug-21 | Jaguar Association of New England        | NE18   | Concours   | Yes        | Yes      |            |
| 4-Sep-21  | Jaguar Owners Club of Oregon             | NW32   | Concours   | Yes        | Yes      |            |
| 6-Sep-21  | Jaguar Affiliates Group of Michigan      | NC19   | Concours   | Yes        | Yes      |            |
| 11-Sep-21 | Jaguar Club of Pittsburgh                | NC45   | Concours   | Yes        | Yes      |            |
| 12-Sep-21 | Jaguar Drivers Club of Long Island       | NE23   | Concours   | Yes        | Yes      |            |
| 19-Sep-21 | Nations Capital Jaguar Owners Club       | NE40   | Concours   | Yes        | Yes      |            |
| 19-Sep-21 | Ontario Jaguar Owners Assoc              | NC43   | Concours   | Yes        | Yes      |            |
| 26-Sep-21 | Jaguar Club of Southern Colorado         | SW64   | Concours   | Yes        | Yes      |            |
| 2-Oct-21  | Inland Empire Jaguar Club                | SW60   | Concours   | Yes        | Yes      |            |
| 3-Oct-21  | Jaguar Owners Club of Los Angles         | SW04   | Concours   | Yes        | Yes      |            |
| 8-Oct-21  | San Antonio Jaguar Club                  | SW50   | Concours   | Yes        | Yes      |            |
| 16-Oct-21 | Jaguar Club of Houston                   | SC38   | Concours   | Yes        | Yes      |            |
| 16-Oct-21 | Jaguar Association of Greater St Louis   | SC20   | Concours   | Yes        | Yes      |            |
| 16-Oct-21 | San Diego Jaguar Club                    | SW03   | Concours   | Yes        | Yes      |            |
| 22-Oct-21 | Jaguar Club of Southwest Florida         | SE68   | Concours   | Yes        | Yes      | JCNA IJF.  |
| 30-Oct-21 | Jaguar Club of Central Arizona           | SW02   | Concours   | Yes        | Yes      |            |
| 31-Oct-21 | North Georgia Jaguar Club                | SE57   | Concours   | Yes        | Yes      |            |
| 12-Nov-21 | Jaguar Club of Austin                    | SC37   | Concours   | Yes        | Yes      |            |
| 13-Nov-21 | Jaguar Club of Southern Arizona          | SW01   | Concours   | Yes        | Yes      |            |
|           |  |        |            |            |          |            |
| 21-May-21 | Delaware Valley Jaguar Club              | NE33   | Rally      | Yes        | Yes      |            |
| 22-May-21 | Delaware Valley Jaguar Club              | NE33   | Rally      | Yes        | Yes      | AM.        |
| 22-May-21 | Delaware Valley Jaguar Club              | NE33   | Rally      | Yes        | Yes      | PM.        |
| 23-May-21 | Delaware Valley Jaguar Club              | NE33   | Rally      | Yes        | Yes      |            |
| 17-Jul-21 | San Antonio Jaguar Club                  | SC50   | Rally      | Yes        | Yes      |            |
| 21-Oct-21 | Jaguar Club of Southwest Florida         | SE68   | Rally      | Yes        | Yes      | JCNA IJF.  |
|           |  |        |            |            |          |            |
| 25-Apr-21 | Jaguar Owners Association of North Texas | SC35   | Slalom     | Yes        | Yes      |            |
| 13-Jun-21 | Jaguar Association of Central New York   | NE25   | Slalom     | Yes        | Yes      | Slalom #1. |
| 10-Jul-21 | Delaware Valley Jaguar Club              | NE33   | Slalom     | Yes        | Yes      |            |
| 4-Sep-21  | Jaguar Association of Central New York   | NE25   | Slalom     | Yes        | Yes      | Slalom #2. |
| 19-Sep-21 | Jaguar Association of North Texas        | SC35   | Slalom     | Yes        | Yes      |            |
| 26-Sep-21 | Jaguar Owners Club of Oregon             | NW32   | Slalom     | Yes        | Yes      |            |
| 2-Oct-21  | Jaguar Club of Ohio                      | NC28   | Slalom     | Yes        | Yes      |            |
| 9-Oct-21  | Heart of America Jaguar Club             | SC16   | Slalom     | Yes        | Yes      |            |
| 23-Oct-21 | Jaguar Club of Southwest Florida         | SE68   | Slalom     | Yes        | Yes      | JCNA IJF.  |
| 30-Oct-21 | Nation's Capital Jaguar Owners Club      | NE40   | Slalom     | Yes        | Yes      |            |

Color Code

Official

## **JCNA Trophies Report – 2022 JCNA AGM**

### **Submitted by Dave McDowell, Trophy Sales Chair**

Trophy supplier: Quality Design Industries, now known as Metallum Precision, became JCNA's sole trophy supplier in 2021. Based on their foundry connections and capabilities to provide the quality product that JCNA members expect, Metallum Precision will continue to supply JCNA's trophies in 2022 and beyond. Metallum's 2022 pricing has not changed from 2021. As a result, there will be no cost increase to JCNA's members in 2022.

Storage and shipping: For many years JCNA has been using a UPS store in Columbia, SC for the storing and shipping of JCNA's trophies. Due to unacceptable service and shipping cost increases by them JCNA made the decision last year to terminate this arrangement. JCNA's trophy inventory was moved to a third party storage facility. As an interim solution the Coventry Foundation has been coordinating trophy storage, inventory review and shipping. JCNA is currently reviewing a more permanent solution to resolve this issue.

#### Inventory Update:

JCNA's 2021 starting inventory was as follows:

121 1st Champion  
73 2nd Champion  
62 3rd Champion  
85 1st Driven  
77 2nd Driven  
65 3rd Driven  
118 International Jaguar Festival  
601  
63 North American Championship plates  
664 Total

During the year additional inventory purchases were made as follows:

65 1st Champion  
51 1st Driven  
5 3rd Driven  
121  
154 North American Championship plates  
275 Total

Total trophies used during the year were as follows:

76 1st Champion  
27 2nd Champion  
4 3rd Champion  
83 1st Driven  
37 2nd Driven  
7 3rd Driven  
69 International Jaguar Festival  
303  
47 North American Championship plates  
350 Total

Inventory remaining, therefore, is as follows:

110 1st Champion  
46 2nd Champion  
58 3rd Champion  
53 1st Driven  
40 2nd Driven  
63 3rd Driven  
49 International Jaguar Festival  
419  
170 North American Championship plates  
589 Total

North American awards: The 2021 competition season was significantly better than the pandemic affected 2020 season. As a result, the following trophies were earned in North American and Regional competition:

40 North American Concours  
32 North American Slalom  
28 North American Rally  
47 Regional Concours  
147 Total

This is 100 more than earned in 2020. Congratulations to all the winners and a big thank you to all who participated.

By the time of this AGM all the winners should have been contacted regarding their trophy. Please contact me at [xjjags@gmail.com](mailto:xjjags@gmail.com) if you did not receive yours.

The International Jaguar Festival: The specially designed IJF trophy plates, introduced in 2017, have become a popular choice to use at this event. They offer an affordable alternative when compared to other quality award options. The trophy plates provide an opportunity to add customized text specifically related to each IJF event. JCNA maintains an inventory of these for future use by JCNA Clubs hosting this event.

JCNA's Trophy buy-back program: Please remember that JCNA has a trophy buy-back program. If a JCNA Club orders more than they need for a Concours event JCNA will buy back the surplus awards remaining from that year's Concours event. Please check the JCNA website for more information regarding this opportunity and trophy ordering timelines.

**Trophy Sales and Distribution Manager: JCNA is still seeking a trophy sales and distribution management person to take over these responsibilities from me. The new manager will receive a responsibility outline, spreadsheets for order tracking, historical data listing prior year trophy use, and contact information for the trophy supplier, storage and shipping. I will work closely with you through a transition period. This is a great way to meet and connect with our JCNA Concours, Slalom and Rally competition members. If you are interested please contact me at 214-649-5275 or [xjjags@gmail.com](mailto:xjjags@gmail.com) to learn more about this opportunity to serve JCNA and our members.**

**END OF REPORT**





**Wisconsin  
Jaguars Ltd.**



AGM 2022 SCHEDULE  
Milwaukee, Wisconsin  
March 24-27, 2022  
Sonesta Milwaukee West,  
**10499 W. Innovation Drive, Wauwatosa, Wisconsin 53226, 414-475-9500**

Friday, March 25<sup>th</sup>

7:00 – 12:15

REGISTRATION

12:30 pm

Bus Departs for Korneli Collection

**6236 Gilbert Circle, West Bend, WI**

Lunch & Speaker (Brian Sheridan) at the Korneli Collection

4:30 pm

Bus Returns to Sonesta

5:30 pm

REGISTRATION

6:00 – 10:00 pm

Dinner & Music/Dancing at Sonesta

Saturday, March 26<sup>th</sup>

7:00 – 8:00 am

Registration, Breakfast for Registrants

8:00 am – 2:00 pm

Annual General Meeting (and Registrant Lunch)

3:00 pm

Bus departs for Wisconsin Automotive Museum

**147 N Rural St. Hartford, WI**

5:30 pm

Bus departs the museum and dinner at Mueller's Linden Inn

**4919 Hwy 144, Hartford, WI 53027**

6:00 pm

Cocktails

7:00 pm

Banquet, Speaker Brian Sheridan/ Engine Program Manager for Tom Walkinshaw Racing, Le Mans winning Jaguar team, and JCNA Annual Awards