

2014 AGM Minutes

The 2014 AGM was held in Boston Massachusetts on April 5th and hosted by the Jaguar Club of New England (JANE). The AGM Chair was Dennis Eklof.

JCNA President Dick Maury announced the retirement of Jaguar Journal editor, Mike Cook and the selection of Peter Crespin. Mike will stay on as Editor Emeritus. There will be a new Advertising Manager too. Dick announced the formation of the Capital City of New York Jaguar Club based in Albany, NY. Andy Mair, president. Their club number is NE67. A new Concours Committee has been formed to oversee general concours related items. They will deal with items not directly rule book related. As there are no pressing issues, Rob Thuss, JCNA Legal Counsel, will act as Parliamentarian.

Regional Directors present were: NW – Barbara Grayson, also carrying Steve Christensen’s proxy; NC – Gary Kincel and Bob Matejek; NE – Peter Crespin and Dennis Eklof; SW – Steve Kennedy carrying Bill Streitenberger’s proxy and Rob van Westenberg; SC – Gary Vaughan also carrying Enrique Vila’s proxy, SE – Dick Maury & George Camp.

The 2014 AGM agenda was adopted as published. The 2013 AGM minutes were approved as posted on the web site.

Club dues were received from all 65 JCNA affiliate clubs. Of the 65 clubs, 63 clubs, representing 126 potential votes, had either their delegates (47) or delegate proxies (79) represented. With the inclusion of the 12 regional director votes and the Jaguar Cars director, Fred Hammon, JCNA Administrator, Deanie Kennedy, JCNA Legal Counsel Rob Thuss and JCNA Secretary, Steve Kennedy, there were 142 total votes available at the AGM.

There was no unfinished business or discussion items left from 2013.

Corporate Policy- Concours Committees

The Corporate Policy C800-101 JCNA Committees: the formation of the Concours Committees, that was approved at the Friday board meeting, was brought up for reconsideration. There was a motion to limit the terms on the committee to two consecutive terms, and sitting out for one term, before being able to sit on the committee again. The discussion pointed out that it is difficult enough to get anyone to serve on a committee, much less limiting their terms. Motion failed.

Corporate Policy- Dues Addendum

Delegates were updated on the Corporate Policy C-0700-106 Dues Addendum approved at the Friday board meeting. The policy clarifies that the Deadline for submitting dues is Dec 31st of each year.

Corporate Policy- New Club Affiliation Agreement Update

Delegates were updated on the Corporate Policy C-0600-103.2 New Club Affiliation Agreement, approved by the board, changing the agreement so the new club agreement is sent to the JCNA Administrator, who then contacts the regional directors for approval.

Bylaw - ARTICLE III. JCNA MEMBERSHIP GROUPS

The Bylaw ARTICLE III. Withdrawal from JCNA was further clarified by adding the statement, “Failure to pay JCNA dues does NOT automatically dissolve the club.” Motion passed.

JCNA Administrator Items-Club Membership

It is very important for clubs to keep their JCNA Club Page Contact Information current. This contact page is used in numerous ways; when potential members are looking to contact a club, the JCNA Club Contact page is one of the first places they look. If there is not contact information

listed, they may just leave the page and give up on becoming a member. Yes, some clubs do have links to their club web site, but many potential members may not go that far. Ed Avis, JCNA's new PTS chair, has a wonderful map that can be seen at <http://www.jcna.com/php/clublist.php>. There is a marker for each club. Clubs can contact Ed directly at Ed@avisfamily.com to give him detailed contact information for their club.

When clubs ask for financial support from Jaguar Cars, which must be submitted by February 28th of each year, one thing Jaguar Cars does do is go out and look at the club's JCNA web page to make sure they are getting as much potential exposure as possible.

Please update your club web page. If you are not sure how, there is How To Update Your Club Web Page article located on the JCNA Library page.

NB-2a Club Contact Info

Clubs, please be sure to keep your email addresses current on the JCNA.com, Club List pages. The club emails on the contact page is the only way JCNA has of communicating with all the clubs. Also, for potential members who are looking at your web page, if they get a bounced email when they are trying to contact you, they may lose interest.

NB-2b Club/JCNA Membership

Clubs are reminded that all club members MUST also be JCNA. There is no "Club Only" membership. Failure to do so voids our insurance with JC Taylor. However, it is possible to be a member of two clubs and have only one JCNA membership number.

NB-2c JCNA Membership Renewals

Membership Renewals are up from 2013. Clubs that have the option to allow potential new members to join through PayPal, do receive more memberships. Note: Clubs do not have to have their own PayPal account, just click the PayPal option on their club update page. Again, there is a How To on the library page.

NB-2d Web Site Updating and Funding

A special committee has been appointed to find a source for updating the JCNA web site.

NB-2e Capital Region Jaguar Club of NY Affiliation Agreement

A new club has been formed in the Albany, New York area. The club president is Andy Mair, amair1@nycap.rr.com, 518-283-4534.

NB-3 JCRC Proposals

The following were deferred to the newly formed Concours Committee

NB-3a - 1st Place ties in North American EOY Standings

NB-3b - Golden Growler Award

NB-3c - Combine Concours Classes

NB-3d - JCRC Rule Book Proposed Changes

NB-4 Future of the Rally Program

As many of you may know Brian Blackwell resigned from the position of Rally Chair. Besides the Challenge Championship and Western States, there are only four or five clubs that actually run rallies. These clubs were asked if any of them were interested in chairing the rally. At the

AGM Jay Hixson of the Jaguar Club of Florida (Orlando) volunteered to head up the program for one year.

NB-5 Slalom Committee Proposals - There were no slalom proposals presented

NB-6 2014 Western States – Jaguar Club of Southern Colorado

Jack Humphrey, chair of the 2014 Western States committee, gave a great presentation about the upcoming Western States to be held in Colorado Springs, September 2-6. The event will be held at the Cheyenne Mountain Resort.

NB-7 2015 AGM – Delaware Valley Jaguar Club, Philadelphia, PA

The Delaware Valley Jaguar Club has volunteered to host the 2015 AGM in Philadelphia, where much of our nation's foundations began. It sounds like a wonderful setting.

NB-8 2015 Challenge Champion – Volunteer Club Needed

Two clubs have volunteered to host the 2015 Challenge Champion, the Jaguar Club of Phoenix and the Music City Jaguar Club. The Music City club would host the event in Franklin, TN where it had been held several years earlier, a wonderful location. Mark Stephenson of the Phoenix club said he would gladly defer to the Music City club.

Committee Reports

Committee reports were published on the JCNA AGM page and sent to all club presidents and delegates to read before the AGM. Reports were addressed by title and President Dick Maury asked if there were any questions regarding each report. A brief summary of each report is included below the heading.

CR-1 Jaguar Cars Liaison Report - Fred Hammond

This report was deferred to the Saturday evening awards banquet where Jeff Curry, the Vice president Jaguar Brand, gave a great presentation covering the F-Type Coupe and various marketing strategies.

CR-2 Jaguar Cars; JCNA & Liaison Report - Gary Kincel

During the fall of 2012, Dick Maury, George Camp, and Gary Kincel attended a meeting in Mahwah NJ at Jaguar HQ. In attendance from Jaguar Cars were Andy Goss, President, CEO, and David Pryor Brand VP. The main goal of this meeting was for us to share our thoughts, ideas, and strategies around our relationship and discuss ways that we can mutually support each other in that relationship. We had a significant amount of discussion around the new F-Type. Topics included the target customer, expected sales volume, and ways to have the new car buyer become a JCNA member.

CR-3 JCNA Financial/Administrator Report - Deanie Kennedy

JCNA financial information is confidential and not for general distribution. If you would like a copy of this information, please contact your regional director or JCNA delegate.

Roster Count

There are currently 65 active affiliate clubs, including the new Capital Region Jaguar Club of NY, Ltd. club. Their club number is NE67. Note: there are two clubs, the SW27 Good Times Jaguar Club and the SW53 Central Coast Jaguar Drivers Club, both in California that have closed. Their numbers have not been reissued.

Membership Report

Total membership ending in 2012 was 5534, ending membership for 2013 was 5629, an increase of 95 members

Membership Committee Report

Another newly formed committee is the Membership Committee. Their duties are to look at ways to increase membership.

CR-4 Publications /Trophy/Regalia Reports:

CR-4a Publications Report

Publications are doing well. We (JCNA) continue to give away to the world (non-members) many of our most requested on-line books. I have asked several times that members only be able to download books but that has yet to be accomplished although all agreed to that action.

CR-4b Trophy Report

Concours trophy used by clubs continues to be healthy. Our programs of buy back and our in stock and almost instant shipping are working well. Thanks to Coventry West's automated order system, shipping time is usually 1 to 2 days as opposed to the old 6 weeks and if club's choose they can over order with assurance of return. For anyone who has run a concours this is a big concern and very helpful and there is no reason to be short.

CR-4c Auth, Tools, Helpline etc Report - George Camp

The tool loan program continues to function but not at the level it should. It does serve to enlist new members and as it is a no cost program it continues. We continue to need to obtain an additional copy of J7 (JD7) wire wheel hub puller

CR-4d Regalia Report - Steve Kennedy

A new item that has been added to the Shoppe Merchandise is the Men's and Ladies' polo shirts with the embroidered leaper. Note: this is not the current style leaper that the dealers sell.

CR-5 Nominating Committee Report - Jerry Ellison

Regional Director Election Results

The following regional directors were elected:

NE Dennis Eklof -- JANE;
NC Bob Matejek - JAGM;
NW Carole E. Borgens - CAN. XK JR;

SE George M. Camp, Jr - JSSC;
SC Gary Vaughan - JDC-N.Texas;
SW Bill Streitenberger - JOC-LA Note: shortly after the AGM Bill Streitenberger resigned due to health reasons. With Board approval, President Dick Maury appointed Jack Humphrey from the Jaguar Club of Southern Colorado to fill the remainder of Bill's term.

CR-6 Executive Committee Officer Candidates

Dick Maury elected president, George Camp elected vice president. After the AGM, Barbara Grayson was selected as the third member of the executive committee.

CR-7 Membership Outreach Efforts: PTS/ Membership Committee Reports - Ed Avis

Ed Avis, member of the Jaguar Club of New England (JANE) volunteered to chair the PTS position in 2012. Since that time Ed has contacted every potential member that has sent in the PTS card located in back of the Passport To Service pamphlet delivered with every new Jaguar. The breakdown of referrals by region in 2013 is: NW – 12, SW – 85, NC – 85, SC – 55, NE – 94, SE – 9, MAL – 16. Currently there is no breakdown as to how many of the PTS contacts that actually join JCNA.

CR-8 Business/Insurance Report - Gary Kincel

With hard work by many involved, the financial health of JCNA has continued to improve during this year. As reported on the December 2012 Financial statement, the bottom line when compared to the same period last year has improved from -\$5,323. to +\$6,574. For the year end 2013 our net income was positive \$31,131.90. I ask that the BOD review the P&L and Balance Sheet sent by Deanie for the full year and ask any questions that they may have regarding the finances of JCNA. Our combined cash & savings has improved this year with adequate cash on hand to support normal operations, and if needed take care of an unexpected expense. Interest earned from our investments, is now reinvested. Phil Taxman continues to manage our savings in a conservative manner with interest earnings generally above the S&P 500, and expected to be around 3.5% over the next 5 years.

CR-9 Legal Counsel Report - Rob Thuss

Issues related to JCNA's Licensing Agreement and Jaguar Journal ownership and publication rights have been under discussion with JLR. Resolutions are still pending, although a recent telephone conference between respective leaderships will hopefully result in progress.

Agreements for the Jaguar Journal Editor and Advertising Representative have been drafted and accepted, and additional work to update contracts with third parties, a media kit, and advertising contracts is to be expected in the coming months.

CR-10 Special Awards Committee Report - Bob Matejek

The Special Awards Committee reviews a number of candidates in order to make their choices for each of the various awards. There is a lot of discussion as to qualifications and other criteria before the final choices are made.

CR-11 Protest Committee Report - Knick Curtis

We had two protests this year, see the details below. In addition we had two protests about the overturned results because of Judging Team discrepancies and one other about Judges inappropriate actions. These latter three did not fall into our venue, but discussions were carried out with all parties involved, with letters from me stating that these issues were not in our jurisdiction.

CR-12 JCRC Concours Rules Committee Report - Dick Cavicke

The JCRC is looking into the following issues:

- a. Judge's Test update - Test will be updated following AGM.
- b. Establish that a passing score when taking the Judge's Test requires answering at least 45 of the 50 questions correctly (90%)
- c. Clarifying the maintenance of a Judge's Certification and the number of concours that must be judged within the certification term to maintain certification status.
- d. Possible Chief Judge Test - Still under consideration

A question came up as to the status of judging guides. Steve Kennedy passed the two judging guides he has been developing with the help of Rob Reilly and Cordell Newby and others. These new judging guides follow the layout of the scoresheet, thus making references easier to find. There are lots of photos relating directly to items judges are to judge. More detail is needed before these and other guides will be completed. At the back of each of the judging guides will be a judge's test for each of the guides. Judges passing the test will then be certified in each model covered. Once a way to post the judging guides on the JCNA web site is determined, contributions from everyone will be welcomed.

CR-13 Concours Scoring, Archives Yearly Concours Results - Pat Harmon

The Concours Committee is responsible for Concours policy and management, sanctioning events and approving all Concours reports. Clubs submit Sanction Requests online and the Committee reviews them for schedule conflicts and minimum number of certified judges as specified by the Rule Book. Once a Concours Event is completed each club is required to submit a Scores Report and Judge Report using the JCNA Online Scoring System (OSS). The Committee then reviews the Judge Report verifying the minimum number of certified judges was assigned to each class and the Scores Report verifying cars were entered in correct classes and entries were made correctly. This year two Concours events had some classes invalidated due to insufficient certified judges assigned to the classes.

A total of 985 judges are listed on club rosters with 823 listed as qualified for an 84% rate.

There were a total of 1343 Concours entries in 2013. Champion (598), Driven (539), Special (66), Display 139.

CR-14 Rally Committee Report – no sprint rally report was received.

CR-15 Slalom Committee Report

The Slalom Program is now headed up by Tom Wright of the Jaguar Club of Florida and is running smoothly and the 2013 Slalom season went well. Participation has continued to be good. However, the 25 events held in 2013 was a decrease from the 28 events held in 2012 and 17 Clubs held events in 2013, a decrease from 19 Clubs in 2012. No protests were filed with the Slalom Committee and the Committee is not making any proposals to change the Slalom Rules for 2014.

CR-16 Publicity Committee Report -

The monthly e-newsletter has been appearing on the JCNA website since September, 2009 and continues to be the major communication tools for our organization and its affiliate clubs. Clubs seeking publicity for their events or recognition for member achievements and activities should contact Candy Williams at cwilliams@jcna.com. Suggestions for feature articles and news stories about JCNA members are always welcome.

CR-17 JCNA Web Site Report – No report received

CR-18 JCNA Face Book Report - No report received

CR-19 Jaguar Journal

CR-19a Jaguar Journal Report

Mike Cook's last issue as Jaguar Journal editor was the March-April issue. The transfer of the editorship to Peter Crespin is complete and Peter is already working on the May-June issue. We have two new advertisers with good sized space. Doorshield started in January-February with a one-third page ad. Their initial commitment is for four issues. Grundy Insurance has taken a half-page, also for four issues. News from the regional directors is needed. The most useful thing would be to have regular reports from them about activities in each region.

CR-19b Jaguar Journal Committee Report - George Camp

After careful deliberation, the Jaguar Journal Committee has selected Peter Crespin to be the next Jaguar Journal editor following Mike Cook who has held the job for almost a generation. Peter is already working in the transition period and will work closely with Mike and the various parts of the publication process until Mike's contract expires with the March/April 2014 issue. Peter will have a one year contract with options on both parties to renew for additional years. The title of Editor Emeritus will be bestowed upon Mike and he will hopefully return to original writing for consideration in the JJ. Mike will join John Dugdale and Karen Miller on the masthead.

Meeting adjourned at 2:30 pm