



**2006 Annual General Meeting  
Seattle, Washington  
1 April 2006**

**Secretary Minutes**

**At 8:02AM Bill Streitenberger, President** opened the meeting, welcomed the delegates, introduced the Board of Directors, and the parliamentarian.

**Ray Papineau, Jaguar Drivers and Restorers Club of Northwest America** welcomed the delegates, introduced his team, & shared logistic. Bill thanked Ray and Linda for all their diligent work.

**Item 1a) Jaguar Cars Update**

**Greg Sanguinetti, Jaguar Designated Director gave his report:**

Greg gave a comprehensive report on the administrative changes at Jaguar North America, production facilities modifications and closures, model changes and specific marketing niches. Greg articulated production figures, interior offerings, and the new direction for Jaguar marketing as a brand.

Significant 'GOOD NEWS' points:

2005 JD Powers reports #1 Sales Satisfaction, Init Quality, #4 in 'Appeals Study', XJ strong #2--

Pre Owned- Select Ed BEST IN BUSINESS in luxury segment

25,800 SE pre-owned sales 16,700 S ED, Pulling from BMW 7 owners

AAA rated the XJ8L --best value

New XK JAG SALES review 98-2005 (chart) price/ lease payment driven

EMPHASIS to Change

In Global Competition: US STILL LEAD JAGUAR sales at 39%, followed by the UK 32%, Rest of World 1/3rd of bus; the Chinese market had 6,841 sales

Greg reviewed BROWNS LANE issues: inefficient, community issues, outdated plant Strategic issues. Greg reviewed Jaguar facilities 1920-2001. Have been changes before.

Jaguar plants: Browns Lane, Bromwich, 2500 EMPLOYEES, Halewood 3k + Land ROVER, Whitley 155 ACRES, 2k Employees, Lawson design Studio, JGHT Museum, Veneer Facility, + 70 Acres

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Regarding Marque Positioning: Rentals eroded Jaguars image—Company is addressing these issues: REINFORCING JAGUAR PEDIGREE PRODUCT ATTRIBUTES

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Super V8 sales: 99-2002 150-180//04=202////2005 617 sales 90-120K market easier than 30K market.

INTERIOR UPGRADES- leather, all amenities up a notch; Mahogany curl// Elm gloss/// S-type too// US market packages, reduced choices, MORE REVOLUTION/ Less evolutionary. WILL PUSH ENVELOPE Return to making history vs being kept hostage by it. significant change: FRESHINING for XJ-- Greg stated that Jaguar Cars still has a passion for a small sports car, BUT--“How many image enhancing but product sales loss cars can we afford”.-

Steve- Diesels for Euro mkt. --any for US? Greg said Jaguar was behind in Diesel but joint Peugeot--US emissions issues-- NO ONE CAN DO a 50 states diesel.

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BILL- thanked JAGUAR for continued support to JCNA.  
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**Item 2b) ‘Corporate Identity’ Presentation:** *Connie Cunningham* gave an extremely detailed presentation related to Jaguar’s focus on Corporate identity, defining the Marque (in advertisements) as an ‘upscale brand’ and marketing to ‘a lifestyle’, the foundation of the ‘Gorgeous Campaign’.. A comprehensive handout related to the legalities and reproduction of the Jaguar logo was also explained.

In summary, Connie reinforced that Jaguar wants to partner with JCNA WANTS TO PARTNER WITH JCNA -redeliver JAGUAR in the marketplace, as we are Jaguar’s greatest advocates.

What we are doing with the brand- is esthetic & creative brand refreshing- ing & repositioning!

Wants us to have information to bring people to the Jaguar family.  
We have a small but great story to tell, & it is acknowledged in the market place.  
Connie offered herself as a resource.

BMW-performance, Volvo-safety, JAGUAR= GEORGEIOUS CAN OWN SPACE in the marketing and branding of the Marque.

### **3) Secretarial Items - *Sherman D. Taffel, Secretary***

- a) Sherman Called the Roll for Delegates in attendance
- b) The motion to Adoption the Agenda was passed
- c) It was decided to have the Election of Officers at this time to enable the count to be completed before the lunch break. **(See e) below)**

### **4) COMMITTEE REPORTS:**

a)Administrative Report - *Nelson Rath, Administrative Mgr*

Nelson Rath highlighted the:

- 1) Treasurers Report and the
- 2) Membership Report and announced the Board’s approval of a
- 2a) New JCNA Affiliate Club : North Alabama Jaguar Club

**b) Business Committee Report - *Jim Hendrix***, Chair reviewed the Business report and answered some questions from the delegates about insurance and the budget.

**c) JCRC Report - *Dick Cavicke*** presented the JCRC report and referenced the proposals to be voted on later in the AGM.

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#### **4) COMMITTEE REPORTS con't:**

**d) Legal Committee Report - Brock McPherson** reviewed his legal report.

**e) Nominating Committee Report - Brock McPherson**

Brock reported the JJ votes for Regional Directors and noted the new Directors: Doug Ingram NW; Jo-Ann Pruitt-Lawson-SE; & D.Bryan Williams, NC were with us today.

The election of officers was conducted earlier in the meeting so the results could be announced before the lunch break.. The candidates were:

President: Dennis Eynon, Brock McPherson;

VP Steve Weinstein,

Secretary Sherman D. Taffel

*There were no nominations from the AGM floor.*

**f) Protest Committee Report - Randy Prine, Chair**

Randy reviewed his report, printed in the Jaguar Journal

**g) Rally Committee Report - Brian Blackwell, Chair**

Brian reviewed the activities of the Rallye Committee and had several rules changes proposals for delegate action, to be addressed in the afternoon session.

**h) Slalom Committee Report - Steve Weinstein**

Steve reviewed the Slalom Committees activities, the Challenge Championship Georgia Slalom event, and the need for some regions to provide a representative to the committee. He also reviewed the Membership and competition eligibility issue as it affects participants

**i) Special Awards Committee Report - Barbara Grayson**

Barbara reviewed the three JCNA awards and stated this years recipients would be announced at the evening Banquet.

**j) Trophy Report - Kurt Rappold**

Kurt stated that all JCNA awards were identified and produced and would be presented to the recipients at the evening Banquet.

**k) Passport to Service Report - Sherman D. Taffel**

Sherman gave a brief overview of the recent history and current status of the program, noted there was some new PTS 2007 language, now being implemented by Jaguar Cars.

Processing & related timely Jaguar Journal logistics were being addressed by the BOD, and a new electronic program would be developed.

#### 4) DELEGATE ACTION ITEMS

##### A) Election of Officers

The election results were as follows: Dennis Eynon, President, Steve Weinstein, VP, Sherman D. Taffel, Secretary.

##### Elections results :

**President** : Dennis Eynon  
**Vice President** : Steve Weinstein  
**Secretary** : Sherman Taffel  
**Exec. Com. Member** : Phil Miller

##### Special Awards :

**Dealer of the Year** : Jaguar Tacoma O'Brien  
**Andrew Whyte Service Award** : Jacqueline Maletsky, Jaguar Touring Club  
**Fred Horner Award** : Cynthia Loveall, Heart Of America Jaguar Club  
**Karen Miller Editor of the Year Award** : Doug Ingram, Jaguar Car Club of Victoria  
**Website of the Year Award** : JAG San Francisco, Dana Brown

##### B) Judge's Concour Rules Committee

###### 1) Judge's Concour Rules Committee Presentations - *Dick Cavicke, Chair, JCRC*

#### - AGM Proposals & Agendas -



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**Note** : some rule book chapter have been slightly amended at the AGM, please download the final version of the 2006 rule book, ver 8.3, from the concours resource center.

posted or updated :		Discussion Forum	Status
upd 3/26/06	Final AGM Agenda	AGM	
pst 10/13/05 upd 3/8/06	E-type Series 1.5 Judging Guide, send comments to <b>Stew Cleave</b> Revisions and requests for confirmation have been highlighted in yellow	Concours	<b>- PASSED - Eff. 2006</b>

revised 2/21/06	<b>Rule Book Chapter I</b> by JCRC send comments to <b>Stew Cleave</b>	Concours	- PASSED - Eff. 2006
revised 2/21/06	<b>Rule Book Chapter V</b> by JCRC send comments to <b>Dick Cavicke</b> Minor change to allow dealer or Jaguar club license plate holders and to add judging of over mats supplied as original to the entry.	Concours	- PASSED - Eff. 2006
revised 2/21/06	<b>Rule Book Chapter VI</b> by JCRC send comments to <b>Dick Cavicke</b>	Concours	- PASSED - Eff. 2006
posted 2/2/06	<b>Rule Book Chapter II page 1</b> by JCRC send comments to <b>Stew Cleave</b>	Concours	- PASSED - Eff. 2006
posted 3/2/06	<b>Score Sheet # 1 (OV)</b> by JCRC send comments to <b>Stew Cleave</b>	Concours	- PASSED - Eff. 2006
posted 3/2/06	<b>Score Sheet # 2 (Exterior)</b> by JCRC send comments to <b>Stew Cleave</b>	Concours	- PASSED - Eff. 2006
posted 3/2/06	<b>Score Sheet # 3 (Interior)</b> by JCRC send comments to <b>Stew Cleave</b>	Concours	- PASSED - Eff. 2006
posted 3/2/06	<b>Score Sheet # 4 (Engine)</b> by JCRC send comments to <b>Stew Cleave</b>	Concours	- PASSED - Eff. 2006
posted 3/14/06	<b>Rally Glossary</b> by Rally Committee send comments to <b>Brian Blackwell</b>	Rally	- PASSED - Eff. 2006
posted 3/14/06	<b>Rally Chapter 1 : What is a JCNA rally</b> send comments to <b>Brian Blackwell</b> Amended to remove the word "standoff" from 1.5.6 and to only give times to novices only in 1.5.3	Rally	- PASSED - Eff. 2006
posted 3/14/06	<b>Rally Chapter 7 : JCNA Rally Championship Program Rules</b> send comments to <b>Brian Blackwell</b> Amended to remove tie breaker based on time error.	Rally	- PASSED - Eff. 2006
posted 3/14/06	<b>Rally Chapter 8 : Rallymaster Instructions for Running of the Rally</b> send comments to <b>Brian Blackwell</b>	Rally	- PASSED - Eff. 2006
	Approving rejection by JCRC of member proposal to change E-type hardtop judging.	Concours	- PASSED -
	Approving rejection by JCRC of member proposal to split D1 Class. (D1 wil NOT be split)	Concours	- PASSED - 54/52
	Change Slalom rules to allow participants to receive more than one North American award a year in different classes		- PASSED -
	By Law Change to prevent future bylaw change to be presented at AGM without an 8 week notice.		- PASSED -

**2)Rule Book and Score Sheet Changes:** Request delegate ratification of items a. thru e

**Changes to be effective for the 2006 competition year.**

- a. Chapter I - Rewritten. Change summary provided
- b. Chapter II - Minor revision to Class S2 Light requirements
- c. Chapter V - Rewritten. Change summary provided
- d. Chapter VI - Specification of Battery, License Holders, License Frames, and Logo judging
- e. Score Sheets - Word change requiring at least the top 3 Cleanliness and Condition discrepancies to be identified in each component area.
- f. Member proposed Hardtop Judging change. Summary and JCRC response
- g. Member Proposed Split of Driven Division Class D-1 *Passed*

**3)Judging Guide Status:**

- a. Series 1.5 E-type Judge's Guide - Presented for acceptance by Stew Cleave, JOCO
- b. Series 3 E-type Judge's Guide - In extended editing prior to Forum comment
- c. Cleanliness and Condition Judge's Guide - Unable to reach a consensus after several drafts

***Rallye Committee Proposals Passed:***

- 8. The proposed rule changes enacted at this AGM were:
  - 8.1. Refined the definition of the word 'Novice' in the Glossary
  - 8.2. Clarification of the Glossary definition of the word 'straight' (D. Meck request, I believe)
  - 8.3. An editorial relocation of the optional features clause in the Rules
  - 8.4. Allowing rallymasters to put as much ideal time info as they want in the route instructions (removing stage end time 'secrecy' clause, amended to be for novices only)
  - 8.5. Clarification of how and when to determine who is a 'Novice'
  - 8.6. Changing maximum allowable of 4 hours to maximum recommended length
  - 8.7. Adding that only paid members on the JCNA roster are eligible for points
  - 8.8. Clarify how Rally Committee addresses protests
  - 8.9. Prohibit class changes after the event has started.
  - 8.10. Changing to highest three scores rather than total number of points (tie break schemes that Dave and Brian drafted were amended out during the vote)  
Note: we will have a tie every year now.
  - 8.11. Addition of hidden checkpoints within a stage (sometimes called open controls). Addition of stand-offs at the ends of stages was amended out of the above proposal.

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**5) RESOURCE INFORMATION AND EVENT ANNOUNCEMENTS**

[www.xkdata.com](http://www.xkdata.com) // [www.xkdata.com](http://www.xkdata.com) - Steven DuChene/Chuck Goolsbee/Roger Los  
Presenters gave information on the collection of existing cars and the website.

**JONAT 2006 - *Mark Stephenson, JCCA***

Mark reviewed the plans, gave the website links and initiated the JONAT tour as the AGM closed.

**WESTERN STATES MEET 2006 - *Barbara Grayson, NW Director***

Barbara handed out info on the Bend Oregon event, gave every delegate a CD of 40's music &. Encouraged participation.

**CHALLENGE CHAMPIONSHIP 2007- *Dennis Eynon, SW Director***

Dennis announced the 2007 CC would be held in Indianapolis with exciting and unique events. He also encouraged (with Sizzle) the participation of all!

**AGM 2007 HOUSTON - *Dave Belanger, Pres. JCOH***

Dave announced his club would host the 2007 AGM