



2021 JCNA Annual General Meeting
August 26 – 29, 2021
Columbia, SC.

Saturday, August 28, 2021, JCNA AGM Meeting Agenda (8:00 to 3:00)

A-0	Agenda		yes
A-1	Introduction	John Boswell & Rob Thuss	verbal
A-2	Introduction of the Board of Directors	Board of Directors	yes
A-3	Delegate Roll Call	Bob Matejek	yes
A-4	Administrative Instructions	Bob & John	yes
A-5	Approval of the 8/22/20 Online AGM Minutes	Bob Matejek	yes
A-5a	Old CR-2a Article III, Section 2 – Allow Clubs to produce electronic, not just print newsletters. Approved by an overall voice vote with no descents and all in favor.		
A-5b	CR-2b Article IV, Section 4 – Allow the JCNA BOD Mtg be conducted electronically if not able to meet in person, encompassing all matters and votes. Approved by an overall voice vote with no descents and all in favor.		
A-5c	CR-2d Article V, Section 6 – Updating the Bylaws to reflect CP C-0600-101 per to the IRS. Approved by an overall voice vote with no descents and all in favor.		
A-5d	CR-2f Article IV, Section 6 – Changes reqd. to allow the BOD, Spec Mtgs and AGM to have online meetings . Approved by an overall voice vote with no descents and all in favor.		
A-5e	CR-2g Article X, Section 1 – Added wording to allow the BOD to have online meetings. Approved by an overall voice vote with no descents and all in favor.		
A-5f	CR-2h Article V1, Sect 9 – Allow online representation at any JCNA AGM or Special Meeting. Approved by an overall voice vote with no descents and all in favor.		
A-6	Old Business	Online AGM 8/20 Minutes Approval	yes
A-7	New Business	Included in Committee Reports	---

Committee Reports:

			<u>Report?</u>
CR-1	President's Perspective	John Boswell	verbal
CR-2	JCNA-JLR Liaison Report	Barbara Grayson	yes
CR-3	JLR-JCNA Liaison Report	Fred Hammond	no
CR-4	Jaguar Archives Report	Fred Hammond	no
CR-5	JCNA Treasurers Report	Bill Sihler	yes
CR-6	JCNA Financial Status	Bill Beible	yes
CR-7	Business Comm Report, Insurance	Bill Beible	yes

CR-8	Election Committee Report Regional Directors and Executives	Gerry Ellison	yes
CR-9	Administrators Report	George Camp	yes
CR-10	Authenticity, Tool Loan, Tech Hot Line, Publications	George Camp	yes
CR-11	Coventry Foundation	George Camp	No Report
CR-12	Legal Counsel Report	Rob Thuss	No Report
CR-13A	Membership Report	Mark Mayuga/Nedra Rummell	yes
CR-13B	Club Locator Service	Nedra Rummell	yes
CR-14	IJF's and AGM's		
CR-14A	IJF and AGM Calendar		yes
CR-14B	2021 IJF in Fort Myers, FL, 10/20-24/21	Phil Manino/Mark Mayuga	yes
CR-14B1	IJF Concours Judging	Craig Kerins	verbal
CR-14C	2022 AGM Proposal in Milwaukee, WI.	John Boswell	Yes
CR-14D	2022 IJF in Dallas, 10/22	Mark Mayuga	yes
CR-14D1	2022 IJF in Dallas, 10/22	JJ Keig/Dave McDowell	yes
CR-14E	2023 AGM, 3/23 in Bay Area, CA.	Les Hamilton	yes
CR-14F	2023 IJF, 10-11/23 in Santa Barbara, CA.	Mark Mayuga	yes
CR-14G	IJF Committee Report	Mark Mayuga	yes
CR-15	Concours		
CR-15A	Concours Committee Report	Jim Sambold	yes
CR-15B	Jaguar Concours Rules Committee	Hal Kritzman	yes
CR-15C	Concours Rule Book	Hal K & Steve K	yes
CR-15D	Protest Committee	Knick Curtis	No Report
CR-16	JCNA Bylaw Revisions & Corrections		
CR-16A	Article IV, Section 10 – Competition Rules must be approved by a majority vote at an AGM and will take effect the following January 1	Bill Beible	yes
CR-17	Rally Committee Report	John Corey	yes
CR-18	Slalom Committee Report	John Larson	yes
CR-19	Competition Awards Management	Dave McDowell	yes

A-0

CR-20	Special Awards Committee Report	Bob Matejek	yes
CR-21	JCNA Website Status, Update, Calendar and Results	Jack Humphrey	yes
CR-22	2021 Event Roll-up	Jack Humphrey	yes
CR-23	Publicity, social media, Facebook, etc.	Les Hamilton	yes
CR-24	Jaguar Journal		
CR-24A	Jaguar Journal Editor	Peter Crespin	yes
CR-24B	Jaguar Journal Committee	Rob Thuss	yes
CR-24C	Jaguar Journal & Website Advertising	Diane Dufour	yes
CR-24D	Electronic Jaguar Journal	Les Hamilton	yes
Misc.	Open discussion from the floor	All the delegates and guests	none

Bob Matejek
JCNA Secretary

2021 JCNA Board of Directors

President	John Boswell
Vice President	Bill Beible
Elected Member to the Exec Comm.	Les Hamilton
Secretary	Bob Matejek
Legal Counsel	Rob Thuss
Past President	Les Hamilton
Treasurer	Bill Sihler
JLR-JCNA Liaison	Fred Hammond
Honorary Vice President from JLR	?

NW Regional Director	Carole Borgens
<u>NW Regional Director</u>	<u>Kurt Jacobson</u>
SW Regional Director	Mark Mayuga
<u>SW Regional Director</u>	<u>Les Hamilton</u>
NC Regional Director	Mike Meyer
<u>NC Regional Director</u>	<u>John Boswell</u>
SC Regional Director	J.J. Keig
<u>SC Regional Director</u>	<u>Ron Wallis</u>
SE Regional Director	Ron Gaertner
<u>SE Regional Director</u>	<u>Craig Kerins</u>
NE Regional Director	Bill Beible
<u>NE Regional Director</u>	<u>Dean Cusano</u>

Almost BOD Members

JCNA-JLR Liaison	Barbara Grayson
Webmaster & Administrator	Jack Humphrey
Jaguar Journal Editor	Peter Crespin
Coventry Foundation	George Camp

	JCNA Administration	Delegate #1	Delegate #2
	JCNA President	John Boswell	
	JCNA Vice President	Bill Beible	
	JCNA Secretary	Bob Matejek	
	JCNA Treasurer	Bill Sihler - D	
	JCNA Legal Council	Rob Thuss - D	
	JLR Liaison	Fred Hammond - D	
	JCNA Past President	Les Hamilton	
	<u>North West Region</u>		
NW-32	Jaguar Owners Club of Oregon	Kurt Jacobson - P	Kurt Jacobson - P
NW-41	Jaguar Club of Seattle	Kurt Jacobson - D	Kurt Jacobson - D
NW-42	Canadian XK Jaguar Register	Kurt Jacobson - P	Kurt Jacobson - P
NW-61	Jaguar Car Club of Victoria	Kurt Jacobson - P	Kurt Jacobson - P
	NW Regional Director - Carole Borgens	Kurt Jacobson - P	
	NW Regional Director	Kurt Jacobson - D	
	<u>North Central Region</u>		
NC-13	Illinois Jaguar Club		
NC-19	Jaguar Affiliates Group of Michigan	Bob Matejek - D	Bob Matejek - D
NC-28	Jaguar Club of Ohio	Mike Meyer - D	Pat Geary - D
NC-29	Jaguar Assn of Central Ohio	Mike Meyer - P	Mike Meyer - P
NC-43	Ontario Jaguar Owners Assn	Mike Meyer - P	Mike Meyer - P
NC-45	Jaguar Club of Pittsburgh	Dave Gamret - D	Stuart Benson - D
NC-47	Wisconsin Jaguar Ltd	Mike Korneli - D	Deb Korneli - D
NC-49	Jaguar Drivers Club Area 51	Mike Meyer - P	Mike Meyer - P
NC-51	Jaguar Assn of Greater Indiana	Peter Fischer - D	Peter Fischer - D
NC-59	Jaguar Club of Greater Cincinnati	Mike Meyer - P	Mike Meyer - P
NC-63	Susquehanna Valley Jaguar Club	Mike Meyer - P	Mike Meyer - P
	NC Regional Director	John Boswell - D	
	NC Regional Director	Mike Meyer - D	
	<u>North East Region</u>		
NE-08	Jaguar Club of Southern New England	Hal Kritzman - D	Jan Kritzman - D
NE-18	Jaguar Assn of New England	Dean Cusano - P	Dean Cusano - P
NE-22	Empire Division	Richard Clarkson - D	Richard Clarkson - D
NE-23	Jaguar Drivers Club of Long Island	Bill Beible - P	Dean Cusano - P
NE-24	Jaguar Afficionados of Greater Buffalo	Bill Beible - P	Bill Beible - P
NE-25	Jaguar Assn of Central New York	Bill Beible - P	Bill Beible - P
NE-26	Jaguar Touring Club	Bill Beible - P	Dean Cusano - P
NE-33	Delaware Valley Jaguar Club	Bill Beible - D	Jay Greene - D
NE-40	Nations Capital Jaguar Owners Club	Diane Dolozier - D	Raymond Sicott - D
NE-48	Ottawa Jaguar Club	Bill Beible - P	Bill Beible - P
NE-52	Jaguar Auto Group	Bill Beible - P	Bill Beible - P
NE-67	Capital Region Jaguar Club of NY Ltd.	Bill Beible - P	Dean Cusano - P
	NE Regional Director	Bill Beible - D	
	NE Regional Director	Dean Cusano - D	

	<u>South West Region</u>		
SW-01	Jaguar Club of Southern Arizona		
SW-02	Jaguar Club of Central Arizona		
SW-03	San Diego Jaguar Club	Nedra Rummell - D	Nedra Rummell - D
SW-04	Jaguar Owners Club of LA	Nedra Rummell - P	Nedra Rummell - P
SW-05	Jaguar Associates Group - SF	Les Hamilton - D	Deborah Hartunian - D
SW-06	Sacramento Jaguar Club		
SW-07	Rocky Mountain Jaguar Club	Steve Kennedy - D	Frank Oakley - D
SW-39	Wasatch Mountain Jaguar Register		
SW-46	Reno Jaguar Club		
SW-60	Inland Empire Jaguar Club	Nedra Rummell - P	Nedra Rummell - P
SW-64	Jaguar Club of Southern Colorado	Jack Humphrey - D	Rory Andrykowski - D
SW-65	Jaguar Club of Northern Arizona		
SW-66	New Mexico Jaguar Club	Deanie Kennedy - P	Deanie Kennedy - P
	SW Regional Director - Mark Mayuga	Les Hamilton - P	
	SW Regional Director	Les Hamilton - D	
	<u>South Central Region</u>		
SC-14	Jaguar Club Mexico	Alexander Mena - D	Alexander Mena - D
SC-16	Heart of America Jaguar Club	Ron Wallis - P	Ron Wallis - P
SC-17	Gulf Coast Jaguar Club		
SC-20	Jaguar Assn of Greater St. Louis	Ron Wallis - P	J.J. Keig - P
SC-30	Jaguar Club of Tulsa		
SC-31	Jaguar Club of Central Oklahoma	J.J. Keig - P	J.J. Keig - P
SC-35	Jaguar Owners Assoc. of North Texas	J.J. Keig - D	Dave McDowell - D
SC-37	Jaguar Club of Austin		
SC-38	Jaguar Club of Houston	Ron Wallis - D	Ron Wallis - D
SC-50	San Antonio Jaguar Club	Robert Clemons - D	John Sullivan - D
	SC Regional Director	Ron Wallis - D	
	SC Regional Director	J.J. Keig - D	
	<u>South East Region</u>		
SE-09	Jaguar Club of Florida	Will Hoehndorf - D	Pavel Vacata - D
SE-10	South Florida Jaguar Club	Del Fruit - D	Carmen Fruit - D
SE-11	Sun Coast Jaguar Club of Florida	Craig Kerins - P	Craig Kerins - P
SE-12	Virginia Jaguar Club	Bill Silher - D	Bill Silher - D
SE-21	Carolina Jaguar Club	Eric Dunn - D	Stephen Thomas - D
SE-34	Jaguar Society of South Carolina	John Stremsterfer - D	John Stremsterfer - D
SE-54	Jaguar Club of North Florida	Harol Kelly - D	Jay Lander - D
SE-57	North Georgia Jaguar Club	Dick Maury - D	Dick Maury - D
SE-62	North Alabama Jaguar		
SE-68	Jaguar Club of SW Florida		
	SE Regional Director - Ron Gaertner	Craig Kerins - P	
	SE Regional Director	Craig Kerins - D	
	135 maximum possible delegates, 24 delegates are not represented,		
	111 voting delegates present, 56 votes is a majority		



Jaguar Clubs of North America

AGM Administrative Instructions

Please mute your cell phone.

If you must take a call, please take it out of the room.

Hopefully, everyone has looked over the agenda and all the reports before today, as we are going to address each report but not line by line.

This meeting is being recorded and Minutes are taken as an exception to the 100 plus pages of the complete AGM Package.

If you have something to say, raise your hand to be recognized.

There will be several microphones placed around the room.

Move to a microphone or wait for it to be passed to you.

This meeting is scheduled to run from 8:00 AM to 3:00 PM.

There will be a break in the middle of the morning session, (around 9:30-9:45),
with lunch in the middle, (around 12-1),
and another break in the middle of the afternoon session, (around 1:30-1:45).

Parliamentarian procedures will be handled as they come up by Tom Wright.

Is anyone in need of filing a Delegate/Proxy form, before the meeting starts?

All delegates and represented Clubs must be members in good standing with JCNA for 2021.

Please follow the wishes of the Club that you are representing to either vote as you see fit or strictly per the Club directives.

New Business issues from a committee will be covered during the Committee Report.

To follow the pages in your package of paperwork, the header shows the item number and the page number in the footer shows the page in that item

Thanks to Rob Thuss and the Jaguar Society of South Carolina for their planning and execution at this AGM.

Bob Matejek
JCNA Secretary



Jaguar Clubs of North America 60th Annual General Meeting - Minutes

August 22, 2020

Online Conference Call

These AGM Minutes are an exception to the AGM Package which contained 138 pages.

New inputs and discussions are documented in these AGM Minutes.

To get a complete record of the AGM you will need both the AGM Package and the AGM Minutes, both which are available on the JCNA Website.

A-1 Introduction

This AGM is taking place under very unusual circumstances. The JCNA Bylaws require the AGM to take place in person. This meeting is being convened as a Special Meeting and will conduct business as usual. We will finalize all actions from this Special Meeting at our next in-person AGM.

A-2 Introduction of the Board of Directors

A-3 Delegate Roll Call (attached at the end)

A-4 Administrative Instructions

A-5 Approval of the 2019 AGM Minutes

The Minutes from the 2019 AGM were approved as written. through a full roll call vote.

A-6 Old Business none

A-7 New Business Included in committee reports

Committee Reports:

Committee Reports:

CR-1 President's Perspective Les Hamilton

The Covid virus has slowed down renewals and all Jaguar activities. We have reduced our costs and we need to increase our membership levels. All Regional Directors are staying in their positions. The Website has been retooled to improved security with updated software. There will be tools available for JCNA and the Clubs track Membership and Activities. We have had a Membership drop of about 20%. If you have any ideas on what JCNA can do to help you, your Club of JCNA in general, please let Les know.

- CR-2 JCNA Bylaw Revisions & Corrections John Boswell
- CR-2a Article III, Section 2 – Allow Clubs to produce electronic, not just print newsletters
Approved by an overall voice vote with no descents and all in favor.
- CR-2b Article IV, Section 4 – Allow the JCNA BOD Mtg be conducted electronically if not able to meet in person, encompassing all matters and votes.
Approved by an overall voice vote with no descents and all in favor.
- CR-2c Article IV, Section 10 – Competition Rules must be approved by a majority vote at an AGM and will take effect the following year.
There was concern regarding some of the rules. Les will call a meeting between the BOD and JCRC to work out the issues. This particular proposal has been put on hold until the next meeting.
- CR-2d Article V, Section 6 – Updating the Bylaws to reflect CP C-0600-101 per to the IRS
Approved by an overall voice vote with no descents and all in favor.
- CR-2F Article IV, Section 6 – Changes reqd. to allow the **BOD, Spec Mtgs and AGM to have online meetings**
Approved by an overall voice vote with no descents and all in favor.
- CR-2g Article X, Section 1 – Added wording to allow the BOD to have online meetings
Approved by an overall voice vote with no descents and all in favor.
- CR-2h Article V1, Sect 9 – Allow online representation at any JCNA AGM or Special Meeting
Approved by an overall voice vote with no descents and all in favor.
- CR-4 JLR Liaison Report Fred Hammond
JLR is surviving. JLR turned down UK loans because they required the elimination of gas and diesel engines. They have a \$720M loan from some Chinese Banks. Vehicle Development is continuing in the UK New XJ around 2022 and New LR's. New JLR Chairman will be coming in Sept. The JLR NJ HQ is open to only small numbers due to Covid restrictions. Most are working from home, maybe to return in Oct. Some have been furloughed. Fred can be contacted on his personal e-mail address: FHammond51@gmail.com
- CR-5 JCNA Treasurers Report Bill Sihler
The updated Treasurers Report has changed from a Cash basis to an Accrual method. This better allows for large expenses such as updating the Website and buying Competition Awards all at once and selling them back over the course of the year. We have \$80K less in cash this year than last year.
- CR-6 JCNA Financial Status and Possible Dues Increase Les and Bill
2016 through 2019 were pretty much breakeven years. 2020 was a loss of \$30,000. Membership has dropped. JJ ads have dropped by 15% per year. No JLR sponsorship. Our cash reserves are less than one year's expenses. The 5-year plan is to operate at breakeven or better and return our cash reserves to equal expenses by the end of 2023. Some Cost Reductions and Revenue Increases are taking place immediately. The JJ will investigate electronic publication to members and for public sale. It is essential that we increase our membership. And work on cost savings. Increase dues by \$10 per year. The BOD has already voted to increase the JCNA dues by \$10 from \$30 to \$40 starting in 2022.

- CR-8a Change the AGM Meeting Date from March to August Steve Kennedy
Les will convene an offline meeting to discuss this issue with those involved.
- CR-8f Use PDF Concours Score Sheets Philip Lodge
There will be an offline meeting between Phil Lodge and the Concours Committee to work out some differences and present this at the future AGM for more discussion.
- CR-10 Election Committee Report Gerry Ellison
Les Hamilton was elected President and John Boswell Vice President for 2020/2021.
- CR-12 Membership Report Mark Mayuga & Nedra Rummel
- CR-13 IJF and AGM Calendar
- CR-20 Concours Committee Jim Sambold
- CR-22 Concours Rule Book Hal & Steve Kennedy
This will be put on hold for now and bring up discussions at a future meeting with the JCC, JCRC and any interested parties along with the proper proposed Concours Rules document.
- CR-24 Rally Committee Report Bill Beible
Two Rally's had happened in the Covid year so far and a total of 5 are scheduled for the year.
- CR-26 Competition Insurance Coverage Gary Vaughan
Our insurance coverage has been greatly improved and it came with a bit of a cost increase.
- CR-27 Special Awards Committee Report Bob Matejek
- CR-31 JCNA Website Status and Update Jack Humphrey
- CR-32 Jaguar Journal Peter, Rob & Diane
Peter would like to receive copies of Club newsletters. His addresses are on the JCNA website and in the JJ. Advertising has plateaued. Advertising shouldn't have the annual drop at the end of the year. If you have a good story, send it in. There are several E-type restoration stories, because the projects are in process and the E-type owners document everything thoroughly.
- CR-37 2020 Event Roll-up Jack Humphrey
- CR-39 2021 AGM in Columbia SC Rob/Les
- Misc. Open discussion from the floor or phone All the delegates and guests

Duration: 4:13

Bob Matejek
JCNA Secretary

2021 JCNA Liaison Report

There is still a good line of communication between JCNA and JLR. In 2020, the year of COVID there wasn't too much happening and not much to report.

In March 2020 the JAG club logo was approved for usage, but not to be sold beyond the club members for profit.

November 2020 the Seattle club finally got their name changed from Jaguar Drivers and Restorers of NW America to The Seattle Jaguar Club.

The JLR private offer program continues with the 10% discount off MSRP to club members of at least 6 months membership in JCNA. For the vehicles included in the program visit the JCNA website.

Respectfully Submitted June 24, 2021
Barbara Grayson JCNA Liaison

JAGUAR CLUBS OF NORTH AMERICA
Board of Directors' Meeting
August 27, 2021
Treasurer's Report
Respectfully Submitted by William W. Sihler

Overview

The financial statements for the first half of 2021 are not yet available. This discussion therefore reviews the first quarter of 2020 and 2021.

Attached are the first quarter income statements 2020 and 2021 with balance sheets as of March 31, 2020 and 2021. In addition, there is a reconciliation of the cash flow for the first quarter. Overall, for the first quarter, JCNA showed income of \$64,924 in 2021 compared to income of \$63,985 in 2020 despite the absence of a \$25,000 contribution from JLR.

Revenues Review

Revenue from membership was up 5.9% even though several clubs had unexpectedly sent in their 2021 dues late in 2020 and that to July membership is only up by 2%. This suggests dues were forwarded sooner than in 2020. The objective of Special Revenue activities is typically to avoid losses but not to expect significant income from them because they are a service to members. In the first quarter of 2021, these contributed net income of about \$1,900, largely because the tool loan program (which typically runs a small loss) was not used as much in the first quarter of 2021 as in 2020.

Net revenue was down by \$17,800. Adjusting for the lack of a \$25,000 contribution from JLR in 2021 shows that on a comparable basis, net revenues from continuing operations were actually up about \$7,000.

Operating Expenses

JCNA's operating expenses, which are largely fixed, were \$8,000 during the first quarter, a decline in 2021 of about \$2,000 from the 2020 level. This was largely the result of dropping a Facebook administrator's fee.

Membership Benefits

These are products and services provided to members and clubs without further charge, such as Championship Trophies, the website, and insurance. Because of the pandemic, there was a considerable saving in cost of these benefits in 2021 versus 2020. Likewise, the postponement

of the AGM from the first quarter provided a reduction in Membership Benefit costs for that quarter. Thus, for the first quarter 2021, the cost of Membership Benefits was almost \$12,000 less in 2021 than in 2020. Although some of the cost savings (such as not printing membership cards as such) will continue, other costs will return later in the year and may even be much higher as Club activities pick up later in 2021 compared to 2020 levels.

Jaguar Journal

The Journal benefited from almost an additional \$8,000 in advertising revenue in the first quarter of 2021, but this was because two issues were booked in 2021 versus 2020 in that quarter. On a comparable basis, the advertising revenue for the quarter was virtually the same. Overall, total Jaguar Journal revenues for the first quarter 2021 were down by \$6,000 because JLR had not yet asked for the copies they usually receive. I understand this situation has been resolved.

On the expense side, total costs were down about \$3,000 in 2021 versus in 2020. The largest reductions were in Bank Charges and in Printing/Layout, offset by increased mailing costs.

The next result was a reduction of Jaguar Journal's loss by \$5,635. Most of this reduction was because the postage costs for the second edition included in 2021 first quarter's figures was not yet completely available at the end of the quarter.

Balance Sheet

The investment and bank accounts were down by \$1,139 from March 31, 2020 to March 31, 2021 despite overall net increase in income of \$939 in the first quarter 2021. A drop in accounts receivable generated \$10,288 in cash. The increase in inventory (trophies) of \$4,400 and the website costs of \$5,000 that were capitalized used up the cash generated from the reduction in receivables.

Cash Flow

During the first quarter of 2021, JCNA's increase in cash of \$76,559.150 was primarily the result of dues. These receipts predominately come in the first quarter of the year. Additional sources of cash came from an increase in liabilities, primarily accounts payable. There was also an increase in accounts payable, although this was offset by an increase in other assets, primarily in the trophy inventory.

Jaguar Clubs of North America Inc
Profit and Loss
 January - March

	Total		
	2021	2020	Change
REVENUE			
General Revenue			
Club Dues	\$ 105,445.00	\$ 99,599.00	\$ 5,846.00
Members at Large	2,194.00	2,278.00	(84.00)
Life Member Income			-
Total General Revenue	\$ 107,639.00	\$ 101,877.00	\$ 5,762.00
Special Revenue (net)			
AGM Event Income			-
Event Registrations	165.00	125.00	40.00
Events Contribution	\$ 165.00	\$ 125.00	\$ 40.00
Hard Regalia Sales	363.85	546.65	(182.80)
Regalia Expense	(16.52)	(7.58)	(8.94)
Regalia Contribution	\$ 347.33	\$ 539.07	\$ (191.74)
Publications	1,042.06	1,099.00	(56.94)
Publications Expense		(390.48)	390.48
Publication Contribution	\$ 1,042.06	\$ 708.52	\$ 333.54
Regalia/Publications S & H Collected	252.87	257.94	(5.07)
Regalia Shipping Costs	(88.00)	(32.48)	(55.52)
Publication Shipping Costs	(280.18)	(584.78)	304.60
Net Regalia/Publications Shipping	\$ (115.31)	\$ (359.32)	\$ 244.01
Net Regalia and Publications Contribution	\$ 1,274.08	\$ 888.27	\$ 385.81

CR-5

	Total			
	2021	2020	Change	
Trophy Sales		1,309.00	(1,309.00)	1
Trophies Shipping Collected		45.00	(45.00)	
Trophies Expense		(1,326.26)	1,326.26	
Trophies Shipping Costs	(40.48)	(122.06)	81.58	
Net Trophy Contribution	\$ (40.48)	\$ (94.32)	\$ 53.84	
Tool Loan Program	(205.00)	(1,268.00)	1,063.00	
Tool Loan Shipping	(75.63)	(410.19)	334.56	
Net Tool Loan Contribution(Expense)	\$ (280.63)	\$ (1,678.19)	\$ 1,397.56	
Total Special Revenue	\$ 1,117.97	\$ (759.24)	\$ 1,877.21	
Other Income				
Interest Income	1,052.24	1,506.27	(454.03)	
Jaguar Cars Club Sponsorship		25,000.00	(25,000.00)	2
Tech Line Advertising (no Jaguar Journal)			-	
Miscellaneous Income			-	
Total Other Income	\$ 1,052.24	\$ 26,506.27	\$ (25,454.03)	
Net Revenue	\$ 109,809.21	\$ 127,624.03	\$ (17,814.82)	
Operating Expenses				
Accounting Expense	1,197.50	710.00	487.50	
Archival Storage	1,500.00	1,020.60	479.40	
Legal	-	-	-	
Processing PayPal Fees	209.07	276.37	(67.30)	
Bank Charges	53.00	58.50	(5.50)	
Credit Card Service Charges	947.82	870.58	77.24	
Interest	-	-	-	
License & Tax	25.00	25.00	-	

	Total		
	2021	2020	Change
Postage - Administrative	20.76	428.26	(407.50)
Printing/Copying	-	-	-
Office Supplies	-	128.79	(128.79)
Telephone	179.85	179.85	-
Other Administrative Expenses	196.46	592.73	(396.27)
Dues and Subscriptions	111.30	74.20	37.10
Administrative Manager	3,300.00	3,200.00	100.00
Donations	-	-	-
Awards/Gifts	257.96	193.47	64.49
Facebook Administrator Fees	-	2,188.00	(2,188.00)
Meals Expense	-	-	-
Total Operating Expenses	\$ 7,998.72	\$ 9,946.35	\$ (1,947.63)
 Membership Benefits			
Insurance	3,383.76	2,148.47	1,235.29
Website	4,018.17	2,589.17	1,429.00
Website Amortization Expense	1,766.75	-	-
Website Manager	4,800.00	4,800.00	-
Slalom Timing Equipment Rebate	-	-	-
Sponsored Events	-	710.00	(710.00)
Events - AGM	-	6,423.14	(6,423.14)
Events - Trophies Given	-	2,773.00	(2,773.00)
Events - Trophies Given Shipping Costs	-	1,037.43	(1,037.43)
Meetings-Board	-	-	-
Travel Expense	-	975.85	(975.85)
 Membership Expenses			
Other Membership Expenses	110.22	-	110.22
Membership Card Mailing	395.70	1,361.06	(965.36)
Membership Mailing Supplies	299.28	958.77	(659.49)
Membership Postage	833.72	2,273.01	(1,439.29)

	Total			
	2021	2020	Change	
Membership Card Printing	63.37	2,013.33	(1,949.96)	
Membership Contractor Services	3,381.25	2,037.50	1,343.75	
Life Membership Expense	-	33.90	(33.90)	
Total Membership Expenses	\$ 5,083.54	\$ 8,677.57	\$ (3,594.03)	
Total Membership Benefits	\$ 19,052.22	\$ 30,134.63	\$ (11,811.73)	
Jaguar Journal Profit and Loss Statement				
Revenue				
Advertising	\$ 15,745.00	\$ 7,793.75	\$ 7,951.25	3
Jaguar Cars	4,500.00	4,500.00	-	
Web Banner Advertising	1,516.00	1,219.00	297.00	
Holiday Gift Guides			-	
JOA Anniversary Badges			-	
Jaguar Journal Copies	285.00	6,273.00	(5,988.00)	4
JJ Thumb Drive Archive	49.00		49.00	
Archive Sales Shipping	7.99		7.99	
Total Thumb Drive Archive	\$ 56.99	\$ -	\$ 56.99	
Subscriptions	120.00	25.00	95.00	
Total Jaguar Journal Revenue	\$ 22,222.99	\$ 19,810.75	\$ 2,412.24	
Expenses				
JJ Bank Charges	-	1,191.40	(1,191.40)	
JJ Miscellaneous Expense	-	-	-	
JJ Editor Expense	11,400.00	11,790.00	(390.00)	
JJ Associate Editor	700.00	700.00	-	
JJ Commission Expense	1,809.69	2,614.03	(804.34)	Timing
JJ Mailing	9,094.59	7,935.10	1,159.49	
JJ Printing/Layout	16,659.06	18,043.70	(1,384.64)	

	Total		
	2021	2020	Change
JJ Design Fee	-	-	-
Publisher's Liability Insurance	-	499.75	(499.75)
JJ Accounting Expense	393.75	506.25	(112.50)
Total Jaguar Journal Expenses	\$ 40,057.09	\$ 43,280.23	\$ (3,223.14)
Jaguar Journal Net Income(Loss)	\$ (17,834.10)	\$ (23,469.48)	\$ 5,635.38
Other Income(Expense)			
Temporary Account			-
CD Exchange Gain or Loss Realized	-	(88.55)	88.55
Total Other Income(Expense)	\$ -	\$ (88.55)	\$ 88.55
Jaguar Clubs of North America Inc Net Income(Loss)	\$ 64,924.17	\$ 63,985.02	\$ 939.15

NOTES:

All reports are produced on the accrual basis of accounting not cash basis of accounting.
(Accrual - recognizing revenue when invoiced and expenses when entered as an accounts payable).

- 1) No trophy revenues recorded for 1st qtr 2021
- 2) Jaguar was invoiced for the \$25,000 sponsorship in 2020 and was later credited out
- 3) Jaguar Journal billing in 2021 was for 2 issues versus 1 issue in 2020
- 4) Jaguar Journal issues were invoiced to Jaguar in 2020 but have not been paid for

Jaguar Clubs of North America Inc
Balance Sheet
As of March 31, 2021

	Total			
	As of Mar 31, 2021	As of Mar 31, 2020	Change	
ASSETS				
Current Assets				
Bank Accounts				
101-5 PayPal	\$ 687.98	\$ 775.21	\$ (87.23)	
101-6 BB&T Checking (3938)	2,108.78	48,762.97	-46,654.19	
101-7 BB&T Checking (3954)	93,995.43	26,288.90	67,706.53	
101-8 BB&T Money Savings (3970)	10,029.30	31,526.86	-21,497.56	
104-0 Cash in Brokerage Account	25,536.49	4,143.18	21,393.31	
104-9 Merrill Lynch-Goldman Sachs BK USA (01/06/21)		32,000.00	-32,000.00	
105-1 Merrill Lynch-Goldman Sachs BK USA (05/04/21)	8,000.00	8,000.00	0.00	
105-2 Merrill Lynch-DN JP Morgan Chase BK NA Callable (04/29/22)		8,000.00	-8,000.00	
105-4 CD Capital One BK (05/03/22)	2,000.00	2,000.00	0.00	
105-5 CD Synchrony Bank (10/20/22)	10,000.00	10,000.00	0.00	
105-6 CD Synchrony Bank (05/11/23)	27,000.00	27,000.00	0.00	
105-7 CD Capital Bank (08/15/22)	20,000.00	20,000.00	0.00	
105-8 CD Comenity Capital Bank Draper (05/15/24)	26,000.00	26,000.00	0.00	
105-9 CD Sallie Mae Bank (08/29/22)	4,000.00	4,000.00	0.00	
105-10 CD Morgan Stanley PVT (08/29/23)	19,000.00	19,000.00	0.00	
105-11 CD Morgan Stanley BK NA (04/02/25)	50,000.00	50,000.00	0.00	
105-12 CD BMO Harris BK Natl NA (03/31/21)		10,000.00	-10,000.00	
105-13 DN JP Morgan Chase BK NA (03/31/21)		5,000.00	-5,000.00	
105-14 CD TIAA FKA Everbank (01/21/26)	13,000.00		13,000.00	
105-15 CD Luana Savings Bank (01/22/24)	20,000.00		20,000.00	
Total Bank Accounts	\$ 331,357.98	\$ 332,497.12	-\$ 1,139.14	
Accounts Receivable				
200-1 Accounts Receivables	31,763.61	42,051.78	-10,288.17	1
Total Accounts Receivable	\$ 31,763.61	\$ 42,051.78	-\$ 10,288.17	
Other Current Assets				
208-0 Undeposited Funds			0.00	
250-0 Prepaid Advertising			0.00	
301-0 Inventory - Regalia/Publications	1,250.00	1,500.00	-250.00	
302-0 Inventory - Trophies	28,178.47	24,461.31	3,717.16	2
305-0 Inventory - E-Type Badges/Pins	912.65		912.65	
Total Other Current Assets	\$ 30,341.12	\$ 25,961.31	\$ 4,379.81	
Total Current Assets	\$ 393,462.71	\$ 400,510.21	-\$ 7,047.50	
Other Assets				
400-0 Prepaid Insurance	2,532.88	2,676.60	-143.72	
400-1 Prepaid Insurance-JJ		1,499.25	-1,499.25	
400-1 Prepaid Website Development		19,400.00	-19,400.00	
450-1 Website Development Costs	21,200.00		21,200.00	
Accumulated Amortization	(5,299.73)		-5,299.73	4
Total Other Assets	\$ 18,433.15	\$ 23,575.85	-\$ 5,142.70	
TOTAL ASSETS	\$ 411,895.86	\$ 424,086.06	-\$ 12,190.20	

Jaguar Clubs of North America Inc
Balance Sheet
As of March 31, 2021

	Total		
	As of Mar 31, 2021	As of Mar 31, 2020	Change
LIABILITIES AND EQUITY			
Liabilities			
Current Liabilities			
Accounts Payable			
500-1 Accts Payable	\$ 15,636.07	\$ 16,480.46	\$ (844.39)
502-0 Deferred Club Dues			0.00
503-0 Deferred MAL Dues			0.00
504-0 Deferred Subscriptions			0.00
Total Accounts Payable	\$ 15,636.07	\$ 16,480.46	-\$ 844.39
Credit Cards			
507-1 BB&T Credit Card	1,890.94	2,515.84	-624.90
Total Credit Cards	\$ 1,890.94	\$ 2,515.84	-\$ 624.90
Other Current Liabilities			
508-0 Advertisers Prepaid Billings	1,125.00		1,125.00
509-0 Due to Affiliate Clubs			0.00
Total Other Current Liabilities	\$ 1,125.00	\$ 0.00	\$ 1,125.00
Total Current Liabilities	\$ 18,652.01	\$ 18,996.30	-\$ 344.29
Total Liabilities	\$ 18,652.01	\$ 18,996.30	-\$ 344.29
Equity			
600-00 Net Assets -Unrestricted	259,193.10	259,193.10	0.00
699-9 Retained Earnings	69,126.58	81,911.64	-12,785.06
Net Income	64,924.17	63,985.02	939.15
Total Equity	\$ 393,243.85	\$ 405,089.76	-\$ 11,845.91
TOTAL LIABILITIES AND EQUITY	\$ 411,895.86	\$ 424,086.06	-\$ 12,190.20

3

NOTES:

All reports are produced on the accrual basis of accounting not cash basis of accounting.
(Accrual - recognizing revenue when invoiced and expenses when entered as an accounts payable).

- 1) A/R increase in 1st Qtr 2020 due to JLR annual billing done in March 2020 (\$32,464);
A total of \$7,464 in 2021 balance includes the Land Rover billing from 03/30/2020 for Dealer Copies and Shipping not paid;
The Jaguar Journal Billing for March/April 2020 issue was billed in April 2020 for a total of \$11,593.75
- 2) Purchased Trophies from Nilusa in January 2020 at a cost of \$7,250; Record Cost of Goods Sold \$1,286.69 for Trophies sold
Information for Cost of Goods Sold provided by Dave McDowell.
A deposit of \$4,200 for Trophies from Quality Design Industries was made on 02/16/21
- 3) In December 2020, a prepayment of \$1,350 (discount for 6 issues) for advertising was made to begin
with March/April 2021 issue - recognized \$225 in March.
- 4) Amortization of Website Developments costs total \$7,067 for the year with a quarterly expense of \$1,766.75.

Cash Flow Dec 31, 2020 to March 21, 2021

Cash and Investments, December 31, 2020	254,790.70
Plus: Net income, First Quarter	64,924.17
Plus: Net increase in liabilities	12,562.22
Less: Net increase in assets	(927.24)
Trial balance, cash and investments, March 31, 2021	331,349.85
Actual balance, cash and investments	331,357.98
Adjustment in Equity account	8.13



JCNA Financial Action Plan

Report to AGM Delegates

August 28, 2021



Strategic Imperative

Implement a Five-Year Financial Plan to return JCNA to sustainable financial health.

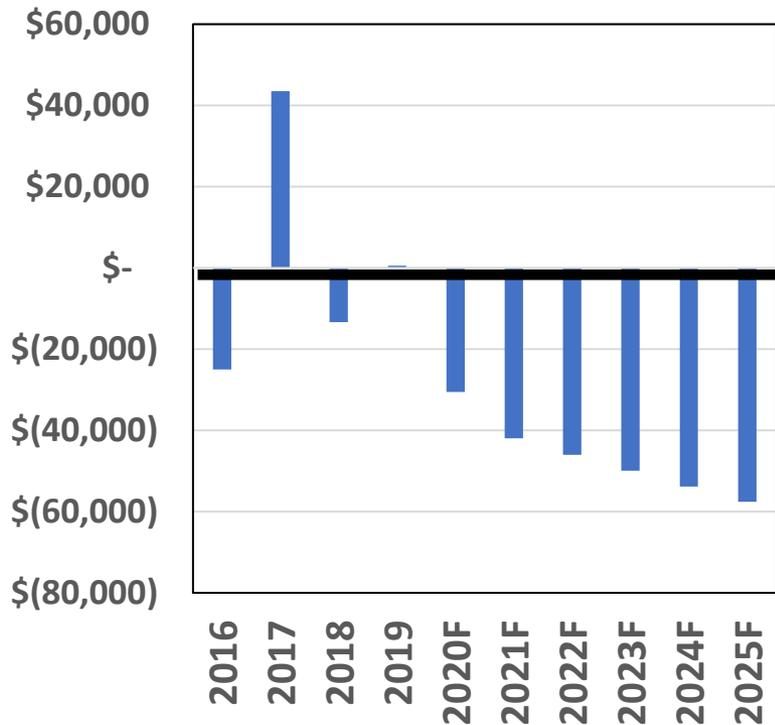
- Operate at breakeven or better.
- Year-end reserve account balances \geq one year's consolidated expenses by 12/31/2023.

Note: Currency values throughout this presentation are \$US.

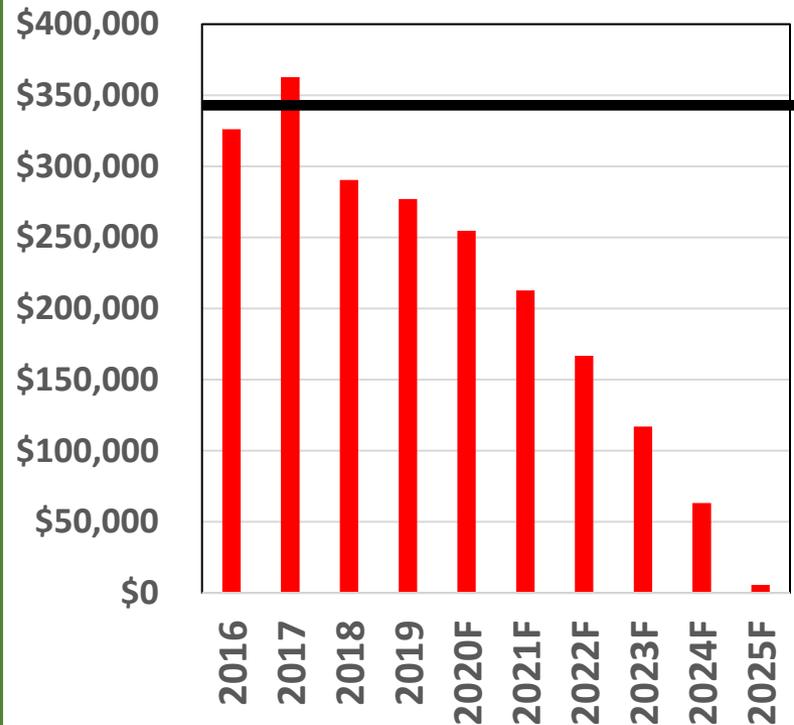


Case for Action – June 2020

Consolidated Net Income



Year End Cash & Reserves





2020 Variance vs. Forecast

	Actual	Forecast	Variance	
Operating Revenue	\$152,200	\$152,100	\$100	
Operating Expense	(110,500)	(121,500)	11,000	<ul style="list-style-type: none"> • Website \$(5,600) • Events/AGM Travel \$7,400 • Admin & Prof'l Expense \$7,000 • Trophies \$4,000
Jaguar Journal Revenue	80,900	72,900	8,000	<ul style="list-style-type: none"> • Net Advertising Sales \$10,000
Jaguar Journal Expense	(131,900)	(134,000)	2,100	
JCNA Surplus/(Deficit)	\$(9,300)	\$(30,500)	\$21,200	

Changed from cash to accrual accounting to eliminate “timing” distortions.



Income Changes

- 12% membership dues decline since 2016.
- 2020 - JLR suspended \$25,000 annual sponsorship:
 - \$20,000 distributed to local clubs
 - \$5,000 for AGM, IJF, etc.
- Decline in Jaguar Journal advertising revenue reversed in 2020; increased \$8,700.
- JLR continuing \$27,000 yearly Jaguar Journal ad buy –
Now “issue to issue” vs. annual contract.



Expense Changes

- Savings – 2020
 - \$2500 – Administrator salary.
- Savings - 2021
 - \$7500 – Eliminated printed membership cards.
 - \$4000 - Insurance & Other.
 - \$3500 – Administrator salary – total annual reduction = \$6000.
 - \$1000 – Switch to Google Sheets.
- Added Costs
 - \$7500 – Club support (AGM, IJF, events)
 - \$2500 – Membership Development

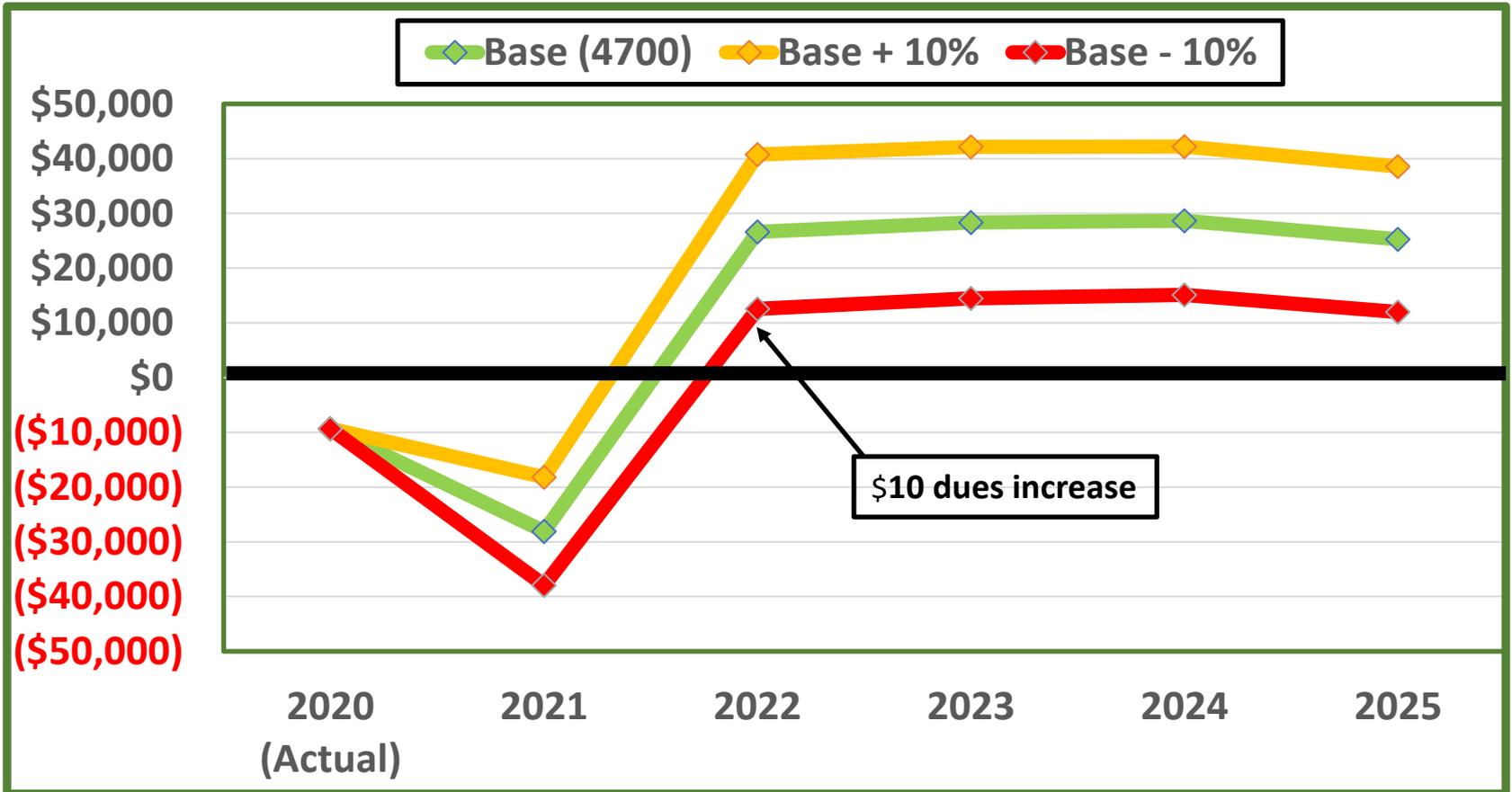


E Publication - Zinio

- Newsstand Sales (U.S., Canada, UK, Western Europe)
 - \$2.45/copy revenue.
 - \$74/issue set-up cost.
 - Breakeven = 30 copies.
- Member Distribution
 - \$75/issue administrative cost.
 - \$0.10/copy delivery charge.
- One year trial agreement – 2021.
- ~\$10/member savings at 100% adoption.



Consolidated Income Forecast





Upside Potential & Downside Risks

<ul style="list-style-type: none"> • Increased Membership 	<ul style="list-style-type: none"> • Higher Jaguar Journal Ad Sales
<ul style="list-style-type: none"> ✓ Electronic voting to reduce mailing costs for elections 	<ul style="list-style-type: none"> • Electronic Publishing Newsstand & Subscription Sales
<ul style="list-style-type: none"> • Declining Membership 	<ul style="list-style-type: none"> • Higher Insurance Costs
<ul style="list-style-type: none"> • Decreasing JJ Advertising Income 	<ul style="list-style-type: none"> • Lower Newsstand Sales
<ul style="list-style-type: none"> • JLR Sponsorship Support 	<ul style="list-style-type: none"> • Inflation

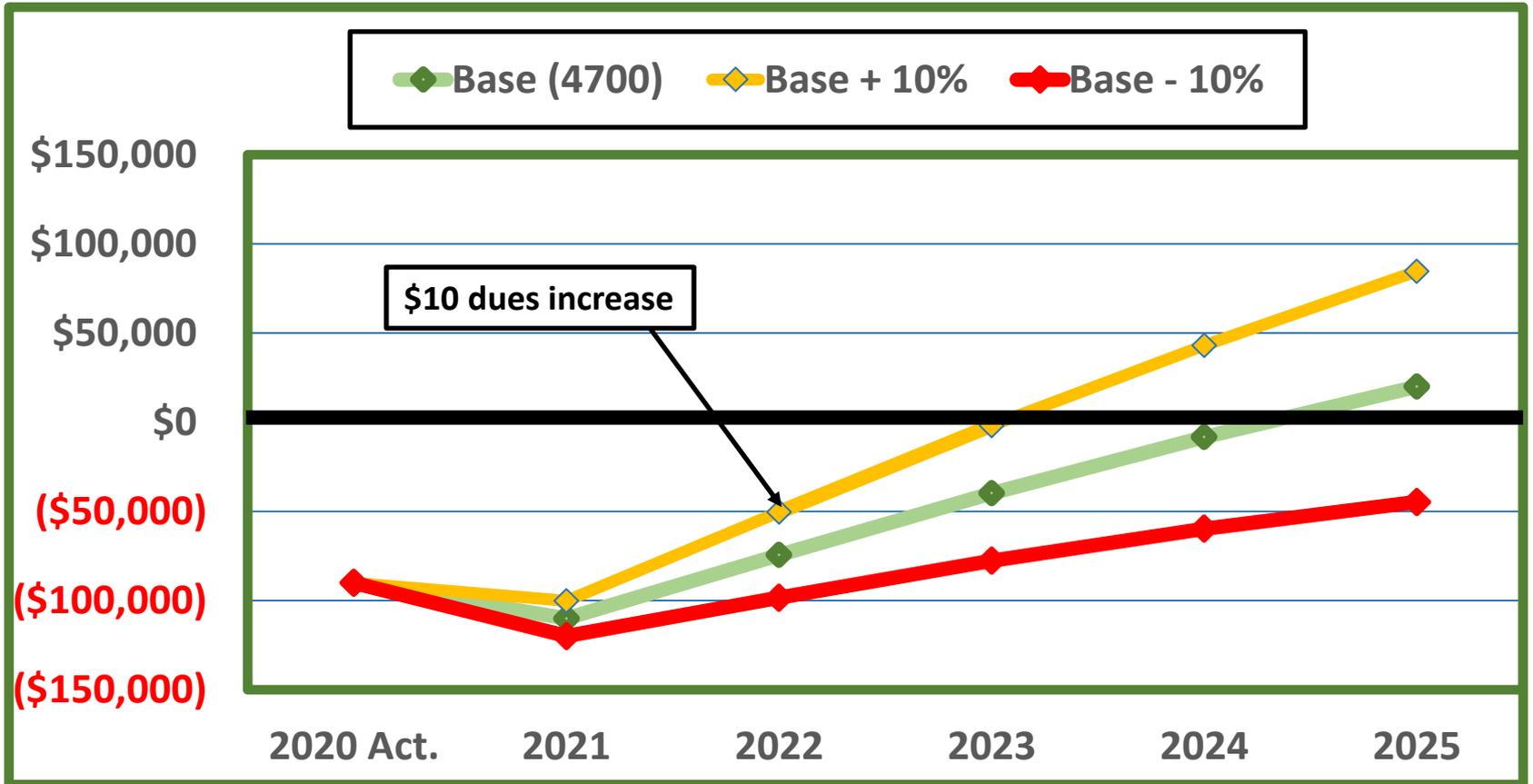


Cash + Reserves Deficiency

- Recommended reserves for non-profits such as JCNA = 1 to 2 years' expenses.
- One year's expenses judged sufficient for JCNA reserves.
- Build reserve for next website renewal (2025).
- Balances declined gradually over past several years.
- Year-end 2020 = \$255,000 = 74% of requirement (\$345,000).



Cash + Reserves vs. Target





✓ Strategic Imperative

Implement a Five-Year Financial Plan to return JCNA to sustainable financial health.

✓ Operate at breakeven or better.

Year-end reserve account balances \geq one year's consolidated expenses by 12/31/2023.

✓ Achieved with 10% Higher Membership.

- 2025 with Base (4700) Members.
- \$(45,000) 2025 with 10% Lower Membership (4230).



Where's the \$10 Go?

		\$/Member
JLR Annual Contribution Suspended (Net of Club Sponsorship)	(\$5,000)	(\$1.06)
Continuing Annual Cost Reductions	16,000	3.40
Webmaster	(19,200)	(4.09)
Event Support	(7,500)	(1.60)
Membership Development Funds	(2,500)	(0.53)
Rebuild Cash & Reserves	(28,800)	(6.13)
	(\$47,000)	(\$10.00)





JCNA Insurance Program

Annual General Meeting
Columbia, SC
August 28, 2021



Overview

- Comprehensive package typical for similar car clubs.
- Insures against primary risks to local clubs & JCNA.
- Covers “typical car club” events.
- Members, officers, directors, volunteers, etc.
- Does NOT replace individual auto, health or homeowner policies.
- Cost effective for insured risks.

Summary presentation only. Policy documents govern coverage.



Scope of Coverage

Event	General Liability	Participant Accident	Directors & Officers Liability
Concours	Yes	No	Yes
Car Show	Yes	No	Yes
Slalom/Autocross	Yes	Yes	Yes
Rally	Yes	Yes	Yes
Casual Drive	Yes	No	Yes
Meetings, Tech Sessions, etc.	Yes	No	Yes
<p>Participant/Accident coverage "tops up" an individual's personal health insurance and auto policy medical coverage.</p>			
<p>Participants include: "... drivers/riders, mechanics, pit persons, officials, announcers, ambulance crew, tow truck/push car crews, media, gate workers, and all others with a pit pass in a restricted area."</p>			



Policy Protection

- General Liability – Property Damage and Bodily Injury Claims:
 - JCNA and All Local Clubs (except Mexico City).
 - \$1,000,000 per Occurrence/\$5,000,000 General Aggregate Limit.
- Specified Additional Insureds:
 - Organizing or sponsoring person or organization.
 - Competition Vehicle owner or sponsor.
 - PD and BI claims for others, not driver/rider.



Policy Protection

- Directors & Officers Liability – Wrongful Acts:
 - Individual or Organization; Director, Officer, Trustee, In-House GC or “duly constituted committee members.”
 - Errors, misstatements, misleading statements, omissions, neglect, breach of duty.
 - Any other claim associated with their duties.
 - \$1,000,000 General Aggregate Limit.
- Participant Accident Medical – Medical Expenses “top up.”
 - \$15,000 per Occurrence/\$500,000 General Aggregate Limit.



Waivers

Event	JCNA Release of Liability	Adult Competition Release	Parent & Minor Competition Release
Concours	Required		
Car Show	Recommended		
Slalom/Autocross	Required	Required	Required for minors
Rally	Required	Required	Required for minors
Casual Drive	Recommended		
Meetings, Tech Sessions, etc.	None		
<p>Slalom and Rally - Adult and Parent/Minor Releases must be signed by everyone involved including drivers, navigators, volunteers, checkpoint workers, etc. Pay particular attention to the initial paragraph of the waiver.</p>			
<p>Adult and Parent/Minor Releases must be completed on location on the day of the event. Clubs must print the forms EXACTLY as they are downloaded - color, two-sided print, same font, etc.</p>			
<p>Record retention: Written and electronic release and waiver documents must be retained by individual clubs for a period of three years.</p>			



Restricted Areas

- Special authorization, credentials or permission required to enter any area where general public is restricted/prohibited.
- Slalom/Autocross – allow adequate safety margin around course, e.g. width of at least one traffic lane.
- Rally – Area approaching and surrounding starting and finish lines plus any other areas where officials are performing duties, e.g. tech inspection.
- Clearly delineate these areas – caution tape, fencing, painted lines, cones, etc.



Insurance Webpage

- Members Only! No longer publicly accessible in Library.
- Info/Insurance:
 - Summary.
 - Coverage overview.
 - Certificate of Insurance Request Form.
 - Special Event Non-Member Registration Form.
 - Waivers.
 - Waiver text, forms and administration.



Thank You



JCNA Group Insurance Value

- What if clubs purchased insurance individually?
- “Easily twice the cost of the JCNA master policy.”
 - Sydney Mayes, Lockton Affinity, LLC
- NO EFFORT by clubs
 - Quotation & Evaluation
 - Legal Review
 - Administration

JAGUAR CLUBS of NORTH AMERICA **NOMINATING COMMITTEE for 2021**

MEMBERS: Gerald Ellison - Chair - nominating@jcna.com
Howard Lee Smith and Lisa Schafer

TO: ROBERT MATEJEK
Secretary - JCNA

The following is the report of the JCNA Nominating Committee:

As there were **NO** opposing nominations – the following were unanimously re-elected to the position of **Regional Director** - for the **2021 – 2023** (2-year) Term of Office!! – Again, serving as Regional Director in their respective **JCNA Regional Districts** are the following:

- **Dean Cusano** -(JCSNE)- - for the *North-East Region*.
- **Craig Kerins** – (JCCNF) - for the *South-East Region*.
- **Mike Meyer** – (*Jag Club of Ohio*) – for the *North-Central Region*.
- **J.J. Keig** –(JOANT) - for the *South-Central Region*.
- **Kurt Jacobson** – (*Seattle Jag Club*) - for the *North-West Region*.
- **Les Hamilton** – (JAG) - for the *South-West Region*.

(I would like to Sincerely Thank each of these individuals for their dedication to the Jaguar Clubs of North America, by serving the needs of the Clubs and Members of their respective Regions. -- THANK YOU VERY MUCH!!!!!! - (gle))



THE NEXT JOB of the Nominating Committee –is to seek **Nominations** for the position of **President and Vice-president** of **JCNA** for the **2021 - 2022** (*one year*) **Term of Office on the JCNA Executive Committee**.

As you know, nominations for these positions are usually made by “Self-Nomination” by **currently serving Regional Directors**, and those eligible to serve must have also been elected to serve on the Board of Directors **during the period of Executive Committee service**. A notice of the availability of these positions on the Executive Committee has been sent to each of the current **2020–to-2022 Regional Directors** and sent to each of the “newly-Re-elected” **2021-to-2023 Regional Directors**.

*(The potential Candidate must also be serving as a **Regional Director** during the **2021 - 2022** term of Office as an **Officer** of the **JCNA Executive Committee**).*

THE CURRENT LIST OF OFFICER CANDIDATES FOR THE JCNA EXECUTIVE COMMITTEE HAVING BEEN RECEIVED BY THE NOMINATING COMMITTEE IS:

**** for PRESIDENT: JOHN BOSWELL** – of the *Wisconsin Jaguar Club – Limited-* John is currently serving as JCNA President and the **2019-2021 North-Central Regional Director of JCNA**– and has been recently re-elected to that position for the **2021-to-2023** term of Office on the **JCNA** Board of Directors – and is thus eligible for seeking reelection as **President of JCNA** for the **2021-2022** term of Office at the **AGM** in August **2021**. John will be seeking his second term as the President of the **JAGUAR CLUBS of NORTH AMERICA**. *John did previously serve as JCNA Vice President.*

John will be seeking his second term as President of the JAGUAR CLUBS of NORTH AMERICA.

**** for VICE-PRESIDENT: Bill Beible** of the *Delaware Valley Jaguar Club*. **Bill** is currently serving as JCNA Vice President and as **Regional Director of the North-East Region of JCNA**– and last year had been recently **re-elected** to that position for the **2020-to-2022 term of Office on the JCNA Board of Directors** – and is thus eligible for seeking election as **Vice-President of the JCNA at the AGM in August 2021**.

Bill will be seeking his second term as the Vice-President of the JAGUAR CLUBS of NORTH AMERICA.

On the day of the **AGM**, the list of nominees will be presented to the Delegates. **ADDITIONAL NOMINATIONS OF OTHER ELIGIBLE REGIONAL DIRECTOR’S MAY ALSO BE MADE FROM THE FLOOR.** When all nominations have been made, the election of the **President & Vice-president** of the **JCNA Executive Committee for 2021 - 2022** will occur by the majority vote of the Delegates attending (*and by Proxy*) at the **AGM**.

The new board and officers shall take office upon completion of the business of the AGM.

=====

Regards,

Gerald Ellison
Chair – JCNA Nominating Committee

(AND with many THANKS to the other Members of the JCNA Nominating Committee!!)

=====

Administrators Report

Three years over the agreed two-year term as Administrator I will be replaced by Jack Humphrey as admin. Jack will do a sterling job and is ably assisted by Cara Dillon. Cara has provided an incredible service to JCNA. Her attention to detail is rare and her communication skills with the clubs is well received by all. Properly motivated and appreciated this YOUNG woman will prove to be one of the key members of JCNA's future.

Also, an honorable mention should go to C&A printing in Alabama (Roll Tide). Angi and her staff do an incredible job in issuing new membership packets and have assumed the mail merge responsibilities for the still growing MAL membership.

As you all know membership cards are now a part of every Jaguar Journal you get. Prue new members still receive a packet with a card but renewing members simply have a card as part of the flysheet with your JJ. This information was disseminated by some clubs, but many did not. This caused a lot of needless phone calls and E-mail exchanges. This puts the administration in the information business that should be handled by local club leaders.

Further there are too many clubs that do not keep up with current addresses for their members causing the expensive return of errant Jaguar Journals. The administrators continually receive requests for change of addresses which are honored but end every exchange with a plea for them to make sure their local club also has the information. Unfortunately, too often the reply is they have tried but get no answer or response. One of the reasons membership rosters were not issued at the start of the year is often the member was checked off when they renewed but no attention was paid to the address and other information. This is a problem and not a small one.

In closing I will of course continue to assist Jack as he sees necessary and have no doubt the transition will be seamless.

Report on Tool Loan Program

The tool loan program continues to provide a well-received program to JCNA members. Occasionally members do comment on the success and appreciation for the program it is not exactly common. The tool loan program is completely administered by the Coventry Foundation and all storage and Maintenance costs are currently born by the Foundation. While the Foundation is pleased to provide this service to help keep Jaguar cars on the road for members the situation must be addressed by the JCNA leadership to help defray some of the cost,

A furthermore pressing situation has developed in that JCNA has no insurance coverage for the use of the tool loan program. This is not to be confused as coverage for the tools themselves as the deposit portion seems to work well for their protection. What is needed is liability coverage for the use of the tools. The Foundation is appreciative that a disclaimer has been added to the loan agreement form as a practical matter that would only be a first defense on a claim. It would not stop any suit that could possibly arise.

At the beginning of the tool loan program the JCNA leadership at the time saw this as a must. As the program evolved and grew exponentially this coverage encouraged the acquisition of more tools and expanded services. This must be addressed and soon. The Foundation cannot risk itself providing this service. Insurance is available and if necessary, the Foundation will obtain insurance and pass the costs to JCNA.

Another matter is the tools that are JCNA owned tools. The Foundation can provide storage and Maintenance of these tools, but their numbers are small compared to the Foundation's holdings. To streamline the accounting and eliminate future confusion we request that those tools be donated to the Foundation. We know this has been discussed by JCNA leadership in a positive way but not acted on.

During the Covid lockdowns there have been over 100 tool loans. While most were in the US there were loans to Canada also. This process includes at least one phone call to the borrower to ensure they have all the tools needed for the job. As these are composite tools often (takes several tools to make one for a specific

job) this is helpful. Deposits must be logged, and tools packed and shipped. Upon return the tools must be inspected and returned to their storage location.

The Foundation has further established a tool loan depository on the west coast that is more than capably managed by JCNA volunteers Glenn Wior and Nedra Rummel and housed at the Classic Showcase by Foundation BOD member Tom Krefetz This reduces the cost of shipment of tools (some very heavy) and has benefited JCNA members all along the west coast and further inland. JCNA should recognize these folks for their silent but important contributions.

Further developments in the tool loan program are imminent. The Coventry Foundation recently purchased most of the desirable tools and diagnostic equipment from Imperial Motors in Wilmette IL. A Jaguar dealer since at least 1954 they felt it was time to sell the dealership. This greatly expanded the holdings of the Foundation and will soon allow diagnostic equipment to be placed on the west coast and in the northeast. This will allow the difficult task of code reading and perhaps more important the programming of replacement modules keeping Jaguars from the first day on OBD 2 to 2006 on the road. These are Jaguar issued WDS (World Diagnostic System) tools. Not to be confused with scan tools that only address Federal mandated areas but the WDS addresses the entire car and ALL systems. Other significant tools acquired are test modules for things like seat belt warning systems and AC diagnostics in pre OBD cars.

The Foundation continues to seek out diagnostic systems for 2006 and on cars but can and will only acquire factory issued systems.

Finally, the Foundation has a large holding of "orphan" tools for other British Marques. At this writing we are working with some of the larger British Marque clubs allowing them to establish a loan program for their clubs. The Foundation will retain ownership and will cede operations to those clubs.

Regalia and Publications

After more than a decade of excellent service our provider of regalia and publications has imploded. The business was sold to a new owner that does not have the capability or sophistication in logistics to handle the account. This has caused many issues over the last 6 months or so and we were left with no other choice than to sever relations. Currently all these services are being facilitated by the Coventry Foundation at no charge. This includes the storage and receipt and issue of trophies. The Foundation will continue to ensure there is no disruption of service to the members and clubs until the AGM but there is urgency in a formal solution being reached.

Any issues that members have experienced in the past months have hopefully been resolved. We apologize for this lapse, but it was out of our control.

Lastly JCNA is currently at ZERO balance for past president's blazer badges. A source for these has been sought but bullion badges are evidently a thing of the past. The only sources found are overseas and hugely expensive. Any substantive suggestions or real sources are appreciated.

Trophy management will shift to a new manager but at this writing that will be management only. The logistics of the trophies must be addressed.

Tech Hot line

Sponsored by the Foundation technical information is still being issued by the Tech. Line. This amounts to several detailed calls per week. Unfortunately, there are too many calls that are referred by JLR customer support that should be handled by them. This has been discussed with Fred several times and there seems to be no solution. JCNA shou

Jaguar Clubs of North America

Annual General Meeting, Columbia South Carolina

August `28, 2021

JCNA MEMBERSHIP COMMITTEE REPORT

Submitted: M. Mark Mayuga, Chair, Nedra Rummell Co-Chair

Overview:

The JCNA Membership committee was formed to support the 61 affiliated clubs' membership recruitment efforts, member renewals, member retention and club growth. The Committee was tasked to provide clubs proactive ideas, new avenues of recruitment, create opportunities, and methodologies for membership participation in local, regional, and North American JCNA events.

In 2019 new Committee leadership was installed and the Committee format was dramatically changed. Previously, the committee functioned under a regional representation with a single member representing each of the six JCNA Regions. This committee was then tasked to disseminate information to the JCNA Regional Directors (12) who would pass on the information to their respective clubs in their region. This "chain of command" format was only partially successful, and clubs were not receiving information in a timely manner. Conversely, club needs were intended to be communicated through the Regional Directors to the committee. Again, not always successful.

The new leadership saw this cumbersome reporting structure as an impediment to the free flow of information. A decision was made by the new Membership Chairman to abandon the old reporting structure and include all 61 Membership Chairmen of the affiliated clubs. This change has affected better communications with local membership chairmen; increased participation in meetings; offering new and fresh ideas for membership recruitment; a more comprehensive sharing of mutual successes in recruitment; and increase in member retention.

Upon taking charge, the new leadership initiated a "Membership Committee Conference Call" format which included all 61 clubs in the JCNA organization. These conference calls were scheduled for every quarter. The two-hour format of agenda items to discuss followed by questions, answers, sharing, and recommendations. The sharing of resources such as flyer printing, premium items as giveaways, dealer co-events, partnerships with local repair and restoration shops as sources of new members, and the "how to" planning of regional events by clubs within their region were discussed and implemented. These conference calls had on average 45 clubs represented and sometimes higher. Meeting Minutes was taken and distributed to all club Membership Chairmen.

An email invitation was sent to Regional Directors, Club Presidents, and Club Membership Chairman. Former members of the JCNA Membership Committee were also invited, participated, and provided valuable insight and historic perspective as to the ebb and

flow of club membership challenges. This format has proven to be successful as we go forward into the 2021-2022 membership year and as we deal with the effects of the COVID-19 Pandemic and the lockdown of the World. It is the considered opinion of this Chairman that the new expanded format resulted in better communications between club Membership Chairmen; the exchange of ideas and support of membership renewal initiatives shared by other club chairmen; the loss of membership during this unprecedented crisis was not as devastating as was predicted.

Perspective:

The lessons learned during the Pandemic Crisis have shown that we are an aging organization that must change to accommodate the younger and more active and less traditional JAGUAR owner. JAGUAR LAND ROVER is changing, there is no turning back as they have made a significant decision to become a high-end boutique automobile manufacturer. Their inventory of models is in transition and their new car owners reflect the current market trends into the foreseeable future. We are an organization of several purposes:

- to preserve the history and heritage of JAGUAR CARS,
- to continue the activities that are traditionally aligned with car clubs,
- to provide events and services to our membership that invites them to come together in a common interest,
- and to attract new owners who appreciate the history, the performance, and the camaraderie of being a member of an organization that provides a common place to share their passion for the JAGUAR automobile.

Looking into the future, the JCNA Membership Committee is tasked to increase the membership of our organization, retain member clubs, and to expand the services and support to membership chairs in their duties as Membership Chairman's. To this end, the committee leadership will continue to have the quarterly phone conferences; the sharing of information to all JCNA clubs; Presidents, Regional Directors, Committee Chairman's, and the general membership.

It will evaluate and share new thinking and programs that will increase membership recruitment and retention, support club activities on a individual and regional basis, will support the PASSPORT TO SERVICE program for new JAGUAR owners, provide insight to the JCNA BOD on the well-being of the membership and clubs, and make recommendations to the JCNA BOD on improving our organizations processes, events, policies, and scope of purpose and to expand the opportunities of growth as they become available going into the future.

JCNA BOD Meeting Report Excerpt June 14, 2021:

The new JCNA Membership Committee format has been more inclusive of all Membership Chairmen (61). The purpose of this change was to have more direct input and contact with the membership chairs and their club members. Also invited to participate were the Regional Directors, JCNA Committee Chairman's, and Club Presidents of each respective organization.

The meetings have been enlightening and constructive with contrasting opinions, new ideas, challenges described, and suggestions on membership renewal campaigns. Also discussed was the need to expand JCNA services and emphasize the added value of JCNA services. It

was suggested that the MEMBERSHIP TAB on the JCNA website be updated and expanded. This issue has been a constant theme throughout all the committee meetings. A review of those JCNA Services:

The Benefits that JCNA offers the clubs and membership include:

1. Score keeping for Concours, Slalom, Rally, for those clubs that participate.
2. Bi-monthly magazine, technical articles, history, features, club doings.
3. Blanket insurance for club events.
4. Historical and technical information library access.
5. A common communications network for intra-club activities, calendar of events.
6. New JAGUAR owner membership referrals, PASSPORT TO SERVICE.
7. 5% discount on collector automobile insurance (HAGERTY).
8. JLR NEW CAR PURCHASE discount program (where available).
9. The trophy awards program for Concours, Rally, Slalom, Club Newsletter, Service Awards.
10. Annual Awards for individuals/clubs outstanding in several categories.
11. Automobile Advertisers resources in the JAGUAR JOURNAL
12. Classified Ads
13. Book and Gift Store inventory
14. North American and Regional hosted events
15. Access to Coventry Foundation JAGUAR TOOL LENDING PROGRAM
16. North American inter-club networking

As you can see, this is a rather extensive list of JCNA benefits and services. The committee believes that JCNA needs to better communicate and demonstrate these membership benefits. A review of the current JCNA Website Membership TAB will be updated and reformatted.

The Discussion Agenda for improving JCNA image, services, perceptions, etc.:

- How to improve and expand JCNA services to the clubs?
- What are the clubs needs from the JCNA BOD, Committee Chairman's?
- Where is the disconnect between JCNA and the local clubs?
- What are the positive benefits of JCNA membership for each club and member?
- Where can JCNA improve its' value to the clubs?
- How best to communicate needs of the Club members, through the Regional Directors or direct to the Executive Committee?
- Where is JCNA inconsistent in its policies?
- We need to update Membership Website Information TAB.
- Create a theme that underscores the added value of JCNA Club membership
- How can the clubs better communicate with JCNA BOD, Administrator, Membership issues, JAGUAR JOURNAL (JJ) Editor?
- Initiate an active dialogue from JCNA via an Eblast or EClubNEWS information string. This electronic information string will promote events, club doings, remind members of regional events, promote annual North American gatherings, announcements on JCNA policy, etc. The bimonthly JJ is a passive planning document that keeps JCNA members informed on a long-term basis. The proposed Eblasts/EClubNEWS format is about reminders and promotion of club events, personalities, and opportunities.
- Create a Leadership Mentoring program within the local Clubs and at the JCNA BOD level.

This agenda challenges the JCNA Executive Committee, Regional Directors, Club Presidents, and Committee Chairmen at the national and local club level. By identifying the problems, the club needs, the disconnect between leadership and local clubs, the willingness to find alternative solutions, to establish new protocols, and to update old procedures with new streamlined processes, will there be growth.

Clearly the membership of JCNA is evolving and changing, older members are moving on and new members are expecting an organization that is nimble and responsive to local club needs. The recent COVID-19 Pandemic underscored the need for positive communications through technology, it challenged clubs to continue events while practicing “social distancing” regulations.

Those clubs who choose to deal with the situation maintained their membership and, in some cases, grew their membership numbers. Others choose to hunker down and wait out the storm, their membership barely maintained or declined dramatically. A few active clubs lost members due to moving out of state, retirement, and moving on to other interests, such is the nature of our organization.

These ideas, suggestions, recruitment programs, and insights are a result of the expanded participant meeting format and have shown:

- New insights into club challenges regarding membership growth and decline
- The need to better communicate JCNA added value.
- Ideas on membership recruiting from JLR dealerships.
- Effectiveness of the PASSPORT TO SERVICE program on club follow-through.
- Using the club online website as a marketing tool, what are the club benefits.
- Business card membership recruitment messages as a leave behind.
- JLR dealership relations good, bad, and ugly, how to solve those issues.
- Incentives to renew membership including discounting for multiple year sign-up.
- Event sponsorship promotions, recruiting advertisers for newsletter.
- Effectiveness of Electronic Newsletter vs. Printed, cost biggest factor, savings?
- Grooming Club Leadership is a double-edged sword, old guard vs. new generation, shadowing, mentorships.
- The need to revamp JCNA website MEMBERSHIP TAB with updated examples of recruitment letters, newsletters, new membership processing procedures, etc.
- The JAGUAR owner profile is changing and as an organization of clubs that have unique requirements, we need to address a more modern approach to JCNA membership values.
- The better utilization of technology including going to an electronic JAGUAR JOURNAL not only to save costs, but to offer advertisers more options and access to membership. With electronic JJ members have unlimited access to advertisers’ products, services, information exchange, and more.
- The use of JCNA EBlasts and EClubNEWS to create an active dialogue with clubs and members, monthly or bi-weekly.
- Clubs are at a loss to understand JLR withdrawing support of JCNA, are we not a valuable marketing tool, or maybe we need to point out to JLR we are an asset that can help them market their product range.
- We should start to consider expanding our membership base to include LAND ROVER owners This idea should be considered in the future as LR represents a majority of JLR

Sales and those dollars are supporting JAGUAR CARS for the present. Maybe, JLR would be more interested in sharing some of that money that LR is bringing in. JLR has cut-off our annual allowance of \$25,000, this loss has really created a significant crisis in our working capital.

July 8, 2021

JCNA Membership Committee ZOOM Conference Additional Recommendations

The JCNA Membership Committee met on July 8, 2021, to discuss issues and to make recommendations to the JCNA Executive Board, Regional Directors, Club Presidents, and Membership Chairman's. The following recommendations are:

- Establish a quarterly meeting via video conferencing of all 12 Regional Directors to share ideas, update club news within their respect regions, initiate new inter-club events, underscore JCNA BOD policy, resolve issues within the clubs, have a more active role with individual club officers and chairman's, active participation in club activities! Be more than the messenger, be the friend and offer guidance. Regional Directors should be well versed in JCNA Policy and by-Laws and a resource for club functions. Expand their club engagement.
- Create a **Marketing/Advertising JCNA Committee** to augment current efforts by the JAGUAR JOURNAL staff, to seek new avenues of advertising revenues for the JAGUAR JOURNAL to offset revenue losses. **New Business, Motion**
- The Membership Committee members will begin the update of the current "JOIN" Membership TAB on the JCNA Website with new examples of renewal letters, leave behinds, new membership recruiting, examples of dealer promotions for new members, update the reporting of new member/renewal/JCNA roster process, a primer of the scope of responsibilities and processes that a Club Membership Chairman must learn before assuming the position,
- Create a Mentorship program for positions within a Club, Regional Director, Executive Board Member to foster new leadership.
- Create a series of **WEBINARS** on each of the JCNA sanctioned events, i.e., Concours, Rally, Slalom, Judging, to be posted on the JCNA website for educational and training purposes.
- Reconsider the Canadian/Mexico Clubs dilemma regarding no insurance coverage with current JCNA carrier, JLR discount program not available, tool loan program shipping is problematic, etc., a dues increase would not be equitable for them.
- Combine the Rally/Touring format to increase membership participation.
- Support and expand the efforts of Les Hamilton on Social Media efforts and create a **Social Media Communications Committee** to support our Instagram, FACEBOOK, YOUTUBE presence. **New Business, Motion**
- Encourage more inter-club activities and Associate Memberships to support smaller clubs.
- Encourage local clubs to submit articles to Peter Crespin, JJ Editor, for more club activities and presence.
- Start to have a dialogue with ideas being submitted to the Regional Directors from the local clubs which in turn are introduced to the Executive Board for consideration, instead of recommendations and ideas from the top down, ideas, needs, and recommendations should be expressed from the bottom up.

- The Clubs are the soul of JCNA, the JCNA Board are here to serve the clubs with their guidance, administration, and experiences.
- Restore "FUN" in the JCNA Events!

There are more issues to be revealed and will be covered in the months and years to come. This summary report covers many issues, and we feel that the upcoming AGM conference will generate ideas and possible answers to the questions and the needs of the membership. Clearly the membership is changing, doing things the old way will not be sustainable as new members come on board, they are expecting value for their investment in JAGUAR ownership and the JAGUAR Clubs of North America.

Respectfully submitted,

Mark Mayuga, Chairman JCNA Membership Comm.

Nedra Rummell, Co-Chairman MEMCOM, Chairman PASSPORT TO SERVICE

CR -13B Member Outreach Efforts - Passport to Service (PTS)

Summary Report 2012 through 2020

	SEP- DEC 2012	CY 2013	CY 2014	CY 2015	CY 2016	CY 2017	CY 2018	CY 2019	CY 2020	Total
Inquiries Received	140	322	429	235	209	194	154	112	93	1795
Referrals to Clubs	210	419	523	261	224	208	161	120	105	2126
Referrals to MAL	2	15	39	31	31	24	0	4	9	146
Joined JCNA	24	56	83	19	4	4	5	4	14	199
Success Rate (# joined/#nquired)	17.14%	17.39%	19.35%	8.09%	1.91%	2.06%	3.24%	3.57%	11.28%	11.09%

Notes:

- Some requests were referred to multiple clubs, therefore the total number of referrals exceeds the total number of club locator requests received.
- Some requests came from areas distant from, but within possible driving distance of, a local club. In these cases, the prospective member was referred to both the local club and to the MAL program.
- The number of requests received peaked in 2014 and has declined sharply until 2020. The reason for the decline is unknown but suspect the Dealer Discount Program.
- In the past, we reported it is not known how many referrals are actually pursued (or how vigorously) by local clubs. In 2020 the success rate increased from 3.57% in 2019 to 11.28% in 2020. The Membership Committee took the lead to inform each club the importance of following up on these opportunities for membership growth.
- A special thanks to those clubs whose efforts to pursue the PTS referrals resulted in new memberships.

Google Map (public link from JCNA website) – 35216 views as of July 11, 2021

The URL for the map showing the location of all JCNA-affiliated clubs is

<https://drive.google.com/open?id=1EnCwdMySxo9jpnbsfILDnfH44pc&usp=sharing> .

Submitted by:

Nedra Rummell

JCNA Member Outreach – Passport to Service

JCNA Membership Committee

Time Period	Sec-Dec 2012	CY 2013	CY 2014	CY 2015	CY 2016	CY 2017	CY 2018	CY 2019	CY 2020	TOTAL
Total Number of Club Locator Requests Received	140	322	429	235	209	194	154	112	93	1888
Total Number of Referrals to Clubs (See Notes)	210	419	523	261	224	208	161	120	105	2231
Total Number of Referrals as MAL (See Notes)	2	15	39	31	31	24	0	4	9	155
Number of Requestors who Joined JCNA	24	56	83	19	4	4	5	4	14	213
Success rate (# Requests Received/# Joined	17.1%	17.4%	19.3%	8.1%	1.9%	2.1%	3.2%	3.6%	15.1%	11.3%

Club #	Region	Club Name	Referrals 2012	Referrals 2013	Referrals 2014	Referrals 2015	Referrals 2016	Referrals 2017	Referrals 2018	Referrals 2019	Referrals 2020	TOTAL
32	NW	Jaguar Owners Club of Oregon	1	6	7	3	4	0	2	3	2	28
41	NW	Seattle Jaguar Club	5	5	8	7	5	4	3	1	3	41
42	NW	Canadian XK Jaguar Register	1	0	2	0	1	0	0	0	2	6
44	NW	Pacific Jaguar Enthusiasts Group	1	0	2	0	1	0	1	0	0	5
61	NW	Jaguar Car Club of Victoria	1	0	0	1	0	0	0	1	0	3
		NW Region Summary	9	11	19	11	11	4	6	5	7	83
2	SW	Jaguar Club of Central Arizona	3	4	3	4	5	0	1	4	4	28
2	SW	Jaguar Club of Southern Arizona	0	1	2	2	0	0	3	2	0	10
3	SW	San Diego Jaguar Club	3	2	3	2	2	6	0	4	3	25
4	SW	Jaguar Owners Club of Los Angeles	10	30	12	10	10	16	7	7	8	110
5	SW	Jaguar Associate Group	3	16	22	9	5	12	6	8	4	85
6	SW	Sacramento Jaguar Club	1	7	7	1	4	5	0	1	2	28
7	SW	Rocky Mountain Jaguar Club	3	1	4	3	1	8	1	1	1	23
36	SW	Jaguar Club of Greater Las Vegas	1	3	7	0	4	0	0	0	0	15
39	SW	Wasatch Mountain Jaguar Register	0	2	4	2	1	0	0	0	2	11
46	SW	Reno Jaguar Club	0	3	2	0	0	2	1	1	0	9
60	SW	Inland Empire Jaguar Club	2	12	6	9	3	9	0	2	0	43
64	SW	Jaguar Club of Southern Colorado	2	0	3	0	1	0	1	2	0	9
65	SW	Jaguar Club of Northern Arizona	0	0	2	0	1	0	1	0	0	4
66	SW	New Mexico Jaguar Club	2	2	5	3	1	1	2	0	0	16

Club #	Region	Club Name	Referrals 2012	Referrals 2013	Referrals 2014	Referrals 2015	Referrals 2016	Referrals 2017	Referrals 2018	Referrals 2019	Referrals 2020	TOTAL
SW Region Summary			30	83	82	45	38	59	23	32	24	416
13	NC	Illinois Jaguar Club	7	16	15	13	5	7	7	6	2	78
19	NC	Jaguar Affiliates Group of Michigan	3	13	13	2	3	5	2	3	1	45
28	NC	Jaguar Club of Ohio	1	5	9	2	2	2	3	1	6	31
29	NC	Jaguar Association of Central Ohio	1	9	3	2	1	2	1	0	1	20
43	NC	Ontario Jaguar Association	0	3	5	3	0	2	4	1	0	18
45	NC	Jaguar Club of Pittsburgh	1	3	4	1	7	2	4	3	1	26
47	NC	Wisconsin Jaguars Ltd.	3	10	11	2	1	2	4	1	3	37
49	NC	Jaguar Drivers Club Area 51	0	8	5	2	1	0	2	2	2	22
51	NC	Jaguar Association of Greater Indiana	4	7	8	2	1	1	4	3	0	30
59	NC	Jaguar Club of Greater Cincinnati	1	6	4	2	2	0	1	0	4	20
63	NC	Susquehanna Valley Jaguar Club	4	5	11	11	2	2	3	0	0	38
NC Region Summary			25	85	88	42	25	25	35	20	20	365
14	SC	Jaguar Club of Mexico	0	0	1	0	0	0	0	0	0	1
15	SC	Great Plains Jaguar Owners Association	0	0	2	0	0			0		2
16	SC	Heart of America Jaguar Club	4	9	5	6	8	3	1	1	4	41
17	SC	Gulf Coast Jaguar Club	9	7	7	2	5	1	1	0	3	35
20	SC	Jaguar Association of Greater St. Louis	4	6	4	3	3	1	0	0	0	21
30	SC	Jaguar Club of Tulsa	0	0	3	6	2	0	1	1	1	14
31	SC	Central Oklahoma Jaguar Association	0	3	5	0	2	1	0	1	0	12
35	SC	Jaguar Owners Association of North Texas	4	10	18	5	6	6	11	6	2	68
37	SC	Jaguar Club of Austin	3	3	2	1	2	5	0	2	0	18
38	SC	Jaguar Club of Houston	3	6	8	12	11	7	3	0	1	51
58	SC	Jaguar Drivers Club of North Texas	4	10	18	5	3			0		40
50	SC	San Antonio Jaguar Club	3	1	6	1	1	1	1	1	1	16
SC Region Summary			34	55	79	41	43	25	18	12	12	319
8	NE	Jaguar Club of Southern New England	2	4	7	6	3	2	0	3	0	27
18	NE	Jaguar Association of New England	7	11	15	11	11	2	4	5	0	66
22	NE	Empire Division	2	13	23	3	2	6	4	6	1	60
23	NE	Jaguar Drivers Club of Long Island	2	3	11	2	0	4	4	4	1	31
24	NE	Jaguar Aficionados of Greater Buffalo	3	4	5	3	3	1	2	2	2	25

Club #	Region	Club Name	Referrals 2012	Referrals 2013	Referrals 2014	Referrals 2015	Referrals 2016	Referrals 2017	Referrals 2018	Referrals 2019	Referrals 2020	TOTAL
25	NE	Jaguar Association of Central New York	6	6	2	2	2	1	2	0	0	21
26	NE	Jaguar Touring Club	6	6	11	6	4	8	5	2	1	49
33	NE	Delaware Valley Jaguar Club	8	12	15	12	14	12	5	4	3	85
40	NE	Nation's Capital Jaguar Owners Club	9	20	13	10	6	8	8	3	6	83
48	NE	Ottawa Jaguar Club	0	7	2	0	0	1	1	1	0	12
52	NE	Jaguar Auto Group	6	7	10	3	1	3	1	0	0	31
67	NE	Capitol Region Jaguar Club of New York					2	1	0	1	1	5
		NE Region Summary	51	93	114	58	48	49	36	31	15	495
9	SE	Jaguar Club of Florida	4	3	5	8	3	3	4	3	3	36
10	SE	South Florida Jaguar Club	9	6	19	11	9	5	7	1	1	68
11	SE	Sun Coast Jaguar Club of Florida	6	10	16	9	5	3	5	3	3	60
12	SE	Virginia Jaguar Club	2	7	8	3	1	2	2	0	0	25
21	SE	Carolina Jaguar Club	7	8	12	5	5	7	1	4	4	53
34	SE	Jaguar Society of South Carolina	8	11	22	10	8	7	5	2	2	75
54	SE	Jaguar Car Club of North Florida	6	8	14	2	2	1	1	3	3	40
55	SE	Music City Jaguar Club	2	3	10	3	5	4	2	1	1	31
56	SE	Smoky Mountain Jaguar Club	5	7	2	2	3	1	1	2	2	25
57	SE	North Georgia Jaguar Club	8	19	15	5	11	10	10	4	4	86
62	SE	North Alabama Jaguar Club	3	9	8	1	2	3	1	2	2	31
68	SE	Jaguar Club of Southwest Florida	1	1	7	3	5	0	4	0	0	21
		SE Region Summary	61	92	138	62	59	46	43	25	25	551
		Member at Large	2	15	39	31	31	24	0	4	5	151
		No referral (insufficient information in request)	1	0	1							

JCNA Future AGM's and IJF's

2021 AGM	Columbia SC,	March 26 to 28, 2021
2022 AGM	Milwaukee, WI. Proposal	March 23 to 26, 2022
2023 AGM	San Francisco, CA.	March 23, 2023
2024 AGM		
2021 IJF	Fort Meyers, FL.	October 20-24, 2021
2022 IJF	Dallas, TX.	October 5-9, 2022
2023 IJF	Santa Barbara, CA.	Oct/Nov 2023
2024 IJF		

Jaguar Clubs of North America

Annual General Meeting, Columbia South Carolina

August 28, 2021

INTERNATIONAL JAGUAR FESTIVAL COMMITTEE REPORT

IJF FORT MEYERS FL, OCTOBER 20-24, 2021

Submitted: M. Mark Mayuga, IJF Organizing Committee Chairman

2021 IJF Fort Meyers, FLORIDA

Host Club: JAGUAR Club of Southwest Florida, Phil Mannino IJF Event Chairman

Phil Mannino, 2021 IJF Event Chairperson and President of the JAGUAR Club of Southwest Florida, continues to organize and promote the 2021 INTERNATIONAL JAGUAR FESTIVAL in Fort Myers FLORIDA. He has been successful in acquiring event sponsorships including the JAGUAR LAND ROVER dealer in NAPLES FLORIDA. Phil's IJF committee has been successful in organizing their respective events and chairmanships, co-chairman's, support workers, and equipment have been secured and locations identified with appropriate permits and permissions.

Phil and his events marketing team have been phenomenally successful in promoting the IJF event and subsequent sponsorship dollars have contributed to the IJF budget. Phil understands that monetary help from JCNA and JLR is not likely, and his committee continues to seek financial support and in-kind donations.

The hotel, **SANIBEL HARBOUR MARRIOTT HOTEL RESORT & SPA**, has been helpful during the Pandemic starts and stops and is currently accepting reservations. Phil has also confirmed banquet menus, meeting room reservations, equipment rental, and concours venue location on the hotel grounds.

The challenges of the COVID-19 Pandemic have put a question mark on participation, as folks gradually get back to normal, receiving their vaccinations, and recovering from isolation and lost income. Most recently event registration has begun, and early indicators suggest that participation will be as expected and continues at a steady pace. I suggest that all JCNA Clubs do their best to promote the IJF FLORDIA event. This has been a tumultuous year and I think that we should do everything possible to support the FLORIDA clubs "**come from behind**" efforts to have a successful outcome.

The following reservations, event chairmen, and assistants have been confirmed to date:

HOTEL: 60+ Rooms reserved to date (162 rooms available)

R.E.V.S. MUSEUM TOUR: 45 persons

SUNSET DINNER CRUISE: 76 persons (100 max)

SCENIC TOUR: 20 cars

WELCOME RECEPTION: 80 persons

AWARDS DINNER: 80 persons

POOL SIDE DINNER: 80 persons

FAREWELL BREAKFAST: 60 persons

JCNA CONCOURS: SANIBEL HARBOUR MARRIOTT HOTEL RESORT & SPA
BERKELEY GOUNDS

CAR ENTRY: 14 1st Car CHAMPION, 2 2nd Car Champion, 3 Preservation, 3 Special, 12 DRIVEN, 9 DISPLAY CLASS Total 43 cars

CONCOURS REGISTRATION DEADLINE: SEPTEMBER 30, 2021

CHIEF JUDGE: Craig Kerins, **CONCOURS CHAIRMAN:** Phil Mannino, **JCNA JUDGES:** 20 to date

Scrutineer: Tom Wright

JCNA JUDGES SCHOOL UPDATE SESSION: July 10, 2021, Completed

RALLY MASTER: Dave Millagen (JCSWF), **RALLY ASST:** Jay Hixson (JCOF)

CAR RALLY ENTRY: 8 cars

SLALOM STEWARD: John Dent (JCSWF), **SLALOM ASST:** Ian Crawford, Tom Wright II

SLALOM ENTRY: 9 cars (25 max.)

SCENIC TOURING CHAIRMAN: John McCarthy (SCJC) 18

IJF EVENT MAGAZINE: Phil Mannino Editor/Producer **Going to print beginning in August**

COMMITTED EVENT SPONSORSHIPS:

JAGUAR LAND ROVER of NAPLES FLORIDA (Premier Sponsor)

CR-14B

MOSS CLASSIC JAGUAR (Presenting Sponsor)

HAGERTY INSURANCE (JCNA Rally Sponsor)

SNG BARRATT

WELSH ENTERPRISES (Driven Div. Trophies)

MUNCIE IMPORTS AND CLASSICS (Slalom Sponsor)

JAGUAR CLUBS OF NORTH AMERICA (\$2500 promised)

CLASSIC SHOWCASE

NEXT LEVEL DETAILING

XKS MOTORSPORT

SPONSORSHIP SUPPORT: \$20,500.00

The above information is current as of July 12, 2021, 2021.

CONTACT:

Phil Mannino, IJF FLORIDA CHAIRMAN, President JCSWF

Contact: philmannino2@gmail.com, (407) 312-0218 cellphone

###

International JAGUAR Festivals (in planning):

IJF 2022, October

City of Frisco or City of Grapevine, Texas

HOST CLUB: Jaguar Owners Association of North Texas

CONTACT: Dave Mc Dowell, Chairman, xjjags@gmail.com

Event partners: San Antonio Jaguar Club (JCNA Rally)

Events for consideration: Rally of North Texas area, Tour of Texas Motor Speedway (NASCAR & INDY CAR), Dallas Cowboys training camp, Cowboys AT&T Stadium, JCNA SLALOM, JCNA Sanctioned Concours, TEXAS theme banquet with traditional TEXAS BBQ and entertainment

INFORMATION TO COME

IJF 2023, October/November

City of Santa Barbara, California

HOST CLUB: Jaguar Owners Club Inc., Los Angeles

CONTACT: M. Mark Mayuga, Chairman, markmayuga@verizon.net

Event partners: San Diego Jaguar Club, Jaguar Associate Group,
Inland Empire Jaguar Club

Event Venues: Hilton Santa Barbara Beachfront Resort, Santa Ynez Valley
Airport, HOPE Ranch, Montecito, Goleta, Solvang

Events: JCNA Concours, JCNA Slalom, JCNA Rally(twilight), wine tours
and tastings, themed banquets, silent auction, live
entertainment, seminars, tours of historic Santa Barbara

Event Sponsorships: XKS MOTORSPORT, CLASSIC SHOWCASE,

MOSS MOTORS, JLR of Santa Barbara, HILTON HOTELS



AGM 2022 SCHEDULE
Milwaukee, Wisconsin
March 23-26, 2022

St. Kate's - The Arts Hotel 139 East Kilbourn Ave.
\$155.00/night Group Rate.

Located on Milwaukee's Riverwalk providing convenient access to restaurants, shopping, and activities.

Thursday, March 23rd

5:00 – 9:00 pm Board of Director Dinner

Friday, March 24th

7:00 – 8:00 am BOD Breakfast at St. Kate
8:00 – 3:00 pm BOD Meeting at St. Kate's Lunch at 12:00 pm
5:00 pm – 8:00 pm Welcome Reception

Saturday, March 25th

7:00 – 8:00 am Breakfast for Registrants
8:00 am – 3:00 pm Annual General Meeting (and Registrant Lunch)
3:00 – 4:00 pm Workshop TBD
4:00 – 5:00 pm Workshop TBD
6:00 pm Cocktail Hour
7:00 pm Dinner, Speaker TBD, and JCNA Annual Awards

Sunday, March 26th

7:00 – 8:00 am Farewell Breakfast
8:00 – 10:00 am BOD Meeting

Jaguar Clubs of North America

Annual General Meeting, Columbia South Carolina

August 28, 2021

INTERNATIONAL JAGUAR FESTIVAL ORGANIZING COMMITTEE REPORT

UPDATE: 2022 and 2023 International JAGUAR Festivals

Submitted: M. Mark Mayuga, IJF Organizing Committee Chairman

International JAGUAR Festivals (in planning)

IJF 2022 TEXAS

Fort Worth, Texas

HOST CLUB: **Jaguar Owners Association of North Texas (JOANT)**

CONTACT: J.J. Keig, SCRDR, skyliner01@live.com

Event partners:

San Antonio Jaguar Club (JCNA Rally)

Jaguar Club of Austin (Judges)

Jaguar Club of Houston (Judges)

Event Date: October 5-9, 2022

Event Locations: The Greater Dallas-Fort Worth area

International Jaguar Festival Texas Style - 2022 update

The **International Jaguar Festival Texas Style** continues to be on track to be held in the Dallas / Fort Worth, Texas area in October 2022. The Jaguar Owners Association of North Texas (JOANT) will be hosting this event with participation by all four Texas JCNA clubs.

Come enjoy comfortable North Texas fall weather with average temperatures from 58 degrees to 78 degrees and sunny skies.

Our host hotel will be the 280 room **Marriott Hotel and Golf Club** located on Champions Circle in **Fort Worth**, Texas.

“Located in a scenic setting on the outskirts of Fort Worth, Dallas/Fort Worth Marriott Hotel & Golf Club at Champions Circle provides an ideal atmosphere with a championship golf course, elegant rooms & modern meeting spaces. Check out their new event barn, The

Paddock. The hotel is adjacent to Texas Motor Speedway, within walking distance to BigShots Golf and just a short distance north of popular attractions including Sundance Square & the Fort Worth Stockyards.”

Hotel rates are anticipated to be **\$135-\$170/night** plus taxes and fees.

Additional hotels, restaurants and shopping opportunities are nearby.

The 2022 IJF will include sanctioned Concours, Slalom and Rally events. Plus opportunities to experience local Texas flavor.

IJF Concours: Marriott Hotel and Golf Club resort.

Concours Chair: Don Marpe

Chief Judge: **Dave McDowell**, supported by a special “Heritage” Judging Committee comprised of experienced Jaguar judges and restorers representing all four Texas JCNA clubs.

Slalom: Texas Motor Speedway (TMS), home of annual NASCAR and Indy Car races, is located a short four-minute drive from the Hotel.

“Located on approximately 1,490 acres in Fort Worth, Texas, TMS is a 1.5-mile, lighted, banked, asphalt quad-oval superspeedway, with an infield 2.5-mile road course, and a 4/10-mile, modern, lighted, dirt track facility. TMS is one of the largest sports facilities in the United States with some of the most modern and extensive infield media centers, garage and fan-zone entertainment facilities in motorsports.”

A JCNA sanctioned slalom course will be staged in the paved infield area within close proximity to TMS services. In addition, an on-track driving opportunity will be provided around the 1.5 mile track. Let’s see how our Jaguars fair on the high banked oval.

Slalom Chairs: J.J. Keig, Richard Wright

Rally and Scenic Drive: Join us for a drive in the countryside and experience north Texas’ beautiful back roads, landscape, and lake views.

Our JCNA sanctioned time, speed, distance event will be managed by the San Antonio Jaguar Club. The SAJC has conducted annual Rallys in south Texas for the past 32 years. Known annually as the “Rallye to Luckenbach” they are always fun and challenging.

A scenic drive will leave from the Hotel and travel to the “Classic Car Capital of Texas” to experience the Horton Classic Car Collection in Nocona, Texas. While there we will enjoy lunch in historic Nocona and have an opportunity to visit the local brewery and boot factory.

Rally and Scenic Drive Chair: Bryan Sanderford

Rallymasters: Brian Blackwell, Bill Davis, San Antonio Jaguar Club

Additional Opportunities:

Day trip to the historic Fort Worth Stockyards – “Fort Worth is where the West begins, and nothing embodies Western heritage better than the Fort Worth Stockyards National Historic District. From the original brick walkways to the wooden corrals, every inch of the Stockyards tells the true history of Texas’s famous livestock industry.”

Special sessions on growing your Club’s membership and an update on the Coventry Foundation will be held.

Awards presentations: Join us for a Texas-themed “**Denim and Diamonds Banquet**” featuring local Texas fare. Break out your western boots and hats and experience a “Texas-formal” evening. (Black-tie, cowboy boots, and Jeans)

Sponsorship and Support:

JCNA
Dallas/Fort Worth Jaguar Land Rover Dealerships
Phoenix Insurance/Haggerty.
Moss Motors
Others in process

Anticipated schedule:

October 5-9, 2022

Wednesday, 5th October

Registration opens
Evening Reception

Thursday, 6th October

TSD Rally
Scenic Drive to Historic Nocona, Texas
Horton Classic Car Collection
Brewery Tour

Friday, 7th October

IJF Concours
Marriott Hotel and Golf Resort

Saturday, 8th October

Slalom event at TMS
Texas Motor Speedway track run
Texas-themed Awards dinner

Sunday, 9th October

CR-14D

Breakfast
Check-out and departure

IJF 2023 CALIFORNIA

City of Santa Barbara, California

DATE: OCTOBER/NOVEMBER 2023

HOST CLUB: **Jaguar Owners Club Inc., Los Angeles**

CONTACT: M. Mark Mayuga, SWRD, markmayuga@verizon.net

Event partners: San Diego Jaguar Club, Jaguar Associate Group,
Inland Empire Jaguar Club

Event Venues: Hilton Santa Barbara Beachfront Resort and Spa, Santa Ynez Valley
Airport, HOPE Ranch, Montecito, Goleta, Solvang, Lompoc

Events: JCNA Concours, JCNA Slalom, JCNA Rally(twilight), wine tours, themed
banquets, silent auction, live entertainment, seminars, tours of historic Santa
Barbara and Montecito Heights

Event Sponsorships: XKS MOTORSPORT, CLASSIC SHOWCASE, MOSS MOTORS,
JLR of Santa Barbara, HILTON HOTELS

Respectfully submitted,

M. Mark Mayuga, SWRD, markmayuga@verizon.net

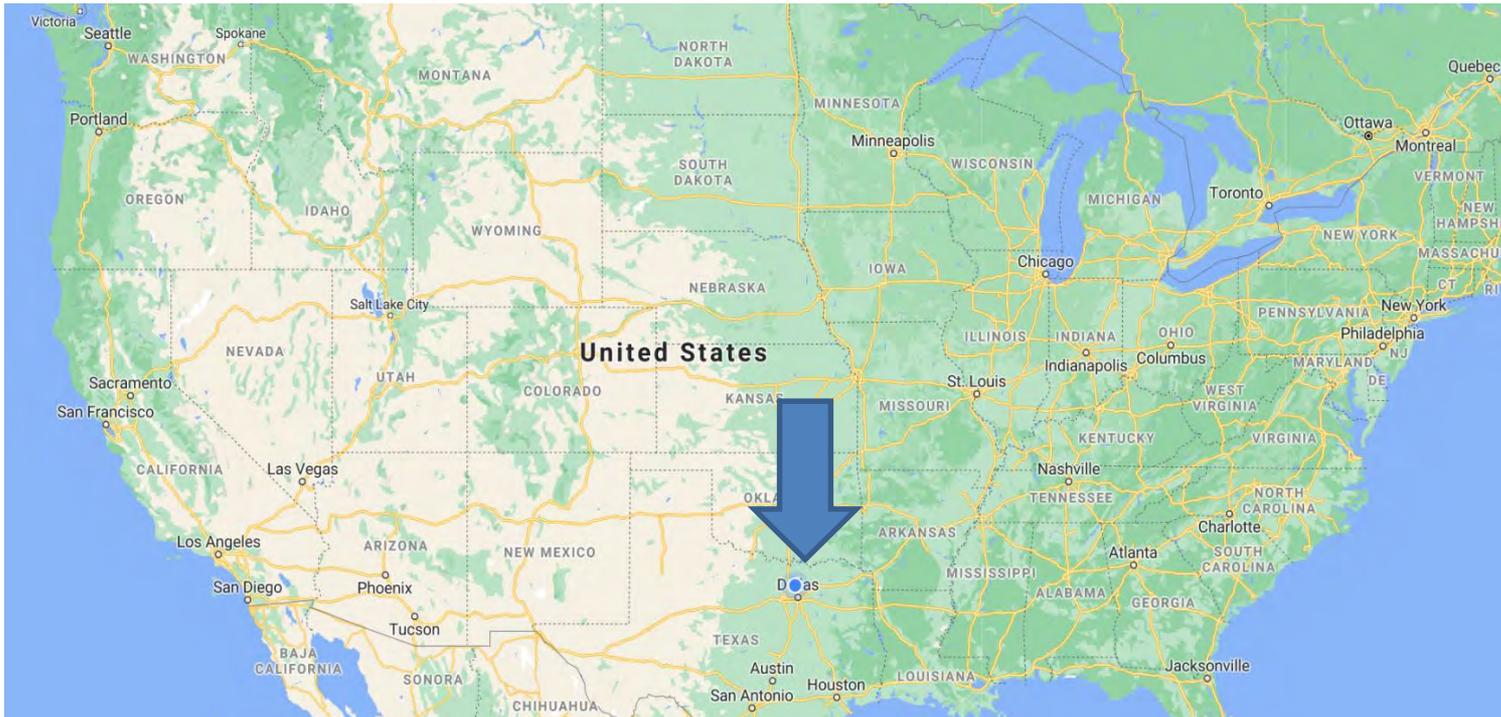
Chairman, IJF Organizing Committee



JCNA International Jaguar Festival Dallas/Fort Worth, Texas

October 5 – 9, 2022

Dallas/Fort Worth is centrally located with excellent travel connections and routes for both road and air.



Host Hotel

**Marriott Hotel and Golf Club at
Champions Circle, Fort Worth, TX**



**Four-star full service hotel that is befitting
the 2022 International Jaguar Festival**

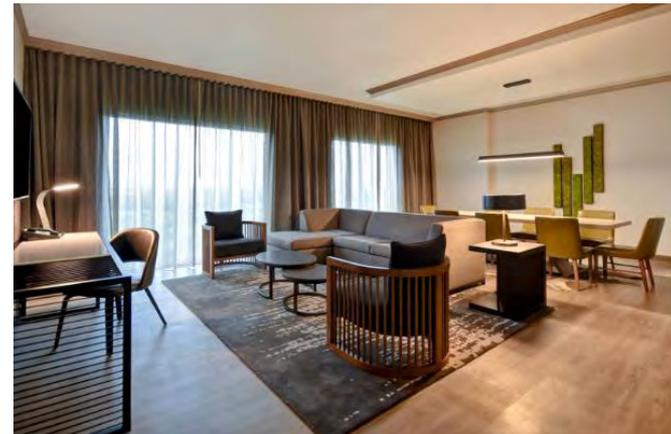
Marriott Hotel and Golf Club

- **Fresh and modern accommodations**

All 280 guest rooms were renovated in 2020



Executive suites available for our special guests



Marriott Hotel and Golf Club

- Unique dining and social areas



Golf Club & Hotel Amenities

18 hole champion golf course



Fitness Center is available

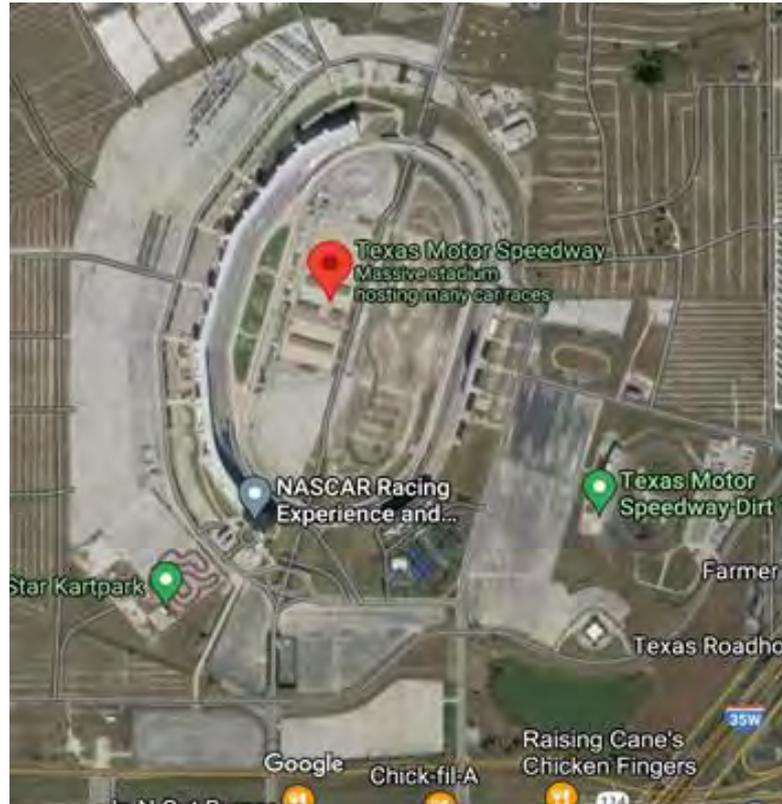


Five day “snapshot”

- Day 1 Oct 5 Wed: **All day** – arrivals / Registration / **Evening** Welcome reception
- Day 2 Oct 6 Thurs: **All day** Escort laps around TMS, Sanctioned Slalom / Historic Grapevine visit, Evening TBD
- Day 3 Oct 7 Fri: **All day** Sanctioned Concours
- Day 4 Oct 8 Sat: **Options** – Scenic Drive / Sanctioned Rallye / Fort Worth Stockyards Tour / **Evening** Dinner banquet and awards, including Guest Speaker from the **Coventry Foundation**
- Day 5 Oct 9 Sun: **Morning** breakfast and departure

Day 2: JCNA Sanctioned Slalom

Texas Motor Speedway



**Infield Slalom course,
Escort laps on race track**

JCNA Sanctioned Slalom

Texas Motor Speedway

Be sure to bring your helmet!!

You can let it all hang out in Texas



Historic Grapevine

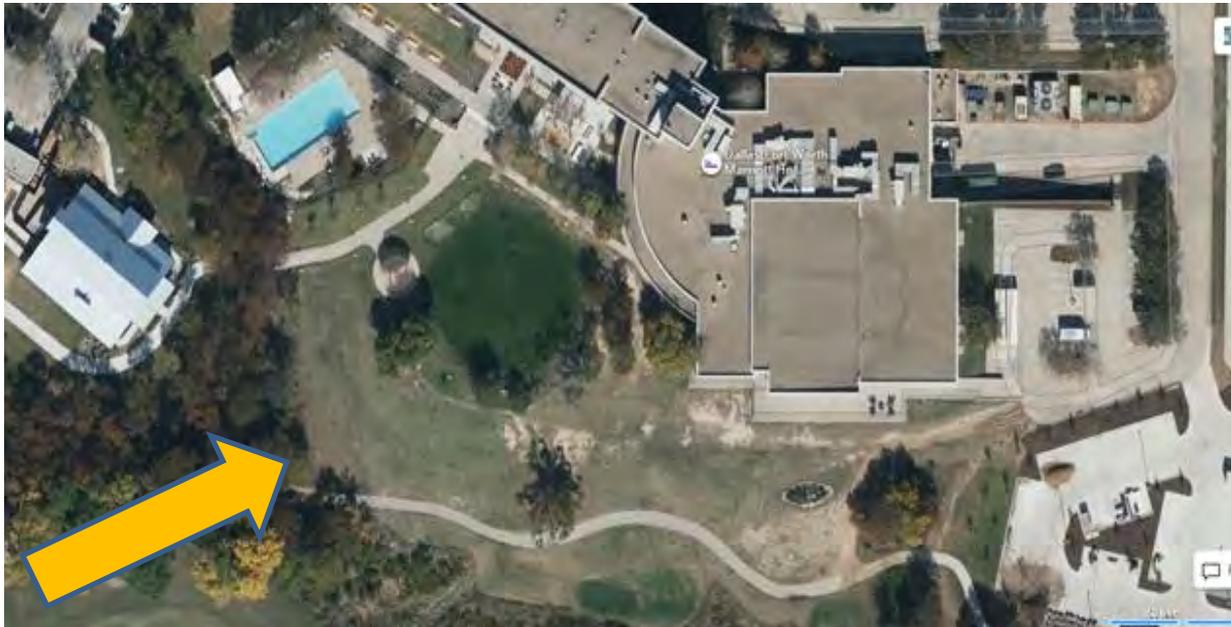
If your not slaloming or Concoours prepping your “cat” may we suggest you visit Historic Grapevine, the wine capital of Texas.



Day 3: JCNA Sanctioned Concours

**The Crown Jewel of any IJF is the
Concours d'Elegance**

**This event will be held on the manicured
grounds of the host hotel/golf club,
adjacent to their outdoor activity areas**



Day 4: Auto Sports

This is the way we ROLL ! ! !

The day splits into three groups with your choice of:

1 JCNA Sanctioned TSD Rallye on the back roads of North Texas

OR

2 Scenic Driving Tour to Nocona Texas to view the Horton Car Museum and Nocona Brewery

OR

**# 3 Tour of Historic Fort Worth Stockyards
(Transportation will be provided.)**

Scenic Drive to Nocona, Texas

- Horton Classic Car Museum
- Nocona Beer & Brewery
- Lunch in Nocona



Historic Fort Worth Stockyards

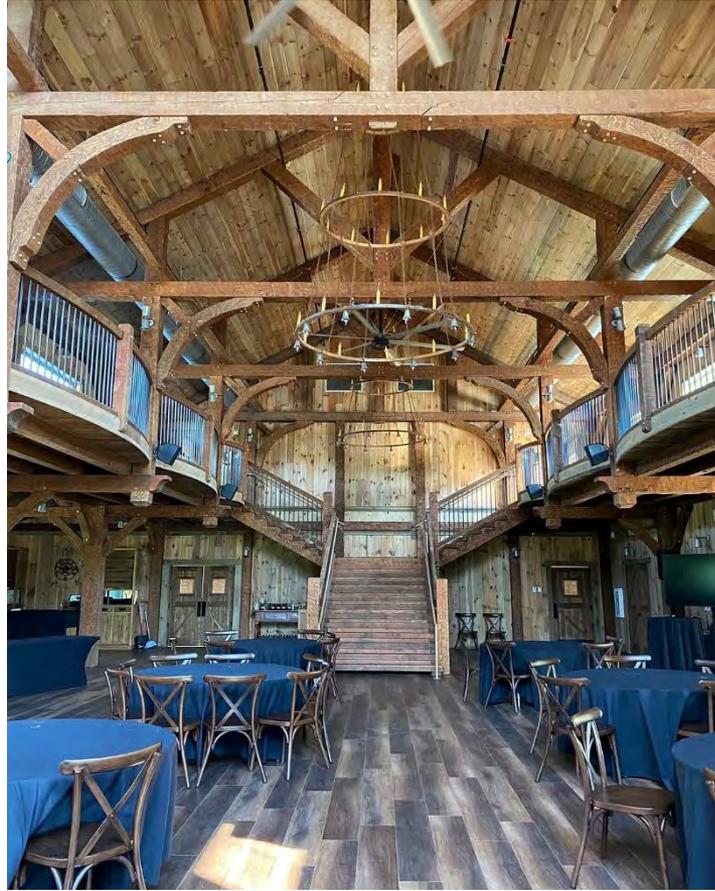
Home of the annual cattle drive highlighting authentic Texas Longhorn cattle. This is the stuff of legends.



Even if you are a “tinhorn” a visit to Leddys boot store is simply not to be missed.



Evening Banquet and Awards



“Texas Formal” dinner and awards to Celebrate the IJF and achievements of honored guests

Day 5: Breakfast and departures



**Creekside Restaurant
Happy Trails to you!**

Special needs, accommodations and requests for our guests

Texas hospitality begins with all efforts to ensure that all attendees at the 2022 IJF are

Welcome, Wanted and Important

This is a commitment by the host JCNA club, **Jaguar Owners Association of North Texas**, and all our Texas sister JCNA clubs to make sure that the needs and comfort of our 2022 IJF attendees are addressed in a timely and gracious fashion. No question or request is too small. Just ask ! !

The Jaguar Owners Association of North Texas is indebted to the following JCNA Texas sister clubs for their generous support of the 2022 International Jaguar Festival:



SAJC, San Antonio Jaguar Club

JCOA, Jaguar Club of Austin

JCOH, Jaguar Club of Houston

JCNA AGM 2023

Jaguar Associate Group – JAG SW05
7/14/21

A promotional poster for the JCNA Annual General Meeting. The background is a sunset view of the Golden Gate Bridge in San Francisco. In the foreground, a silver Jaguar Daimler Double 100 sports car is parked on a grassy area. The text "SAVE THE DATE" is at the top in bold black letters. Below it, "MARCH" is on the left, and "10 - 12, 2023" is in a white box on the right. To the right of the car, the text "JCNA ANNUAL GENERAL MEETING SAN FRANCISCO" is written in bold black letters. At the bottom, there are four logos: a circular gold logo for "JCNA SF AGM" with a bridge icon, the "Jaguar Clubs of North America Inc." logo, the "JAGUAR" brand name with the leaping jaguar, and a circular red logo for "JAGUAR CLUBS OF NORTH AMERICA INC. Since 1957".

SAVE THE DATE

MARCH 10 - 12, 2023

**JCNA
ANNUAL
GENERAL
MEETING
SAN FRANCISCO**

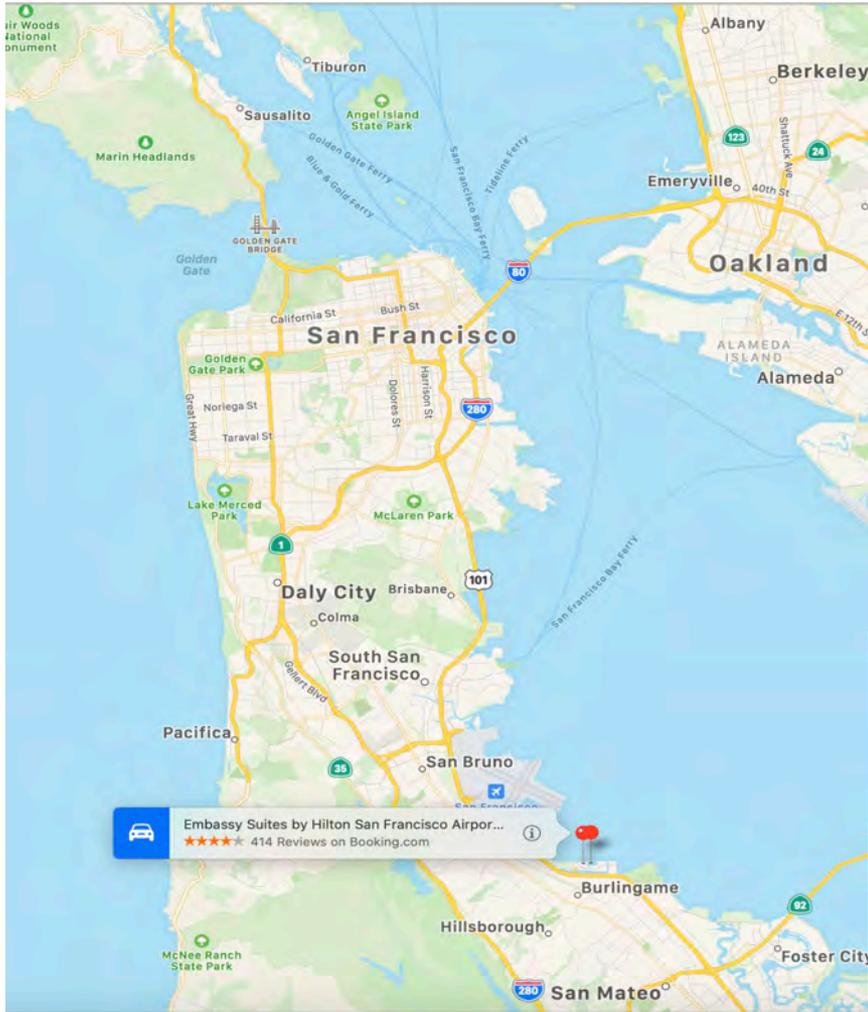
2023 AGM

- Jaguar Associate Group – SW05 proposes to host the 2023 AGM
- Dates March 10th – 12th 2023
- Hotel is **Embassy Suites San Francisco Airport Waterfront.**
- Hotel
 - Hotel is adjacent to San Francisco Bay 2.5 miles from SFO.
 - Located close to San Francisco Airport with shuttle from airport and to BART.
 - Close to Burlingame Mall and downtown San Francisco accessible on BART.
 - Wide variety of locations to visit.
 - Cooked to order breakfast
 - Complimentary evening reception
 - Complimentary overnight parking and wifi.
 - Recently remodeled



2023 AGM
Location on San Francisco Bay waterfront





2023 AGM

- Proposed Activities

- Thursday

- 7pm - Board Dinner

- Friday

- 8am - 3pm Board meeting
 - 4pm - 7pm Visit to motor museum (opt)

- Saturday

- 8am – 2pm AGM
 - 2pm – 4pm Breakout Sessions
 - 11am – 3pm Excursion to local mall or wine-tasting (opt)
 - 1pm -- 5pm Local member's Show and Shine adjacent in waterfront park.
 - 7pm -- Award's Banquet.

- Sunday

- 8am – 11am Board Meeting



Jaguar Clubs of North America

Annual General Meeting, Columbia South Carolina

August 28, 2021

INTERNATIONAL JAGUAR FESTIVAL ORGANIZING COMMITTEE REPORT

UPDATE: 2022 and 2023 International JAGUAR Festivals

Submitted: M. Mark Mayuga, IJF Organizing Committee Chairman

International JAGUAR Festivals (in planning)

IJF 2022 TEXAS

City of Frisco or City of Grapevine, Texas

HOST CLUB: Jaguar Owners Association of North Texas (JOANT)

CONTACT: J.J. Keig, SCRD, skyliner01@live.com

Event partners: San Antonio Jaguar Club (JCNA Rally)

Event Date: Early October 2022*

Events Location: The Greater Dallas-Fort Worth area

International Jaguar Festival 2022 update

The International Jaguar Festival continues to be on track to be held in the Dallas / Fort Worth Texas area in the early part of October 2022. The Jaguar Owners Association of North Texas (JOANT) will be hosting this event with the following activities:

- Outstanding hotel accommodations with reasonable pricing & generous trailer parking
- Fascinating daily and evening events, including a unique Concours, Slalom, scenic tours of the Texas countryside and the opportunity to drive your car on the Texas Motor Speedway – one of the fastest NASCAR tracks in the US –
- Additional events include a Daytrip to the world-famous Ft. Worth Stockyards including the opportunity to watch their incredible cattle drive.
- Specialty activities for all attendees including incredible shopping opportunities, sightseeing, technical events for the mechanically minded and more.
- Special guest bearing tribute to the Coventry Foundation.

- Fine dining, Southern Hospitality, and the uniqueness of the Southwest, *Bring your tux and jeans.*
- HOTEL, Concours, Rally, Slalom, and other social events to be determined after July 2021.

Y'all make plans for the first two weeks in October 2022. This will be Jaguar event that cannot be missed!

**At the time of this update the final date for the 2022 IJF has not been locked in due to the pending schedule of major national sporting events that may be held in the DFW area in October of 2022. As such, we are unable to secure in a specific date currently. It is anticipated that this will be resolved by the end of July 2021 so that a 2022 date can be presented. Thanks to everyone for their understanding and patience.*

IJF 2023 CALIFORNIA

City of Santa Barbara, California

DATE: OCTOBER/NOVEMBER 2023

HOST CLUB: **Jaguar Owners Club Inc., Los Angeles**

CONTACT: M. Mark Mayuga, SWRD, markmayuga@verizon.net

Event partners: San Diego Jaguar Club, Jaguar Associate Group,
Inland Empire Jaguar Club

Event Venues: Hilton Santa Barbara Beachfront Resort and Spa, Santa Ynez Valley
Airport, HOPE Ranch, Montecito, Goleta, Solvang, Lompoc

Events: JCNA Concours, JCNA Slalom, JCNA Rally(twilight), wine tours, themed
banquets, silent auction, live entertainment, seminars, tours of historic Santa
Barbara and Montecito Heights

Event Sponsorships: XKS MOTORSPORT, CLASSIC SHOWCASE, MOSS MOTORS,
JLR of Santa Barbara, HILTON HOTELS

Respectfully submitted,

M. Mark Mayuga, SWRD, markmayuga@verizon.net

Chairman, IJF Organizing Committee

2021 Jaguar Concours Committee Report

Current JCC Membership:

NE Region:	Jim Sambold – Chair	
NW Region:	Les Garbutt	Canadian XK Register
SW Region:	Charlie Hallums	Jaguar Club of LA
NC Region:	Paul Cusato	Jaguar Club of Ohio
SC Region:	Jeff Snyder	Jaguar Club of Austin
SE Region:	Dave Kirkman	North Georgia Jaguar Club
JCRC	Hal Kritzman	Jaguar Club of Southern Connecticut

2020 Activity & Issues Summary:

Due to Covid-19, the 2020 Concours season was extremely limited with only 9 Concours events recorded that became Official. A few clubs tried to reschedule for a later date, only to find that the venue of choice was not available and other suitable venues were also not available. There were a limited number of clubs that were able to conduct a Judge's Training and Testing session via Zoom or other means and a couple that were able to conduct an in-person session while respecting social distancing with limited numbers and masks.

Working in co-ordination with Hal Kritzman, Chair of the JCRC, we continue to field questions from various individuals, new Chief Judges and a fair number of longer-term Chief Judges that indicated the deficiency of familiarity from having read the Judge's Instruction Manual, especially Chapter 3 -- Instructions and General Rules for the Judge.

The most prevalent issues that continue to remain:

- 1.) Training and certification events for currency.
- 2.) Proper recording on the JCNA website for testing and training.
- 3.) Lack of confirming supporting club's Judges for currency in training and testing prior to the date of the relevant Concours.
- 4.) Timely posting of Class results and Judging.

In all cases, after significant investigation, explanations and review, the matters in question were resolved respectfully and event results were accepted for the limited number of events held.

Necessary Actions and Damage Control

There were no actions made to prepare for damage control.

Rule Book additions and Rewrites

Committee support is present for all proposed changes including all instances of replacing the word "will" or "shall" with the word "must."

Support is present from the Concours Committee for the following additional sections:

- A.) Update of Valve Stem Cap variations and Judging Instructions
- B.) Four-way Hazardous Warning Flashers
- C.) Judging requirements for Present and Future EV Jaguar Models

2020 AGM Seminar

A team video presentation by Jim Sambold – Chair of the JCC and Hal Kritzman – Chair of the JCRC was presented on Saturday, March 27th by request of the JCNA Board of Directors as a single segment of the 2020 AGM which was postponed due to the Covid-19 pandemic. The program's main focus discussed the current existing judging rule issues and reporting requirements including the proposed updates to be presented and how they affect the existing and potential new requirements.

The JCRC has prepared a new shorter overview containing just the changes and this PowerPoint presentation will be available for Chief Judges through either Zoom or Free Conference Call and should then be available on the JCNA website.

2021 Concours Season

The 2021 Concours season has started off smooth with little to no serious issues except for one event where a Chief Judge fell short of completing due diligence for assisting club judges' currency prior to the event. Due diligence was completed by JCNA.

New Business

1.) Adoption of New Class for Electric Vehicles and Class Revisions

Chapter 2, Section 2B, Page 11-4

C15/XK: XK and XKR Coupe and Conv. (2007- **2015**) (**2020 AGM**)

C21/P: F-Pace (2016-On). E-Pace, ~~I-Pace~~ (2018-On) (**2020 AGM**)

C22/I: I-Pace (2018-On) (**2020 AGM**)

Use of two man Judging Team as per Driven Class for C22 only. – see JCRC rules proposal for Class C22.

2.) Adoption of use of Electronic Score Sheets for Concours and submission to entrants via PDF in place of paper mailings. See previously submitted **Proposal CR-8F**.

Committee recommendation is to allow clubs to provide electronic copies **in addition to** maintaining current procedure for mailing paper copies for those clubs able to do so.

Respectfully submitted,

Jim Sambold. JCNA JCC Chair

From: Hal Kritzman, Chairman, JCNA Judge's Concours Rules Committee (JCRC)
 Subject: **Summer 2021 JCRC report**

1. JCRC Membership:

<u>Region</u>	<u>Name</u>	<u>Club</u>	<u>Term</u>
NE	Robert Silvestri	Jaguar Club of Southern New England	2021-2023 (2021 AGM)
NC	Mike Korneli	Wisconsin Jaguars Ltd.	2021-2023 (2021 AGM)
NW	Vito Donatiello	Canadian XK Jaguar Register	2021-2023 (2021 AGM)
SE	Craig Kerins	South Florida Jaguar Club	2021-2023
SC	Rufus Cobern	Jaguar Club of Austin	2021-2023
SW	Pete Rieth	San Diego Jaguar Club	2021-2023
Non-Regional Consultants "Emeritus" Dick Cavicke, George Camp and Mike Mueller			

2. JCRC: Activity Summary:

a. Rule Book Administrative Changes, Clarifications, Rewrites and Additions

Following the close of the 2019 Concours season, Steve Kennedy, and I, with input from the members of the JCRC and Jim Sanbold of the JCC, began a page-by-page, line-by-line, review of the rules and protocols as they were written in the 2019 Rules Book with a goal of removing any existing time ambiguities or areas of possible mis-interpretation of the intent or action of the described instructions.

Even after several independent reviews by the members of the JCRC that carried us well into mid-2021, the Rule Book continued to require additional refinements and corrections. As we came closer to our deadline, as a favor to Steve Kennedy, a final edit for language and punctuation was performed by an independent copywriter, who is both an English teacher and an attorney, who specializes in document writing. What has finally been achieved, after this incredible effort, is the current 2022 final version of the Judge's Guide which has been released for an AGM vote of acceptance. Of the 355 rules that have had changes, 65 of those are either new, or have had significant changes. A separate synopsis of those actual rule changes and additions that were not just grammatical, or clarification updates of the existing rules, have been created and made available for distribution.

b. Judge's Test

As a result of the many modifications and additions to the Rule Book, an updated 2022 Judge's Test has been created and will be available to all Chief Judges following the acceptance of the 2022 Judge's Rule Book at the AGM in August 2021.

c. Update of Valve Stem Caps and Judging Instructions

Verification of authentication for several models during their years of production continue to be difficult to acquire. Authenticity allowances will still be made for those models that are still in question.

d. Four-Way Hazardous Warning Flashers

This Operations Verification (OV) function for all model Jaguars shipped to the United States beginning November 1965 and after has been added to the OV section of the Score Sheet. Table G, Found in Chapter 6, now lists suitable deductions for both failure/missing and non-authenticity.

e. Recognition and new Rules & Directives added for both present & future EV Jaguar models

Chapter II, Section 3, now contains information and judging rules to accommodate the growing number of Jaguar's future expected models which will not have Internal Combustion Engines (ICE).

f. Recognition and new Rules & Directives added for "Continuation" Models & "Factory Restorations."

A new Competition Class has been added to Champion/Special Division Classes now as described in Chapter II, Section 5B, with the designation "S4/Continuation" to accommodate the 60th Anniversary Edition E-types, D-types and any other future reconstructions and tributes produced from within the Jaguar Factory.

g. The JCRC is requested to review the rules prohibiting the judging of Jaguar models with mounted Hardtops.

It has been one of the longest standing JCNA Concours Judging rules that hardtops, either after-market or Jaguar accessory, be removed from the entry and its softtop erected before judging can commence. Two questions on this matter were distributed to all members of the JCRC and to the JCC for commentary. The first: should we raise the deduction for a missing soft-top from 10 points to 20 points to be more in line with the total deductible points provided for fit, finish and non-authenticity? The second: should the existing prohibition be removed, and vehicles be judgeable with a hardtop in place? The first was unanimously responded to in the affirmative. The second was virtually responded to in the negative and was, therefore, rejected for further consideration. Two strong arguments against removing the prohibition were discussed. First, there is no known occurrence of a Jaguar OTS that was ever factory delivered with a hardtop in place or with a "soft-top delete" option and second, such an update would also violate an important, existing Concours rule that requires that an optional item be removed before judging commences that would prevent the direct viewing or access to a judged component. An example of the latter would be factory or aftermarket cover rugs which, if not removed, would make judging the affixed factory rugs impossible.

h. JCRC is requested to review the concept of providing a fill-in form on the reverse of a judge's JCNA membership card for for the CJ of the member's home club to validate current certification status.

This request was considered because access to a club's judging pool is still restricted and not electronically accessible to other than those so empowered by their club positions or functions within JCNA. This concept was rejected on several sound arguments which included cost and its limited application and questionable effectiveness. The current method to verify a guest judge's certification status is first to contact the CJ of the guest judge's club. If that option is not viable, then the directive is to contact a JCNA official with full membership access such as George Camp, Jim Sambold or Jack Humphrey, and request the required validation information. This current method will continue to be the procedure for guest judge validation.

3. JCRC Membership Renewals

Both Bob Stevenson and Terry Sturgeon, NC and NW members on the JCRC respectively, requested that their positions be filled by others. With the assistance of the NC and NW Regional Representatives, those posts are now filled by Mike Konneli (NC) and Vito Donatiello (NW). As I requested to the BOD, the NE Region now has a separate Member Representative on the JCRC that has been filled by Robert Silvestri.

Due to the current difficulty to fill positions on the JCRC and the effects of the Covid 19 over the last 2 years on club activities, I am requesting the BOD to sanction all 5 JCRC members continue in their posts, as long as they are willing, until 2023 rather than continuing to stagger appointment renewals as was required in the past.

4. After the AGM, it is hoped that Steve Kennedy and I can create and provide to all CJ's a Powerpoint Presentation which they can use to present and teach more efficiently the New Concours Rules during their 2022 Judge's Seminars.

It is currently a work in progress.

Respectfully submitted,
Hal Kritzman, JCNA Chief Judge
Chairman, JCNA JCRC

2022 Rule Book Actual Rule Changes Synopsis As of Tuesday, July 13, 2021, 7:49 PM

Of the 355 rules that have had changes, 65 of those are either new or have had significant changes and are so indicated by highlighted boxes.

Preface, Page xx

These rules have been revised and approved, over the years, by club delegates at the Annual General Meetings (AGM). Beginning in 2003, new rules and/or rule changes were proposed by the Judges' Concours Rules Committee (JCRC) and ratified by the AGM delegates. ~~New or revised rules adopted at an AGM become effective immediately only when passed by a 2/3 majority, (2004 AGM) otherwise they become effective the following year.~~ **New or revised rules adopted at an AGM become effective on January 1st of the following year. (2021 AGM)**

Preface, Page xx

Note: There is also a duplicate sentence at the bottom.

Reintroduction of failed rule proposals is prohibited for three years. Members wishing **wanting** to have rule changes considered at the AGM ~~should~~ **must** first propose the change to their regional Judges' Concours Rule Book Committee representative for consideration. These representatives are listed on the JCNA website, www.jcna.com . **(2021 AGM)**

~~Members wanting to have rule changes considered at the AGM should **must** first propose the change to their regional Judges' Concours Rule Book Committee representative for consideration. These representatives are listed on the JCNA website, www.jcna.com .~~ The form for presenting such requests is entitled Request for Competition Rules Change Form and is found in the Library section of the website. **(2021 AGM)**

Introduction, Page xxi

In the event that mandatory rule[s], as set forth in the current rule book, are violated or infraction[s] occur, they will each be reviewed on a case by case basis, by the JCC, JCRC and BOD and may result in any one or more of the following action[s]: (2021 AGM)

- a. **Individual scores may be revoked (2021 AGM)**
- b. **All cars judged by a particular Judge or Judging Team may have their scores revoked. (2021 AGM)**
- c. **If operational protocols of the event are not followed, the entire concours may be invalidated. (2021 AGM)**

Note: Non-cooperation by an Entrant during the process of judging the Entrant's vehicle may result in the Entrant's individual score being revoked. (2021 AGM)

In order to promote uniformity of judging at JCNA sanctioned Concours d'Elegance competition events, to offer organizational advice to Concours Chairpersons throughout North America, and to make the JCNA Official Concours d'Elegance Rules available in written form to all Jaguar enthusiasts, the 1975 JCNA Concours Committee compiled the first edition of this Rule Book.

Only the most current edition of the Rule Book is to be used in operating and judging any JCNA Sanctioned Concours. The rules are mandatory for all events leading to the North American JCNA Concours d'Elegance Division Championships.

Have a good Concours year,
Les Hamilton, 2021-2022 JCNA President (2021 AGM)

Chapter I, B4, Page I-2

4. Obtaining a Sanction

No less than ~~two (2)~~ four (4) months prior to your event, you may submit a request for sanction and validation from the JCNA Concours Committee. (2021 AGM)

You must submit a request for sanction and validation from the JCNA Concours Committee no less than four (4) months prior to your event.

A sanction will ~~can~~ be granted on requested date subject to: (2021 AGM)

Chapter I, B4e, Page I-2

e. Concours Sanctioning and online Judge Roster/List

Concours sanctions requested will **can** be granted **only** if the requesting club's JCNA online Judge Roster/List verifies that:

- it **currently** has listed a Chief Judge, **whether it is a guest Chief Judge from another affiliated JCNA club or a Chief Judge selected from within the host club's membership** an active Judge Training Program,
- **an active Certified Judges' School** and eight (8) or more Certified Judges. (See the online sanction request instructions for additional information.)
- **and has secured a team of at least three (3) JCNA Certified Judges and a sufficient number of additional Certified Judges for the number of cars expected with reference to the club's previous Concours history or a conservative assumption based on the Chief Judge's personal experience.** (2021 AGM)

Chapter I, B4f, Page I-3

f. Notifying the Chief Judge of the Assisting Club

The Chief Judge(s) of the assisting club(s) must be notified that a member of their certified judging team is being utilized at another club's Concours in order for them to obtain credit for their service. The Judge's certification can be verified by contacting the Chief Judge of the guest Judge's club or by contacting the JCNA administrator at 888-258-2534, Extension #9. (2021 AGM)

Chapter I, B4g, Page I-3

g. Updating Judge's Status (2021 AGM)

If the Judge's status must be updated to conform to sanction requirements, it must be updated no less than 30 days prior to the date of the Concours event and the Concours Committee Chair must be notified this has been completed. (2021 AGM)

Conflicts will **must** to be referred to the appropriate Regional Directors. Avoid commitments involving financial penalties until a sanction is granted. (2021 AGM)

Chapter I, E, Page I-4

E. INSURANCE

Jaguar Clubs of North America, Inc., purchases, as an element of JCNA membership, a blanket coverage for the Corporation, its officers, its members, and all affiliated clubs' officers and members covering General Liability.

Jaguars entered in a sanctioned JCNA Concours d'Elegance must be covered by a current standard motor vehicle liability insurance policy. Each Concours Registration Form shall **must** have a "Release of Liability" statement signed by the Entrant. (2021 AGM)

Chapter I, E, Page I-4

E. INSURANCE & RELEASE OF LIABILITY STATEMENT

Jaguar Clubs of North America, Inc., purchases, as an element of JCNA membership, a blanket coverage for the Corporation, its officers, its members, and all affiliated clubs' officers and members covering General Liability.

Jaguars entered in a sanctioned JCNA Concours d'Elegance must be covered by a current standard motor vehicle liability insurance policy. Each Concours Registration Form shall must include the following "Release of Liability" signed by the Entrant. (2021 AGM)

Release of Liability

JCNA Event Participation: It is an Entrant's privilege to participate in any JCNA sanctioned event held by any JCNA affiliate upon executing proper registration forms and paying published entrance fees. Each affiliate shall be responsible for granting entry privileges to each Entrant on an individual basis.

In consideration of the privilege to enter and participate and intending to be legally bound, I, for myself, my heirs and assigns, release, hold harmless, waive, discharge and covenant not to sue Jaguar Clubs of North America, Inc., Jaguar Land Rover North America LLC, and the affiliated JCNA group and its directors, officers and agents presenting this Event, from any and all liability for injuries, damages, losses, or claims, including negligence, arising from my entry, attendance, or participation in this Event. I am signing this agreement freely and voluntarily, and intend by my signature to be a complete and unconditional release of all liability to the greatest extent allowed by law.

Signature of Entrant _____ Date _____

Insurance Company: _____

Policy Number: _____ Policy Eff. or Exp. Date: _____

(Note: If the Policy Exp. Date is sooner than the event, please provide renewed Exp. Date before the event)

If the Entrant is not a JCNA Member, then the Special Event Non-Member Registration Form must be either downloaded from the JCNA web site or used as shown on page I-6, filled out and sent to JCNA along with the non-Member's check for \$20.00 within 72 hours after the end of event.) (See Chapter IV, A3, Note, IV-2). (2021 AGM)

You are either to incorporate the above statement in your registration form or, for your convenience, you can go to the Concours Page of www.jcna.com and download the "Entrant Registration Form", which contains the Release of Liability, and have each Entrant sign.

Clubs are only to use the approved language.

Chapter I, F, Page I-4

F. ONLINE EVENT REGISTRATION

Clubs must use the Release of Liability statement exactly as written above.

In lieu of a signed paper document, the following statement must be included immediately after the Release of Liability:

I HAVE READ, UNDERSTAND AND AGREE TO THE RELEASE OF LIABILITY.
That statement must be in bold type and a font larger than the Release of Liability statement.

A checkbox (or similar method) must be provided for the entrant to explicitly indicate agreement with this statement.

**Jaguar Clubs of North America, Inc.
Special Event Non-Member Registration Form**



This form must be executed and fees paid by all **non-JCNA** members prior to registering and participating in any JCNA Sanctioned Event. One \$20.00 fee covers all competitions held during this event (i.e., rally slalom & concours). Special Event Membership permits entrant to compete for Local Event awards but not for National Event Awards. **This form, along with the payment, must be sent to the JCNA Administrator within 72 hours after the event.**

Event name:				Event date/s:	
<small>JCNA Host club collecting \$20.00 Non-member fee:</small>					
Participant:	First and Last Name (Please print)				
Co Participant:	First and Last Name (Please print)				
Address:					
City:					
State/Province ZIP					
Home Phone:					
Cell Phone:					
Work Phone:					
Year:	Make:	Model:	XK, E-Type, Saloon		
Body Style:	Coupe, Conv, OTS				

Special Event Non-Member Release of Liability

JCNA Event Participation: It is an Entrant's privilege to participate in any JCNA sanctioned event held by any affiliated JCNA group upon executing proper registration forms and paying published entrance fees. Each affiliate shall be solely responsible for granting privileges to each Entrant on an individual basis.

In consideration of the privilege to enter and participate and intending to be legally bound, I, for myself, my heirs and assigns, release, hold harmless, waive, discharge and covenant not to sue Jaguar Clubs of North America, Inc., Jaguar Land Rover North America LLC, and the affiliated JCNA group and its directors, officers and agents presenting this Event, from any and all liability for injuries, damages, losses, or claims, including negligence, arising from my entry, attendance, or participation in this Event. I am signing this agreement freely and voluntarily, and intend by my signature to be a complete and unconditional release of all liability to the greatest extent allowed by law.

Signature	Date
-----------	------

Chapter I, G, Page I-7

G. RECORD RETENTION

Paper entry forms and digital entry records must be retained for three years following completion of the events. (2021 AGM)

Chapter II, Section 1, A5d, Page II-1

d. Special Division Equipment Functionality

Special Division Class S2/MOD, Modified, must be equipped with **a** functional horn, headlights, tail lights, brake lights, parking lights, license plate lights, back-up lights and turn signals appropriate to the vintage. (2021 AGM)

Note: When items are removed, to be counted as a deductible item, any evidence of their prior existence must not be visible. (2021 AGM)

Chapter II, Section 2, B, Page II-4

C21/P: F-PACE (2016-On), E-PACE, I-PACE (2018-ON) (2021 AGM)

C22/I: I-PACE (2018-On) (2021 AGM)

Chapter II, Section 3, A, Page II-6

SECTION 3 - OTHER CHAMPION DIVISIONS (2021 AGM)

A. Electric Vehicle-Champion Division Judging (2021 AGM)

For Champion Division Electric Vehicles, only two Certified Judges are required to judge the cars exterior and interior. As some electric vehicles may technically have two boots (trunks), the Interior Judge will judge both boot areas. (2021 AGM)

Note: The two-person Driven Division Judges may be suitable for judging the interiors and exteriors of electric vehicles. (2021 AGM)

Chapter II, Section 3, B, Page II-6

B. Electric Vehicles Accessories (2021 AGM)

Electric vehicles accessories may include, but are not limited to:

- 1. 110v Home Charging Cable and heavy plastic stowage bag**
- 2. Tool kit including jacking equipment and tow-eye bolt(s)**
- 3. Either a spare tire or the Tire Repair System is included, as one replaces the other**
- 4. For the I-Pace, if a spare wheel is included, the cargo rack in the boot is not available, as one replaces the other (2021 AGM)**

Chapter II, Section 4, A1a, Page II-6

1. Authenticity Exceptions

Driven Division Entries are allowed certain authenticity exceptions without penalty. No other items qualify for this exception!

a. Tires

Any type or profile tires, of original inside diameter, are acceptable. Road tires must be of matching size type, and make/brand. **An exception to this rule occurs with some of the newest cars, where the front and rear tires may be a different size. (2021 AGM)**

Chapter II, Section 4, B, Page II-8

D11/XK: XK and XKR Coupe and Conv. (~~2007-On~~) (2007-**2015**) (2021 AGM)

D16/P: F-PACE (2016-On), E-PACE, I-PACE (2018-ON) (2021 AGM)

D17/I: I-PACE (2018-On) (2021 AGM)

Chapter II, Section 5A, Page II-9

SECTION-4 5 - SPECIAL DIVISION (2021 AGM)

A. SPECIAL DIVISION GENERAL SPIRIT

Special Division is intended for factory and non-factory-prepared competition and limited production Jaguars; production Jaguars privately prepared for competition; modified production Jaguars, and Jaguar powered vehicles with replica Jaguar bodies. The interior, exterior, engine compartment, and boot of Special Division Entries are judged only for condition and cleanliness, NOT for authenticity.

Factory-prepared “Continuation Vehicles” must be judged by the same standards as similar vehicles in Champion or Driven Division cars in accordance with Note 5 below. (2021 AGM)

Chapter II, Section 5B, Page II-9

B. SPECIAL DIVISION CLASSES

S1/PD **Note 1:** Factory-produced and prepared Competition Jaguars, Factory-sponsored Competition and Limited Production Jaguars.

Note 2: Production Jaguars privately prepared and modified for competition.

S2/MOD **Note 3:** Modified.

S3/REP **Note 4:** Replica (non-production, Jaguar powered).

S4/CONT Note 5: Continuation Vehicles, (See Note 5) (2021 AGM)

Chapter II, Section 5, B, Note 5, Page II-11

Note 5: Factory-Prepared Jaguar Continuation Vehicles (2021 AGM)

- a. **This class is for factory-prepared Jaguar Continuation Vehicles that are created to their original Specifications for future generations of enthusiasts and collectors, and were originally purchased new directly from Jaguar Classic.**
- b. **Continuation Vehicles in this S4 Class include, but are not limited to, the following:**
 - 1. **Six (6) Lightweight E-Types produced in 2014-2015.**
 - 2. **Nine (9) XKSS produced in 2017-2018.**
 - 3. **Twenty-five (25) D-Types that include both the 1955-specification Short-nose and the 1956-specification Longnose bodywork.**
 - 4. **Limited edition C-Types.**
 - 5. **Six (6) limited edition matched pairs of ‘9600HP’ and ‘77RW’ – inspired E-Type restorations, known as the “E-Type 60 Collection”, from March 2021.**
 - 6. **Series 1 E-Types from the “Reborn Programme”.**
- c. **All Entries in S4/CONT will have their interiors, exteriors, engine compartments, and boots judged for original specification, condition, and cleanliness.**
- d. **Regardless, Continuation Vehicles that have been modified to the extent of having 40 points of deduction from factory specifications, must be in S1 with a log book or S2/modified.**

Chapter II, Section 6, Page II-12

SECTION 6 - OTHER DRIVEN DIVISIONS (2021 AGM)

Electric Vehicle-Driven Division Judging (2021 AGM)

For Driven Division, Electric Vehicles, the Exterior Judge will judge the vehicle in the same manner as other cars. The Interior Judge must not judge the forward boot area or the rear boot if it is a sedan. For vehicles in which the boot area is part of the interior, such as SUV’s, if the boot area is not covered by a factory original ridged cargo cover suspended by lanyards, it must be judged. (2021 AGM)

*Chapter III, C3b, Page III-2***3. Chief Judge Responsibilities**

The Chief Judge is responsible for:

- a. Recruiting local club members to be trained and serve as Judges.
- b. Conducting Judges' Training Sessions. A Judges' training and refresher session must be scheduled and conducted annually at least two weeks prior to the Concours. The session ~~should~~ **must** include Judges' protocol, practice judging, authenticity, rule changes, lessons learned and a Rule Book review. The **current** JCNA Judge's Test ~~may~~ **must** be given to those seeking initial certification or certification renewal. **Those seeking to renew their certification, but who cannot attend the class, must then take the test in accordance with Chapter III, D4, Page III-5. (2021 AGM)**

Note 1: Some clubs that do not have a Chief Judge of their own ~~may~~ **must** select a Chief Judge from another club to officiate at their Concours and/or to conduct Judge training. (2021 AGM)

Note 2: If the Chief Judge serves as an active Concours Judge, ~~he/she~~ **the Chief Judge** must observe all rules regarding the avoidance of conflict of interest. If the Chief Judge has a Jaguar entered in the competition, ~~he/she~~ **the Chief Judge** ~~should~~ **is not to** handle the completed score sheet for ~~his/her~~ **that or any other Jaguar in the same class** ~~own Jaguar~~ prior to the announcement of Concours results. (2021 AGM)

*Chapter III, D3, Page III-4***3. Acknowledgement and Verification of Certification (2021 AGM)**

To verify a guest Judge's certification, contact the:

- The Judge's Chief Judge
- The JCNA administrator at 888-258-2534, Extension #9, admin@jcna.com
- The chairman of the Jaguar Concours Committee, jcc@jcna.com
- The JCNA webmaster, webmaster@jcna.com

Confirm the above contact information in the latest Jaguar Journal.

Note: All of the Judges, listed on any given club's Judge Roster, must have a Home Club JCNA number which confirms that they are current JCNA members.

Chapter III, D4a, Page III-5

a. The period of certification for ALL Judges will is be based on both a 1-year (12 consecutive months) for annual testing and a 3-year (36-consecutive months) cycle for attending a Judge's School. Year one (1) of the Judge's School shall be considered the year in which the school has been last attended, either in person or by current-day technology, and recorded, followed by two (2) consecutive calendar years (24 months). The JCNA website is the official point of record of a Judge's certification in determining the currency or non-currency of any Judge's status in any given competition year. (2021 AGM)

Chapter III, D4b, Page III-5

b. Judges will be are required to complete the current Judge's Test annually, prior to judging at any JCNA sanctioned Concours event in any given competition year and attend a Judge's School at least once each 3-year period (year school was last attended plus 2 calendar years, following the last recorded Judge's School attendance on the JCNA website). Judges that have completed and passed the current Judge's Test but have not attended a Judges' School in the required 3-year (36-month period) will be will no longer be certified for judging. (2021 AGM)

Chapter III, D4c, Page III-5

c. If a Judge's certification has lapsed, and a waiver to this policy is requested, it must be submitted to the Concours Committee two (2) weeks prior to the date of the event, giving just cause, including any and all supporting documentation and alternative options to be considered. The waiver applies only to the specific date and event requested and does not carry forward for any other additional event(s). The requesting Chief Judge must receive an approval from the Concours Committee for any such waiver prior to the event. The Judge does not have to serve as an apprentice and does not receive an automatic renewal of certification because of said approved waiver. Re-instatement of certification will not occur until the current training and testing have been completed. (2021 AGM)

Chapter III, D4d, Page III-5

d. If the Judge's Test is completed in absentia from a scheduled Judges' School, it must be returned to the club's Chief Judge to be scored and the passing date recorded on the JCNA website by the Chief Judge or his/her their designee prior to that Judge participating in a current or future JCNA sanctioned Concours event in order to maintain their certification and to be fully qualified to judge at that particular event. (2021 AGM)

Chapter III, D4e, Page III-5

- e. All Judges' certifications expire on December 31st of each year. The Judge's certification is renewed on the date in any given year when the Judge has successfully taken and passed the current year's Judge's Test and has met the Judge's School attendance requirement. (2021 AGM)

Chapter III, D4f, Page III-5

- f. The Chief Judge, or their designee, will is required to maintain test dates, training dates, and Judge participation records on the JCNA web site. Once a Judge has been certified or re-certified, the Chief Judge or his/her their designee, must update the list of currently certified Judges on the club's JCNA web page. (2021 AGM)

Chapter III, D4g, Page III-5

- g. Should any When a Judge is be unable to meet all renewal requirements, the Chief Judge will must decide whether to extend or rescind their certification based on their individual situations and experience level. The Chief Judge must contact and justify to the Concours Committee, two (2) weeks prior to the event, why the request for approval is needed for a non-currently Certified Judge. (2021 AGM)

Chapter III, D4h, Page III-6

- h. A passing grade, for the Judge's Test, requires answering at least 45 of the 50 questions correctly. Judges who fail the test may take it again on their own in accordance with D4c above. If on review, the Chief Judge determines the current test taken in absentia by a previously Certified Judge has not received a passing grade, the Chief Judge must contact the submitting Judge and discuss any failed questions. The Chief Judge, if satisfied, following the review that the Judge has now demonstrated a clear understanding of the failed questions, the Judge must be considered having passed the test. (2021 AGM)

Chapter III, D4i, Page III-6

- i. The Chief Judge should **must**, if possible, contact the submitting Judge to update his **that Judge's** knowledge of those rules or protocols that were covered by the questions incorrectly **answered**. **The Chief Judge, if satisfied, following review, that the Judge has demonstrated a clear understanding of each of the failed questions and their correct answers, may must consider the test as passed. If the Chief Judge does not feel that the Judge has a clear understanding of all of the proper answers for the test questions, the Chief Judge may must deny certification to the Judge and request that the Judge further study the Judge's Rule Book before taking the test again. (2021 AGM)**

Chapter III, F1b, Page III-7

b. Organizing Teams by Expertise

Wherever possible, teams should **must** be primarily organized according to the members' shared model/class expertise. The individual teams are then, assigned to judge the class or classes most closely associated with their expertise. The number of classes assigned **to** each team will **must** be governed by the number of teams, the total number and size of the classes and the time allocated for judging. ~~Keeping teams intact is highly recommended.~~ **(2021 AGM)**

Chapter III, F3d, Page III-8

- d. The Team Lead must ensure that each Judge has completed their name and JCNA number on their respective score sheets. (2021 AGM)**

Chapter III, J20, 1st paragraph, Page III-14

20. Score Sheets after the Concours

At the conclusion of the Concours, the score sheets **must be** retained by the Chief Judge, who **so they can be reviewed** them again and, if necessary, correct any additional mathematical or administrative errors. If this review process changes the standings that were announced at the Concours awards ceremony, the Chief Judge and the Concours Chair will have to exercise the utmost diplomacy in notifying the Entrants affected and, if appropriate, arrange an exchange or return of trophies. **(2021 AGM)**

Chapter III, J20, 2nd paragraph, Page III-14

Entrants, competing for Regional or North American standings, are very eager to receive their score sheets in order to correct discrepancies prior to their next event. The Chief Judge, or ~~his/her~~ **their** designee, **MUST** send the **ORIGINAL** score sheets to the Entrants, as soon as practical possible but not later than **twenty-one** (21) calendar days following the Concours. Score sheets, from Concours held after November 9th, must be sent to Entrants no later than December 1st. ~~The Chief Judge, or his/her designee, may retain copies for club records.~~ Scores shall **must** be posted on www.jcna.com as soon as possible, but no later than **twenty-one** (21) days after the Concours and no later than December 1st. **If a waver to this policy is requested, it must be submitted to the Concours committee prior to the end of the 21-day deadline. The Chief Judge, or their designee, must retain copies of the score sheets for club records for at least one year following the Concours.** (2021 AGM)

Chapter III, J20, 3rd paragraph, Page III-14

The Host Club's Chief Judge, or their designee, must notify the JCNA Concours Committee Chair that the results are ready for review and are ready to be made official. Scores not submitted within the 21-day requirement, could be subject to a delay for not in being finalized. (2021 AGM)

Chapter III, N7d, Page III-18

d. Be sure to consult with other Team Judges or the Chief Judge before asking the Entrant to remove items that are believed to be non-authentic. (2021 AGM)

Chapter IV, Introduction, Page IV-1

Chapter IV. Instructions and General Rules for the Entrant

This chapter contains rules for the presentation of Entries and guidance for the interaction between the Entrant and the Judges during the Judging process. Entrants are especially encouraged to familiarize themselves with the contents of this chapter.

Concour Chairs are encouraged to include this chapter in the Entrant's packet. (2021 AGM)

Chapter IV, A3, Page IV-2 (this is a new paragraph. Numbers 4 to 7 are renumbered)

3. Non-JCNA Member Registration Entry Fee

If the Entrant is not a JCNA Member, then the Special Event Non-Member Registration Form must be downloaded from the JCNA web site, filled out and sent to JCNA along with a check for \$20.00 within 72 hours after the end of the event. (2021 AGM)

This form must be executed and fees paid by all non-JCNA members prior to registering and participating in any JCNA Sanctioned Event. One \$20.00 fee plus any local club entry fees covers all competitions held during this event (i.e., e.g., rally, slalom, and Concours). Special Event Membership permits the Entrant to compete for Local Event awards but not for JCNA Regional nor for JCNA North American Championship Event Awards. This form, along with the payment, must be sent to JCNA within 72 hours after the end of the event. (2021 AGM)

~~Failure to do so will result in voiding the affiliate's insurance coverage for claims made by this Entrant, and dropping of the Entrant's score(s) from local scoring. (2021 AGM)~~

Failure to sign the release and pay the fee will prevent any Non-JCNA member from participating in the event or being allowed on to the event field. ~~Failure to do so~~ enforce this restriction will result in voiding the affiliate's insurance coverage for any claims made by this Entrant. (2021 AGM)

Note: Within 72 hours after the end of the event, if the Non-JCNA member decides to directly join JCNA or JCNA and the local affiliate club, and submits membership dues either on-line to JCNA or to the local club for both JCNA and the local club's dues, the Entrant's scores will be submitted to JCNA within the standard two-week submission time. JCNA will expedite the processing of the Entrant's application so the Entrant will have a JCNA number in time to have the Entrant's scores properly recorded. The Non-JCNA member's \$20 fee will be returned or credited towards the new member's dues once the membership application is received by the local club. (2021 AGM)

Chapter IV, A7, Page IV-3

7. Dual Club Membership and Judging at Other Clubs (2021 AGM)

If a member completes the JCNA Judge Certification requirements, administered by the Chief Judge of that member's Home Club, the member must then be listed as a Certified Judge on that member's Home Club Judges Roster. (2021 AGM)

If the member's Judge Certification is subsequently confirmed/accepted by the Chief Judge of a club in which the member is an Associate Member, the Associate Member is still to be considered as a Guest Judge and treated as such. (2021 AGM)

Once a Guest Judge's certification has been verified by the hosting club's CJ, that validated judge can be utilized by that club only for the current Concours Season. (2021 AGM)

~~the member may also be listed as a Certified Judge on the Associate's club's Judges Roster at which the Judge is judging. (2021 AGM)~~

~~Once a Guest Judge's certification has been verified on the JCNA web site, that Judge can be utilized by any other club only for that Concours season. (2021 AGM)~~

Note 1: Being an Associate Member of another club entitles the member to all the membership benefits of the other club, but does not entitle the member to be assigned a second JCNA number for that club. (2021 AGM)

Note 2: A Certified Judge does not need to be an Associate Member of another club in order to judge at the other club's events. (2021 AGM)

Chapter IV, H3, Page IV-7

3. Returning Score Sheets to the Entrant

The winning Entrants will must be told their entry's score but will not receive the score sheets at by the end of the Concours. ~~day~~. The Concours Chair or Chief Judge MUST send the original score sheets to all the Entrants, as soon as possible but no later than twenty-one (21) days after the Concours. It is advisable that copies of the score sheets be kept for club records for at least one year following the Concours. (2021 AGM)

*Chapter V, A1, 2nd paragraph Page V-1 xxx***A. OVERVIEW****1. Judging to the Standard**

In order for Concours scores to be meaningful in establishing North American competition standings, Judges throughout North America must judge each JCNA Concours Entry on the basis of a recognized **standard**.

That standard is, “**The Entry’s configuration and condition, shall must be as it was officially documented or intended to have left the factory**”. JCNA challenges its Concours Entrants, using original or authentic replacement parts and materials, to prepare and present their Entries to that **standard** (see Chapters II and VI for allowable exceptions). The ultimate goal is to achieve a level of judging standardization such that any given Entry, judged by any JCNA Affiliate in North America, would receive an identical score. **(2021 AGM)**

*Chapter V, A3b, Page V-2***b. Replacement Parts**

Replacement parts, regardless of their manufacturer, are considered authentic only if they meet the exact specifications and appearance of the original item or material. **Items must be visually indistinguishable from the original or have factory listed replacement part numbers.** **(2021 AGM)**

Exception: Replacement parts, still available from Jaguar Cars under their original Part Number, but now having a different color or configuration than the original, will **are also to** be accepted as authentic. **(2021 AGM)**

*Chapter V, A3d, Page V-2***d. Non-Factory Electronic and Non-Electronic Items**

Non-factory electronic or non-electronic items required by local or state governments for daily use by the Entrant, and it cannot be easily removed without potential damage to either the vehicle or the item, must be judged only for cleanliness and condition. **(2021 AGM)**

*Chapter V, B9, Page V-4***9. Four-way Flashers**

Verify the operation of four-way flashers for vehicles from November 1965-on. **(2021 AGM)**

Chapter V, D6c, Page V-12

c. Four-way Flasher System

The Interior Judge is required to judge for a missing or non-authentic method of creating a four-way flasher system for the November 1965-on up to, but not including the XJ6 and E-Type (built to US Federal Specifications and fitted with rocker rather than toggle switches) model cars. (2021 AGM)

Chapter V, E5, Page V-15

5. Electric Vehicles (2021 AGM)

Accessories, such as charging equipment or mesh cargo net (not perinatally attached), must be displayed outside the vehicle for judging. Any factory boot floor protection trays must be removed and displayed outside the vehicle for judging. (2021 AGM)

Chapter VI, A5b, Page VI-2

b. Factory Optional/Personalized Parts

Personalized parts, such as door tread plates, produced by Jaguar Cars, and that have Jaguar part numbers, must be accepted as original parts, provided the Entrant can produce proof of authenticity for that year and model. Any such illuminated part, unless it is a replacement for a component already included in OV requirements, is exempt from such testing. (2021 AGM)

Chapter VI, F, Exterior Deduction Table, Line 25, Page VI-7

23. Exhaust Resonators	4.0 ea		
24. Fenders	8.0 ea	12.0	c
25. Fire Extinguisher for Special Division S1/PD	4.0 (2021 AGM)		
25. Grille, Primary	8.0		
26. Grille, Secondary and Grille Bars	4.0		

Chapter VI, F, Exterior Deduction Table, Line 50, Page VI-8

50. Top, OTS/DHC (Hardtop in place is equal to Missing) (2021 AGM)	10.0 20.0 (2021 AGM)		o
---	------------------------------------	--	---

Chapter VI, G, Table lines 18 & 19, Page VI-14

17. Electronic Devices	3.0 ea		c
18. Fire Extinguisher for Special Division S1/PD (See Chapter II, Sec. 4B, Notes 2a. and 2b., Page II-11)	4.0	(2021 AGM)	
19. Four-way Flasher Assembly	2.0	(2021 AGM)	m
20. Handles, Door, Window and Grab	2.0 ea	8.0	

*Chapter VI, G, Note a, Page VI-15***G. Interior Notes:****a. Batteries and Battery Compartments**

Entrants ~~should~~ **must** be asked to remove the cosmetic or protective covers from the batteries. (Battery covers which are screw-fastened or clamped to the battery or its hold-down, such as those in the XK 120 (see Note 3 below), ~~should~~ **must** not be removed.) Judge the general area, the battery configuration, its style, cover, the positions and type of its terminals, the visible cables, the battery hold-down and the battery cable-ends. (2021 AGM)

Note 1: Batteries are **not** judged in the Driven Division

Note 2: Configuration refers to “maintaining the original type and placement of battery terminals”. “Size” was expressly deleted from the rule. **The battery must still be capable of being held in place as originally intended by the manufacturer utilizing original equipment brackets and hardware.** (2021 AGM)

Note 3: XK120 batteries are located behind the seats and ~~will~~ **must** be judged in **Champion Division only**. FHC’s and DHC’s have a hinged panel, which **only** the Entrant ~~should~~ **must** unfasten and tip forward ~~for~~ **to allow** the batteries to be inspected. The separate battery cover on the XK 120 OTS ~~should~~ **must** be unfastened **only by the Entrant** and either tipped forward or removed **to allow** for battery inspection. The Bakelite battery covers ~~should~~ **must** not be removed. (2021 AGM)

Note 4: **The XK 140 and XK 150 batteries are must not be judged because of their location in the wheel wells; however, verification and judging of the crossover battery cable on the bulkhead is required.** (2021 AGM)

*Chapter VI, G, Note f, Page VI-16***f. Non-Factory Electronic and Non-Electronic Items**

Non-factory electronic or non-electronic items required by local or state governments for daily use by the Entrant, and it cannot be easily removed without potential damage to either the vehicle or the item, will be judged only for cleanliness and condition. (2021 AGM)

*Chapter VI, G, Note m, Page VI-17***m. Steering Wheels**

Steering wheels with non-original wrapping are considered non-authentic. Wrapping may **must** be removed before judging. Original type steering wheels whose dimensions are other than as supplied at time of production are considered non-authentic. (2021 AGM)

Note: **There are a number of factory-wrapped steering wheels, see item Ch III, N7d, Page III-20 before making any deductions.** (2021 AGM)

Chapter VI, G, Note n, Page VI-17

n. Four-way Flasher System: The Interior Judge is required to judge for a missing or non-authentic method of creating a four-way flasher system for the November 1965-on up to, but not including the XJ6 and E-Type (built to US Federal Specifications and fitted with rocker rather than toggle switches) model cars. (2021 AGM)

Appendix D, Champion Division Classes, Page D-1

C15/XK: XK and XKR Coupe and Conv. (2007-On) (2007-~~2015~~) (2021 AGM)

C21/P: F-PACE (2016-On), E-PACE, I-PACE (2018-On) (2021 AGM)
C22/I: I-PACE (2018-On) (2021 AGM)

Appendix D, Driven Division Classes, Page D-2

D11/XK: New XK and XKR Coupe and Conv. (2007-2015) (2021 AGM)

D16/P: F-PACE (2016-On), E-PACE, I-PACE (2018-On) (2021 AGM)
D17/I: I-PACE (2018-On) (2021 AGM)

Appendix D, Page D2

Special Division Classes

S1/PD: Factory-produced and prepared Competition Jaguars, Factory-sponsored Competition and Limited Production Jaguars and Production Jaguars **privately** prepared and modified for competition

S2/MOD: Modified

S3/REP: Replica (non-production, Jaguar powered)

S4/CONT **Continuation Vehicles, (See Note 5) (2021 AGM)**

Score Sheets

Score Sheet #1

Using Special Operation Verification Teams:
 If a separate Operation Verification Team suspects a non-authentic item, the team ~~is to~~ **must** list the item in the non-authentic box.
 The Primary Judging Team shall **must** examine **judge** the item and take appropriate action.
 This sheet shall **must** be placed with the other score sheets for review by the Primary Judging Team and submitted to the score keepers together with the other score sheets. **(2021 AGM)**

Score Sheet #1

Turn Signals (Front, Rear & Side)	12
Four-way Flasher System (Nov. 1965-on) (2021 AGM)	6

Score Sheet #1

<p>Note: Due to space restrictions, the lined-out information has been removed from the actual score sheet.</p>	<p>This is how the actual Score Sheet appears.</p>																				
<p><small>(together with the other score sheets. (2021 AGM))</small></p> <p>X:</p> <p>O.V. TEAM LEADER'S NAME Entrant or family member is present</p> <p>X:</p> <p>PRIMARY JUDGING TEAM LEADER'S NAME Entrant or family member is present</p> <p>If an OV Team performs the OV checks, its leader lists his or her name on the OV line. If the Primary Team does the OV, or assists the OV Team, its leader lists his or her name on the Primary Team line only. The Team Leader's Name, whether it is of the OV Team or of the Primary Team, is the only name to appear on the O.V. Team Leader's Name line. (2021 AGM)</p> <table border="1" data-bbox="228 808 786 873"> <tr> <td>OV Total Deductions</td> <td></td> <td>.</td> </tr> <tr> <td>Total Exterior Deductions</td> <td></td> <td>.</td> </tr> </table>	OV Total Deductions		.	Total Exterior Deductions		.	<table border="1" data-bbox="813 382 1399 684"> <tr> <td>X:</td> <td></td> </tr> <tr> <td>O.V. TEAM LEADER'S NAME</td> <td></td> </tr> <tr> <td>Entrant or family member is present</td> <td><input type="checkbox"/></td> </tr> <tr> <td>X:</td> <td></td> </tr> <tr> <td>PRIMARY JUDGING TEAM LEADER'S NAME</td> <td></td> </tr> <tr> <td>Entrant or family member is present</td> <td><input type="checkbox"/></td> </tr> <tr> <td colspan="2">The Team Leader's Name, whether it is of the OV Team or of the Primary Team, is the only name to appear on the O.V. Team Leader's Name line. (2021 AGM)</td> </tr> </table>	X:		O.V. TEAM LEADER'S NAME		Entrant or family member is present	<input type="checkbox"/>	X:		PRIMARY JUDGING TEAM LEADER'S NAME		Entrant or family member is present	<input type="checkbox"/>	The Team Leader's Name, whether it is of the OV Team or of the Primary Team, is the only name to appear on the O.V. Team Leader's Name line. (2021 AGM)	
OV Total Deductions		.																			
Total Exterior Deductions		.																			
X:																					
O.V. TEAM LEADER'S NAME																					
Entrant or family member is present	<input type="checkbox"/>																				
X:																					
PRIMARY JUDGING TEAM LEADER'S NAME																					
Entrant or family member is present	<input type="checkbox"/>																				
The Team Leader's Name, whether it is of the OV Team or of the Primary Team, is the only name to appear on the O.V. Team Leader's Name line. (2021 AGM)																					

2022 Champion Division Judges Team Assignments

<p>C21/P: F-PACE (2016-On), E-PACE, I-PACE (2018-On) (2021 AGM)</p> <p>C22/I: I-PACE (2018-On) (2021 AGM)</p>
--

2022 Driven Division Judges Team Assignments

<p>D16/P: F-PACE (2016-On), E-PACE, I-PACE (2018-On) (2021 AGM)</p> <p>D17/I: I-PACE (2018-On) (2021 AGM)</p>
--

Jaguar Clubs Of North America, Inc. Bylaw Change Form



1. Open this form and save it to your hard drive.
2. With the form open, press the **Tab** key to move through the fields and type the information in.
3. When done, save the form and close it.
4. Email, or USMail the form to:

JCNA Secretary
500 Westover Dr. #8354
Sanford, NC. 27330

Secretary@JCNA.com

Questions call 888-258-2524 "other inquires"

As per the JCNA Bylaws, the bylaws may be amended at any annual general meeting or special meeting by a vote of two-thirds (2/3) of the voting members present, or represented by proxies, provided a copy of the proposed amendment(s) has been included in the call of the annual or special meetings at least **forty five (45)** days prior to the AGM."

Article Number and title Article IV. Meetings

Section Number and title Section 10. Changes Reserved to Meetings:

State current
 bylaw, if any
 (Use separate sheet
 if necessary)

No competition rules change shall take effect unless approved by majority vote at a meeting as defined in Article IV, Section 1 and Section 3. Any such changes shall take effect in the season following enactment unless specifically approved by the delegates by a 2/3 majority.

State proposed bylaw
 or change
 (Use separate sheet if
 necessary)

No competition rule changes shall take effect unless approved by majority vote at a meeting as defined in Article IV, Sections 1,3, and 6. Any such changes shall first take effect at the start of the competition season following the enactment. The board of directors may, for Competition Events, establish or modify rules and requirements for safety, legal, insurance or other similar reasons with effective dates independent of the competition year.

Reason for Change: (Use separate sheet if necessary)	To clarify when all competition rules approved during the Annual General Meeting are to take effect.
---	--

Name:	John A Boswell II		
Club Name:	Wisconsin Jaguars LTD		
Phone Number:	414-840-1317	Fax No:	
Email:	jboswell1@wi.rr.com	Cell No:	
Postal Address:	724 Michigan Ave		
City, State, Zip:	South Milwaukee, WI 53172		
Date submitted	06/22/20		

1. Rally Committee objective — Broaden participation, clubs and members, in driving events while maintaining sanctioned rally program either “as is” or modified.
2. Change in Rally Committee Composition. With Bill Beible’s elevation to higher office, Committee chairmanship has moved to John Corey, who shall attempt to match Bill’s effectiveness. Further, Carole Borgens has joined the committee, from British Columbia, expanding the geographic representation.
3. Complete
 - a. San Antonio Club’s Luckenbach Rally – held July 17.
 - i. 18 JCNA entries (up from 11) and several other marque participants.
 - ii. Problems with score entry at JCNA website, instructions addressed by Jack Humphrey
 - b. Rally Registration Form updated with new Release of Liability, submitted for posting to JCNA.com
4. Underway
 - a. Series of Jaguar Journal articles – exposure, education, promotion.
 - b. Video under development, intended for this year’s AGM but delayed due to storm damage (destruction) to starring Jaguar.
 - c. Support for IJF Rally, as needed.
5. To do
 - a. AGM - Tech Session(s) – Explain and promote rally; solicit feedback on recommendations, etc.
 - b. Develop and provide guidance/recommendations for clubs.
 - c. Simplify Rally Rules & Instructions on JCNA.com
 - d. Make examples of rally routes/instructions, etc. available to clubs.
 - e. Timely “press release” communications direct to clubs.
6. Committee Members:

John Corey - Chair
Mark Mayuga - SW

John Corey - NE
Bill Davis - SC
Harold Kelly – SE

Rosemary Price – SW
Rick Martin – NW
Carole Borgens –
NW(CA)

JCNA 2020 SLALOM REPORT

John C. Larson, NCJOC
JCNA Slalom Manager

SLALOM PARTICIPATION

The COVID-19 pandemic conditions produced a drastic reduction in JCNA sanctioned events. In 2020, just three slalom events were held, and 10 official concours events were recorded. Those numbers compare with the 2019 tallies of 15 slalom events and 37 concours events. The three clubs that conducted slalom events in 2020 included: NW61 Jaguar Car Club of Victoria with 9 registrations; SC16 Heart of America Jaguar Club with 6 registrations; and, SE09 Jaguar Club of Florida with 10 JCNA registrations. Those 25 (JCNA) registrations compare with 86 slalom JCNA registrations in 2019.

SLALOM PERFORMANCE

With only three slalom events in 2020, it is problematic to cite “Fastest driver in JCNA.” Nevertheless, Table 1 lists the slalom times attained within car class. Rather than listing the “top 3” within class, we show the times of all 25 drivers to provide at least some acknowledgement of their willingness to show up for the events. Three of the JCNA award classes (discounting Class Z) actually had at least 3 drivers.

However, as far as competition is concerned, most drivers compete with themselves to gain at least a few tenths-of-seconds over their previous times. In that regard, Adrian Small, racing his XKR, had a very good day at the track. He first competed with his XKR in 2018 with a novice time of 50.5 seconds. In his third appearance at the club track in Victoria in 2020, he attained a time of 44.42. That time would place him 5th among 45 Class L entries between 2016 and 2020, perhaps for an informal nod to “Most Improved.” Three other drivers with traditionally fast times in their years of slalom experience showed somewhat slower times in the COVID year compared to their times in earlier years.

ADMINISTRATIVE ISSUES

The 2019 JCNA Slalom Report described a review of the insurance requirements for slalom events. Since that time, the JCNA Business Committee has conducted an extensive study of the JCNA event insurance policies. The Business Committee’s report appears in Section CR-7 of the 2021 AGM minutes. That report discusses the revised procedures and forms to be used at slalom events, the new insurance underwriter, and the increase of the fee on the Special Event Non-Member Registration form.

In addition, the Slalom Committee Regional Representatives are discussing and trying out various procedures at the slalom events and on the track to enhance the safety of the participants. A discussion and draft of revised procedures is expected for the 2022 AGM.

Table 1. Listing of 25 Drivers with Slalom Times in 2020.

CLASS	TIME	DRIVER
C Early Saloon/Sedan	50.845	Malcolm Reith
D E-Type/6	49.683	J.J. Keig
E E-Type/V12	45.939 61.370	Jon Mensie Jerry Roscoe
J XJS 6/12	46.213 50.342 51.932	Rick Van Tuyl Tom Orlando John Braybrooks
K GT, RWD, Not Suprchg	50.051 50.657	Eric Klerholm Kenneth Lohr
L GT, RWD, Suprchg	44.424 48.135 49.668 51.317 56.926 61.068	Adrian Small Tom Clemons Eric Williamson Steve Smoleroff John Wayte Will Hoehndorf
M 4dr Sedan, 1986-->	43.887 45.608 48.525 63.297	Clive Townley Bob Gilmore David Frisby Dyle Wilson
R All F-TYPE	44.948 50.924	Ian Crawford Melanie Rodgers
SP/L Street Prep Light	43.720	Terry Sturgeon
Z Non-Jag Powered	43.874 48.814 50.522	Tom Wright III Peter Rowand Art Patstone

JCNA 2019 Slalom Committee Regional Representatives

NW	Terry Sturgeon (NW61)	NC	Mike Meyer (NC28)
SW	(open)	SE	Ian Crawford (SE09)
SC	J.J. Keig (SC35)	NE	Gary Hagopian (NE18)

JCNA Trophies Report – 2021 JCNA AGM

Submitted by Dave McDowell, Trophy Sales Chair

Trophy supplier: NILUSA has been our exclusive trophy supplier since 2017. NILUSA has continued to provide prompt attention to our orders and has maintained or exceeded our expected quality. They continue to work with us as a preferred customer. However, as a result of the 2020 economic slowdown NILUSA informed us earlier this year of a significant 2021 cost increase. Therefore, an alternate supplier was needed.

For the past few years I have been in discussions with Quality Design Industries “Forged Legends” about their products and their ability to manufacture JCNA's trophies. Given NILUSA's significant 2021 cost increase I solicited a proposal from QDI. Their proposal offered meaningful cost savings to JCNA when compared to NILUSA's 2021 prices. They have the foundry connections and capabilities to provide what JCNA needs. After reviewing their product samples I made a recommendation to JCNA's leadership team to make the change. We agreed this was in JCNA's best interest as it would allow us to maintain the current prices to our member Clubs.

Storage and shipping: For many years JCNA has been using a UPS store in Columbia, SC for the storing and shipping of JCNA's trophies. The store's ownership recently changed hands and this has been disastrous for JCNA. The store has had difficulty providing accurate inventory updates and has mishandled shipping requests. Add to this their increase in cost for shipping and handling has resulted in an unacceptable situation. As a result, with assistance from George Camp, a decision was made to terminate the trophy storage and distribution relationship with this store. With George and Rob Thus's assistance JCNA's trophy stock was temporarily transferred to the Coventry Foundation. George will coordinate shipping until a suitable storage and shipping replacement has been identified. I anticipate this will be resolved in the coming months.

Inventory Update:

Our 2021 starting inventory was as follows:

121 1st Champion
73 2nd Champion
62 3rd Champion
85 1st Driven
77 2nd Driven
65 3rd Driven
118 International Jaguar Festival
601
63 North American Championship plates
664 Total

To-date our 2021 new inventory purchases are as follows:

NILUSA – Purchased their remaining stock at a discount

11 1st Champion
5 3rd place Driven

4 North American Championship
20 Received and added to the above inventory
QDI – Initial order placed
50 1st Champion
50 1st Driven
150 North American Championship plates
250 on order; the first shipment will be received in August.

North American awards: Due to the pandemic the 2020 competition season was significantly limited. As a result, only 59 year-end trophy plates were earned and awarded. Please contact me at xjjags@gmail.com if you did not receive yours.

The International Jaguar Festival: The specially designed IJF trophy plates, introduced in 2017, have become a popular choice to use at this annual event. They offer an affordable alternative when compared to other quality award options. The trophy plates provide an opportunity to add customized text specifically related to each IJF event. JCNA maintains an inventory of these for future use by JCNA Clubs hosting this event.

JCNA's Trophy buy-back program: Please remember that JCNA has a trophy buy-back program. If a JCNA Club orders more than they need for a Concours event JCNA will buy back the surplus awards that are remaining from that year's Concours. Please check the JCNA website for more information regarding this opportunity and trophy ordering timelines.

Trophy Sales and Distribution Manager: JCNA is still seeking a trophy sales and distribution management person to take over these responsibilities from me. This is a great way to meet and connect with our North American Concours, Slalom and Rally competition members. If you are interested please contact me at 214-649-5275 or xjjags@gmail.com to learn more about this opportunity to serve JCNA and our members.

END OF REPORT

2020 JCNA Special Award Winners

Andrew Whyte Service Award

Dave McDowell

The Jaguar Owners Association of North Texas

Dealership of the Year

Hendrick Jaguar Charlotte

Charlotte, NC.

Nominated by the Carolina Jaguar Club

Frederick Horner Sportsmanship Award

John & Bunni Boswell

Wisconsin Jaguars, Ltd.

1996 XJ12 and 2006 X-Type

Karen Miller Award

Matthew Johnson – Editor

“The Jaguar’s Growl”

Jaguar Association of Greater Saint Louis

Website Excellence Award

Richard Lloyd-Roberts – Webmaster

www.CarolinaJaguarClub.com

Carolina Jag Club

Mike Cook President’s Awards

Peter Crespin, The Nation’s Capital Jaguar Club

Bob Matejek, Jaguar Affiliates Group of Michigan

Les Garbutt, Canadian XK Jaguar Register

Lou Hardin, Jaguar Clubs of Central and Southern Arizona

Lifetime Service Award

Gerald Ellison, Carolina Jaguar Club

Special Thanks

Cara Dillon, JCNA Administrative Assistant

Newsletter Awards

Photo

1. Les Garbutt
E-Type Cover Photo
Classical Gas, Jul/Aug 2020,
Canadian XK Jaguar Register
2. Roy Pringle
“The Light Before the Light at the End of the Tunnel”
JagMag, Oct 2020
Seattle Jag Club

Heritage

1. Frank Grimaldi
“The ‘Lightweight’ XK120 Jaguars”
Coventry Cat, April 2020
Jaguar Association of New England
2. Ron Smith
“Mk 10 Insight vs Insanity”
JagMag, Dec 2020
Seattle Jag Club

Travel

1. Bob and Tanya Book
“Goodwood by the Books”
JagMag, Mar 2020
Seattle Jag Club
2. Bob Matejek
“Trip to Welsh Enterprises and Hershey”
The Indicator, June 2020
Jaguar Affiliates Group of Michigan

Event

1. Phil Crutchfield, Randy Drexler, Gary Hillebrand
“London to Brighton Car Run”
The Indicator, Dec 2020
Jaguar Affiliates Group of Michigan
2. Mich van Vlijmen
“Team ‘Blue Nelson’ at the 2nd American British Reliability Run”
The Jaguar’s Purr, Nov 2020

Delaware Valley Jaguar Club

Technical

1. Ben Brown

“XK120 DHC Windshield Gasket Replacement”

JagMag, Sept 2020

Seattle Jag Club

2. Kevin Fitzgerald

“The Green Lane Growler – To Be or Not To Be, Part 3”

The Jaguar’s Purr, March 2020

Delaware Valley Jaguar Club

Jaguar Life

1. Les Garbutt

"I've Long Been Curious About Electric Cars, U2?"

Classical Gas, Jan/Feb 2020

Canadian XK Jaguar Register

2. Anthony Tinari

“‘Fast Food’ or ‘Cooking with Gas?’”

The Jaguar’s Purr, Nov 2020

Delaware Valley Jaguar Club

Top Jaguar Journal Submission

Paul Trout

Delaware Valley Jaguar Club

Series on X100 Cars



Website Redesign Update

Background

- 2nd Gen Website Structure Was 5 Years Old
- Data Storage Method Was Not Optimal
 - Size Was Increasing Exponentially
 - Storage & Maintenance Costs Were Increasing
- Security Issues & Rejected Messages
- Drupal Platform Out of Date
- Limited Online Member & Event Management

Desired End State

- Efficient, Stable & Secure Platform
- Simple & Cost-Effective Expandability
- Improved Online Member & Event Participation Management
- Best Value for the Money - Hosting & Maintenance Costs & New Work
- Retention / Carryover or Linkage to Current Website Features
- Refreshed Look

Phases

- Phase I – 100% Complete
- Phase II – Developing Requirements
- Phase III – TBD

Phase I

- “Shake Down Cruise” Complete
- Constant Tweaks
- More Modern Appearance
- Some Pages Reorganized – Content The Same
- Server Upgraded – Faster & More Memory
- Updated Drupal Content Mngt Framework
- Member Web Accounts Merged With Membership Data Base

Phase II

- Members Only Section Done – Content Expanding
- Member Database Enhancements
 - Expanded Members Management Capability
 - Jaguar Journal Distribution

JCNA 2021 EVENT ROLLUP

DATE	CLUB	CLUB #	EVENT	SANCTIONED	OFFICIAL	REMARKS
4/25/21	Jaguar Club of Florida	SE09	Concours	Yes	Yes	
5/29/21	Susquehanna Valley Jaguar Club	NC63	Concours	Yes	Yes	
6/5/21	Jaguar Owners Assoc of North Texas	SC35	Concours	Yes	Yes	
6/12/21	Heart of America Jaguar Cub	SC16	Concours	Yes	Yes	
6/27/21	Jaguar Club of Southern New England	NE08	Concours	Yes	Yes	
6/27/21	Rocky Mountain Jaguar Club	SW07	Concours	Yes	Yes	
7/22/21	Carolina Jaguar Club	SE21	Concours	Yes	Yes	
7/24/21	Illinois Jaguar Club	NC13	Concours	Yes	Yes	
8/7/21	Wisconsin Jaguars Ltd.	NC47	Concours	Yes	No	
8/7/21	Delaware Valley Jaguar Club	NE33	Concours	Yes	No	
8/7/21	Jaguar Club of Ohio	NC28	Concours	Yes	No	Cancelled 4/21/21. Back on as of 5/27/21.
8/7/21	Seattle Jaguar Club	NW41	Concours	Yes	No	
8/15/21	Ontario Jaguar Owners Assoc	NC43	Concours	Yes		
8/20/21	Jaguar Assoc of Greater Indiana	NC51	Concours	Yes		
8/21/21	Jaguar Association of New England	NE18	Concours	Yes		
8/21/21	Canadian XK Jaguar Register	NW42	Concours	Yes		Cancelled Effective 6/14/21.
9/4/21	Jaguar Owners Club of Oregon	NW32	Concours	Yes		
9/5/21	Jaguar Affiliates Group of Michigan	NC19	Concours	Yes		
9/11/21	Jaguar Club of Pittsburgh	NC45	Concours	Yes		
9/12/21	Jaguar Drivers Club of Long Island	NE23	Concours	Yes		
9/18/21	Nations Capital Jaguar Owners Club	NE40	Concours	Yes		
9/19/21	Ottawa Jaguar Club	NE48	Concours	Yes		Cancelled Effective 8/2/21.
9/26/21	Jaguar Club of Southern Colorado	SW64	Concours	Yes		
10/2/21	Inland Empire Jaguar Club	SW60	Concours	Yes		
10/3/21	Jaguar Owners Club of Los Angles	SW04	Concours	Yes		
10/6/21	Jaguar Club of Central Arizona	SW02	Concours	Yes		
10/8/21	San Antonio Jaguar Club	SW50	Concours	Yes		
10/16/21	Jaguar Club of Houston	SC38	Concours	Yes		
10/16/21	Jaguar Association of Greater St Louis	SC20	Concours	Yes		
10/16/21	San Diego Jaguar Club	SW03	Concours	Yes		
10/22/21	Jaguar Club of Southwest Florida	SE68	Concours	Yes		JCNA IJF
10/31/21	North Georgia Jaguar Club	SE57	Concours	Yes		
11/5/21	Jaguar Club of Austin	SC37	Concours	Yes		
11/13/21	Jaguar Club of Southern Arizona	SW01	Concours	Yes		

JCNA 2021 EVENT ROLLUP

DATE	CLUB	CLUB #	EVENT	SANCTIONED	OFFICIAL	REMARKS
5/21/21	Delaware Valley Jaguar Club	NE33	Rally	Yes	Yes	
5/22/21	Delaware Valley Jaguar Club	NE33	Rally	Yes	Yes	AM
5/22/21	Delaware Valley Jaguar Club	NE33	Rally	Yes	Yes	PM
5/23/21	Delaware Valley Jaguar Club	NE33	Rally	Yes	Yes	
7/17/21	San Antonio Jaguar Club	SC50	Rally	Yes	No	
10/21/21	Jaguar Club of Southwest Florida	SE68	Rally	Yes		JCNA IJF
4/25/21	Jaguar Owners Association of North Texas	SC35	Slalom	Yes	Yes	
6/13/21	Jaguar Association of Central New York	NE25	Slalom	Yes	Yes	Slalom #1
7/10/21	Delaware Valley Jaguar Club	NE33	Slalom	Yes	Yes	
9/4/21	Jaguar Association of Central New York	NE25	Slalom	Yes		Slalom #2
10/2/21	Jaguar Club of Ohio	NC28	Slalom	No		Added 7/30/21
10/9/21	Heart of America Jaguar Club	SC16	Slalom	Yes		
10/23/21	Jaguar Club of Southwest Florida	SE68	Slalom	Yes		JCNA IJF
Color Code	Official		Over Due For Making 'Official'			As of 8/8/21
	Within 3 Weeks Of Event		Cancelled Due To Pandemic			



JCNA Social Media and Publicity



Jaguar Clubs of North America
@jaguarclubs.na · Cars



FROM RECOMMENDATIONS

Jaguar Clubs of North America
Published by Diane DuFour · 11h

HOTCARS.COM
These Are The Greatest Jaguar Models of All Time (And Some You've Never

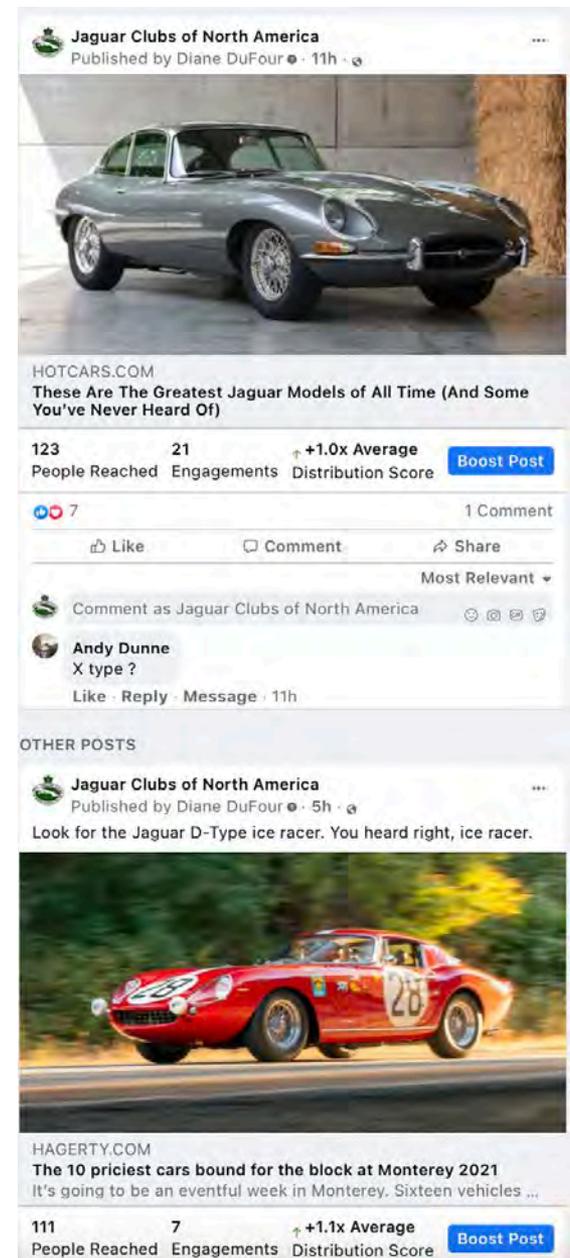


JCNA SOCIAL MEDIA & PUBLICITY

Platform	Comments
JCNA Facebook Page	<p>https://www.facebook.com/jaguarclubs.na</p> <p>Curated by Dian DuFour and Richard Lloyd-Jenkins Disseminating news, ads. Open for comment by any user. Some users pose questions through the page</p>
JCNA Members Group	<p>https://www.facebook.com/groups/jcnamembers</p> <p>Curated by Richard and Les H. Closed to public. Members must provide JCNA member # 90+ members and growing. 30+ requests for non-member access used as recruiting source</p>
Instagram	<p>https://www.instagram.com/jaguarclubsofnorthamerica/</p> <p>Primarily used for pictures from clubs and events. Recommend club members include #JaguarClubsof NorthAmerica</p>
Youtube	<p>https://www.youtube.com/channel/UCx9fFLG4NJXD-iBzSxvKj_Q</p> <p>Content being built. Recommend clubs create their content as playlist in JCNA Channel.</p>
Twitter	<p>https://twitter.com/home</p> <p>Twitter account created minimal use</p>

JCNA Facebook Page

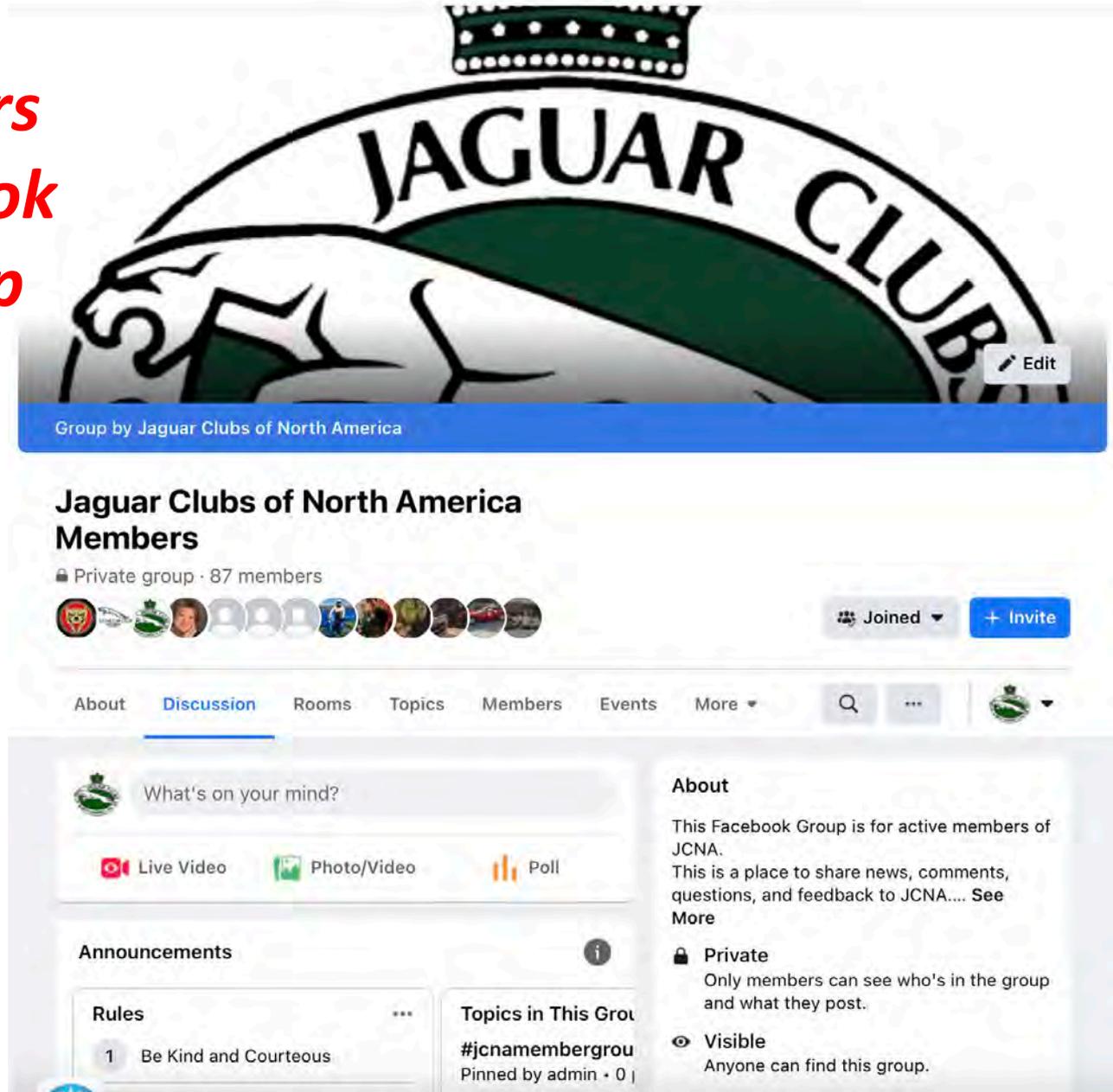
- Excellent window into JCNA
 - to the outside world
- Opportunities for JCNA
 - advertisers and partners
- Opportunity for potential
 - members to comment
- Additional material and
 - club news articles beneficial



CR-23 **JCNA**

Members Facebook Group

Group can be found
by CR-23 public
New members need
to provide JCNA
member number
Members can post to
group and private
message to other
members
90+ members to date
Good tool to share
JCNA Info and
Events info to
supplement
JCNA.COM

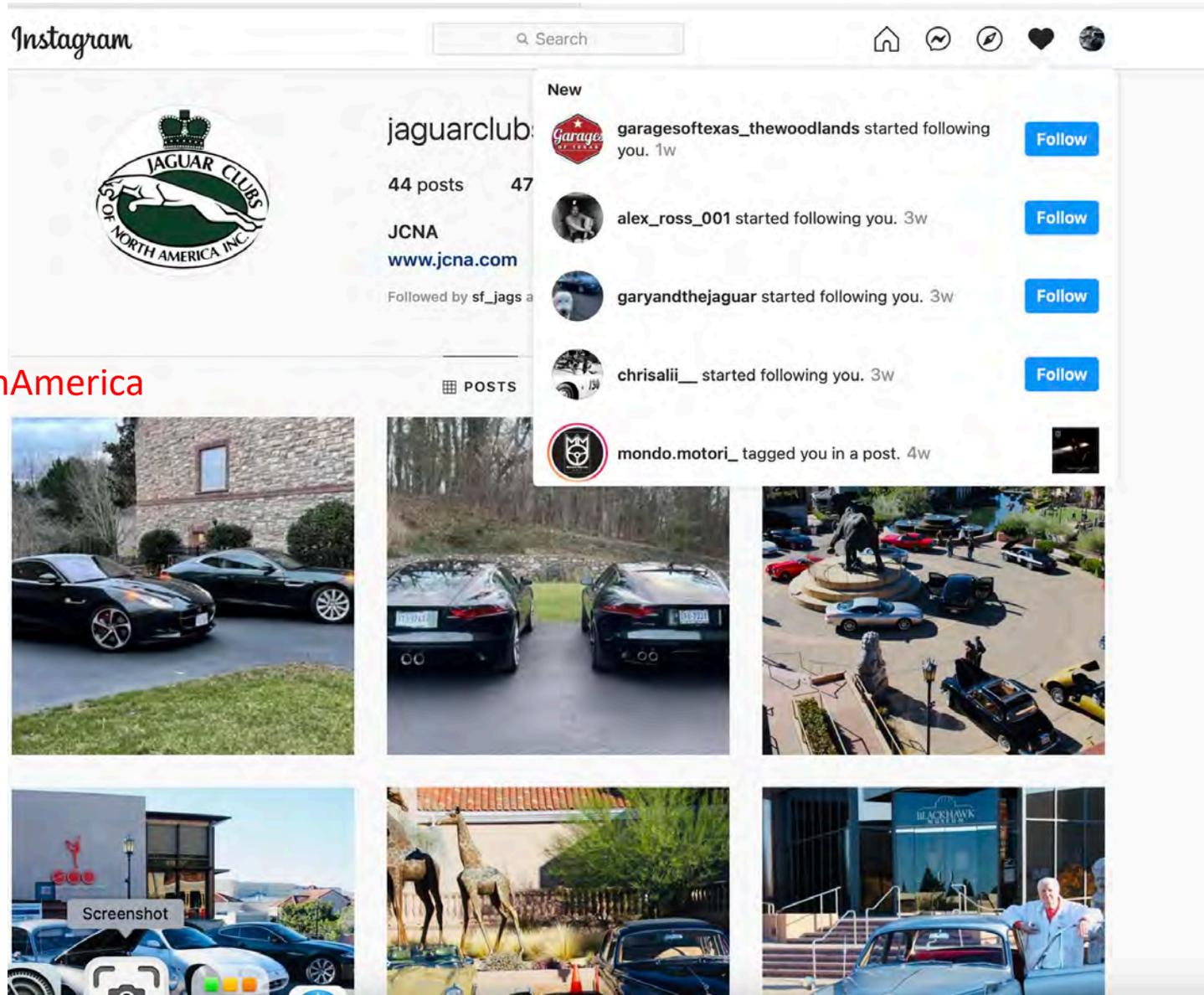


INSTAGRAM

Covenient way for members to post Club photos.

Include #JaguarClubofNorthAmerica in member photos

Investigating method to copy to Facebook Member Page





Home



Explore



Notifications



Messages



Bookmarks



Lists



Profile



More

Tweet

TWITTER

Little used
Needs somebody
to curate

Screenshot

Home

Show this thread



JCNA @JCNA13689454 · 5m
2 Weeks to the 2021 JCNA AGM in Columbia

1 0 0 0 0

Thanks. Twitter will use this to make your timeline better. Undo

Welcome back

Select some topics you're interested in to help personalize your Twitter experience, starting with finding people to follow.

Get started



Land Rover @LandRover · 17h

More than meets the eye. The #RangeRover #SVAutobiography Long Wheelbase combines the pinnacle of luxurious design with legendary capability to create unforgettable driving experiences. Learn more: bit.ly/3isZnPb



6 28 353 0

Search Twitter

What's happening

Football · LIVE

Lionel Messi is leaving FC Barcelona, according to a statement from the club

Trending with Messi, Barca

#TheSuicideSquad

Now In Theaters & On HBO Max

Promoted by The Suicide Squad

Sports · Trending

Zach Lavine

Tokyo 2020

Men's Basketball: Team USA advances to the Olympic ...

3,113 Tweets

MLB · Trending

CAPTAIN JACK

Entertainment · Last night

Kanye West live streamed his new album Donda from Atlanta's Mercedes-Benz Stadium

Trending with Kanye, Donda

Show more

Who to follow



NEOM

@NEOM

Promoted

Follow

JCNA Youtube Channel

The screenshot displays the YouTube channel page for Jaguar Clubs of North America (JCNA). The channel name is prominently displayed with a logo featuring a leaping cat and the text 'JAGUAR CLUBS NORTH AMERICA INC.'. Below the name, it indicates '5 subscribers' and a red 'SUBSCRIBE' button. The navigation menu includes 'HOME', 'VIDEOS', 'PLAYLISTS', 'CHANNELS', 'DISCUSSION', and 'ABOUT'. The 'Uploads' section is active, showing a 'PLAY ALL' button and two video thumbnails. The first video is 'JAG Mt Diablo Drive 2021' with a duration of 16:41 and 'SD 480p' quality, showing 23 views from 3 months ago. The second video is '2018 IJF Slalom' with a duration of 3:20 and 5 views from 4 months ago. The left sidebar shows the YouTube navigation menu and a list of subscriptions including 'Jay Leno's Garage', 'City of Monterey, ...', 'Richard Michael O...', 'DNA Jaguar', 'BuildingTheLegend', 'Robert Van Horne', and 'Punch!CAD'. The top of the page features the YouTube search bar and various utility icons.

*Excellent way to publicize JCNA
Need Content
Recommend Clubs add videos under a playlist for their club*

Social Media and Publicity

- Questions
- Suggestions
 - Inputs





Jaguar Journal Report 2020-21

Content

Like most other activities, JCNA clubs were subject to lockdowns and widespread cancellations. Many/most clubs continued to function in some form and club meetings were often carried out online. /Unfortunately, online activity is not easy to submit or publish in *Jaguar Journal* and therefore the overall quantity of material submitted to the journal dropped off dramatically.

It was still possible to prepare all issues on time and on budget but there was less of a club feel to the magazine later in the year as stand-alone features predominated, rather than drives or concours etc. There was a conscious effort to boost rally and driving events as a form of activity that appeals to younger members with newer models, whom we need to attract and retain.

Standout contributions were the series of three X100 features from Paul Trout and Mike Dale's feature about the behind-the-scenes struggles to resist Ford's ideas for that XJS replacement. Road test vehicles continue to be non-existent from JLR, so I have featured dealer-loan cars to ensure some visibility for the current range. The E-Pace and XF have both featured on the front cover after brief drives and some prominent features have focused on current cars, such as the F-Pace Airstream story.

Production

Internal and external costs have remained effectively static since 2014, when the current deal was arranged with Graphcom. Advertising revenue dipped slightly and then recovered, meaning the net cost of producing *Jaguar Journal* went up and then came back down. Falling membership numbers meant that the stable cost base nevertheless translated into a higher cost per member per annum.

Since a large proportion of JJ costs involve print, we consulted with Graphcom about various production options involving altered size/frequency/print technologies as part of a JCNA-wide financial review. Les Hamilton researched the digital newsstand options and we have started offering *Jaguar Journal* electronically to members on a trial basis through Zinio, prior to an intended electronic option for those who don't want print. There will also be an option for non-members to buy a subscription and thereby hopefully bring some an additional modest revenue stream.

In the short term, we have already begun using printing the address labels in the form of a membership card on the flyer in each polybag, which has helped save JCNA several thousand dollars each year from now on.

In addition, readers requesting extra copies ((usually of issues to which they have contributed) are being directed to the 'Current Issue' option on the website, adding a little extra income.

The 2019 experiment of using Ramsey Potts of RM Sotheby's to provide auction news has been successful and is continuing.

Future plans

After much pushing, JLR have said they will supply road test vehicles again. Their current plan is to provide an F-Pace and XF in successive weeks (i.e., the very models we have recently featured), but probably not in time for the November/December 2021 issue. The 2022 I-Pace may be available later, which would be a bigger story, and the F-Type and other options are under review.

After 7 years of steady service, Malcolm Baster has asked to be replaced. Carole is looking for a replacement Canadian contributor.

Greg Wells has also asked to be replaced as Member Spotlight author, and Nicole Smart has stepped up to develop this feature, at a slightly higher fee (\$150 instead of \$100) to reflect the time involved. She will try for more emphasis on newer/younger members alongside the regular long-term JCNA people normally featured.



CR-24B & CR-12

FROM: Rob Thuss, JCNA Legal
TO: JCNA BOD
c/o Bob Matejek, Secretary
RE: 2021 AGM Legal Report
DATE: July 15, 2021

There are no legal issues to report.

FROM: Rob Thuss, Jaguar Journal Committee
TO: JCNA BOD
c/o Bob Matejek, Secretary
RE: 2021 AGM JJC Report
DATE: July 15, 2021

The *Jaguar Journal* continues to run on schedule, or early, and Peter Crespin, Greg Wells, and Diane Dufour continue in their respective roles. Nicole Smart has recently begun to write the *Member Spotlight*. We warmly acknowledge Greg's contribution by writing this piece for several years. Graphcom continues to handle layout, printing, and shipping. Costs are stable. Advertising revenue, which reduces member cost to produce and deliver the magazine, is stable.

Les Hamilton negotiated an agreement for the magazine to be published and posted electronically on *Zinio.com*, after thoroughly researching suitable online sites. So it appears that *Jaguar Journal* could become available to JCNA members in digital format.

A heartfelt thanks to our *Jaguar Journal* advertisers for their continued commitment to advertise with us during COVID.

CR-24C JJ and Website Advertising Report

The 2020 advertising revenue remained constant with little fluctuation. The Jaguar Journal is fortunate to have a loyal base of advertisers. There were a couple of new advertisers that placed small ads for one or two issues and dropped out due to lack of response.

The rates and specs sheet will be updated to reflect the upcoming year of 2022. There will not be a rate increase.

The print/website banner ad package continues to be used as an incentive to book a 6-time ad schedule. Banner ads without a print component are available for clients who only want an on-line presence or have a limited budget. Banner ads also have the advantage of no deadlines which works well for time-sensitive material. The only stipulation is a 4-month commitment prepaid via PayPal. This eliminates collection issues.

The premium positions (inside front cover, centerspread, inside back cover and back cover) are currently booked through 2021. There are waiting lists for these positions which is a good sign going forward.

Respectfully submitted,

Diane L. DuFour



JAGUAR JOURNAL™

Official Magazine of the Jaguar Clubs of North America

July-August 2021

2021 XF Magical ~~Mystery~~ Tour *History*

Airstream COVID trip puts F- through its Paces
Five prizes for SU-per lucky readers
Bob Berry remembered
E-Type Reborn redux

JCNA Electronic Publications

2021 AGM Columbia, SC

August 2021



Electronic Distribution of Jaguar Journal

- Members have requested an electronic version of Jaguar Journal to
 - Reduce Paper
 - Simpler Filing of editions
 - Speedier Distribution
 - Easier on the go access to Jaguar Journal



Current Status

- JCNA has signed a contract with ZINIO, one of the larger online publication newsstands.
- Jaguar Journal is now available on the Zinio newsstand for purchase of single copies or annual subscription.
- We are working on being able to provide optional Electronic distribution to JCNA members.
- See next slide for sample ZINIO pages.



Magazines

Bookmarks

Archived

🔍 Search your library

✎ Edit

📅 Date added



Jaguar Journal

July/August 2021



Jaguar Journal

May/June 2021



Jaguar Journal

March/April 2021



Jaguar Journal

January/February 2021



MotorTrend

May 2020



MotorTrend

June 2020



Jaguar World

May/June 2020



Z

NEWS & VIEWS

one of the obvious ways of doing this was to persuade Bob to come out to the US west coast to talk to the journalists about his life working at Jaguar and his close association with its founder, Sir William. Getting Bob to do this was not easy. He simply couldn't believe any journalist would be that interested in anything he had to say. I think he only did it in the end to humour me and for that I shall be eternally grateful because he was the hit of the launch.

Bob had the ability to describe something so clearly, eloquently and with such great good humour that his audience was entranced. We had set him up to speak for about half an hour but the journalists were so captivated with Bob that they wouldn't let him go at the end of the session, so we had to set him up for the next session with as much time as the audience wanted. One of my great regrets is that we didn't videotape these sessions, because it was real, direct Jaguar history coming from someone at the top of Jaguar management who had vivid recollections of such things as the Jaguar fire, the chaotic scramble to make the remaining D-Type parts into a road car, the struggles with XJS styling and the sale to BMC.



Bob and his wife, Alison, were a perfectly matched pair. Alison, a successful business executive in her own right and blessed with a similar sense of humor to Bob's, demonstrated this in a letter we received from her a few days ago. Moments after he died, the New Year celebrations started and, as the fireworks exploded, Alison wrote that Bob, if he had lived a few moments longer, would have said, "Alison, you really shouldn't have gone to so much trouble!"

It has been said that no man is indispensable. Whoever said it hadn't met Bob Bery!

Bob during his 1986 XK8 launch trip, at home sitting in a Sebring-livery long nose D-Type.

Poetry Corner
Calling all wordsmiths

Following the publication of five limericks by Alexander Main in the January-February issue, we have received another concourse inspired poem from slalom guru, John Larson. As NCJOC president, John also helps run the Nation's Capital concourse event on the city-center campus of GEICO insurance in Washington, DC. Since man (and woman) shall not live by oil changes alone, we are always keen to publish items of artistic interest. If you or someone you know has penned any suitable verse or prose, please send it through to *Jaguar Journal* (details on page 3) for publication. Jaguar enthusiasts are, by definition, sensitive to matters of style and elegance, which are bound to surface occasionally in creative endeavors. Don't hide your light under a bushel – share your work with fellow JCNA members...

Concours d'Elégance

Our heritage of cars was on display, so "Please Don't Touch" the Concours signs decreed. The Judges always have the final say.

The smallest imperfections have a way of adding more deductions. We don't need your fingerprints and smudges on display.

The goal is "Factory Fresh," and so we pay; authenticating details to succeed; convincing Judges in their final say.

Now what rewards can possibly defray the debts that we incur until we're freed to share our youthful dreams here on display?

Some semi-rusted barn-find that we may aspire to resurrect seems just to plead for one more chance to hear the Judges say a blessing, so to live another day. We're only just custodians, and cede our prizes to the heritage display, and let some future Judges have a say.

By John Larson, 2020

JULY-AUGUST 2021

E



XK120, 140, 150 / E-Type / Early Sedans / XJ6/XJS / XK8 / Late Models



Jaguar Owners have our full support!

With Moss Motors' professional sales staff, engineers, technical team, and a long legacy of service, Jaguar owners can expect top-tier parts selection and availability. And with two warehouses, our delivery is fast across the country.

Long live the Jaguar.

Call to request a free parts catalog.

800-444-5247 | www.MossMotors.com/Jaguar

Note: Pages can be bookmarked and web addresses are dynamic.

Electronic-Jaguar Journal

- Zinio uses e-mails to deliver content notifications and access to the Zinio system.
- JCNA does not have valid emails for all members or members may wish to use a different e-mail to access Zinio
- To sign up for Electronic Jaguar Journal members
 - Create a free account on Zinio using the e-mail they wish to receive notifications of new editions.
 - Members create a password for the Zinio system
 - Log into JCNA.COM using their Member number and password
 - Under the JCNA.COM members only section
 - Indicate that they wish to switch from paper to electronic.
 - Provide the e-mail registered with Zinio.
(JCNA does not need the members Zinio Password).
- On publication of each Jaguar Journal edition subscribed members receive an e-mail to their Zinio registered e-mail notifying of the availability.
- The member accesses Zinio from their browser and/or phone and can access all subscribed editions.



Electronic Jaguar Journal Plan

- JCNA is targeting availability of Electronic Jaguar Journal for the 2021 November/December issue.
 - Resolving how to provide memberships cards, ballots signups and other Flysheet materials to electronic distribution members.
- Member fees for electronic or hardcopy Jaguar Journal will be the same.
- No option for electronic AND hardcopy to same membership.
- In mid-2022 the JCNA Board will review the above.



Electronic Jaguar Journal

- Questions.

